## (a) Study 5 and 6 design

(b) First time choices

1.00 -

0.75

0.50

0.25

0.00

P(First time generous)

Study 5

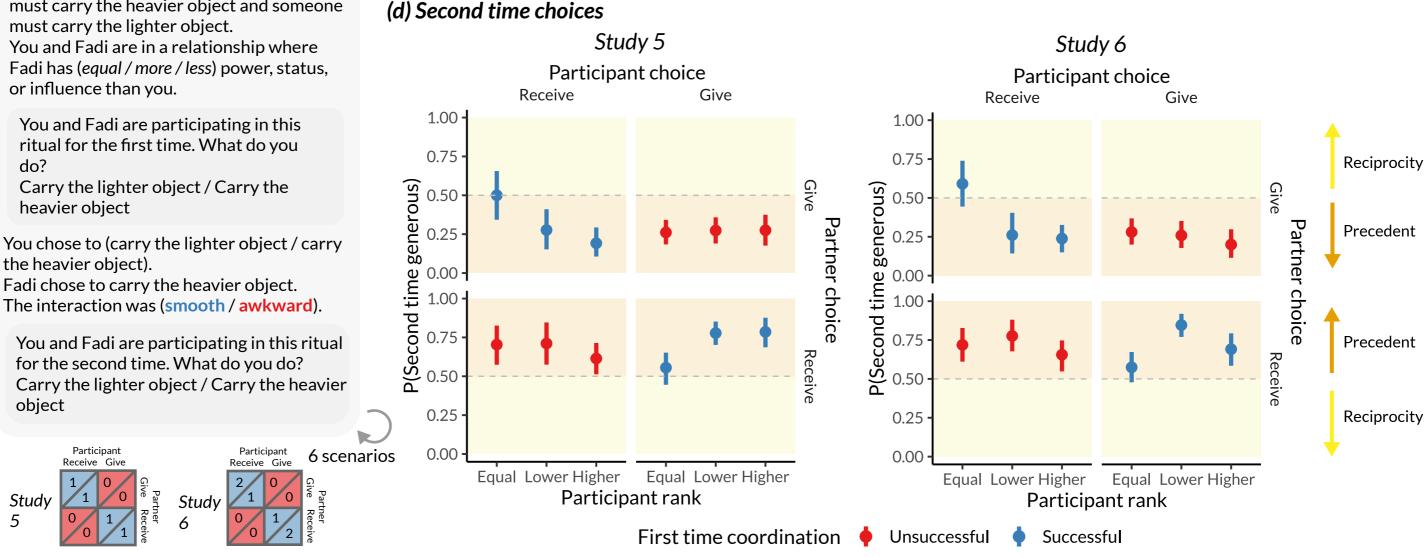
Equal Lower Higher

Participant rank

Instructions: Imagine that you are traveling very far away, and meet a new group of people you know nothing about. You are trying to learn about the people, the society, and the language, all at the same time. Based on your identity, your work, and/or your roles, you are (or want to be) in different kinds of relationships with the people in the society. The people you interact with all know and act based on the social rules and norms of the society.

At the end of a ritual, the sacred objects must be returned to their keeper. Someone must carry the heavier object and someone must carry the lighter object.

the heavier object).



Study 6

Equal Lower Higher

Participant rank

(c) Strategies

1.00

0.75

0.00

Equal

First time coordination

P(Reciprocity)

Study 5

Lower Higher

Participant rank

Study 6

Lower Higher

Successful

Participant rank

Equal

Unsuccessful