

## Business Problem

Hired by King County
 Real Estate Inc. to
 create a model to
 predict house prices to
 help them pair clients
 with the perfect house.



## Data Understanding

- We used data on house prices in King County Washington
- Data from World
   Population Review was used to map cities to zip codes within King
   County.



## **Model Predictions**

#### **Increase in Price**

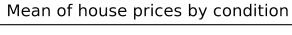
- View
- **Condition** ("Good" condition or higher)
- **Grade** ("Good" grade or higher)
- Square feet Living area
- Square feet Lot area
- Bathrooms per bedrooms
- Cities

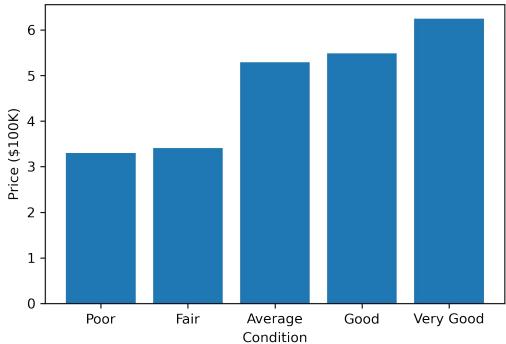
- Condition (Less than "good" condition)
- **Grade** (Less than "good" grade)

**Decrease in Price** 

# Condition

• Related to maintenance of house.

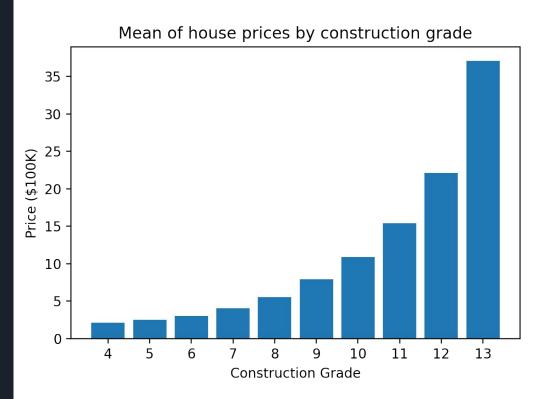




## Grade

• Related to the construction and design of the house.

• A grade < 6 does not meet building code



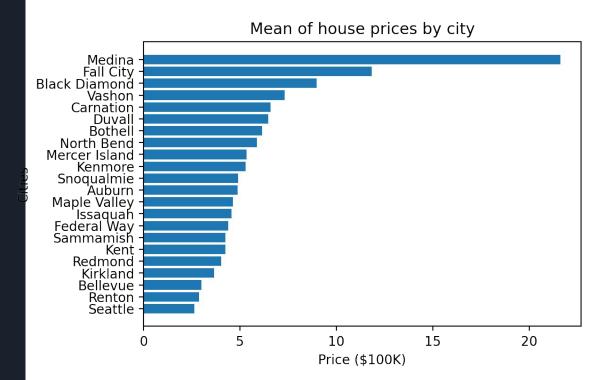
# View

• Quality of View of the house.



# City

• Includes cities within King County



#### Conclusion

- Client with a low budget
  - o Condition Fair
  - o Grade Fair or Low
- Client with a High budget
  - o House in Medina
  - o Condition and View Excellent
  - More Bathrooms per Bedroom
- Client who wants to sell, should
  - o Increase square feet living
  - o Increase bathrooms per bedroom
  - Improve grade and condition of the house





# Next Steps

- Fixing the waterfront data to better reflect whether a house is on the water
- Finding data on **School District Ratings**
- Finding data on **Crime Statistics**

