

# It's all about parallelograms

## Comparative statics in quasilinear settings

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# Basic notation

- $\geq$  is the product order on  $\mathbb{R}^\ell$ ;
- $\mathbf{x}_K = (\mathbf{x}_i)_{i \in K}$ , for any  $\mathbf{x} \in \mathbb{R}^\ell$  and  $K \subseteq \{1, \dots, \ell\}$ ;
- $X \subseteq \mathbb{R}^\ell$  is the space of inputs; e.g.,  $X = \{0, 1\}^\ell$ ,  $X = \mathbb{Z}_+^\ell$ ,  $X = \mathbb{R}_+^\ell$
- $f : X \rightarrow \mathbb{R}$  is a production function;
- demand correspondence  $D : \mathbb{R}^\ell \rightarrow X$  is given by

$$D(\mathbf{p}) := \operatorname{argmax} \left\{ f(\mathbf{x}) - \mathbf{p} \cdot \mathbf{x} : \mathbf{x} \in X \right\};$$

- profit function  $\pi : \mathbb{R}^\ell \rightarrow \mathbb{R}$  is given by

$$\pi(\mathbf{p}) := \max \left\{ f(\mathbf{x}) - \mathbf{p} \cdot \mathbf{x} : \mathbf{x} \in X \right\}.$$

# Section 1

## Introduction

# Comparative statics in quasilinear settings

Let  $i = 1, \dots, \ell$  and  $K \subseteq \{1, \dots, \ell\}$ .

**When are goods in  $K$  gross complements of good  $i$ ?**

That is, the demand for inputs in  $K$  increases as the price of good  $i$  falls.

Formally, for any  $p'_i \leq p_i$ ,  $p_{-i}$  and  $x \in D(p_i, p_{-i})$ ,  $x' \in D(p'_i, p_{-i})$ , there is  $y \in D(p_i, p_{-i})$ ,  $y' \in D(p'_i, p_{-i})$  such that  $y'_K \geq x_K$  and  $x'_K \geq y_K$ .

Equivalently,  $D(p'_i, p_{-i})$  dominates  $D(p_i, p_{-i})$  in  $K$  by the *weak set order*.

## Section 2

### Parallelogram order

# Comparative statics with linear objectives

Dziewulski & Quah (2022) consider the following problem:

$$\begin{array}{ll} \text{minimise} & p \cdot x, \\ \text{subject to} & x \in \Gamma(t). \end{array}$$

**Under what conditions on  $\Gamma$  the optimal solution increases in  $t$ ?**

# Parallelogram order

Let  $K \subseteq \{1, \dots, \ell\}$ .

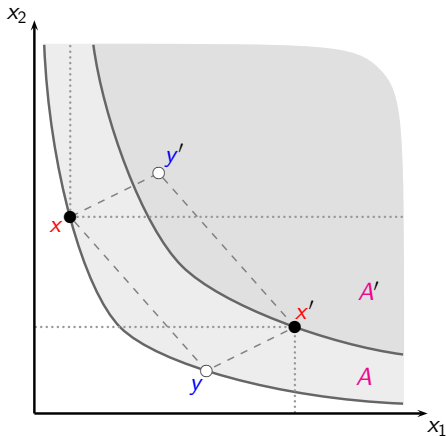
## Definition (Parallelogram order)

For any  $A, A' \subseteq \mathbb{R}^\ell$ , the set  $A'$  dominates  $A$  in  $K$  by the parallelogram order if, for any  $x \in A$ ,  $x' \in A'$ , there is  $y \in A$ ,  $y' \in A'$  satisfying

$$x'_K \geq y_K, \quad y'_K \geq x_K, \quad \text{and} \quad x + x' = y + y'.$$

A correspondence  $\Gamma : T \rightarrow X$  increases in  $K$  by the parallelogram order if  $\Gamma(t')$  dominates  $\Gamma(t)$  in  $K$  by the parallelogram order, for any  $t' \geq_T t$ .

# Parallelogram property



$A'$  dominates  $A$  in  $K = \{1, 2\}$  by parallelogram order.



# Comparative statics with linear objectives

Let  $K \subseteq \{1, \dots, \ell\}$  and  $\Gamma : T \rightarrow X$  be a compact-valued correspondence.

## Theorem (Dziewulski & Quah, 2022)

If  $\Gamma$  increases in  $K$  by the parallelogram order, then:

- (i) For any  $p \in \mathbb{R}^\ell$ , correspondence  $\Phi(\mathbf{t}) := \operatorname{argmin} \{p \cdot \mathbf{x} : \mathbf{x} \in \Gamma(\mathbf{t})\}$  increases in  $K$  by the parallelogram order.
- (ii) For any  $p \in \mathbb{R}^\ell$ ,  $\Phi$  increases in  $K$  by the weak set order.
- (iii) The value function  $f(p, \mathbf{t}) := \min \{p \cdot \mathbf{x} : \mathbf{x} \in \Gamma(\mathbf{t})\}$  has increasing differences in  $(p_K, \mathbf{t})$ , i.e., for any  $p'_K \geq p_K$  and  $\mathbf{t}' \geq_T \mathbf{t}$ ,  
$$f((p'_K, p_{-K}), \mathbf{t}') - f((p_K, p_{-K}), \mathbf{t}') \geq f((p'_K, p_{-K}), \mathbf{t}) - f((p_K, p_{-K}), \mathbf{t}).$$

If  $\Gamma$  is convex-valued, then statements (i)–(iii) are equivalent to each other, and equivalent  $\Gamma$  being increasing in  $K$  by parallelogram order.

## Section 3

### Gross complements

# Comparative statics in quasilinear settings

Let  $i = 1, \dots, \ell$  and  $K \subseteq \{1, \dots, \ell\}$ .

**When are goods in  $K$  gross complements of good  $i$ ?**

That is, the demand for inputs in  $K$  increases as the price of good  $i$  falls.

Formally, for any  $p'_i \leq p_i$ ,  $p_{-i}$  and  $x \in D(p_i, p_{-i})$ ,  $x' \in D(p'_i, p_{-i})$ , there is  $y \in D(p_i, p_{-i})$ ,  $y' \in D(p'_i, p_{-i})$  such that  $y'_K \geq x_K$  and  $x'_K \geq y_K$ .

Equivalently,  $D(p'_i, p_{-i})$  dominates  $D(p_i, p_{-i})$  in  $K$  by the *weak set order*.

## Complements in a quasilinear setting

Define correspondence  $\Gamma^i : T \rightarrow X \times \mathbb{R}$ ,

$$\Gamma^i(t) := \left\{ (y, w) : w \geq -f(y) - ty_i, \text{ for } y \in X \right\},$$

and notice that  $x \in D(p_i - t, p_{-i})$  if, and only if,

$$(x, v) \in \operatorname{argmin} \left\{ (p, 1) \cdot (y, w) : (y, w) \in \Gamma^i(t) \right\}.$$

It suffices to show that  $\Gamma^i$  increases in  $K$  by parallelogram order.

# Parallelogram property

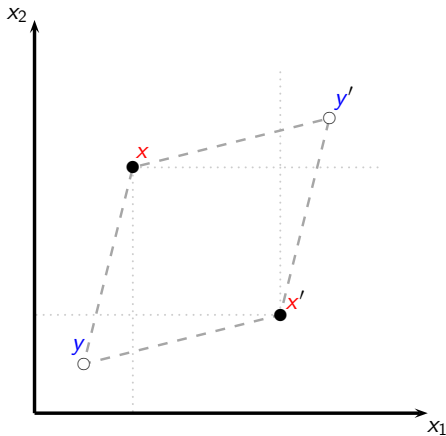
**Under what conditions  $\Gamma^i$  increases in  $K$  by parallelogram order?**

Let  $i = 1, \dots, \ell$  and  $K \subseteq \{1, \dots, \ell\}$ .

## Definition (Parallelogram property)

Function  $f : X \rightarrow \mathbb{R}$  obeys parallelogram property for  $(i, K)$  if, for any  $\mathbf{x}, \mathbf{x}' \in X$  such that  $\mathbf{x}'_i > \mathbf{x}_i$ , there is  $\mathbf{y}, \mathbf{y}' \in X$  satisfying  $\mathbf{x}_i \geq \mathbf{y}_i$ ,  $\mathbf{x}'_K \geq \mathbf{y}_K$ ,  $\mathbf{x} + \mathbf{x}' = \mathbf{y} + \mathbf{y}'$ , and  $f(\mathbf{x}) + f(\mathbf{x}') \leq f(\mathbf{y}) + f(\mathbf{y}')$ .

# Parallelogram property



For  $i = 1$ ,  $K = \{2\}$ :  $x_1 \geq y_1$ ,  $x'_2 \geq y_2$ , and  $x + x' = y + y'$ .

# Complements in a quasilinear setting

## Proposition

*If function  $f : X \rightarrow \mathbb{R}$  satisfies parallelogram property for  $(i, K)$  then inputs in  $K$  are complements of input  $i$ . Whenever  $X$  is convex and  $f$  is concave, the converse is also true and the parallelogram property is equivalent to the profit function  $\pi$  having increasing differences in  $(p_i, p_K)$ .*

Parallelogram property is sufficient (and necessary) for gross complements.

# Direct proof that PP implies gross complements

Take any  $p'_i \leq p_i$ ,  $p_{-i}$  and  $x \in D(p_i, p_{-i})$ ,  $x' \in D(p'_i, p_{-i})$ .

**Claim 1:** There is  $y, y' \in X$  such that  $x_i \geq y_i$ ,  $x'_i \geq y'_i$ ,  $y + y' = x + x'$ , and  $f(y) + f(y') \geq f(x) + f(x')$ . If  $x_i \geq x'_i$ , let  $y = x'$ ,  $y' = x$ . If  $x'_i > x_i$ , this holds by parallelogram property.

**Claim 2:**  $y \in D(p_i, p_{-i})$  and  $y' \in D(p'_i, p_{-i})$ . Take any such  $y, y'$ . The conditions above imply  $p_i(x_i - y_i) \geq p'_i(x_i - y_i) = p'_i(y'_i - x'_i)$ , thus

$$p_i x_i + p'_i x'_i \geq p_i y_i + p'_i y'_i.$$

Moreover, we have  $x_{-i} + x'_{-i} = y_{-i} + y'_{-i}$ .



## Direct proof that PP implies gross complements

Since  $x \in D(p_i, p_{-i})$ ,  $x' \in D(p'_i, p_{-i})$ ,

$$\begin{aligned} & [f(y) - p_i y_i - p_{-i} \cdot y_{-i}] + [f(y') - p'_i \cdot y'_i - p_{-i} \cdot y'_{-i}] \\ & \leq [f(x) - p_i x_i - p_{-i} \cdot x_{-i}] + [f(x') - p'_i \cdot x'_i - p_{-i} \cdot x'_{-i}] \\ & = [f(x) + f(x')] - [p_i x_i + p'_i \cdot x'_i] - p_{-i} \cdot [x_{-i} + x'_{-i}] \\ & \leq [f(y) + f(y')] - [p_i y_i + p'_i \cdot y'_i] - p_{-i} \cdot [y_{-i} + y'_{-i}] \\ & \leq [f(y) - p_i y_i - p_{-i} \cdot y_{-i}] + [f(y') - p'_i \cdot y'_i - p_{-i} \cdot y'_{-i}], \end{aligned}$$

which can be satisfied only if  $y \in D(p_i, p_{-i})$  and  $y' \in D(p'_i, p_{-i})$ .

Therefore, we have shown that  $D(p'_i, p_{-i})$  dominates  $D(p_i, p_{-i})$  in  $K$  by parallelogram order. Thus, goods in  $K$  are gross complements to  $i$ .

# Super\*modularity

When are all goods mutual complements, i.e., the demand for all goods increase if  $p_i$  decreases, for any  $i$ ?

## Definition (Super\*modularity)

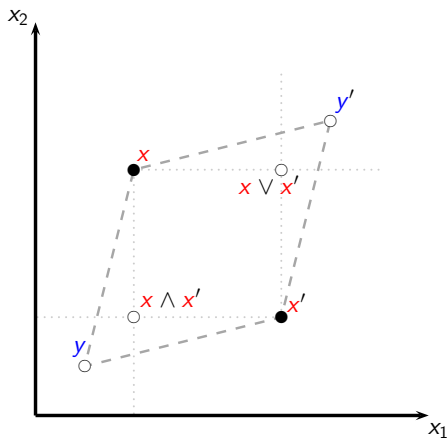
Function  $f$  is super\*modular if, for any  $x, x' \in X$ , there is  $y, y' \in X$ :

$$(x \wedge x') \geq y, \quad x + x' = y + y', \quad \text{and} \quad f(x) + f(x') \leq f(y) + f(y').$$

## Proposition (Dziewulski & Quah, 2022)

If function  $f : X \rightarrow \mathbb{R}$  is super\*modular then all goods are complements. Whenever  $X$  is convex and  $f$  is concave, the converse is also true and super\*modularity is equivalent to supermodularity of the profit function  $\pi$ .

# Super\*modularity



Super\*modularity in  $K = \{1, 2\}$ .

# Representative agent

Based on [Dziewulski & Quah \(2022\)](#).

Consider a representative firm with production function

$$f(\mathbf{x}) := \max \left\{ \sum_j f_j(\mathbf{y}^j) : \sum_j \mathbf{y}^j = \mathbf{x} \right\}.$$

For example,  $f$  is the optimal production of a firm that operates in multiple production plants  $j$ , endowed with production functions  $f_j$ .

- Such aggregation preserves complements, i.e., if all production functions  $f_j$  induce gross complementarities, then so does  $f$ .
- However, supermodularity is *not* preserved, i.e.,  $f$  may not be supermodular, even if all functions  $f_j$  are.
- Super\*modularity is preserved, i.e., if all functions  $f_j$  are super\*modular (e.g., supermodular), then  $f$  is super\*modular (although it need not be supermodular).

## Section 4

### Gross substitutes

# Gross substitutes

Our approach to gross complements can be applied to study substitutes.

Let  $i = 1, \dots, \ell$  and  $K \subseteq \{1, \dots, \ell\} \setminus \{i\}$ .

**When are goods in  $K$  gross substitutes of good  $i$ ?**

That is, the demand for goods in  $K$  increases with the price of good  $i$ .

Formally, for any  $p'_i \geq p_i$ ,  $p_{-i}$  and  $x \in D(p_i, p_{-i})$ ,  $x' \in D(p'_i, p_{-i})$ , there is  $y \in D(p_i, p_{-i})$ ,  $y' \in D(p'_i, p_{-i})$  such that  $y'_K \geq x_K$  and  $x'_K \geq y_K$ .

Equivalently,  $D(p'_i, p_{-i})$  dominates  $D(p_i, p_{-i})$  in  $K$  by the *weak set order*.

# Gross substitutes

**When are goods in  $K$  gross substitutes of good  $i$ ?**

Similarly to the previous case,  $\mathbf{x} \in D(p_i + t, p_{-i})$  if, and only if,

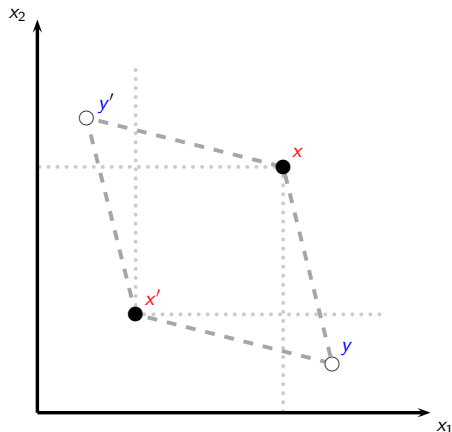
$$(\mathbf{x}, v) \in \operatorname{argmin} \left\{ (p, 1) \cdot (y, w) : (y, w) \in \tilde{\Gamma}^i(t) \right\},$$

where

$$\tilde{\Gamma}^i(t) := \left\{ (\mathbf{x}, v) : v \geq -f(\mathbf{x}) - t(-x_i), \text{ for } \mathbf{x} \in X \right\}.$$

Hence, it suffices for  $\tilde{\Gamma}^i$  to be increasing in  $K$  by parallelogram order (by the theorem in [Dziewulski & Quah, 2022](#)). Therefore,  $\tilde{f}(\mathbf{x}) := f(-x_i, \mathbf{x}_{-i})$  must obey parallelogram property for  $(i, K)$  (by modifying the argument from gross complements).

# Graphical example



For  $i = 1$  and  $K = \{2\}$ :  $-x_1 \geq -y_1$ ,  $x_2' \geq y_2$ , and  $x + x' = y + y'$ .



# Complements in a quasilinear setting

## Proposition

*If function  $\tilde{f} : X \rightarrow \mathbb{R}$ , given by  $\tilde{f}(\mathbf{x}) := f(-\mathbf{x}_i, \mathbf{x}_{-i})$ , satisfies parallelogram property for  $(i, K)$  then goods in  $K$  are gross substitutes to good  $i$ . Whenever  $X$  is convex and  $f$  is concave, the converse is also true and the condition above is equivalent to the profit function  $\pi$  having decreasing differences in  $(\mathbf{p}_i, \mathbf{p}_K)$ .*

The modified parallelogram property is sufficient (and necessary) for gross complements. If the property holds for all  $(i, K)$ , where  $K = \{1, \dots, \ell\} \setminus \{i\}$ , then all goods are (mutual) gross substitutes and the profit function  $\pi$  is submodular.

# Examples

- Whenever  $X \subseteq \mathbb{R}^2$  is a lattice, any submodular function  $f : X \rightarrow \mathbb{R}$  satisfies this condition for  $(1, \{2\})$  and  $(2, \{1\})$ .
- Whenever  $h, g^i$  are concave, for all  $i$ , function

$$f(\mathbf{x}) := h\left(\sum_{i=1}^{\ell} g^i(\mathbf{x}_i)\right)$$

obeys our substitutes condition for any  $(i, K)$ .

- Whenever  $h$  is submodular, function

$$f(\mathbf{x}) := h\left(\sum_{i \in I} \mathbf{x}_i, \sum_{i \notin I} \mathbf{x}_i\right)$$

obeys our substitutes condition for any  $(i, K)$ . In particular, the domain of  $f$  may be discrete.

## Section 5

### Relation to the existing results

# Exchange property (Murota, 1996)

Let  $X = \{0, 1\}^\ell$  or  $X = \mathbb{Z}^\ell$ .

## Definition (Exchange property)

$f : X \rightarrow \mathbb{R}$  obeys the exchange property if, for any  $\mathbf{x}, \mathbf{x}' \in X$ , either

- (i) there is some  $i = 1, \dots, \ell$  such that  $\mathbf{x}'_i > \mathbf{x}_i$  and  $f(\mathbf{x}) + f(\mathbf{x}') \leq f(\mathbf{x} + \epsilon_i) + f(\mathbf{x}' - \epsilon_i)$ , or
- (ii) there is some  $j \neq i$  such that  $\mathbf{x}'_i > \mathbf{x}_i$ ,  $\mathbf{x}'_j < \mathbf{x}_j$  and  $f(\mathbf{x}) + f(\mathbf{x}') \leq f(\mathbf{x} + \epsilon_i - \epsilon_j) + f(\mathbf{x}' - \epsilon_i + \epsilon_j)$ ;

where  $\epsilon_k$  is the vector with the  $k$ 'th entry equal to 1 and zeros elsewhere.

Since  $\mathbf{x} + \mathbf{x}' = (\mathbf{x} + \epsilon_i - \epsilon_j) + (\mathbf{x}' - \epsilon_i + \epsilon_j)$ , exchange property is a parallelogram-like condition.

## Exchange property (Murota, 1996)

- For  $X = \{0, 1\}^\ell$ , exchange property is necessary and sufficient for all goods to be gross substitutes.
- For  $X = \mathbb{Z}^\ell$ , it is sufficient but not necessary.
- We can show directly that exchange property is equivalent to our substitute property for  $X = \{0, 1\}^\ell \dots$
- $\dots$  but strictly stronger for  $X = \mathbb{Z}^\ell$ , e.g.,  $f(\mathbf{x}) := \min\{2, \mathbf{x}_1 + 2\mathbf{x}_2\}$  fails the exchange property. Indeed, take  $\mathbf{x} = (2, 0)$ ,  $\mathbf{x}' = (0, 1)$ . Then,  $f(\mathbf{x}) + f(\mathbf{x}') = 4$ , but  $f(2, 1) + f(0, 0) = 2$  and  $f(1, 1) + f(1, 0) = 3$ . At the same time  $f(-x_i, x_j)$  satisfies parallelogram property for  $(i, \{j\})$ , for any  $i, j = 1, 2$  where  $i \neq j$  (since  $f$  is submodular).

# Unified substitutes (Galichon, Samuelson, & Vernet, 2022)

## Definition (Unified gross substitutes)

For any  $p, p' \in \mathbb{R}^\ell$  and  $x \in D(p)$ ,  $x' \in D(p')$ , there is some  $y \in D(p \wedge p')$ ,  $y' \in D(p \vee p')$  such that

- $p_i \leq p'_i$  implies  $x_i \geq y_i$  and  $y'_i \geq x_i$ ;
- $p_i > p'_i$  implies  $x'_i \geq y_i$  and  $y_i \geq x_i$ .

Galichon, Samuelson, & Vernet, (2022) show that, for convex  $X$  and concave  $f$ , this condition is equivalent to supermodularity of the profit function  $\pi$ . Thus, it must be equivalent to the demand satisfying our definition of (weak) substitutes, which is equivalent to production function satisfying the modified parallelogram property for all  $(i, K)$ , where  $K = \{1, \dots, \ell\} \setminus \{i\}$ .

## Section 6

### Summary

# Summary

It's all about parallelograms.