

Piql Prices

CONSUMABLES	Cost to Partner
piqlFilm stock	€ 521 per reel
piqlBox (mandatory for each piqlFilm)	€ 32 per piqlBox, including final box and Piql tape

Others	Cost to Partner
piqlBox opening and closing tool	€ 200
Business card on film (100 cards)	€ 17
Business card on film (200 cards)	€ 30
Business card on film (500 cards)	€ 75
PoC production cost (up to 250MB)	€ 80

Professional Services (per day)	Price per day (recommended)	Cost to partner per day
Price per day	€ 900	€ 675

10% gross revenue to Piql

This cost to partner applies when Piql personnel performs the professional service

PIQLCONNECT (long-term archival and access system)	1 yr contract (€/mo)	1 yr contract (€/yr)	(€ paid once)
Bundle Price (1TB online, 120GB offline)	€ 830	€ 740 (8880 €/year)	
Recommended price (only piqlFilm)			€ 1 500
piqlConnect - online and offline	€ 259	€ 236 (2832 €/year)	
piqlConnect - ONLY offline storage / non recurrent client			€ 1 000

10% gross revenue to Piql
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Cost to partner
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ONLINE STORAGE	0 - 50TB (GB/mo)	51 - 100TB (GB/mo)	101 - over (GB/mo)	501 - 1000TB (GB/mo)
Recommended price	€ 0,048	€ 0,037	€ 0,028	€ 0,025
Online Storage	€ 0,033	€ 0,026	€ 0,019	€ 0,018

10% gross revenue to Piql
Cost to partner

OFFLINE STORAGE	Criteria	Unit	(€ paid once)	Price per reel (€)	Film copy (% of regular price)	Cost to partner per reel (€)	Cost to partner per GB (€/GB)
Digital	Less than a reel	€	€ 1 800	€ 1 800	75 %	€ 1 270	€ 10,58
	over 120 GB – 1 TB	€/GB	€ 15	€ 1 800		€ 1 270	€ 10,58
	over 1 TB – 5TB	€/GB	€ 14	€ 1 680		€ 1 150	€ 9,58
	over 5 TB	€/GB	€ 13	€ 1 560		€ 1 110	€ 9,25
Visual	Less than one reel	€	€ 1 800	€ 1 800	75 %	€ 1 270	€ 10,58
	1 page/frame	€/page	€ 0,030	€ 1 950		Up to 9 reels: 1270 euros	Up to 9 reels: € 10,58
	2 page/frame	€/page	€ 0,016	€ 2 080		From 10 to 42 reels: 1150 euros	From 10 to 42 reels: € 9,58
	3 page/frame	€/page	€ 0,011	€ 2 145		More than 42 reels: 1110 euros	More than 42 reels: € 9,25
	4 page/frame	€/page	€ 0,009	€ 2 340			
	6 page/frame	€/page	€ 0,007	€ 2 730			
Hybrid	Mixing Above				75 %	Same cost as above	

10% gross revenue to Piql

VAULT STORAGE SERVICES (AWA)	Registration Fee (€) one-off per client	Management Fee (€/yr per client)	Contribution - public entities (once) or min 5% of sale	Contribution - private entities (once) or min. 5% of sale	€/reel per yr (minimum 5 years)	€/reel per yr - 10 years (in advance)	€/reel per yr - 25 years (in advance)
Vault Storage Services (AWA)	€ 200	€ 60	€ 500	€ 1 000	€ 60	€ 48	€ 40

% gross rev. = TBD

INSTANT ACCESS	Service price	Cost to partner
Online download (SafeSpring)	Free	Free

DATA RETRIEVAL @ AWA	Criteria	Unit	(€ paid once)	Request fee (€) (one-off)	Pick up from Vault fee
AWA Data Retrieval (Digital)	up to 120GB	€	€ 360	€ 70	€ 10
	over 120 GB	€/GB	€ 3		
AWA Data Retrieval (Visual)	up to 65000 pages	€	€ 360		
	over 65000 pages	€/page	€ 0,0056		

90% gross revenue to Piql

DATA RETRIEVAL ON PREMISE	piqlReader price	Installation, configuration and Training (1 day)	Platinum service support (€/yr)	Gold service support (€/yr)
piqlReader	€ 79 900	€ 3 000	€ 4 000	€ 2 500
Cost to partner	€ 56 910	€ 2 450	€ 3 100	€ 2 000

10% gross revenue to Piql