

Selling

Sales

- Customer
- Quotation
- Sales Order
- Sales Invoice
- Blanket Order
- Sales Partner
- Sales Person

Items and Pricing

- Item
- Item Price
- Price List
- Item Group
- Product Bundle
- Promotional Scheme
- Pricing Rule
- Shipping Rule
- Coupon Code

Settings

- Selling Settings
- Terms and Conditions Template
- Sales Taxes and Charges Template
- Lead Source
- Customer Group
- Contact
- Address
- Territory
- Campaign

Key Reports

- Sales Analytics
- Sales Funnel
- Customer Acquisition and Loyalty
- Inactive Customers
- Ordered Items To Be Delivered
- Sales Person-wise Transaction Summary
- Item-wise Sales History
- Quotation Trends
- Sales Order Trends

Other Reports

- Lead Details
- Customer Addresses And Contacts
- BOM Search
- Available Stock for Packing Items
- Pending SO Items For Purchase Request
- Customer Credit Balance
- Customers Without Any Sales Transactions
- Sales Partners Commission