

## Thursday, June 6

1. Matching models with random utility
2. Estimation using generalized linear models

### 1 L1. Matching models recalled

Individual man  $i \in [I]$  and woman  $j \in [J]$  have an observable type  $x_i \in [X]$  and  $y_j \in [Y]$

Assume  $n_x$  men of type  $x$  and  $m_y$  women of type  $y$   
 if matched,  $i$  gets  $\alpha_{x_i y_j} + \varepsilon_{i y_j}$   
 and  $j$  gets  $\gamma_{x_i y_j} + \eta_{x_i j}$   
 and if unmatched,  $i$  and  $j$  get  $\varepsilon_{i0}$  and  $\eta_{0j}$

Transferable utility (Becker model of marriage).  $x$  and  $y$  may decide on transfers  $w_{xy}$  from the woman to the man

$$\begin{aligned} &\alpha_{xy} + w_{xy} + \varepsilon_{iy} \\ &\gamma_{xy} - w_{xy} + \eta_{xj} \end{aligned}$$

Individual decision-making problem:

$$\begin{aligned} u_i &= \max_y \{ \alpha_{xy} + w_{xy} + \varepsilon_{iy}, \varepsilon_{i0} \} \\ v_j &= \max_x \{ \gamma_{xy} - w_{xy} + \eta_{xj}, \eta_{0j} \} \end{aligned}$$

(Different from Dagsvik-Menzel, which is not scale invariant)

Monge-Kantorovich duality: at equilibrium, people match in order to maximize the total surplus formed at the level of pairs.

Consider a pair  $ij$ . Surplus of the match is  $\Phi_{ij} = \alpha_{xy} + \gamma_{xy} + \varepsilon_{iy} + \eta_{xj} = \Phi_{xy} + \varepsilon_{iy} + \eta_{xj}$   
 (separable structure)  
 where  $\Phi_{xy} = \alpha_{xy} + \gamma_{xy}$

that is, letting  $\mu_{ij} = 1$  if  $i$  and  $j$  are matched, 0 otherwise, and  $\mu_{i0} = 1$  iff  $i$  is unmatched and  $\mu_{0j}$  etc

$$\begin{aligned} \max_{\mu} \quad & \sum_{ij} \mu_{ij} \Phi_{ij} + \sum_i \mu_{i0} \varepsilon_{i0} + \sum_j \mu_{0j} \eta_{0j} \\ \text{s.t.} \quad & \sum_j \mu_{ij} + \mu_{i0} = 1 \\ & \sum_i \mu_{ij} + \mu_{0j} = 1 \end{aligned}$$

this problem has a dual which is

$$\begin{aligned}
\min_{u_i, v_j} \quad & \sum_i u_i + \sum_j v_j \\
s.t. \quad & u_i + v_j \geq \Phi_{ij} \\
& u_i \geq \varepsilon_{i0} \\
& v_j \geq \eta_{0j}
\end{aligned}$$

If  $u_i + v_j < \Phi_{ij}$  then  $i$  and  $j$  would form a blocking pair.

## 2 L2. Matching with random utility

Consider the previous problem with the separable structure

$$\begin{aligned}
\min_{u_i, v_j} \quad & \sum_i u_i + \sum_j v_j \\
s.t. \quad & u_i + v_j \geq \Phi_{x_i y_j} + \varepsilon_{i y_j} + \eta_{x_j i} \\
& u_i \geq \varepsilon_{i0} \\
& v_j \geq \eta_{0j}
\end{aligned}$$

Assume that there are  $B$  individuals per  $X$  and per  $Y$ .

There are

- $I + J = B(X + Y)$  variables
  - $IJ + I + J = B^2 XY + BX + BY$
- problem is  $B^2$  term!

Let's focus on the "problematic" constraint:

$$u_i - \varepsilon_{iy} + v_j - \eta_{xj} \geq \Phi_{xy} \quad \forall i : x_i = x \text{ and } \forall j : y_j = y$$

rewrite this as

$$\min_{i: x_i=x} \{u_i - \varepsilon_{iy}\} + \min_{j: y_j=y} \{v_j - \eta_{xj}\} \geq \Phi_{xy} \text{ for all } x \text{ and } y$$

Now introduce  $U_{xy} = \min_{i: x_i=x} \{u_i - \varepsilon_{iy}\}$  and  $V_{xy} = \min_{j: y_j=y} \{v_j - \eta_{xj}\}$

so that we can rewrite the constraint as

$$U_{xy} + V_{xy} \geq \Phi_{xy}$$

$$u_i \geq U_{xy} + \varepsilon_{iy} \text{ therefore } u_i \geq \max_y \{U_{xy} + \varepsilon_{iy}, \varepsilon_{i0}\} \text{ and } v_j \geq \max_x \{V_{xy} + \eta_{xj}, \eta_{0j}\}$$

We get to an equivalent formulation:

$$\begin{aligned}
\min_{u_i, v_j, U_{xy}, V_{xy}} \quad & \sum_i u_i + \sum_j v_j \\
s.t. \quad & U_{xy} + V_{xy} = \Phi_{xy} \\
& u_i \geq U_{xy} + \varepsilon_{iy} \\
& u_i \geq \varepsilon_{i0} \\
& v_j \geq V_{xy} + \eta_{xj} \\
& v_j \geq \eta_{0j}
\end{aligned}$$

This problem has  
 $* I + J + 2XY = (X + Y) B + 2XY$  variables  
 $* XY + I(Y+1) + J(X+1) = XY + BX(Y+1) + BY(X+1) = B(2XY + X + Y) + XY$

We have

$$\begin{aligned} \min_{U_{xy}, V_{xy}} \quad & \sum_i \max_y \{U_{xy} + \varepsilon_{iy}, \varepsilon_{i0}\} + \sum_j \max \{V_{xy} + \eta_{xj}, \eta_{0j}\} \\ \text{s.t.} \quad & U_{xy} + V_{xy} = \Phi_{xy} \end{aligned}$$

therefore

$$\begin{aligned} \min_{U_{xy}, V_{xy}} \quad & \sum_x n_x \frac{1}{n_x} \sum_{i: x_i=x} \max_y \{U_{xy} + \varepsilon_{iy}, \varepsilon_{i0}\} + \sum_y m_y \frac{1}{m_y} \sum_{j: y_j=y} \max_x \{V_{xy} + \eta_{xj}, \eta_{0j}\} \\ \text{s.t.} \quad & U_{xy} + V_{xy} = \Phi_{xy} \end{aligned}$$

Logit model. Assume  $B \rightarrow +\infty$ . Then as  $B \rightarrow +\infty$ ,

$$\begin{aligned} \frac{1}{n_x} \sum_{i: x_i=x} \max_y \{U_{xy} + \varepsilon_{iy}, \varepsilon_{i0}\} & \rightarrow E \left[ \max_y \{U_{xy} + \varepsilon_y, \varepsilon_0\} \right] \\ \frac{1}{m_y} \sum_{j: y_j=y} \max \{V_{xy} + \eta_{xj}, \eta_{0j}\} & \rightarrow E \left[ \max_x \{V_{xy} + \eta_x, \eta_0\} \right] \end{aligned}$$

### 3 L3. The Choo and Siow model

Assume further  $(\varepsilon_{iy})_y$  is iid Gumbel distributed, as well as  $(\eta_{xj})_x$ . Then

$$E \left[ \max_y \{U_{xy} + \varepsilon_y, \varepsilon_0\} \right] = \log \left( 1 + \sum_y \exp U_{xy} \right)$$

so for the logit model, we have that the equilibrium solves

$$\begin{aligned} \min_{U_{xy}, V_{xy}} \quad & \sum_{x \in [X]} n_x \log \left( 1 + \sum_y \exp U_{xy} \right) + \sum_{y \in [Y]} m_y \log \left( 1 + \sum_x \exp V_{xy} \right) \\ \text{s.t.} \quad & U_{xy} + V_{xy} = \Phi_{xy}. \end{aligned}$$

rewrite as

$$\min_{U_{xy}} \sum_{x \in [X]} n_x \log \left( 1 + \sum_y \exp U_{xy} \right) + \sum_{y \in [Y]} m_y \log \left( 1 + \sum_x \exp (\Phi_{xy} - U_{xy}) \right)$$

by foc wrt  $U_{xy}$  we have

$$n_x \exp (U_{xy} - u_x) = m_y \exp (V_{xy} - v_y)$$

where  $u_x = \log \left( 1 + \sum_y \exp U_{xy} \right)$  and  $v_y = \log \left( 1 + \sum_x \exp (\Phi_{xy} - U_{xy}) \right)$

To recap,

$$\begin{aligned}\mu_{xy} &= n_x \exp (U_{xy} - u_x) = m_y \exp (V_{xy} - v_y) \\ U_{xy} + V_{xy} &= \Phi_{xy}\end{aligned}$$

so we have

$$\begin{aligned}\mu_{xy} &= \sqrt{n_x \exp (U_{xy} - u_x) m_y \exp (V_{xy} - v_y)} \\ &= \sqrt{n_x m_y \exp (\Phi_{xy} - u_x - v_y)}\end{aligned}$$

in other words,

$$\mu_{xy} = \sqrt{n_x m_y} \exp \left( \frac{\Phi_{xy} - u_x - v_y}{2} \right)$$

and we have

$$\mu_{x0} = n_x \frac{\exp 0}{\exp 0 + \sum_y \exp U_{xy}} = n_x \exp (-u_x)$$

and similarly,

$$\mu_{0y} = m_y \exp (-v_y).$$

So we have Choo and Siow's formula

$$\mu_{xy} = \sqrt{\mu_{x0} \mu_{0y}} \exp \left( \frac{\Phi_{xy}}{2} \right).$$

Which allows us to  $\Phi_{xy}$  by

$$\Phi_{xy} = \ln \frac{\mu_{xy}^2}{\mu_{x0} \mu_{0y}}.$$

Computation of  $\mu$ .

We have

$$\begin{aligned}\mu_{xy} &= \sqrt{n_x m_y} \exp \left( \frac{\Phi_{xy} - u_x - v_y}{2} \right) \\ \mu_{x0} &= n_x \exp (-u_x) \\ \mu_{0y} &= m_y \exp (-v_y)\end{aligned}$$

and  $\mu$  should satisfy,

$$\begin{aligned}n_x &= \mu_{x0} + \sum_y \mu_{xy} \\ m_y &= \mu_{0y} + \sum_x \mu_{xy}\end{aligned}$$

thus

$$\begin{aligned}n_x &= n_x \exp(-u_x) + \sum_y \sqrt{n_x m_y} \exp\left(\frac{\Phi_{xy} - u_x - v_y}{2}\right) \\m_y &= m_y \exp(-v_y) + \sum_x \sqrt{n_x m_y} \exp\left(\frac{\Phi_{xy} - u_x - v_y}{2}\right)\end{aligned}$$

introduce  $a_x = -u_x + \ln n_x$  and  $b_y = -v_y + \ln m_y$ , and  $K_{xy} = \exp(\Phi_{xy}/2)$ , so that we can rewrite the equations of the model as

$$\begin{aligned}n_x &= \exp(a_x) + \sum_y K_{xy} \exp\left(\frac{a_x + b_y}{2}\right) \\m_y &= \exp(b_y) + \sum_x K_{xy} \exp\left(\frac{a_x + b_y}{2}\right)\end{aligned}$$

Computation by gradient descent.

Exercise. Can I interpret this as the FOC associated with

$$\min_{(a,b) \in \mathbb{R}^X \times \mathbb{R}^Y} F(a,b)?$$

$$\begin{aligned}\frac{\partial F(a,b)}{\partial a_x} &= \exp(a_x) + \sum_y K_{xy} \exp\left(\frac{a_x + b_y}{2}\right) - n_x \\ \frac{\partial F(a,b)}{\partial b_y} &= \exp(b_y) + \sum_x K_{xy} \exp\left(\frac{a_x + b_y}{2}\right) - m_y\end{aligned}$$

$$F(a,b) = \sum_x \exp(a_x) + \sum_y \exp(b_y) + 2 \sum_{xy} K_{xy} \exp\left(\frac{a_x + b_y}{2}\right) - \sum_x n_x a_x - \sum_y m_y b_y.$$

$$\begin{aligned}a_x^{t+1} &= a_x^t - \epsilon \frac{\partial F(a,b)}{\partial a_x} \\ b_y^{t+1} &= b_y^t - \epsilon \frac{\partial F(a,b)}{\partial b_y}\end{aligned}$$

$$\begin{aligned}\nabla F(a,b) &= 0 \\ \min F(a,b)\end{aligned}$$

$$\min \|\nabla F(a,b)\|$$

Computation by coordinate descent.

Recall the expression of  $F$  to be minimized

$$F(a, b) = \sum_x \exp(a_x) + \sum_y \exp(b_y) + 2 \sum_{xy} K_{xy} \exp\left(\frac{a_x + b_y}{2}\right) - \sum_x n_x a_x - \sum_y m_y b_y.$$

Idea:

Initialize  $b^0$

For all  $t \geq 0$ , set

$$(a_x^{t+1}) = \arg \min_a F(a, b^t)$$

$$(b_y^{t+1}) = \arg \min_b F(a^{t+1}, b)$$

The minimization of  $F$  wrt to  $a$  yields  $\frac{\partial F(a, b^t)}{\partial a_x} = 0$ , that is

$$\exp(a_x) + \sum_y K_{xy} \exp\left(\frac{a_x + b_y^t}{2}\right) = n_x$$

Introduce  $A_x^t = \exp(a_x^t/2)$  and  $B_y^t = \exp(b_y^t/2)$  so that the equation becomes

$$A_x^2 + 2A_x \left( \frac{1}{2} \sum_y K_{xy} B_y^t \right) + \left( \frac{1}{2} \sum_y K_{xy} B_y^t \right)^2 = n_x + \left( \frac{1}{2} \sum_y K_{xy} B_y^t \right)^2$$

that is

$$\begin{aligned} A_x^{t+1} &= \sqrt{n_x + \left( \frac{1}{2} \sum_y K_{xy} B_y^t \right)^2} - \frac{1}{2} \sum_y K_{xy} B_y^t \\ B_y^{t+1} &= \sqrt{m_y + \left( \frac{1}{2} \sum_x K_{xy} A_x^{t+1} \right)^2} - \frac{1}{2} \sum_x K_{xy} A_x^{t+1} \end{aligned}$$

(generalization of Sinkhorn's algorithm)

## Friday, June 7

Friday morning: various exercises.

Same-sex marriage.

$x \in X$   $n_x$  individuals of type  $x$

If 2 individuals of types  $x, y \in X$  match, this creates joint utility

$\Phi_{xy}$

$\mu_{xy}$  mass of pairs of type  $xy$  formed at equilibrium

$$\mu_{xy} = \mu_{yx}$$

$$n_x = \mu_{x0} + \sum_{y \neq x} \mu_{xy} + 2\mu_{xx}$$

The total surplus is

$$\frac{1}{2} \sum_{x \neq y} \mu_{xy} \Phi_{xy} + \sum_x \mu_{xx} \Phi_{xx}$$

Therefore, the equilibrium will solve

$$\begin{aligned} & \max_{\mu} \frac{1}{2} \sum_{x \neq y} \mu_{xy} \Phi_{xy} + \sum_x \mu_{xx} \Phi_{xx} \\ \text{s.t.} \quad & n_x = \mu_{x0} + \sum_{y \neq x} \mu_{xy} + 2\mu_{xx} \\ & \mu_{xy} = \mu_{yx} \end{aligned}$$

One-to-many matching. Pauline Corblet's job market paper; see also weak optimal transport

$X$  is set workers types and  $Y$  is set of firm's types

Assume that one firm  $y \in Y$  hires a bundle of workers  $b \in \mathbb{N}^X$  – i.e.,  $b_x$  is the number of workers of type  $x$  in the coalition.

Let  $\Phi_{by}$  be the surplus of a firm of type  $y$  hiring bundle  $b$  of workers.

E.g.  $\Phi_{by} = \sum_x b_x e_x + f_y$  – this is additive case, uninteresting as rules out complementarities.

More interestingly – complementarities between firm and workers of the sort  $\Phi_{by} = (\sum_x b_x e_x) f_y$ .

$$\begin{aligned} & \mu_{by} \text{ yields output } \sum_{b,y} \mu_{by} \Phi_{by} \\ m_y &= \sum_b \mu_{by} \\ n_x &= \sum_b \sum_y \mu_{by} b_x \end{aligned}$$

Therefore, the optimal welfare solves

$$\begin{aligned} & \max \sum_{b,y} \mu_{by} \Phi_{by} \\ \text{s.t.} \quad & m_y = \sum_b \mu_{by} \\ n_x &= \sum_b \sum_y \mu_{by} b_x \end{aligned}$$

Simulating from the Gumbel distribution

$$\varepsilon \sim \mathcal{G}$$

then

$$\exp(-\exp(-\varepsilon)) = U \sim U([0, 1])$$

$$\varepsilon = -\ln(-\ln U)$$

Compute

$$\min_{U_{xy}} F(U)$$

where

$$F(U) = \sum_{x \in [X]} n_x \log \left( 1 + \sum_y \exp U_{xy} \right) + \sum_{y \in [Y]} m_y \log \left( 1 + \sum_x \exp (\Phi_{xy} - U_{xy}) \right)$$

$$\frac{\partial F}{\partial U_{xy}} = n_x \frac{\exp U_{xy}}{1 + \sum_y \exp U_{xy}} - m_y \frac{\exp (\Phi_{xy} - U_{xy})}{1 + \sum_x \exp (\Phi_{xy} - U_{xy})}$$

## 4 L4. Estimation via generalized linear models

Linear model  $E[\mu_a | \rho_a] = \rho_a^\top \theta$  – estimate by OLS

$\rho_a$  is a vector of regressors which is  $R$ -dimensional

“Generalized” linear models  $f(E[\mu_a | \rho_a]) = \rho_a^\top \theta$  where  $f : R \rightarrow R$  increasing and continuous and invertible is called a “link function”

OLS –  $f(z) = z$

$$E[\mu_a | \rho_a] = f^{-1}(\rho_a^\top \theta)$$

Assume we have observations  $\mu_i, \rho_i$ . How to estimate the model?

I can view the relation

$$E[\mu_a | \rho_a] = f^{-1}(\rho_a^\top \theta)$$

as the first order conditions associated with a convex optimization problem.  $f^{-1}$  is increasing, so I can call  $F^*$  is primitive (i.e.  $F^{*'} = f^{-1}$ ), and  $E[\mu_a | \rho_a] = f^{-1}(\rho_a^\top \theta)$  imply

$$\rho_a E[\mu_a | \rho_a] - \rho_a f^{-1}(\rho_a^\top \theta) = 0$$

that is

$$E[\rho_a E[\mu_a | \rho_a] - \rho_a f^{-1}(\rho_a^\top \theta)] = 0$$

that is

$$E[\rho_a \mu_a - \rho_a f^{-1}(\rho_a^\top \theta)] = 0.$$

We can reformulate this as a convex optimization problem

$$\max_{\theta \in \mathbb{R}^R} \{E[\mu_a (\rho_a^\top \theta) - F^*(\rho_a^\top \theta)]\}$$

and the estimator of  $\theta$  is given by

$$\max_{\theta \in \mathbb{R}^R} \left\{ \sum_i (\mu_i (\rho_i^\top \theta) - F^*(\rho_i^\top \theta)) \right\}$$

**Poisson regression.** In a Poisson regression, we assume that  $\mu_a | \rho_a$  follows a Poisson distribution of parameter  $\exp(\rho_a^\top \theta)$ .

Reminder: A random variable  $\tilde{\mu}$  distributed on  $\mathbb{N}$  follows a Poisson distribution of parameter  $\lambda$  if

$$\Pr(\tilde{\mu} = m) = \frac{\lambda^m e^{-\lambda}}{m!}$$



The expectation of  $\tilde{\mu}$  is  $\lambda$ , and the variance of  $\tilde{\mu}$  is also  $\lambda$ .

Back to our Poisson regression. We have that the conditional likelihood of  $(\mu_i, \rho_i)$  is

$$\frac{\exp(\mu_i \rho_i^\top \theta) \exp(-\exp(\rho_i^\top \theta))}{\mu_i!}$$

and therefore the conditional likelihood of the sample is

$$l(\theta) = \sum_{i \in [I]} \mu_i \rho_i^\top \theta - \exp(\rho_i^\top \theta) - \ln \mu_i!$$

and the maximum likelihood estimator is  $\max l(\theta)$  that is

$$\max_{\theta \in \mathbb{R}^R} \sum_{i \in [I]} \mu_i \rho_i^\top \theta - \exp(\rho_i^\top \theta)$$

which is exactly a GLM

$$\max_{\theta \in \mathbb{R}^R} \left\{ \sum_i (\mu_i (\rho_i^\top \theta) - F^*(\rho_i^\top \theta)) \right\}$$

with  $F^* = \exp$  therefore  $f^{-1} = \exp$  and  $f = \ln$ . Hence the Poisson regression is a GLM with log link function.

**Logistic regression.** Consider the choice problem of an individual  $i$  of type  $x_i \in [X]$  choosing between options  $y \in [Y]$ . Assume that the utility of the decision maker if taking option  $y$  is

$$\phi_{xy} + \varepsilon_{iy}$$

Assume a linear parameterization  $\phi_{xy}^\lambda = \sum_k \Phi_{xyk} \lambda_k$  where  $\lambda \in R^L$  is the parameter I want to estimate, and  $(\varepsilon_{iy})$  are iid Gumbel vectors. Conditional probability that  $i$  chooses  $y$

$$\frac{\exp \phi_{xy}^\lambda}{\sum_{y'} \exp \phi_{xy'}^\lambda}$$

and therefore the log-likelihood associated with the choice  $y_i$  of individual  $i$  is

$$\phi_{x_i y_i}^\lambda - \log \sum_{y'} \exp \phi_{x_i y'}^\lambda$$

therefore the log-likelihood of the sample

$$l(\lambda) = \sum_{xy} \hat{\mu}_{xy} \phi_{xy}^\lambda - \sum_x n_x \log \sum_{y'} \exp \phi_{xy'}^\lambda$$

the max-likelihood is  $\max_{\lambda} l(\lambda)$  which is

$$\max_{\lambda} \left\{ \sum_{xy} \hat{\mu}_{xy} \phi_{xy}^{\lambda} - \sum_x n_x \log \sum_{y'} \exp \phi_{xy'}^{\lambda} \right\}$$

which is the logistic regression. By first order conditions, we have at the optimal value of  $\lambda$  that

$$\sum_{xy} \hat{\mu}_{xy} \Phi_{xyk} = \sum_{xy} n_x \frac{\Phi_{xyk} \exp \phi_{xy}^{\lambda}}{\sum_{y'} \exp \phi_{xy'}^{\lambda}}$$

introduce the predictor  $\mu_{xy}^{\lambda} = n_x \frac{\exp \phi_{xy}^{\lambda}}{\sum_{y'} \exp \phi_{xy'}^{\lambda}}$ , and we have that at the optimal value of  $\lambda$

$$\sum_{xy} \hat{\mu}_{xy} \Phi_{xyk} = \sum_{xy} \mu_{xy}^{\lambda} \Phi_{xyk}.$$

**The “Poisson trick”.** Recall that:

Poisson regression:

$$\max_{\theta \in \mathbb{R}^R} \left\{ \sum_i \hat{\mu}_i (\rho_i^{\top} \theta) - \sum_i \exp (\rho_i^{\top} \theta) \right\}$$

Logistic regression:

$$\max_{\lambda} \left\{ \sum_{xy} \hat{\mu}_{xy} \phi_{xy}^{\lambda} - \sum_x n_x \log \sum_{y'} \exp \phi_{xy'}^{\lambda} \right\}$$

Poisson trick:

observations  $i = xy$

dependent variable  $\hat{\mu}_i = \hat{\mu}_{xy}$

$$\theta^{\top} = (\lambda^{\top}, u)$$

$$\rho_i^{\top} \theta = \sum_k \Phi_{xyk} \lambda_k - u_x = \sum_k \Phi_{xyk} \lambda_k - \sum_{x'} 1_{\{x'=x\}} u_{x'}$$

Write then the Poisson regression: we have

$$\max_{\lambda, u} \left\{ \sum_{xy} \hat{\mu}_{xy} (\phi_{xy}^{\lambda} - u_x) - \sum_{xy} \exp (\phi_{xy}^{\lambda} - u_x) \right\}$$

Let's focus on the maximization wrt  $u_x$ . We have

$$\max_{\lambda} \left\{ \sum_{xy} \hat{\mu}_{xy} \phi_{xy}^{\lambda} - \min_u \left\{ \sum_x n_x u_x + \sum_{xy} \exp (\phi_{xy}^{\lambda} - u_x) \right\} \right\}$$

therefore I need to compute  $\min_u \left\{ \sum_x n_x u_x + \sum_{xy} \exp(\phi_{xy}^\lambda - u_x) \right\}$  inside. We have by FOC

$$n_x = \sum_y \exp(\phi_{xy}^\lambda - u_x)$$

therefore  $u_x = \log \sum_y \exp(\phi_{xy}^\lambda) - \log n_x$

$$\sum_{xy} \exp(\phi_{xy}^\lambda - u_x) = \sum_x n_x$$

and therefore

$$\begin{aligned} & \min_u \left\{ \sum_x n_x u_x + \sum_{xy} \exp(\phi_{xy}^\lambda - u_x) \right\} \\ &= \sum_x n_x u_x + \sum_x n_x \\ &= \sum_x n_x \log \sum_y \exp(\phi_{xy}^\lambda) - \sum_x n_x \log n_x + \sum_x n_x \end{aligned}$$

The Poisson regression plus  $x$ -fixed effect becomes

$$\max_{\lambda} \left\{ \sum_{xy} \hat{\mu}_{xy} \phi_{xy}^\lambda - \left( \sum_x n_x \log \sum_y \exp(\phi_{xy}^\lambda) - \sum_x n_x \log n_x + \sum_x n_x \right) \right\}$$

and after discarding the constants, one has

$$\max_{\lambda} \left\{ \sum_{xy} \hat{\mu}_{xy} \phi_{xy}^\lambda - \sum_x n_x \log \sum_y \exp(\phi_{xy}^\lambda) \right\}$$

the logistic regression!

Therefore, we have seen that the logistic regression = Poisson plus fixed effect.

Gravity equation. Take the Poisson regression with  $x$  and  $y$  fixed effects. We have

$$\max_{\lambda, u, v} \left\{ \sum_{xy} \hat{\mu}_{xy} (\phi_{xy}^\lambda - u_x - v_y) - \sum_{xy} \exp(\phi_{xy}^\lambda - u_x - v_y) \right\}$$

FOC of this problem:

wrt on  $u_x$ ,  $v_y$  and  $\lambda_k$

$$\begin{aligned} n_x &= \sum_y \hat{\mu}_{xy} = \sum_{y \in [Y]} \exp(\phi_{xy}^\lambda - u_x - v_y) \\ m_y &= \sum_x \hat{\mu}_{xy} = \sum_{x \in [X]} \exp(\phi_{xy}^\lambda - u_x - v_y) \\ \sum_{xy} \hat{\mu}_{xy} \Phi_{xyk} &= \sum_{xy} \exp(\phi_{xy}^\lambda - u_x - v_y) \Phi_{xyk} \end{aligned}$$

This is the gravity equation in trade (Santos Silva and Tenreyro).

## 5 L5. Matching estimation

Assume we observe  $\hat{\mu}_{xy}$  and we want to estimate  $\lambda$ , which is the parameter of the surplus  $\phi_{xy}^\lambda = \sum_k \Phi_{xyk} \lambda_k$ .

Remember, the equilibrium in matching models expressed as

$$W(\lambda) = \min_{a,b} \left\{ \sum_x \exp(a_x) + \sum_y \exp(b_y) + 2 \sum_{xy} \exp\left(\frac{\phi_{xy}^\lambda + a_x + b_y}{2}\right) - \sum_x n_x a_x - \sum_y m_y b_y \right\}.$$

We have

$$\begin{aligned} \frac{\partial W(\lambda)}{\partial \lambda_k} &= \sum_{xy} \exp\left(\frac{\phi_{xy}^\lambda + a_x + b_y}{2}\right) \Phi_{xyk} \\ &= \sum_{xy} \mu_{xy}^\lambda \Phi_{xyk} \end{aligned}$$

We are looking for  $\lambda$  such that

$$\sum_{xy} \mu_{xy}^\lambda \Phi_{xyk} = \sum_{xy} \hat{\mu}_{xy} \Phi_{xyk}$$

which is the first order condition associated with

$$\min_{\lambda} \left\{ W(\lambda) - \sum_{xyk} \hat{\mu}_{xy} \Phi_{xyk} \lambda_k \right\}$$

that is

$$\min_{a,b,\lambda} \left\{ \sum_x \exp(a_x) + \sum_y \exp(b_y) + 2 \sum_{xy} \exp\left(\frac{\phi_{xy}^\lambda + a_x + b_y}{2}\right) - \sum_x n_x a_x - \sum_y m_y b_y - \sum_{xyk} \hat{\mu}_{xy} \Phi_{xyk} \lambda_k \right\}$$

in other words

$$\min_{a,b,\lambda} \left\{ \begin{aligned} &\sum_x \exp(a_x) + \sum_y \exp(b_y) + 2 \sum_{xy} \exp\left(\frac{\phi_{xy}^\lambda + a_x + b_y}{2}\right) \\ &- 2 \sum_{xy} \hat{\mu}_{xy} \left(\frac{\phi_{xy}^\lambda + a_x + b_y}{2}\right) - \sum_x \hat{\mu}_{x0} a_x - \sum_y \hat{\mu}_{0y} b_y \end{aligned} \right\}$$

Let's try to set this up as Poisson regression. Observations are of the form  $x0$ ,  $0y$  or  $xy$

We set  $w_{xy} = 2$ ,  $w_{x0} = 1$  and  $w_{0y} = 1$ ,

Let's setup the design matrix, ie the matrix of regressors

$$R = \begin{pmatrix} \frac{\Phi_{xy,k}}{2} & \frac{I_X \otimes 1_Y}{2} & \frac{1_X \otimes I_Y}{2} \\ 0_{X,K} & I_X & 0_{X \times Y} \\ 0_{Y,K} & 0_{Y,X} & I_Y \end{pmatrix}$$

Choo-Siow (2006)  
Dupuy and G (2015)  
Chiappori, Salanie and Weiss (2019)  
G and Salanie (2022)  
Chiappori Fiorio G and Verzillo (2024+)

Corblet (2024)  
Chone Gozlan Kramarz (2024)