

# Two lectures on matching

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Two invited lectures given at the University of Toronto

April 1 and April 8, 2022

## Outline

Lecture 1: Matching models with transferable utility:

Matching models as an optimization problem / regularized optimal transport / generalized linear models

See code here: <https://www.math-econ-code.org/mec-optim>

Lecture 2: Matching models with imperfectly transferable / nontransferable utility:

Matching models as an equilibrium problem with substitutes

See code here: <https://www.math-econ-code.org/mec-equil>

These lectures are based on:

[GS] Galichon and Salanie (2022). Cupids invisible hands: Social Surplus and Identification in Matching Models. *Review of Economic Studies*.

[GKW] Galichon, Kominers and Weber (2019). Costly Concessions: An Empirical Framework for Matching with Imperfectly Transferable Utility (2019). *Journal of Political Economy*.

[MEC-OPTIM] Galichon (2022). ‘math+econ+code’ masterclass on optimal transport and economic applications. <https://www.math-econ-code.org/mec-optim>

[MEC-EQUIL] Galichon (2022). ‘math+econ+code’ masterclass on equilibrium transport and matching models in economics. <https://www.math-econ-code.org/mec-equil>

## 1 Lecture 1

The references for this lecture are:

[GS] Galichon and Salanie (2022). Cupids invisible hands: Social Surplus and Identification in Matching Models. *Review of Economic Studies*.

[MEC-OPTIM] Galichon (2022). ‘math+econ+code’ masterclass on optimal transport and economic applications. <https://www.math-econ-code.org/mec-optim>

[B] Becker (1973). ‘A Theory of Marriage: Part 1.’ *Journal of Political Economy*.

[CS] Choo and Siow (2006). ‘Who Marries Whom and Why’. *Journal of Political Economy*.

## 1.1 Becker model

Assume that there are  $n_x$  men of type  $x \in X$

Assume that there are  $m_y$  women of type  $y \in Y$

If  $x$  and  $y$  match, then this brings

$\alpha_{xy} + w_{xy}$  utils to  $x$ , and

$\gamma_{xy} - w_{xy}$  utils to  $y$ .

Whatever  $w$ , the joint utility that  $x$  and  $y$  get together is  $\alpha_{xy} + \gamma_{xy} =: \Phi_{xy}$  joint surplus of  $xy$ .

$n, m, \alpha, \gamma$  are exogeneous, while  $w$  is endogenous.

If  $x$  remains single, then get 0

If  $y$  remains single, then get 0

Man  $x$ 's problem is

$$u_x = \max_y \{\alpha_{xy} + w_{xy}, 0\}$$

this induces a demand for marriage from men:

let  $\mu_{xy}^M(w)$  be the number of unions of type  $xy$  that are induced by men's problems.

Woman  $y$ 's problem is

$$v_y = \max_x \{\gamma_{xy} - w_{xy}, 0\}$$

this induces a demand for marriage from women:

let  $\mu_{xy}^W(w)$  be the number of unions of type  $xy$  that are induced by women's problems.

The equilibrium transfer is determined by

$$\begin{aligned} \mu_{xy}^W(w) &= \mu_{xy}^M(w) \\ \sum_y \mu_{xy}^M(w) + \mu_{x0}^M(w) &= n_x \\ \sum_x \mu_{xy}^W(w) + \mu_{0y}^W(w) &= m_y \end{aligned}$$

## 1.2 Add logit random utility: Choo and Siow model

Consider an individual man  $i$  of type  $x_i$  and one individual woman  $j$  of type  $y_j$ .

Assume that  $i$ 's problem is

$$\max_j \{\alpha_{x_i y_j} + \varepsilon_{i y_j} + w_{ij}, \varepsilon_{i0}\}$$

Woman  $j$ 's problem is

$$\max_i \{\gamma_{x_i y_j} + \eta_{x_i j} - w_{ij}, \eta_{0j}\}$$

Assume that the random vector  $(\varepsilon_{iy})_y$  and  $(\eta_{xj})_x$  are drawn from Gumbel distribution.

Theorem. At equilibrium,  $w_{ij} = w_{x_i y_j}$ . Thus we can restate our choice problems as:

$$\begin{aligned} \max_y \{ & \alpha_{x_i y} + w_{x_i y} + \varepsilon_{iy}, \varepsilon_{i0} \} \\ \max_x \{ & \gamma_{xy} - w_{xy} + \eta_{xj}, \eta_{0j} \} \end{aligned}$$

The equilibrium is determined by supply/balance equilibrium

$$\begin{aligned} \mu_{xy}^W(w) &= \mu_{xy}^M(w) \\ \sum_y \mu_{xy}^M(w) + \mu_{x0}^M(w) &= n_x \\ \sum_x \mu_{xy}^W(w) + \mu_{0y}^W(w) &= m_y \end{aligned}$$

In a logit model, the probability that  $x$  chooses  $y$  is

$$\begin{aligned} \frac{\mu_{xy}^M}{n_x} &= \frac{\exp(\alpha_{xy} + w_{xy})}{1 + \sum_y \exp(\alpha_{xy} + w_{xy})} \\ \frac{\mu_{x0}^M}{n_x} &= \frac{1}{1 + \sum_y \exp(\alpha_{xy} + w_{xy})} \end{aligned}$$

Similarly

$$\begin{aligned} \frac{\mu_{xy}^W}{m_y} &= \frac{\exp(\gamma_{xy} - w_{xy})}{1 + \sum_x \exp(\gamma_{xy} - w_{xy})} \\ \frac{\mu_{x0}^W}{m_y} &= \frac{1}{1 + \sum_x \exp(\gamma_{xy} - w_{xy})} \end{aligned}$$

We have

$$\begin{aligned} \mu_{xy}^M &= \mu_{x0}^M \exp(\alpha_{xy} + w_{xy}) \\ \mu_{xy}^W &= \mu_{0y}^W \exp(\gamma_{xy} - w_{xy}) \end{aligned}$$

Equilibrium condition:

$$\mu_{xy} = \mu_{x0}^M \exp(\alpha_{xy} + w_{xy}) = \mu_{0y}^W \exp(\gamma_{xy} - w_{xy})$$

multiplying term by term, we get Choo and Siow's formula

$$\mu_{xy}^2 = \mu_{x0} \mu_{0y} \exp(\alpha_{xy} + \gamma_{xy}),$$

that is

$$\mu_{xy} = \sqrt{\mu_{x0} \mu_{0y}} \exp\left(\frac{\Phi_{xy}}{2}\right),$$

which we solve using the other 2 systems

$$\begin{aligned} \sum_y \sqrt{\mu_{x0} \mu_{0y}} \exp\left(\frac{\Phi_{xy}}{2}\right) + \mu_{x0} &= n_x \\ \sum_x \sqrt{\mu_{x0} \mu_{0y}} \exp\left(\frac{\Phi_{xy}}{2}\right) + \mu_{0y} &= m_y. \end{aligned}$$

### 1.3 Reformulation as an optimization problem

Back to the Becker model. We know from Becker, Shapley-Shubik in the 1970 that  $\mu$  in the Becker model solves

$$\begin{aligned} \max_{\mu \geq 0} \quad & \sum_{xy} \mu_{xy} \Phi_{xy} \\ \text{s.t.} \quad & \sum_y \mu_{xy} + \mu_{x0} = n_x \quad [u_x] \\ & \sum_x \mu_{xy} + \mu_{0y} = m_y \quad [v_y] \end{aligned}$$

which is a linear programming problem, whose dual is

$$\begin{aligned} \min_{u \geq 0, v \geq 0} \quad & \sum_x u_x n_x + \sum_y v_y m_y \\ \text{s.t.} \quad & u_x + v_y \geq \Phi_{xy} \end{aligned}$$

Let's write this down at the individual level, ie the level of  $i$ 's and  $j$ 's. We have Becker model solves

$$\begin{aligned} \max_{\mu_{ij} \geq 0} \quad & \sum_{ij} \mu_{ij} (\Phi_{x_i y_j} + \varepsilon_{i y_j} + \eta_{x_i j}) + \sum_i \mu_{i0} \varepsilon_{i0} + \sum_j \mu_{0j} \eta_{0j} \\ \text{s.t.} \quad & \sum_j \mu_{ij} + \mu_{i0} = 1 \quad [u_i] \\ & \sum_i \mu_{ij} + \mu_{0j} = 1 \quad [v_j] \end{aligned}$$

which is a linear programming problem, whose dual is

$$\begin{aligned} \min_{u_i, v_j} \quad & \sum_i u_i + \sum_j v_j \\ \text{s.t.} \quad & u_i + v_j \geq \Phi_{x_i y_j} + \varepsilon_{i y_j} + \eta_{x_i j} \\ & u_i \geq \varepsilon_{i0}, \\ & v_j \geq \eta_{0j} \end{aligned}$$

Rewrite this as

$$\begin{aligned} \min_{u_i, v_j} \quad & \sum_i u_i + \sum_j v_j \\ \text{s.t.} \quad & u_i - \varepsilon_{i y_j} + v_j - \eta_{x_i j} \geq \Phi_{x_i y_j} \\ & u_i \geq \varepsilon_{i0}, \\ & v_j \geq \eta_{0j} \end{aligned}$$

Rewrite the constraint

$$u_i - \varepsilon_{i y_j} + v_j - \eta_{x_i j} \geq \Phi_{x_i y_j}$$

as

$$\min_{i:x_i=x} \{u_i - \varepsilon_{iy}\} + \min_{j:y_j=y} \{v_j - \eta_{xj}\} \geq \Phi_{xy}$$

Introduce

$$\begin{aligned} U_{xy} &= \min_{i:x_i=x} \{u_i - \varepsilon_{iy}\} \\ V_{xy} &= \min_{j:y_j=y} \{v_j - \eta_{xj}\} \end{aligned}$$

and we have  $U_{xy} \leq u_i - \varepsilon_{iy}$ , thus  $u_i \geq U_{xy} + \varepsilon_{iy}$ , thus

$$u_i \geq \max_y \{U_{xy} + \varepsilon_{iy}, \varepsilon_{i0}\}$$

I can rewrite my optimization problem as

$$\begin{aligned} \min_{u_i, v_j, U_{xy}, V_{xy}} \quad & \sum_i u_i + \sum_j v_j \\ \text{s.t.} \quad & U_{xy} + V_{xy} \geq \Phi_{xy} \\ & u_i \geq \max_y \{U_{xy} + \varepsilon_{iy}, \varepsilon_{i0}\} \\ & v_j \geq \max_x \{V_{xy} + \eta_{xj}, \eta_{0j}\} \end{aligned}$$

which is simply

$$\begin{aligned} \min_{U_{xy}, V_{xy}} \quad & \sum_i \max_y \{U_{xy} + \varepsilon_{iy}, \varepsilon_{i0}\} + \sum_j \max_x \{V_{xy} + \eta_{xj}, \eta_{0j}\} \\ \text{s.t.} \quad & U_{xy} + V_{xy} \geq \Phi_{xy} \end{aligned}$$

Rewrite this as

$$\begin{aligned} \min_{U_{xy}, V_{xy}} \quad & \sum_x n_x \sum_{i:x_i=x} \frac{1}{n_x} \max_y \{U_{xy} + \varepsilon_{iy}, \varepsilon_{i0}\} + \sum_y m_y \sum_{j:y_j=y} \frac{1}{m_y} \max_x \{V_{xy} + \eta_{xj}, \eta_{0j}\} \\ \text{s.t.} \quad & U_{xy} + V_{xy} \geq \Phi_{xy} \end{aligned}$$

And we have in the large market limit

$$\begin{aligned} \frac{1}{n_x} \sum_{i:x_i=x} \max_y \{U_{xy} + \varepsilon_{iy}, \varepsilon_{i0}\} &\rightarrow E \left[ \max_y \{U_{xy} + \varepsilon_y, \varepsilon_0\} \right] = G_x(U) \\ \frac{1}{m_y} \sum_{j:y_j=y} \max_x \{V_{xy} + \eta_{xj}, \eta_{0j}\} &\rightarrow E \left[ \max_x \{V_{xy} + \eta_x, \eta_0\} \right] = G_y(V) \end{aligned}$$

Now assume that  $\varepsilon$  and  $\eta$  are both drawn from a Gumbel distribution. Then we have an explicit form for  $G_x$  and  $G_y$ , which is

$$\begin{aligned} G_x(U) &= \log \left( 1 + \sum_y e^{U_{xy}} \right) \\ G_y(V) &= \log \left( 1 + \sum_x e^{V_{xy}} \right) \end{aligned}$$

Rewrite the model as

$$\begin{aligned} \min_{U_{xy}, V_{xy}} \quad & \sum_x n_x G_x(U) + \sum_y m_y G_y(V) \\ \text{s.t.} \quad & U_{xy} + V_{xy} = \Phi_{xy} \end{aligned}$$

hence

$$\min_{(U_{xy})} \sum_x n_x G_x(U) + \sum_y m_y G_y(\Phi - U)$$

To compute  $\mu$ , we need to compute the primal problem associated with this one.

$$\min_{U_{xy}, V_{xy}} \max_{\mu \geq 0} \sum_x n_x G_x(U) + \sum_y m_y G_y(V) + \sum_{xy} \mu_{xy} (\Phi_{xy} - U_{xy} - V_{xy})$$

therefore

$$\max_{\mu \geq 0} \sum_{xy} \mu_{xy} \Phi_{xy} + \min_{U_{xy}, V_{xy}} \sum_x n_x G_x(U) + \sum_y m_y G_y(V) - \sum_{xy} \mu_{xy} (U_{xy} + V_{xy})$$

that is

$$\max_{\mu \geq 0} \sum_{xy} \mu_{xy} \Phi_{xy} - \max_{U_{xy}, V_{xy}} \left\{ \sum_{xy} \mu_{xy} (U_{xy} + V_{xy}) - \sum_x n_x G_x(U) - \sum_y m_y G_y(V) \right\}$$

that is

$$\max_{\mu \geq 0} \left\{ \begin{aligned} & \sum_{xy} \mu_{xy} \Phi_{xy} \\ & - \sum_x n_x \max_{U_{xy}} \left\{ \sum_y \frac{\mu_{xy}}{n_x} U_{xy} - G_x(U) \right\} \\ & - \sum_y m_y \max_{V_{xy}} \left\{ \sum_x \frac{\mu_{xy}}{m_y} V_{xy} - G_y(V) \right\} \end{aligned} \right\}$$

We recognize

$$\max_{(U_{xy})} \left\{ \sum_y \left( \frac{\mu_{xy}}{n_x} \right) U_{xy} - G_x(U) \right\}$$

as the convex conjugate (or Legendre-Fenchel transform) of  $G_x$  evaluated at  $\left( \frac{\mu_{x.}}{n_x} \right)$ . This is denoted

$$G_x^* \left( \frac{\mu_{x.}}{n_x} \right)$$

We have

$$\max_{\mu \geq 0} \left\{ \sum_{xy} \mu_{xy} \Phi_{xy} - \sum_x n_x G_x^* \left( \frac{\mu_{x.}}{n_x} \right) - \sum_y m_y G_y^* \left( \frac{\mu_{y.}}{m_y} \right) \right\}$$

which is in the Logit model

$$\begin{aligned} \max_{\mu \geq 0} \quad & \left\{ \sum_{xy} \mu_{xy} \Phi_{xy} - 2 \sum_{xy} \mu_{xy} \log \frac{\mu_{xy}}{\sqrt{n_x m_y}} - \sum_x \mu_{x0} \log \frac{\mu_{x0}}{n_x} - \sum_y \mu_{0y} \log \frac{\mu_{0y}}{m_y} \right\} \\ \text{s.t.} \quad & \sum_y \mu_{xy} + \mu_{x0} = n_x \\ & \sum_x \mu_{xy} + \mu_{0y} = m_y \end{aligned}$$

Proposition. The value of the primal problem in the logit model can be expressed as

$$\min_{u_x, v_y} \sum_x u_x n_x + \sum_y v_y m_y + 2 \sum_{xy} \exp \left( \frac{\Phi_{xy} - u_x - v_y}{2} \right) + \sum_x \exp(-u_x) + \sum_y \exp(-v_y)$$

Proof. Start from the dual expression

$$\begin{aligned} \min_{U_{xy}, u_x, v_y} \quad & \sum_x n_x u_x + \sum_y m_y v_y \\ \text{s.t.} \quad & u_x \geq \log \left( 1 + \sum_y \exp U_{xy} \right) \\ & v_y \geq \log \left( 1 + \sum_x \exp (\Phi_{xy} - U_{xy}) \right) \end{aligned}$$

which we rewrite as

$$\begin{aligned} \min_{U_{xy}, u_x, v_y} \quad & \sum_x n_x u_x + \sum_y m_y v_y \\ \text{s.t.} \quad & 1 \geq e^{-u_x} + \sum_y \exp (U_{xy} - u_x) \\ & 1 \geq e^{-v_y} + \sum_x \exp (\Phi_{xy} - U_{xy} - v_y) \end{aligned}$$

and introduce Lagrange multipliers  $N_x$  and  $M_y$ ; we get

$$\min_{U_{xy}, u_x, v_y} \max_{N_x, M_y} \left\{ \begin{aligned} & \sum_x n_x u_x + \sum_y m_y v_y \\ & + \sum_x N_x (e^{-u_x} + \sum_y \exp (U_{xy} - u_x) - 1) \\ & + \sum_y M_y (e^{-v_y} + \sum_x \exp (\Phi_{xy} - U_{xy} - v_y) - 1) \end{aligned} \right\}$$

Foc in  $N$  and  $M$  yield

$$\begin{aligned} e^{-u_x} + \sum_y \exp (U_{xy} - u_x) &= 1 \\ e^{-v_y} + \sum_x \exp (\Phi_{xy} - U_{xy} - v_y) &= 1 \end{aligned}$$

and FOC in  $u_x$  yields

$$\begin{aligned} N_x e^{-u_x} + \sum_y N_x \exp(U_{xy} - u_x) &= n_x \\ M_y e^{-v_y} + \sum_x M_y \exp(\Phi_{xy} - U_{xy} - v_y) &= m_y \end{aligned}$$

thus  $N_x = n_x$  and  $M_y = m_y$ . Foc in  $U_{xy}$  yields

$$n_x \exp(U_{xy} - u_x) = m_y \exp(\Phi_{xy} - U_{xy} - v_y)$$

thus  $n_x \exp(U_{xy} - u_x) + m_y \exp(\Phi_{xy} - U_{xy} - v_y) = \sqrt{n_x m_y} \exp\left(\frac{\Phi_{xy} - u_x - v_y}{2}\right)$ ,  
thus the problem becomes

$$\min_{u_x, v_y} \left\{ \begin{aligned} &\sum_x n_x u_x + \sum_y m_y v_y \\ &+ \sum_x n_x e^{-u_x} + \sum_y m_y e^{-v_y} \\ &+ 2 \sum_{xy} \sqrt{n_x m_y} \exp\left(\frac{\Phi_{xy} - u_x - v_y}{2}\right) \\ &- \sum_x n_x - \sum_y m_y \end{aligned} \right\}$$

QED.

Let's write down first order conditions

$$\begin{aligned} n_x &= \sum_y \exp\left(\frac{\Phi_{xy} - u_x - v_y}{2}\right) + \exp(-u_x) \\ m_y &= \sum_x \exp\left(\frac{\Phi_{xy} - u_x - v_y}{2}\right) + \exp(-v_y) \end{aligned}$$

this is exactly Choo-Siow's equations with  $\mu_{x0} = \exp(-u_x)$ ,  $\mu_{0y} = \exp(-v_y)$   
and

$$\mu_{xy} = \exp\left(\frac{\Phi_{xy} - u_x - v_y}{2}\right) = \sqrt{\mu_{x0} \mu_{0y}} \exp\left(\frac{\Phi_{xy}}{2}\right)$$

Which yields Choo-Siow's identification formula

$$\Phi_{xy} = \ln \frac{\mu_{xy}^2}{\mu_{x0} \mu_{0y}}.$$

Formulation as a generalized linear model / Poisson regression.

Generalized linear model:

Dependent variable  $E[\mu_a | z_a] = \exp(z_a^\top \theta)$  where  $\theta$  is a parameter to be estimated.

$E[\mu_a | z_a] = g^{-1}(z_a^\top \theta)$  where  $g$  is the link function (here,  $g = \log$ , log link function).



Estimate  $\theta$  using

$$\max_{(\theta^k)} \sum_a \mu_a (z_a^\top \theta) - \sum_a \exp (z_a^\top \theta)$$

First order conditions yield

$$\sum_a \mu_a z_a^k = \sum_a \exp (z_a^\top \theta) z_a^k$$

in other words,

$$\sum_a (\mu_a - \exp (z_a^\top \theta)) z_a^k = 0$$

the  $K$  predicted moments match with the  $K$  observed moments.

Take  $a = xy$  and  $x0$  and  $0y$ 's.

$z_a = (\Phi_a, -1_{x \in a}, -1_{y \in a})$  and  $\theta = (1, u_x, v_y)$

so that  $z_a^\top \theta = \Phi_{xy} - u_x - v_y$ .

We have

$$\max_{(\theta^k)} \sum_a \mu_a (z_a^\top \theta) - \sum_a \exp (z_a^\top \theta)$$

which rewrites as

$$\max_{u_x, v_y} \sum_{xy} \hat{\mu}_{xy} (\Phi_{xy} - u_x - v_y) - \sum_a \exp (\Phi_{xy} - u_x - v_y)$$

or in other words

$$\min_{u_x, v_y} \sum_{xy} \hat{\mu}_{xy} (u_x + v_y - \Phi_{xy}) + \sum_a \exp (\Phi_{xy} - u_x - v_y)$$

## 1.4 Estimation

Take a linear parameterization of  $\Phi$ , that is

$$\Phi_{xy}^\beta = \sum_k \beta_k \phi_{xy}^k$$

$z_a = (\phi_a^k, -1_{x \in a}, -1_{y \in a})$  and  $\theta = (\beta^k, u_x, v_y)$

so that  $z_a^\top \theta = \Phi_{xy}^\beta - u_x - v_y$ .

We have

$$\max_{(\theta^k)} \sum_a \mu_a (z_a^\top \theta) - \sum_a \exp (z_a^\top \theta)$$

which rewrites as

$$\max_{u_x, v_y, \beta^k} \sum_{xy} \hat{\mu}_{xy} (\Phi_{xy}^\beta - u_x - v_y) - \sum_{xy} \exp (\Phi_{xy}^\beta - u_x - v_y)$$

or in other words

$$\min_{u_x, v_y, \beta^k} \sum_{xy} \hat{\mu}_{xy} (u_x + v_y - \Phi_{xy}^\beta) + \sum_{xy} \exp(\Phi_{xy}^\beta - u_x - v_y)$$

FOC with respect to  $u_x$  and  $v_y$

$$\begin{aligned} \sum_y \hat{\mu}_{xy} &= \sum_y \exp(\Phi_{xy}^\beta - u_x - v_y) \\ \sum_x \hat{\mu}_{xy} &= \sum_x \exp(\Phi_{xy}^\beta - u_x - v_y) \end{aligned}$$

FOC with respect to  $\beta^k$

$$\sum_{xy} \hat{\mu}_{xy} \phi_{xy}^k = \sum_{xy} \exp(\Phi_{xy}^\beta - u_x - v_y) \phi_{xy}^k.$$

## 2 Lecture 2: matching with imperfectly transferable utility

The reference for this lecture is:

[GKW] Galichon, Kominers and Weber (2019). Costly Concessions: An Empirical Framework for Matching with Imperfectly Transferable Utility (2019). *Journal of Political Economy*.

[MEC-EQUIL] Galichon (2022). ‘math+econ+code’ masterclass on equilibrium transport and matching models in economics. <https://www.math-econ-code.org/mec-equil>

[BCW] Browning, Chiappori, Weiss (2014). *Economics of the Family*. Cambridge.

### 2.1 More general transfers

Consider a marriage model with marital valuation and private consumption.

If  $x$  and  $y$  match, then  $x$  gets

$$u_x = \tilde{\alpha}_{xy} + \tau \log c_x$$

and  $y$  gets

$$v_y = \tilde{\gamma}_{xy} + \tau \log c_y$$

where  $c_x$  and  $c_y$  are the private consumptions of  $x$  and  $y$  respectively. We assume that  $c_x$  and  $c_y$  are endogenously allocated from the joint income  $I_x + I_y$ .

Let us see the bargaining set of  $x$  and  $y$ . We have

$$I_x + I_y = c_x + c_y = \exp\left(\frac{u_x - \tilde{\alpha}_{xy}}{\tau}\right) + \exp\left(\frac{v_y - \tilde{\gamma}_{xy}}{\tau}\right)$$

thus

$$2 = \exp\left(\frac{u_x - \tilde{\alpha}_{xy} - \tau \log(I_x + I_y)}{\tau}\right) + \exp\left(\frac{v_y - \tilde{\gamma}_{xy} - \tau \log(I_x + I_y)}{\tau}\right)$$

and we set  $\alpha_{xy} = \tilde{\alpha}_{xy} + \tau \log(I_x + I_y)$  and  $\gamma_{xy} = \tilde{\gamma}_{xy} + \tau \log(I_x + I_y)$ , and we get that the bargaining set is the set of  $(u, v)$  such that

$$2 = \exp\left(\frac{u_x - \alpha_{xy}}{\tau}\right) + \exp\left(\frac{v_y - \gamma_{xy}}{\tau}\right).$$

More generally, assume that if  $x$  and  $y$  match, they can split (nonrandom part of) utility into  $U_{xy}$  that goes to the man and  $V_{xy}$  that goes to the woman such that

$$(U_{xy}, V_{xy}) \in F_{xy}$$

where  $F_{xy}$  is the feasible set.

In the previous example,

$$F_{xy} = \left\{ (U_{xy}, V_{xy}) : \exp\left(\frac{U_{xy} - \alpha_{xy}}{\tau}\right) + \exp\left(\frac{V_{xy} - \gamma_{xy}}{\tau}\right) \leq 2 \right\}$$

but more generally, little needs to be assumed on  $F_{xy}$  besides free disposal.

Assume that on top of the nonrandom part of the utility, agents enjoy a random utility shock so that  $i$  and  $j$  of respective types  $x$  and  $y$  get

$$\begin{aligned} U_{xy} + \varepsilon_{iy} \\ V_{xy} + \eta_{xj} \end{aligned}$$

where  $\varepsilon_{iy}$  and  $\eta_{xj}$  are iid Gumbel (logit setting). Take  $U_{x0} = 0$  and  $V_{0y} = 0$ .

This is a generalization of Choo and Siow: in Choo and Siow, we have

$$F_{xy} = \{(U_{xy}, V_{xy}) : U_{xy} + V_{xy} \leq \Phi_{xy}\}.$$

We solve the equilibrium problem

$$\begin{aligned} \frac{\mu_{xy}}{n_x} &= \frac{\exp(U_{xy})}{..} \\ \frac{\mu_{x0}}{n_x} &= \frac{1}{...} \end{aligned}$$

therefore I get

$$\frac{\mu_{xy}}{\mu_{x0}} = \exp U_{xy}$$

and similarly on the other side,

$$\frac{\mu_{xy}}{m_y} = \exp V_{xy}$$

We need to express the fact that  $(U_{xy}, V_{xy}) \in F_{xy}$ .

## 2.2 Distance function

Introduce a tool to describe  $F_{xy}$ : the distance-to-frontier function.

$$D_{xy}(u, v) = \min \{t : (u - t, v - t) \in F_{xy}\}$$

which is the amount of utility that I need to subtract to  $u, v$  to make it feasible.

We have that

$$D(u + a, v + a) = D(u, v) + a.$$

We can show easily that

$$D_{xy}(u, v) \leq 0$$

iff  $(u, v) \in F_{xy}$ , and  $D_{xy}(u, v) = 0$  if and only if  $(u, v)$  is on the frontier of  $F_{xy}$ .

In Choo and Siow:

$$D_{xy}(u, v) = \frac{u + v - \Phi_{xy}}{2}$$

In the exponentially transferable utility model

$$D_{xy}(u, v) = \log \left( \frac{\exp \left( \frac{U_{xy} - \alpha_{xy}}{\tau} \right) + \exp \left( \frac{V_{xy} - \gamma_{xy}}{\tau} \right)}{2} \right)$$

For unions of sets,

$$D_{F^1 \cup F^2} = \min \{D_{F^1}, D_{F^2}\}$$

and for intersections of sets

$$D_{F^1 \cap F^2} = \max \{D_{F^1}, D_{F^2}\}.$$

Unions are interesting in family economics because of public goods.

Assume that  $k$  is the number of kids. Conditional on  $k$ , the feasible set of utilities is  $F_{xy}^k$ . The overall set of utilities

$$\cup_k F_{xy}^k.$$

## 2.3 Equilibrium

Recall that

$$U_{xy} = \log \left( \frac{\mu_{xy}}{\mu_{x0}} \right)$$

and similarly on the other side,

$$V_{xy} = \log \left( \frac{\mu_{xy}}{\mu_{0y}} \right)$$

and express that  $U_{xy}, V_{xy}$  is on the frontier of  $F_{xy}$ , which means

$$D_{xy}(U_{xy}, V_{xy}) = 0$$

Replacing yields

$$\begin{aligned} D_{xy} \left( \log \left( \frac{\mu_{xy}}{\mu_{x0}} \right), \log \left( \frac{\mu_{xy}}{\mu_{0y}} \right) \right) &= 0 \\ D_{xy} (\log \mu_{xy} - \log \mu_{x0}, \log \mu_{xy} - \log \mu_{0y}) &= 0 \end{aligned}$$

thus by the translation invariance property we get

$$\log \mu_{xy} + D_{xy} (-\log \mu_{x0}, -\log \mu_{0y}) = 0$$

that is

$$\begin{aligned} \mu_{xy} &= \exp (-D_{xy} (-\log \mu_{x0}, -\log \mu_{0y})) \\ &= M_{xy} (\mu_{x0}, \mu_{0y}) . \end{aligned}$$

$\mu_{x0}$  and  $\mu_{0y}$  are determined

$$\begin{aligned} n_x &= \mu_{x0} + \sum_y M_{xy} (\mu_{x0}, \mu_{0y}) \\ m_y &= \mu_{0y} + \sum_x M_{xy} (\mu_{x0}, \mu_{0y}) \end{aligned}$$

$\mu_{x0} = n_x \exp(-u_x)$   $\mu_{0y} = m_y \exp(-v_y)$ , rewrite this (upon redefining  $M_{xy}$ ) as

$$\begin{aligned} n_x &= M_{x0}(u_x) + \sum_y M_{xy}(u_x, v_y) \\ m_y &= M_{0y}(v_y) + \sum_x M_{xy}(u_x, v_y) \end{aligned}$$

This is a system of the form

$$\begin{aligned} F_x(u, v) &= n_x \\ F_y(u, v) &= m_y \end{aligned}$$

## 2.4 How to compute it?

**Claim 1.** Matching models beyond transferable utility are not optimization problems.

Indeed, the Jacobian of the system is

$$\begin{pmatrix} \partial_x F_x(u, v) & \partial_y F_x(u, v) \\ \partial_x F_y(u, v) & \partial_y F_y(u, v) \end{pmatrix}$$

the blocks on the diagonal are diagonal. But we have that in general

$$(\partial_x F_y(u, v))^\top \neq \partial_y F_x(u, v)$$

as indeed

$$\partial_{v_y} M_{xy}(u_x, v_y) \neq \partial_{u_x} M_{xy}(u_x, v_y)$$

unless  $M_{xy}$  depends on the sum  $u_x + v_y$  – that is the Choo-Siow case.

**Claim 2.** Two-sided matching models (even in the imperfectly transferable utility case) are equilibrium problems with substitutes.

As a reminder, an equilibrium problem w substitutes is of the form

$$Z(p) = 0$$

where  $Z$  is the excess supply function and  $\partial_{p_i} Z_i(p_i) > 0$  (normal good) and  $\partial_{p_j} Z_i(p_i) \leq 0$ .

Recall that our matching problem expresses as

$$\begin{aligned} F_x(u, v) &= n_x \\ F_y(u, v) &= m_y \end{aligned}$$

And introduce  $p_x = -u_x$  and  $p_y = v_y$

$$\begin{aligned} Z_x(p) &= F_x(-p_x, (p_y)_y) - n_x \\ Z_y(p) &= -F_y(-(p_x)_x, p_y) + m_y. \end{aligned}$$

Computation/Existence using Jacobi's algorithm. Book by Rheinboldt and Ortega.

Uniqueness using Berry, Gandhi and Haile.