(a) Study 2 and 3 design

Consider Alice and Barbara, who work in the same field.

Study 2: Alice and Barbara are in a relationship where Alice has (equal / less / more) power, status, or influence.

Study 3: (Alice and Barbara are peers who have the same roles / Barbara is Alice's advisor or mentor / Alice is Barbara's advisor or mentor)

This week, when they met for coffee, **Alice** bought and brought coffee to the meeting for both of them. How likely is it that...

The next time they meet for coffee, they expect that Barbara will buy and bring coffee to the meeting for both of them.

Extremely unlikely (1) -Extremely likely (7)

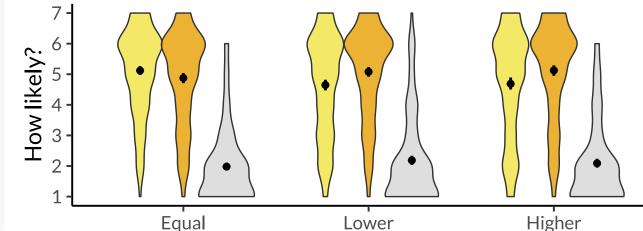
The next time they meet for coffee, they expect that Alice will buy and bring coffee to the meeting for both of them.

Extremely unlikely (1) Extremely likely (7)

Alice and Barbara do not expect to meet for coffee in the future.

Extremely unlikely (1) -Extremely likely (7)

(b) Study 2 results How likely? Equal Higher Lower Rank of generous character (c) Study 3 results



Rank of generous character

Next interaction Reciprocity Precedent None

