Power Pivot & DAX

{ Examples}
BY - ALI

9,449
Shipment Count

3M Total boxes Q1. WHAT IS THE TOTAL MONEY THAT WE HAVE GENRATED ??

Q2. WHAT IS THE TOTAL NUMBER OF BOXES ??

Q3. WHAT ARE THE TOTAL NUMBER OF SHIPMENTS ??

Q4. WHAT IS AMOUNT PER SHIPMENT WE ARE MAKING??

Q5. WHAT IS THE AMOUNT PER BOXES ??

Q6. PER SHIPMENT WE SHOULD ATLEAST MAKE \$4800 ??

\$46.09M

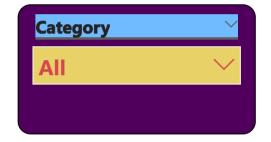
Total amount

14.98

Amount per boxes

4.88K

Amount per shipment



| <u>Geo</u> | <u>Total</u> <u>amount</u> ▼ | <u>Total</u> <u>boxes</u> | <u>Shipment</u> <u>Count</u> | Amount per shipment | <u>APs 2</u> | Amount per boxes | <u>APB</u> | APS TARGET ACHIEVED ? | APS TARGET ACHIEVED 2 |
|------------|------------------------------------|------------------------------|---------------------------------|---------------------|--------------|------------------|------------|-----------------------|-----------------------|
| Australia | \$78,95,097 | 5,22,672 | 1,578 | 5,003.23 | 5,003.23 | 15.11 | 15.11 | YES | <u> </u> |
| New | \$78,15,955 | 5,04,862 | 1,601 | 4,881.92 | 4,881.92 | 15.48 | 15.48 | YES | <u> </u> |
| Zealand | | | | | | | | | |
| Canada | \$77,61,551 | 5,23,869 | 1,590 | 4,881.48 | 4,881.48 | 14.82 | 14.82 | YES | |
| USA | \$76,18,989 | 5,12,612 | 1,556 | 4,896.52 | 4,896.52 | 14.86 | 14.86 | YES | <u> </u> |
| India | \$75,07,710 | 5,09,198 | 1,556 | 4,825.01 | 4,825.01 | 14.74 | 14.74 | YES | <u> </u> |
| UK | \$74,87,585 | 5,03,103 | 1,568 | 4,775.25 | 4,775.25 | 14.88 | 14.88 | NO | © |
| Total | \$4,60,86,887 | 30,76,316 | 9,449 | 4,877.44 | 4,877.44 | 14.98 | 14.98 | YES | <u> </u> |

Q7. HOW MANY PRODUCTS ARE BEING SOLD BY EACH SALES PERSON ON SPECIFIC TIME ??



| Sales person | Count of Products | |
|------------------------|-------------------|----|
| Andria Kimpton | | 22 |
| Barr Faughny | | 22 |
| Beverie Moffet | | 22 |
| Brien Boise | | 22 |
| Ches Bonnell | | 22 |
| Curtice Advani | | 22 |
| Dennison | | 22 |
| Crosswaite | | |
| Dotty Strutley | | 22 |
| Gigi Bohling | | 22 |
| Gunar Cockshoot | | 22 |
| Husein Augar | | 22 |
| Jan Morforth | | 22 |
| Kaine Padly | | 22 |
| Kelci Walkden | | 22 |
| Madelene Upcott | | 22 |
| Marney O'Breen | | 22 |
| Oby Sorrel | | 22 |
| Rafaelita Blaksland | | 22 |
| Wilone O'Kielt | | 22 |
| Karlen McCaffrey | | 21 |
| Mallorie Waber | | 14 |
| Van Tuxwell | | 14 |
| Camilla Castle | | 13 |
| Roddy Speechley | | 11 |
| Jehu Rudeforth | | 10 |
| Total | | 22 |

| Product | Shipment Count | Low box shipment | LBS % |
|-----------------------------|-----------------------|------------------|--------|
| Drinking Coco | 421 | 73 | 17.34% |
| 85% Dark Bars | 453 | 63 | 13.91% |
| Mint Chip Choco | 428 | 62 | 14.49% |
| 99% Dark & Pure | 427 | 57 | 13.35% |
| Almond Choco | 434 | 57 | 13.13% |
| Manuka Honey Choco | 436 | 57 | 13.07% |
| Organic Choco Syrup | 429 | 56 | 13.05% |
| Raspberry Choco | 427 | 55 | 12.88% |
| Caramel Stuffed Bars | 431 | 53 | 12.30% |
| 50% Dark Bites | 400 | 51 | 12.75% |
| Baker's Choco Chips | 418 | 50 | 11.96% |
| After Nines | 447 | 47 | 10.51% |
| Milk Bars | 435 | 46 | 10.57% |
| White Choc | 442 | 45 | 10.18% |
| Orange Choco | 437 | 44 | 10.07% |
| 70% Dark Bites | 413 | 43 | 10.41% |
| Choco Coated Almonds | 419 | 43 | 10.26% |
| Peanut Butter Cubes | 437 | 42 | 9.61% |
| Fruit & Nut Bars | 422 | 41 | 9.72% |
| Smooth Sliky Salty | 432 | 40 | 9.26% |
| Eclairs | 431 | 32 | 7.42% |
| Spicy Special Slims | 430 | 29 | 6.74% |
| Total | 9,449 | 1086 | 11.49% |

Q8. I WANT TO SEE ALL THE PRODUCTS
AND SHIPMENT COUNT AND I WANT TO
COUNT ALL THE SHIPMENT WHERE THE
BOXES ARE VERY LOW OR BELOW 50 ??

Q9. NOW FIND THE LOW BOX SHIPMENT COUNT PERCENTAGE ??

| Sales Person | Shipment Count | Region | APAC Shipments |
|------------------------|-----------------------|----------|----------------|
| Madelene Upcott | 154 | Americas | 154 |
| Madelene Upcott | 197 | APAC | 154 |
| Madelene Upcott | 70 | Europe | 154 |
| Brien Boise | 152 | Americas | 152 |
| Brien Boise | 206 | APAC | 152 |
| Brien Boise | 67 | Europe | 152 |
| Beverie Moffet | 150 | Americas | 150 |
| Beverie Moffet | 211 | APAC | 150 |
| Beverie Moffet | 66 | Europe | 150 |
| Ches Bonnell | 148 | Americas | 14 |
| Ches Bonnell | 205 | APAC | 14 |
| Ches Bonnell | 70 | Europe | 14 |
| Kelci Walkden | 148 | Americas | 14 |
| Kelci Walkden | 213 | APAC | 14 |
| Kelci Walkden | 66 | Europe | 14 |
| Andria Kimpton | 146 | Americas | 14 |
| Andria Kimpton | 210 | APAC | 14 |
| Andria Kimpton | 76 | Europe | 14 |
| Curtice Advani | 142 | Americas | 14 |
| Curtice Advani | 199 | APAC | 14 |
| Curtice Advani | 70 | Europe | 14 |
| Dotty Strutley | 142 | Americas | 14 |
| Dotty Strutley | 214 | APAC | 14 |
| Dotty Strutley | 68 | Europe | 14 |
| Donnicon Crosswaito | | Amoricas | 1/1 |
| Total | 9,449 | | 314 |

Q10. FIND THE SHIPMENT COUNT IN APAC REGION WHERE LOCATION = "AMERICAS" ??

| Product _ | Total amount | Friday amount | NZAU Sales amt | NZAU Sales 2 |
|-----------------------------|---------------|---------------|----------------|--------------|
| 50% Dark Bites | \$19,37,565 | \$4,04,208 | 699734 | 699734 |
| 70% Dark Bites | \$20,12,682 | \$3,89,270 | 701316 | 701316 |
| 85% Dark Bars | \$21,28,140 | \$3,85,007 | 686028 | 686028 |
| 99% Dark & Pure | \$21,45,192 | \$3,34,201 | 714175 | 714175 |
| After Nines | \$21,74,172 | \$4,80,683 | 752304 | 752304 |
| Almond Choco | \$20,21,208 | \$4,64,037 | 622223 | 622223 |
| Baker's Choco Chips | \$19,18,392 | \$5,11,525 | 635887 | 635887 |
| Caramel Stuffed Bars | \$21,42,966 | \$4,18,516 | 694533 | 694533 |
| Choco Coated Almonds | \$20,78,027 | \$4,68,020 | 767515 | 767515 |
| Drinking Coco | \$20,47,969 | \$3,82,970 | 737492 | 737492 |
| Eclairs | \$20,02,931 | \$3,76,082 | 598157 | 598157 |
| Fruit & Nut Bars | \$20,64,153 | \$3,60,374 | 712047 | 712047 |
| Manuka Honey Choco | \$20,27,221 | \$3,94,996 | 697081 | 697081 |
| Milk Bars | \$21,60,984 | \$5,23,845 | 789418 | 789418 |
| Mint Chip Choco | \$20,24,071 | \$4,26,328 | 686763 | 686763 |
| Orange Choco | \$21,62,601 | \$3,56,356 | 659141 | 659141 |
| Organic Choco Syrup | \$21,27,811 | \$4,13,063 | 685433 | 685433 |
| Peanut Butter Cubes | \$22,65,410 | \$3,96,753 | 750834 | 750834 |
| Raspberry Choco | \$21,17,052 | \$5,08,123 | 808885 | 808885 |
| Smooth Sliky Salty | \$23,15,012 | \$4,90,147 | 805966 | 805966 |
| Spicy Special Slims | \$21,68,138 | \$4,06,371 | 748419 | 748419 |
| White Choc | \$20,45,190 | \$4,36,681 | 757701 | 757701 |
| Total | \$4,60,86,887 | \$93,27,556 | 15711052 | 15711052 |

Q11. WHAT IS THE TOTAL
AMOUNT FROM FRIDAY
SALES ??
Q12. NOW ADD 2
VARIABLES IN DAX:HERE WE WILL ADD
TOTAL AMOUNT FOR
NEW ZEALAND AND
AUSTRALIA ??