

ALI OZTIRYAKI

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EDUCATION

A-Level Student | Bedales School

Hampshire, England

A-Levels: Economy, Fashion Design, Mathematics

Sep 2022 – Ongoing

Anticipated Graduation – August 2024

Grades 9-11 | Private Ekrem Elginkan High School

Istanbul, Turkey

Followed the Turkish Ministry of Education (MEB) curriculum, courses taken in Mathematics, Physics, Biology, Chemistry, English, Turkish Literature, History, Geography, and more

Sep 2020 – Jun 2022



EXPERIENCE

INTERN | Oztiryakiler Inc.

Summers and Early Falls of 2021 – 2023

- Represented the company at its stand in HOSTECH by TUSID Istanbul, the 25th Annual Hotel, Restaurant, Café, Bakery Equipment and Technologies Fair on September 20-24th 2023 and interacted with attendees to raise brand awareness, expand the customer base and get to know competitors, advertised new products and identified company shortcomings for later business strategising
- Assisted in developing a new technical support website and process for the company with a focus on increasing customer commitment and social media presence as well as decreasing ticket-solving times
- Accompanied the Oztiryaki Marketing Manager on his visits to company retailers in Sultanahmet, Buyukcekmece, Diyarbakir, Antep, Adana and Bolu, and learned how the main company constructs effective cross-cultural communication with retailers
- Supported the company's relief for earthquake regions by supplying kitchen equipment and relief kits for the women in the area, a project led by the female employees, in collaboration with the UN
- Participated in corporate involvements such as the organisation of cultural festivals sponsored by Oztiryakiler to uphold our cultural values in Sultanahmet and Buyukcekmece, planting forests in the name of fathers for Father's Day, creating waste-free corporate policies, and digitisation of records



ACADEMIC ENRICHMENT

Private Algorithm Study

Jul 2023 – Ongoing

- Study algorithmic thinking with an associate professor to improve my problem-solving skills
- Learn coding (programming languages listed below in Skills) and entry-level data-mining

NPTEL Course: Strategic Management

Oct 2023

- Studied horizontal and vertical integrations, importance of diversification and synergy, screening processes, and the challenges associated with performance measuring
- Examined the five-step model for evaluation and control and Strategy Audits
- Earned a CPD certification in strategic implementation

Course Cloud Training: Fundamentals of Retail Analytics

Sep 2023

- Examined the challenges involved in retail analytics and the fundamental principles of retail analytics, earning a CPD certification
- Learned about the advantages of retail supply chain management, the workings of retail psychology, the effectiveness of marketing strategies across channels, and the steps to establish an efficient sales process taking targeting trends and customers into consideration



SPORTS

Fitness Coach

Sep 2023 – Ongoing

- Coach Bedales students who visit the school gym for various sports, motivating them to train and making sure they perform appropriate exercises for their personal goals, 9 hours a week
- Analyse and observe athletes from multiple perspectives and provide feedback on their performance

Fencing

2013 – 2022

TED Sports Club

2019 – 2022

Istanbul Fencing Academy

2013 – 2019

- Licensed Class C with the Turkish Fencing Federation with seven individual participations representing Turkey in international events as a national athlete between 2019 and 2021
- Earned several medals in regional and national competitions, ranked 10th internationally at the U14 Stars Circuit Tournament held in Sophia, Bulgaria on March 9-10, 2019, and ranked 2nd in the Europe leaderboard when all tournament results were averaged across the year in 2019

Swimming at Buyukada Youth and Water Sports Club

Summers of 2019 – 2022

High School Sports Clubs

2019 – 2022

Basketball Club

Sep 2021 – Jun 2022

Volleyball Club

Sep 2021 – Jun 2022

Badminton Club

Sep 2021 – Jun 2022

Table Tennis Club

Sep 2021 – Jun 2022

Kickboxing Club

Sep 2019 – Jun 2020

E-Sports: Razer Invitational – Fortnite

2021

- Came in third place with a three-person team among hundreds of teams and won \$5000 from the prize pool



SKILLS AND HOBBIES

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|----------------------|-----------------------|----------|
| • Turkish (Native) | • Piano | • C |
| • English (Advanced) | • Japanese (Beginner) | • Python |
| • Spanish (A2) | | |