### (a) Study 4 design

Consider Alice and Barbara, who work in the same field.

Alice and Barbara are in a relationship where Alice has (equal / less / *more*) power, status, or influence.

#### [First time response]

The first time, when Alice and Barbara met, who bought and brought coffee to the meeting for both of them?

Alice bought and brought coffee to the meeting / Barbara bought and brought coffee to the meeting

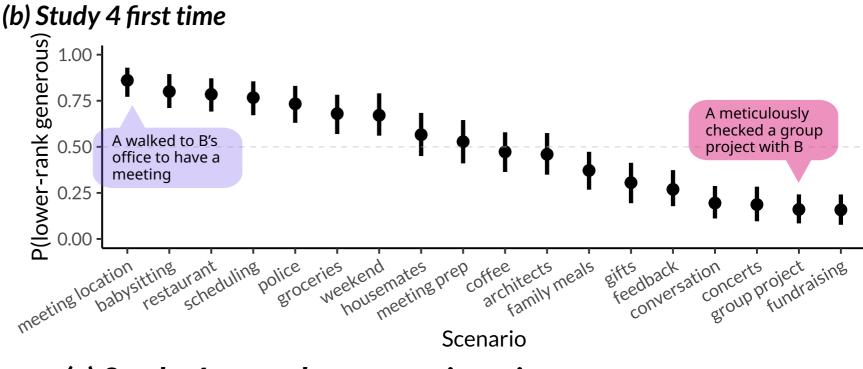
#### [Observed first time]

The first time, Alice bought and brought coffee for the meeting for both of them.

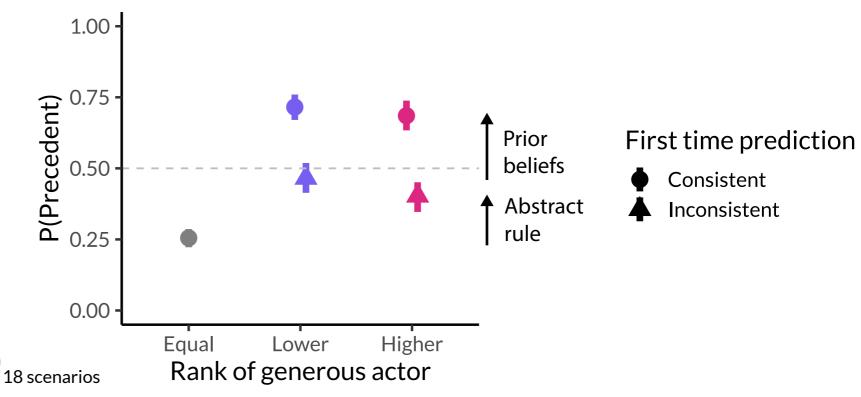
#### [Second time response]

The second time, Alice and Barbara met, who bought and brought coffee for the meeting for both of them?

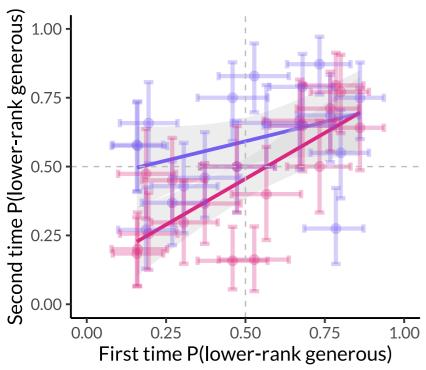
Alice bought and brought coffee to the meeting / Barbara bought and brought coffee to the meeting



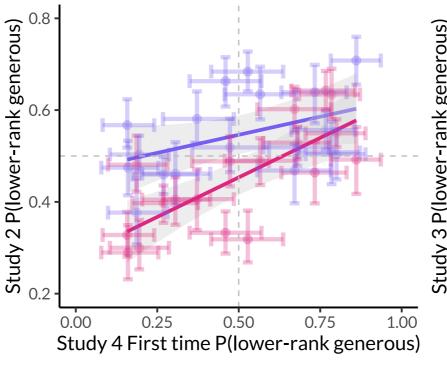
# (c) Study 4 precedent vs. reciprocity



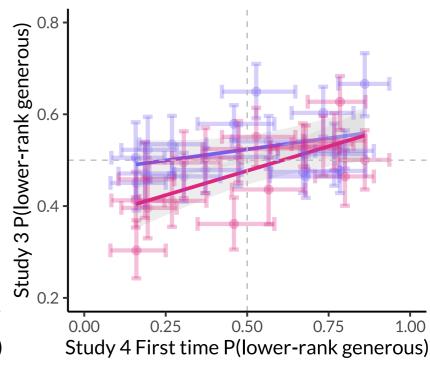




# (e) Study 4 first time vs. Study 2



## (f) Study 4 first time vs. Study 3



Observed rank of generous actor — Lower —



Higher