# Inverse isotonicity for equilibrium problems

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# OUTLINE OF THE TALK

- 1. Motivation
- 2. Unified gross substitutes and the inverse isotonicity theorem
- 3. Applications

# Section 1

# MOTIVATION:

# INVERSE ISOTONICITY FOR EQUILIBRIUM PROBLEMS

# RESEARCH QUESTION

- Consider a simple application of monotone comparative statics results.
- ▶ Consider a firm with a production function  $f: \mathbb{R}^N \to \mathbb{R}$ . The output price is p and the input price vector is r. The firm produces

$$\mathbb{Q}\left(p,r\right) = \arg\max_{q \in \mathbb{R}^{N}} pf\left(q\right) - r^{\top}q$$

- Assume *f* is non-decreasing and supermodular.
- ► Therefore  $pf(q) r^{\top}q$  has increasing differences in (q, (p, -r)).
- Topkis theorem: if f has increasing differences in  $(x, \theta)$ , and L is a lattice, then  $x^*(\theta) = \arg\max_{x \in L} f(x, \theta)$  is isotone in  $\theta$  (in Veinott strong set order).
- ► Topkis theorem applies and Q is isotone: if the price of the firm's output increases and/or the price of any of its inputs decreases, then the firm increases the usage of all of its inputs (law of supply).
- Research question: what if Q is not defined as an optimization problem (e.g. general equilibrum, matching with ITU, ...)?

# OBJECTIVES AND RESULTS

- In optimization problems as in the previous example, we are interested in the isotonicity of the supply correspondence  $Q: p \mapsto Q(p)$  (because in producer theory, prices are exogenously set by the market and we study how the firm's output reacts).
- However in an equilibrium problem, endowment is usually exogenous and we study equilibrium prices.
- ► Therefore in this paper we study the conditions to get the inverse isotonicity of Q i.e. "how the set of equilibrium prices changes when the initial endowment changes".
- Results:
  - ▶ We introduce an inverse isotonicity result for equilibrium problems.
  - We introduce a new notion of gross substituability for correspondences and discuss its relation with existing definitions.
  - We discuss applications and introduce a new class of problems equilibrium flow problems - that nest several classical economic problems.
  - What we don't do: show existence (we didn't assume any form of continuity as we were interested in minimal conditions to reach our conclusions).

#### Section 2

# Unified gross substitutes And the inverse isotonicity theorem

# Nonreversingness

Let  $P \subseteq \mathbb{R}^N$  be a sublattice,  $Q \subseteq \mathbb{R}^N$ ,  $\mathbb{Q} : P \rightrightarrows Q$  be a supply correspondence.

#### Definition

Q:P 
ightrightarrows Q is nonreversing if

$$\left\{ \begin{array}{l} q \in \mathbb{Q}\left(p\right) \\ q' \in \mathbb{Q}\left(p'\right) \\ q \leq q' \\ p \geq p' \end{array} \right. \implies \left\{ \begin{array}{l} q \in \mathbb{Q}\left(p'\right) \\ q' \in \mathbb{Q}\left(p\right) \end{array} \right.$$

# **Properties**

- ▶ Constant aggregate output [there exists  $I \in \mathbb{R}_{++}^N$  such that  $\sum_{z=1}^N I_z q_z = 0$  holds for all  $p \in P$  and  $q \in \mathbb{Q}(p)$ ]  $\Longrightarrow$  nonreversingness.
- Monotone total output [for  $q \in \mathbb{Q}(p)$  and  $q' \in \mathbb{Q}(p')$ ,  $p \ge p'$  implies  $\sum_{z=1}^{N} q_z \ge \sum_{z=1}^{N} q_z' ] \Longrightarrow$  nonreversingness.
- ▶ Aggregate monotonicity [for  $q \in Q(p)$  and  $q' \in Q(p')$ , both  $p \ge p'$  and q < q' cannot hold simultaneously]  $\Longrightarrow$  nonreversingness.
- Walras law  $\Longrightarrow$  nonreversingness of the supply correspondence measured in monetary terms  $[\mathbb{Q}^{\$}(p) = \{(p_z q_z)_{z \in \{1,\dots,N\}} \text{ with } q \in \mathbb{Q}(p)\}]$ .

### Unified gross substitutes

#### Definition

 $\mathbb{Q}:P\rightrightarrows Q$  satisfies unified gross substitutes if: given  $p\in P, p'\in P, \ q\in \mathbb{Q}(p)$  and  $q'\in \mathbb{Q}(p')$ , there exists  $q^{\wedge}\in \mathbb{Q}(p\wedge p')$  and  $q^{\vee}\in \mathbb{Q}(p\vee p')$  such that

$$\left\{ \begin{array}{ll} p_z \leq p_z' & \Longrightarrow & q_z \leq q_z^\wedge \text{ and } q_z^\vee \leq q_z' \\ p_z' < p_z & \Longrightarrow & q_z' \leq q_z^\wedge \text{ and } q_z^\vee \leq q_z \end{array} \right.$$

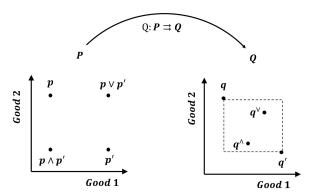


Figure: Illustration of the UGS property

#### The inverse isotonicity theorem

#### **Definitions**

 An M0-correspondence is a correspondence which satisfies unified gross substitutes and is nonreversing.

	$Q^{-1}$ is point-valued	$\mathtt{Q}^{-1}$ is set-valued
Q is point-valued	Q is an M-function	Q is an M0-function
Q is set-valued	Q is an M-correspondence	Q is an M0-correspondence

▶ Given the correspondence  $\mathbb{Q}:P\rightrightarrows Q$ , the inverse correspondence  $\mathbb{Q}^{-1}$  mapping from the image set of  $\mathbb{Q}$  to P is Veinott isotone if, whenever  $q\in\mathbb{Q}\left(p\right)$  and  $q'\in\mathbb{Q}\left(p'\right)$  are such that there exists  $B\subseteq\mathcal{Z}$  with  $p_z\leq p_z'$  for all  $z\in B$  and  $q_z\leq q_z'$  for all  $z\in\mathcal{Z}\setminus B$ , we have  $q\in\mathbb{Q}\left(p\wedge p'\right)$  and  $q'\in\mathbb{Q}\left(p\vee p'\right)$ .

#### **Theorem**

Let  $Q:P\rightrightarrows Q$  satisfy unified gross substitutes, then: Q is nonreversing (i.e., Q is a M0-correspondence)  $\iff Q^{-1}$  is Veinott isotone.

Corollary: Let  $\mathbb Q$  be an M0-correspondence. Then the set of prices  $\mathbb Q^{-1}(q)$  associated with an allocation q is a sublattice of P.

# Section 3

# **APPLICATIONS**

# Equilibrium flow problem (1/2)

- Consider a network  $(\mathcal{Z}, \mathcal{A})$  where  $\mathcal{Z}$  is a finite set of nodes and  $\mathcal{A} \subseteq \mathcal{X} \times \mathcal{X}$  is the set of directed arcs.
- ▶ The arc-node incidence matrix  $\nabla$  is defined by for  $xy \in \mathcal{A}$  and  $z \in \mathcal{Z}$ ,  $\nabla_{xy,z} = 1_{\{z=y\}} 1_{\{z=x\}}$ .
- ▶ The connection function  $G_{xy}$  is such that
  - if p<sub>x</sub> > G<sub>xy</sub>(p<sub>y</sub>), the purchase price at node x is excessive, and the trader will not engage in the trade.
  - ▶ On the contrary, if  $p_x < G_{xy}(p_y)$ , positive profit can be made from the trade on the arc xy.

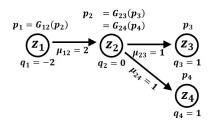


Figure: Example of equilibrium flow

# Equilibrium flow problem (2/2)

# Definition

The triple  $(q,\mu,p)\in\mathbb{R}^{\mathcal{Z}}\times\mathbb{R}_{+}^{\mathcal{A}}\times\mathbb{R}^{\mathcal{Z}}$  is an equilibrium flow outcome when the following conditions are met:

- 1.  $\nabla^{\mathsf{T}}\mu = q$
- 2.  $p_x \geq G_{xy}(p_y)$ ,  $\forall xy \in A$
- 3.  $\sum_{xy \in A} \mu_{xy} (p_x G_{xy} (p_y)) = 0$

The equilibrium flow correspondence is a correspondence  $\mathbb{Q}:P \rightrightarrows \mathbb{R}^{\mathcal{Z}}$  such that for  $p \in P$ ,  $\mathbb{Q}(p)$  is the set of  $q \in \mathbb{R}^{\mathcal{Z}}$  such that there is a flow  $\mu$  such that  $(q,\mu,p)$  is an equilibrium flow outcome.

### **Theorem**

The equilibrium flow correspondence  $\mathbb{Q}:\mathbb{R}^{\mathcal{Z}} \rightrightarrows \mathbb{R}^{\mathcal{Z}}$  satisfies unified gross substitutes. Therefore  $\mathbb{Q}$  is Veinott inverse isotone and the set of equilibrium prices  $\mathbb{Q}^{-1}\left(q^{*}\right)$  is a sublattice of  $\mathbb{R}^{\mathcal{Z}}$ .

# TU AND ITU MATCHING

- Let  $\mathcal X$  be a set of types of workers and  $\mathcal Y$  a set of types of firms. There are  $n_x$  workers of each type  $x \in \mathcal X$ , and  $m_y$  firms of each type  $y \in \mathcal Y$ . Assume the total number of workers and firms is the same.
- A match between worker type x and firm type y is characterized by a wage  $w_{xy}$ , in which case it gives rise to the utilities  $\mathcal{U}_{xy}\left(w_{xy}\right)$  for the worker and  $\mathcal{V}_{xy}\left(w_{xy}\right)$  for the firm.
- To reformulate the problem as an equilibrium flow problem: let  $\mathcal{Z} = \mathcal{X} \cup \mathcal{Y}$ , fix the utility vector  $u: \mathcal{Z} \to \mathbb{R}$  (resp v) define  $p \in \mathbb{R}^{\mathcal{Z}}$  as  $p_z = u_z 1_{\{z \in \mathcal{X}\}} v_z 1_{\{z \in \mathcal{Y}\}}$ ,  $q_z = -n_z 1_{\{z \in \mathcal{X}\}} + m_z 1_{\{z \in \mathcal{Y}\}}$ , and  $G_{xv}(p_v) = \mathcal{U}_{xv} \circ \mathcal{V}_{vv}^{-1}(-p_v)$ .

#### **Theorem**

The correspondence that associates the vector of payoffs (u, -v) (up to a change of sign) to the vector of populations (-n, m) (again, upon a change of sign) is a M0-correspondence.

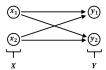


Figure: Reformulation of TU matching as an equilibrium flow problem

# Hedonic pricing (1/2)

- $m{\mathcal{X}}$  is the set of types of producers and  $\mathcal{Y}$  the set of types of consumers. There are  $n_x$  producers of each type  $x \in \mathcal{X}$  and  $m_y$  consumers of each type  $y \in \mathcal{Y}$ .
- ▶ There is a finite set W of qualities, also sometimes referred to as contracts or characteristics. Each producer must choose to produce one of the qualities in W, or to remain inactive. Each consumer must choose to consume one quality in W or remain inactive.
- ▶ Let  $p: \mathcal{W} \to \mathbb{R}$  be a price vector assigning prices to qualities, with  $p_w$  denoting the price of quality w. A producer of type x who produces a quality w that bears price  $p_w$  earns the profit  $\pi_{xw}(p_w)$ . A consumer of type y who consumes a quality w bearing price  $p_w$  earns surplus  $s_{yw}(p_w)$ .

# Hedonic pricing (2/2)

- To reformulate the problem as an equilibrium flow problem: consider  $\mathcal{Z} = \mathcal{X} \cup \mathcal{Y} \cup \mathcal{W}$  and  $\mathcal{Z}_0 = \mathcal{Z} \cup \{0\}$  where 0 is an additional node. Denote as well  $\mathcal{W}_0 = \mathcal{W} \cup \{0\}$ . The set of arcs  $\mathcal{A}$  is given by  $\mathcal{A} = (\mathcal{X} \times \mathcal{W}_0) \cup (\mathcal{W}_0 \times \mathcal{Y})$ .
- Define prices, stocks and connection functions

$$\left\{ \begin{array}{ll} \text{if} & x \in \mathcal{X} & p_{x} = u_{x}, & q_{x} = -n_{x} \\ \text{if} & w \in \mathcal{W} & p_{w} = p_{w}, & q_{w} = 0 \\ \text{if} & y \in \mathcal{Y} & p_{y} = -v_{y}, & q_{y} = m_{y} \\ & p_{0} = 0, & q_{0} = \sum n_{x} - \sum m_{y} \end{array} \right. , \left\{ \begin{array}{ll} G_{xw}\left(p_{w}\right) = \pi_{xw}\left(p_{w}\right) \\ G_{x0}\left(p_{0}\right) = p_{0} \\ G_{wy}\left(p_{y}\right) = s_{y}^{-1}\left(-p_{y}\right) \\ G_{0y}\left(p_{y}\right) = p_{y} \end{array} \right.$$

#### Theorem

The correspondence that associates the vector (u,p,-v) to the set of vectors (-n,m) such that the allocation  $\mu \geq 0$  is an hedonic pricing equilibrium is a M0-correspondence.

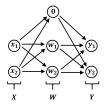


Figure: Reformulation of hedonic pricing as an equilibrium flow problem

Appendix

# ADDITIONAL RESULTS

#### Link with other notions of gross substitutes

# **Properties**

- ▶ Subdifferentials of convex submodular functions  $[\partial c^*(p) = \{q: p' \to [q^\top p' c(p')] \text{ is maximal at } p\}]$  satisfy unified gross substitutes.
- Monetary measurement  $[\mathbb{Q}^{\$}(p) = \{(p_z q_z)_{z \in \{1,...,N\}} \text{ with } q \in \mathbb{Q}(p)\}]$  preserves unified gross substitutes.
- Aggregation preserves unified gross substitutes.

# **Properties**

q satisfies weak gross substitutes  $\iff$   $q_i(p)$  is nonincreasing in  $p_i$  for  $i \neq j$ .

For functions, unified gross substitutes and weak gross substitutes are equivalent.

Q satisfies Kelso-Crawford gross substitutes  $\iff$  given  $p' \leq p$ , for any  $q \in Q(p)$  there exists  $q' \in Q(p')$  such that  $p_z = p_z' \implies q_z' \geq q_z$ .

Unified gross substitutes implies Kelso-Crawford gross substitutes.

Q satisfies Polterovich and Spivak's gross substitutes  $\iff$  for any price vectors  $p \le p'$  and any  $q \in Q(p)$  and  $q' \in Q(p')$ , it is not the case that  $q'_z > q_z \ \forall z \ s.t. \ p_z = p'_z$ .

 Polterovich and Spivak's Gross Substitutes does not imply UGS, nor the converse

# Profit Maximization

A competitive multiproduct firm faces output price vector  $p \in \mathbb{R}^N$  and convex cost function  $c : \mathbb{R}^N \to \mathbb{R}$ , the set of optimal production vectors  $\mathbb{Q}(p)$  is

$$\mathbf{Q}\left(\boldsymbol{p}\right) = \arg\max_{\boldsymbol{q} \in \mathbb{R}^{N}} \left\{ \boldsymbol{p}^{\top} \boldsymbol{q} - \boldsymbol{c}\left(\boldsymbol{q}\right) \right\}$$

▶ Given the convexity of the cost function c, Shephard's lemma gives  $\mathbb{Q}(p) = \partial c^*(p)$ , where  $\partial c^*(p)$  is the subdifferential of the indirect profit function  $c^*(p) = \max_{q \in \mathbb{R}^N} \left\{ p^T q - c(q) \right\}$ .

#### **Theorem**

The following conditions are equivalent:

- ► The indirect profit function c\* is submodular.
- ► The supply correspondence  $Q(p) = \partial c^*(p)$  satisfies unified gross substitutes.
- ► The supply correspondence  $Q(p) = \partial c^*(p)$  is an M0-correspondence.