

ALICIA CB NASH

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SUPPLY CHAIN PROFESSIONAL

Procurement | Sourcing | Supplier Management | Project Management | Process Improvement

- Earned Value Management
- Risk Management
- Root Cause Analysis
- Collaborative Leader
- Negotiation
- Aerospace Industry
- SAP, Oracle, Microsoft Office

EXPERIENCE

Sr. Procurement Associate, Raytheon Technologies

COLORADO SPRINGS, CO

2018 – CURRENT

Managed total spend of \$5 million among 19 domestic and overseas suppliers.

- Managed supplier relationships to drive my suppliers to overall on-time delivery of 98%.
- Accomplished, with my team, \$8 million cost savings by raising on time deliveries for our major customers from 45% to 98% in ten months.
- Worked closely with the commodity team, project managers, and program managers to support projects such as Boeing 777X and 737 Max.
- Received Excellence Award from Raytheon for exemplary performance, execution, and results, due to exceptional support to the aftermarket department.
- Contributed to decreasing \$3 million of liability of open billing queries to less than \$1 million, resulting in additional \$2 million reported as a revenue.
- Reevaluated supplier performance to decrease cost by minimizing quality notifications, shortages, billing issues, invoices issues, and late deliveries.
- Applied a pull-in strategy to deliver parts within the month and combine deliveries, saving 20% on shipping costs and avoiding late fees to our major customers.
- Identified key stakeholders, defined measurable metrics, created resource plans, identified risks and constraints, and evaluated the critical path of scope, time, and budget for various projects.
- Handled upholstery ordering for aerospace manufacturing environment.
- Worked with suppliers from beginning to end of supply chain: sourcing, ordering, expedites, payment/invoice issues, quality problems, and general relationship maintenance.
- Solved problems in a collaborative, cross-functional team environment.

Strategic Production Buyer, Keysight Technologies

COLORADO SPRINGS, CO

2016 – 2018

Managed total spend of \$2 million among 12 domestic and overseas suppliers.

- Handled orders of mechanical/chemical inventory and capital expense equipment.
- Excellent negotiation skills resulting in saving 20% on \$1 million of capital expenditures.
- Reevaluated the chemical material ordering process, resulting in decreasing the monthly expiration waste by 60%.
- Worked with suppliers to negotiate pricing, expedite orders to meet production deadlines, resolve invoice and payment issues, and maintain relationships.
- Managed supplier selection, item obsolescence, and quality problems in conjunction with production engineering teams.

- Served as supply chain team expert on chemical management.
- Played a critical role in bringing chemical inventory back up to speed as quickly as possible after a fire at company HQ in order to restart production 33% sooner than expected.

EDUCATION

Bachelor of Science in International Business
University of Colorado Colorado Springs

May 2016
GPA: 3.7 out of 4.0