#### Fleur de Pain

### **Business Identity**

**Name:** Fleur de Pain

## Mission

Bake fresh, honest bread and pastries every morning using slow fermentation, natural ingredients, and zero preservatives.

## **Services Offered**

- Artisan Breads (baked every morning): baguette, country sourdough, multigrain, ciabatta, brioche, rye.
- **Viennoiserie & Pastries:** croissant, pain au chocolat, cinnamon roll, danish, éclairs.
- Cakes & Sweets: whole cakes (customizable), cupcakes, tarts, macarons, cookies, seasonal desserts.
- Custom Celebration Cakes: flavors, fillings, sizes; edible-print toppers; 24-hour notice.
- Coffee & Beverages: espresso drinks, filter coffee, hot chocolate.
- Catering & Events: breakfast boxes, mini-pastry trays, dessert tables.

#### Team

Leila Haddad: Head Baker (Lead, AM Bake)

Oversees bread program, sourdough starters, production planning.

• Karim Mansour: Pastry Chef (Lead, Pastry/Lamination)

Designs pastry menu, supervises lamination and pâte à choux.

Maya Rahme: Operations & Community (GM)

Scheduling, supplier relations, loyalty program, partnerships.

• Zainab Barakat: Bakery Manager (Store Manager)

Runs day-to-day shop operations: shift rosters, opening/closing checklists, service quality, hygiene, incident logs, KPI tracking (waste %, on-time orders). Manages FOH, barista, and cashier; escalates to GM.

Samir Karam: Assistant Baker (Mixing/Shaping, Pre-dawn)

Preferments, mixing, bulk fermentation, shaping baguettes/loaves.

• Ranya Boutros: Assistant Baker (Lamination/Viennoiserie)

Croissant dough, laminates, proofing, morning bake.

• Farah Nassar: Cake Decorator (Custom Cakes)

Finishes, edible prints, tiered cakes, client design consults.

Jad Abou Khalil: Barista Lead (Coffee Program)

Espresso calibration, beverage SOPs, barista training.

Noelle Fares: Front-of-House Supervisor (Opening Shift)

Merchandising, service quality, cash handling, daily briefings.

Rami Choueiri: Front-of-House Associate (Closing/Delivery Desk)

Order packing, end-of-day counts, coordinates delivery pickups.

Layal Hamdan: Cashier (POS & Receipts)

Runs POS, receipts/invoices, refunds/exchanges, cash drawer, gift cards/loyalty.

Tarek Chams: Delivery & Logistics (Driver/Routing)

Delivery windows, vehicle upkeep, route optimization.

Hiba Zaiter: Procurement & Inventory (Cost Control)

Orders flour/butter/chocolate, stock rotation, wastage tracking.

Ahmad Eid: Marketing & Digital (Orders/Content)
Updates menu online, manages WhatsApp/web orders, social posts.

# **Unique Value Proposition**

- Freshness Promise: fresh batches every 3 hours; no day-old bread sold as "fresh."
- Transparency: a Bake Times board (updated through the day) so customers know when each item came out of the oven.
- Quality First: natural starters, locally milled flours, and real butter, no premixes.
- **Easy Customization:** simple, form-based cake builder with clear pricing tiers and options.
- **Convenience:** pre-order, pickup, or delivery with 2-hour windows; bread subscription with pause/resume.

#### **Contact & Ordering**

Open daily. Pre-order via WhatsApp. Same-day pickup while stocks last. **Custom cakes require 24-hour notice**.