

# S-Convexity and Gross Substitutability

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1. Monotone comparative statics: two motivating examples
2.  $M^\natural$ -convexity and S-convexity
3. Key results
4. Motivating example II revisit

# Outline

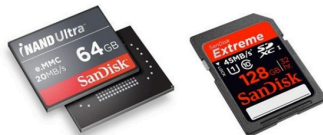
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## Examples of substitution

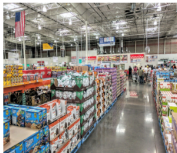
different expiration dates



high memory  $\rightarrow$  low memory



transshipment



different colors



## Motivation

- Parametric optimization problem:

$$\begin{aligned} \max_z \quad & G(x, z) \\ \text{s.t.} \quad & (x, z) \in S \end{aligned}$$

Monotonicity of the optimal solution  $z^*(x)$  in the parameter  $x$ ?

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**Monotonicity** of the optimal solution  $z^*(x)$  in the parameter  $x$ ?

## Motivating example I: gross substitutability (GS)

- ▶ Let  $f : \mathcal{F}^n \rightarrow \mathbb{R} \cup \{-\infty\}$  be a valuation function of  $n$  types of items.
- ▶  $G(z, p) = f(z) - p^T z$ , surplus function
- ▶  $z^*(p) = \arg \max_z G(z, p)$ , demand set, assume singleton

### Definition 1 (Gross Substitutability)

A valuation function  $f$  satisfies GS if:

$$\forall p, q \in \mathbb{R}^n \text{ with } p \leq q, \text{ we have } z_i^*(p) \leq z_i^*(q) \text{ if } q_i = p_i.$$

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## Importance of GS

- ▶ For indivisible items, GS is often used to prove the existence of a competitive equilibrium
  - ▶ Kelso and Crawford (1982), Beviá et al. (1999), Gul and Stacchetti (1999), Teytelboym (2014), Baldwin and Klemperer (2019), Baldwin et al. (2023), Gul and Pesendorfer (2022a,b)
- ▶ For divisible items, GS is widely used to design and analyze efficient and practical algorithms or market dynamics
  - ▶ Arrow et al. (1959), Codenotti et al. (2004), Garg et al. (2004, 2020), Garg and Kapoor (2006, 2007), Cole and Fleischer (2008), Avigdor-Elgrabli et al. (2015)
- ▶ Characterizations of GS:
  - ▶ Indivisible items: Fujishige and Yang (2003) for set functions, Murota et al. (2013) for general discrete functions, Balkanski and Paes Leme (2020) construction of GS, Dobzinski et al. (2022) approximation
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## Motivating example II: capacitated multi-product inventory model

- ▶ A company sells  $n$  products during a selling season
- ▶ Initial inventory  $x = (x_1, \dots, x_n)$
- ▶ Ordering quantity  $z = (z_1, \dots, z_n)$ , s.t.,  $\mathbf{e}^T z + \mathbf{e}^T x \leq C$
- ▶ The ordering quantity arrives immediately
- ▶ Linear ordering cost  $c^T z$
- ▶ Demand  $D = (D_1, \dots, D_n)$  is realized, unsatisfied demand is lost
- ▶ Linear holding and lost-sales cost
- ▶ Total expected cost

$$G(x, z) = \mathbb{E}_D[c^T z + h_+^T(z + x - D)^+ + h_-^T(z + x - D)^-]$$



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## Substitute Property

Company's objective:

$$\min_z G(x, z) \text{ s.t. } \mathbf{e}^T z + \mathbf{e}^T x \leq C, z \geq 0$$

$z^*(x)$  is the optimal order quantity

**Question:** does  $x \leq \hat{x}$  imply  $z^*(x) \geq z^*(\hat{x})$ ?

substitute property, Ignall and Veinott (1969)



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## Importance of decreasing optimal solutions

- ▶ Substitute property  $\implies$  a myopic policy is optimal in the multi-period setting
  - Extension to more general inventory models [Ignall and Veinott \(1969\)](#)
- ▶ A similar property of decreasing optimal solutions is proposed in [Song and Xue \(2007\)](#) to facilitate the computation of the myopic policy
  - Extension to joint pricing and inventory control models [Song and Xue \(2007\)](#)

## Challenge

- Does lattice programming work?

### Topkis (1998)

If the objective function  $G$  is supermodular in  $(x, z)$  and the constraint is  $(x, z) \in S$  with  $S$  being a sublattice, then the optimal solution is increasing in the parameter  $x$

- A function  $f$  is supermodular if
$$f(x) + f(y) \leq f(\min\{x, y\}) + f(\max\{x, y\}) \text{ for any } x, y$$
- $S$  is a sublattice if for any  $x, y \in S$ ,  $\min\{x, y\}, \max\{x, y\} \in S$
- $e^T z + e^T x \leq C$  is **NOT** a sublattice constraint! Even after transformation  $x \rightarrow -x$ .

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## Challenge

Equivalent formulation

$$\min_{z \geq 0} G(x, z) + \delta_{\mathbf{e}^T z + \mathbf{e}^T x \leq C}(x, z)$$

$\delta_S(x) = +\infty$  if  $x \in S$  and  $\delta_S(x) = 0$  if  $x \notin S$

$$G(x, z) = \mathbb{E}_D[c^T z + h_+^T(z + x - D)^+ + h_-^T(z + x - D)^-]$$

► Minimization of a **supermodular** objective function!

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- Minimization of a **supermodular** objective function!

## Research Questions

- ▶ When a valuation function on  $\mathbb{R}^n$  satisfies GS?
- ▶ When the optimal solution  $z^*(x)$  of the following problem is decreasing in  $x$ ?

$$\min_z G(x, z) \tag{1}$$

$$\text{s.t. } (x, z) \in S$$

$$S \subseteq \mathcal{F}^n \times \mathcal{F}^m$$

$$G : \mathcal{F}^n \times \mathcal{F}^m \rightarrow \mathbb{R} \cup \{+\infty\}, \text{ supermodular}$$

$$\mathcal{F} = \mathbb{R} \text{ or } \mathbb{Z}.$$

- ▶ Both are addressed by the concept of  $S$ -convexity



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## Definition of $M^{\natural}$ -convex function

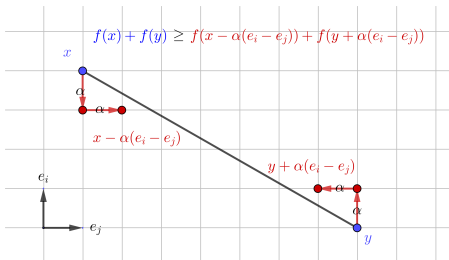
### Definition 2 (Murota (2003))

A function  $f : \mathcal{F}^n \rightarrow \mathbb{R} \cup \{+\infty\}$  is called  $M^{\natural}$ -**convex** if it satisfies the following **exchange condition**:

$\forall x, y \in \text{dom}(f), \forall i \in \text{supp}^+(x - y),$

$\exists j \in \text{supp}^-(x - y) \cup \{0\}, \alpha_0 \in \mathcal{F}_{++}$  such that for every  $\alpha \in [0, \alpha_0] \cap \mathcal{F}$ ,

$$f(x) + f(y) \geq f(x - \alpha(\mathbf{e}_i - \mathbf{e}_j)) + f(y + \alpha(\mathbf{e}_i - \mathbf{e}_j))$$



## Characterization of $M^{\natural}$ -convex function

### Theorem 3 (Murota (2003))

A function  $f : \mathcal{F}^n \rightarrow \mathbb{R} \cup \{+\infty\}$  is  $M^{\natural}$ -convex if and only if  $f^*$  is  $L^{\natural}$ -convex.

$$f^*(p) = \sup\{\langle p, x \rangle - f(x) \mid x \in \mathcal{F}^n\}$$

### Definition 4 (Murota (2003))

A function  $f : \mathcal{F}^n \rightarrow \mathbb{R} \cup \{+\infty\}$  is  $L^{\natural}$ -convex if  $f(x - \xi e)$  is submodular in  $(x, \xi)$ .

## Definition of S-convex function

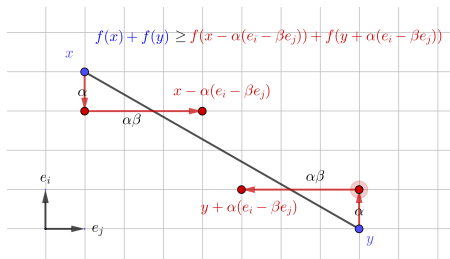
### Definition 5

A function  $f : \mathcal{F}^n \rightarrow \mathbb{R} \cup \{+\infty\}$  is called **S-convex** if it satisfies the following **exchange condition**:

$$\forall x, y \in \text{dom}(f), \forall i \in \text{supp}^+(x - y),$$

$$\exists j \in \text{supp}^-(x - y) \cup \{0\}, \beta, \alpha_0 \in \mathcal{F}_{++} \text{ such that for every } \alpha \in [0, \alpha_0] \cap \mathcal{F}$$

$$f(x) + f(y) \geq f(x - \alpha(e_i - \beta e_j)) + f(y + \alpha(e_i - \beta e_j))$$



## Characterization of S-convex function

### Proposition

S-convex functions are supermodular.

### Theorem (Conjugacy)

Under some regularity conditions,  $f : \mathbb{R}^n \rightarrow \mathbb{R} \cup \{+\infty\}$  is S-convex if and only if  $f^*$  is convex and submodular.

## Examples of S-convex functions

- ▶ All  $M^{\natural}$ -convex function
- ▶  $f(c_1x_1, \dots, c_nx_n)$ , where  $f$  is  $M^{\natural}$ -convex,  $c \geq 0$

E.g.,  $f(c^Tx)$ ,  $f$  is a univariate convex function

- ▶ Two-dimensional jointly convex and supermodular function

## Examples of $M^\natural$ -convex functions

### Definition 6 (Murota (2003))

A function  $f : \mathcal{F}^n \rightarrow \mathbb{R} \cup \{+\infty\}$  is called a **laminar convex function** if it can be represented as

$$f(x) = \sum_{S \in \mathcal{L}} f_S\left(\sum_{i \in S} x_i\right).$$

$f_S$ : univariate convex functions

$\mathcal{L} \subseteq 2^{[n]}$ :  $\forall A, B \in \mathcal{L} \implies A \cap B = \emptyset$  or  $A \subseteq B$  or  $B \subseteq A$ .

### Example:

- ▶  $f(x_1, x_2, x_3) = f_1(x_1) + f_2(x_2) + f_3(x_3) + \delta_{x_1+x_2+x_3 \leq 1}(x_1, x_2, x_3)$ ,  
 $\mathcal{L} = \{\{1\}, \{2\}, \{3\}, \{1, 2, 3\}\}$



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## Key result I

### Theorem 7

*If  $f : \mathbb{R}^n \rightarrow \mathbb{R} \cup \{-\infty\}$  satisfies some regularity conditions, then  $f$  is  $S$ -concave  $\iff f$  satisfies GS*

## Key result II

$$\begin{aligned} g(x) &= \max_z G(x, z) \\ \text{s.t. } & (x, z) \in S \end{aligned}$$

### Theorem 8

- ▶ If  $G$  is  $S$ -convex on  $S$ , then  $z^*(x)$  is decreasing in  $x$ .
- ▶  $g(x)$  preserves  $S$ -convexity.

### Theorem 9

- ▶ If  $G$  is  $M^{\natural}$ -convex on  $S$ , then  $z^*(x)$  is decreasing in  $x$  and  $e^T x^T + e^T z^*(x)$  is increasing in  $x$ .
- ▶  $g(x)$  preserves  $M^{\natural}$ -convexity.

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- ▶  $g(x)$  preserves  $S$ -convexity.

### Theorem 9

- ▶ If  $G$  is  $M^{\natural}$ -convex on  $S$ , then  $z^*(x)$  is decreasing in  $x$  and  $\mathbf{e}^T x^T + \mathbf{e}^T z^*(x)$  is increasing in  $x$ .
- ▶  $g(x)$  preserves  $M^{\natural}$ -convexity.

## Necessity of S-convexity

### Theorem 10

*Let  $f : \mathbb{R}^n \rightarrow \mathbb{R} \cup \{\infty\}$  satisfy some regularity conditions. If for any separable convex function  $w(x)$ , the optimal solution of*

$$\min_x f(x + t) + w(x)$$

*is decreasing in  $t$ , then  $f$  is S-convex.*

## Comparison with lattice programming

$$\min_{z:(x,z) \in S} G(x, z)$$

Our results:

- ▶ minimizing a **(S-) M<sup>h</sup>-convex (supermodular)** function
- ▶ can be a **box** constraint or **capacity** constraint or some more general constraints
- ▶ **decreasing** optimal solutions
- ▶ preserve supermodularity

Results in lattice programming:

- ▶ minimizing a **submodular** function
- ▶ **sublattice** constraint
- ▶ **increasing** optimal solutions
- ▶ preserve submodularity

# Outline

1. Monotone comparative statics: two motivating examples
2.  $M^\natural$ -convexity and S-convexity
3. Key results
4. Motivating example II revisit

## Motivating example II revisit

- ▶ A company sells  $n$  products during a selling season
- ▶ Initial inventory  $x = (x_1, \dots, x_n)$
- ▶ Ordering quantity  $z = (z_1, \dots, z_n)$ , s.t.,  $\mathbf{e}^T z + \mathbf{e}^T x \leq C$
- ▶ The ordering quantity arrives immediately
- ▶ Linear ordering cost  $c^T z$
- ▶ Demand  $D = (D_1, \dots, D_n)$  is realized, unsatisfied demand is lost
- ▶ Linear holding and lost-sales cost
- ▶ Total expected cost

$$G(x, z) = \mathbb{E}_D[c^T z + h_+^T(z + x - D)^+ + h_-^T(z + x - D)^-]$$

**Question:** does  $x \leq \hat{x}$  imply  $z^*(x) \geq z^*(\hat{x})$ ?



## Motivating example I revisit

- ▶  $Y = \{y \in \mathbb{R}^n : \mathbf{e}^T y \leq C, y \geq 0\}$
- ▶  $G(y) = \mathbb{E}_D[c^T y + h_+^T(y - D)^+ + h_-^T(D - y)^+]$
- ▶  $\tilde{G}(y) := G(y) + \delta_Y(y)$

$$\min_z \tilde{G}(x + z), \text{ s.t. } z \geq 0$$

$\tilde{G}(y)$  is laminar convex

$\tilde{G}(z + x)$  is  $M^\natural$ -convex in  $(z, x)$

$z^*(x)$  is decreasing in  $x$

## Motivating example I revisit

- ▶  $Y = \{y \in \mathbb{R}^n : \mathbf{e}^T y \leq C, y \geq 0\}$
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$\tilde{G}(y)$  is laminar convex

$\tilde{G}(z + x)$  is  $M^\natural$ -convex in  $(z, x)$

$z^*(x)$  is decreasing in  $x$

## A general multi-product inventory model

- ▶ A company sells  $n$  products during a selling season
- ▶  $x$ : the initial inventory
- ▶  $y \in Y$ : the order-up-to level. (e.g.,  $Y = \{y \in \mathbb{R}^n : \mathbf{e}^T y \leq C\}$ )
- ▶ linear ordering cost  $c^T(y - x)$
- ▶  $m$  demand classes,  $D_i = (D_{i1}, \dots, D_{in})$  random demand vector of demand class  $i$ ,  $D = (D_1, \dots, D_m)$ .
- ▶  $h(y, D)$ : inventory handling cost

## Sufficient condition of decreasing ordering quantity

$$\min G(y) = \mathbb{E}_D[c^T y + h(y, D)], \text{ s.t. } y \geq x, y \in Y$$

### Theorem 11

*If  $G(y)$  is  $(M^\natural)$   $S$ -convex on  $Y$ , then  $y^*(x) - x$  is decreasing in  $x$  (and  $e^T y^*(x)$  is increasing in  $x$ ).*

**Remark:** Ignall and Veinott (1969) prove the special case of  $G$  being laminar convex on  $Y$ .

"The proof is constructive. It consists in applying Fulkersons [2] out-of-kilter algorithm to a sequence of approximating linear minimum cost network flow problems in circulation form....Also since the proof is rather long, we shall omit many tedious details"

(Ignall and Veinott 1969, p. 296)

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(Ignall and Veinott 1969, p. 296)

## Takeaways

S-convexity is a proper concept for substitutes

- ▶ S-concavity is equivalent to GS under some regularity conditions
- ▶ S-convexity implies decreasing optimal solutions in parametric optimization models, and it is necessary in some cases

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