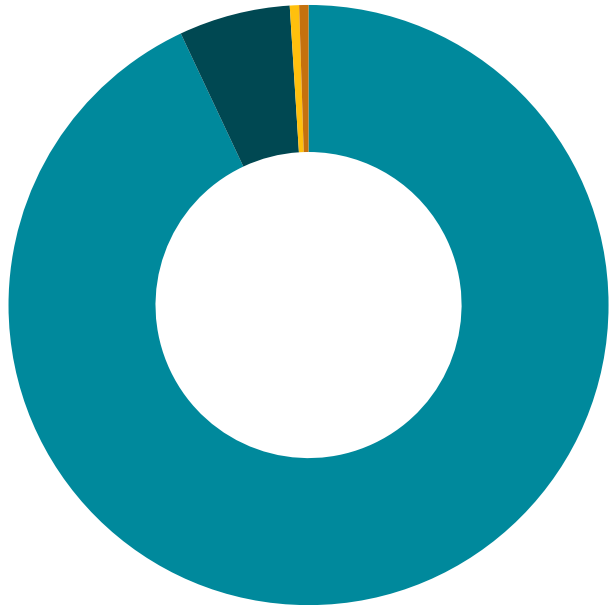


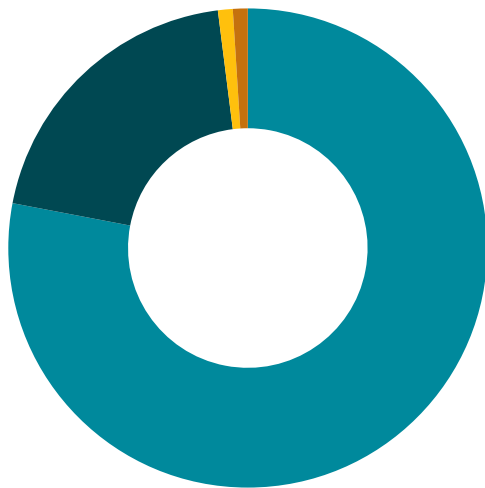


# Our CO<sub>2</sub> impact stems almost exclusively from our products' use phase – but will change in the future

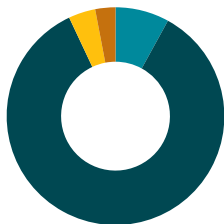
Combustion engine



BEV  
(electricity mix)<sup>1</sup>



BEV  
(green electricity)<sup>2</sup>

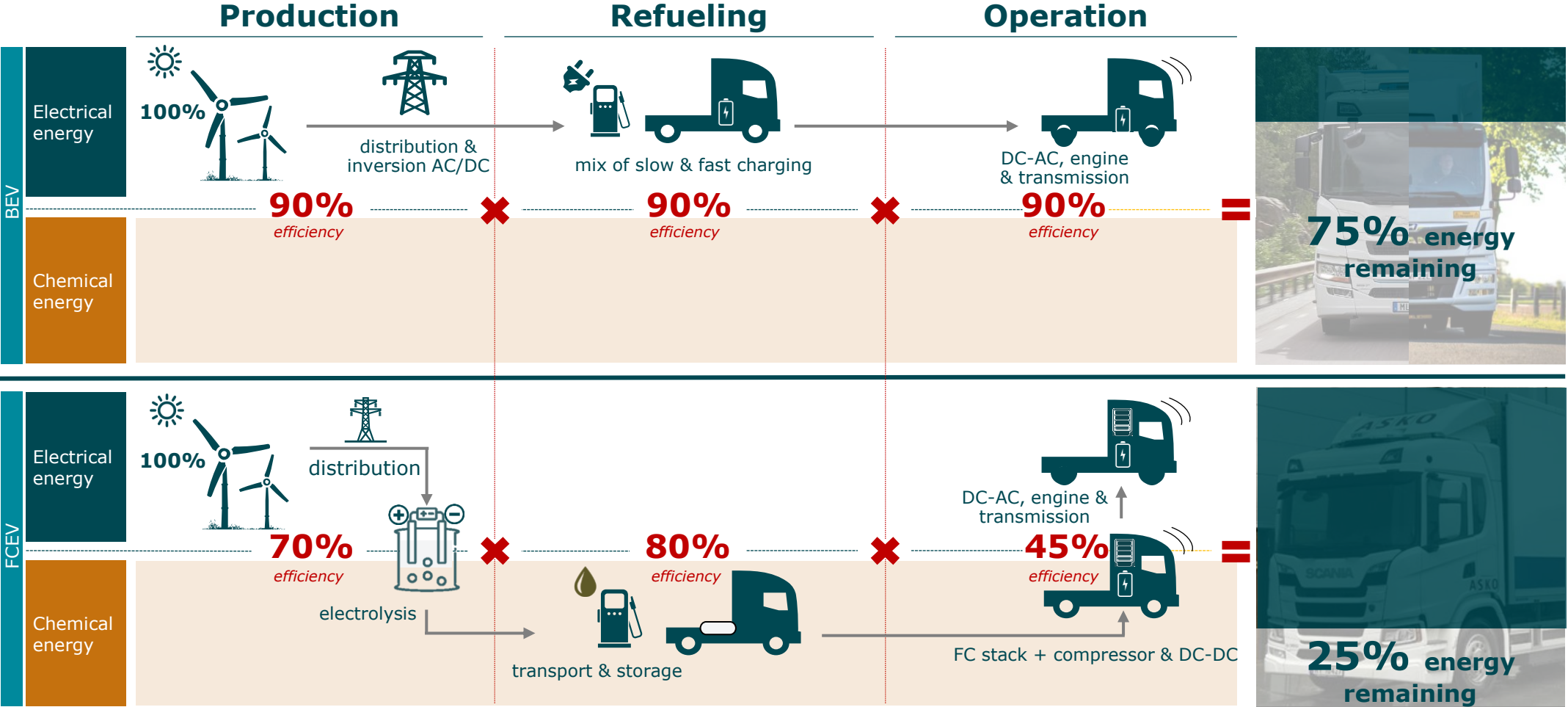


■ Use ■ Production ■ Maintenance ■ Recovery

<sup>1</sup> Based on EU 2016 electricity mix <sup>2</sup> Based on prognosed EU 2030 electricity mix  
Source: Scania estimates



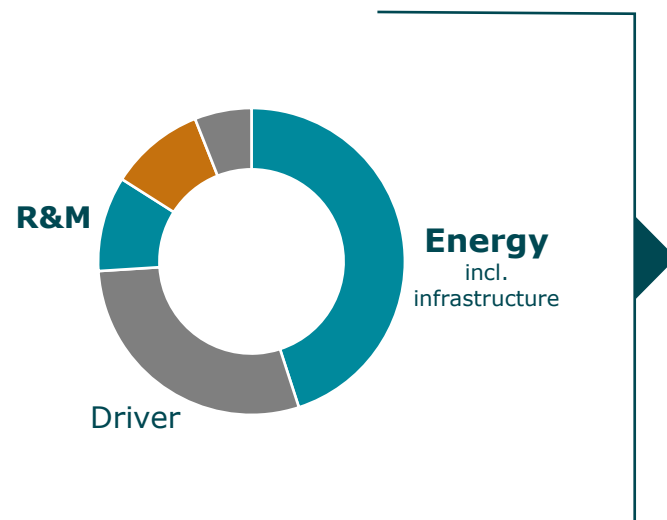
# Our strategic focus is underlined by a comparison of system efficiency between BEV and FEV



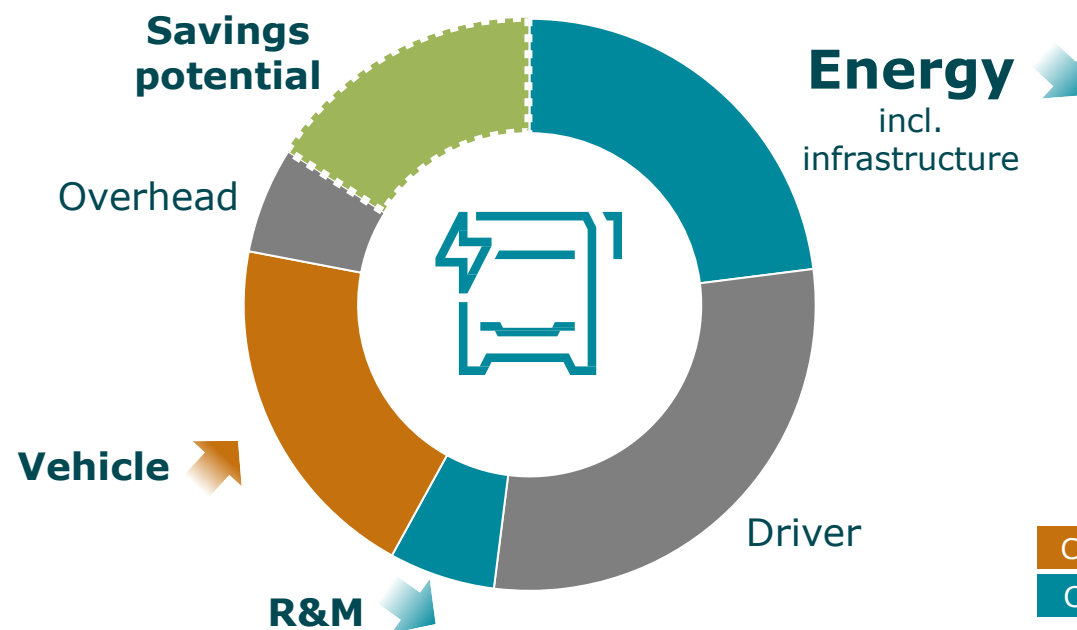


# The cost distribution will change significantly with fully electric trucks

Cost distribution of a typical long-haul heavy-duty truck - today



Cost distribution electric long-haul heavy-duty truck ~2025-30



**Electric trucks yield strong reduction in energy consumption**



Energy is the most crucial cost driver – energy cost advantage is the key to quick market ramp-up of electric trucks