# **Alick Mighall**

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### **Profile**

- Long standing digital leader, with product, engineering, content, advertising and operational experience, gained across a range of B2C and B2B sectors, in broadcast and online, at a mixture of global organisations, VC funded startups and within businesses I've founded, all of which grew significantly during my time with them.
- Managed a profitable, diverse P&L, nurtured a successful team and developed a broad client base at my own full-service web development agency for over a decade.
- Extensive experience as a consultant in helping organisations define projects, write tender documentation and manage procurement in order to determine the optimum suppliers and technologies.
- Significant experience in delivering real-time solutions and content for Football, American Football, Ice Hockey and Basketball.

### Skills, Awards & Education

StatsBomb Introduction to Football Analytics - 2022 Auditboard Compliance Frameworks - 2021

Google Analytics Individual Qualification - 2020 Professional Scrum Product Owner I - 2018

Acquia Global Community Site of the Year - 2016 Yahoo Europe Employee of Year - 2002

HTML/CSS/PHP/MySQL/MongoDB/Drupal/WordPress/JavaScript/Jira/GIT/Mailchimp/Google Analytics Tools/Data Dog/Amplitude/Matomo/iMovie/Audacity/Linux/AWS/DNS/Postman/Swagger/API.

## **Vocational Experience**

#### PRODUCT DIRECTOR, COINCOVER - 10/22-PRESENT

- Building a product-led business focussed on making blockchain accessible to everyone.
- Leading development of wallet access recovery and transaction monitoring products for retail users.

#### DIRECTOR OF PRODUCT MANAGEMENT, TEMPUS EX MACHINA - 02/21-06/22

- Led the roll out of a cloud-based, real-time video/stats analysis platform for NFL Football Operations.
- Defined product development strategy for scaling org's multi-sport synchronised data and video APIs.
- Grew a diverse product, design and engineering team by a factor of five, allowing the org to scale
- Drove process improvement in Agile project management, SOC2/ISO27001 compliance and OKRs.

#### DIGITAL TECHNOLOGIST / SPORTS PRODUCER, MIGGLE.ONE - 09/18-02/21, 07/22-PRESENT

- Building fan engagement prototypes, centred on attendance at grass roots, semi-professional and women's sports from 07/22 onwards.
- Taking an inclusive approach to stakeholder requirements, alongside web data analysis, led clients in making effective roadmap, budgetary, supplier and team building decisions on their digital projects.
- Advised on how to make the most of online investment by improving approaches to teamwork, communication, product management and project management using Agile methodologies.
- Office of Rail and Road: 12 month assignment to scope a project and then manage supplier selection process via GOV UK Digital Marketplace and oversee delivery of new website and intranet.
- **PSHE Association**: Scoped CMS/CRM project and then managed OJEU supplier selection process.
- **INTO University Partnership:** Six month business analysis focus on B2C product development, business continuity, acquisitions and software development processes around Salesforce API integration.
- MS Society: Analysis of Drupal and Umbraco as candidates to migrate a suite of sites from Sitecore.

#### MANAGING DIRECTOR, MIGGLE.CO.UK - 01/07-08/18

- Delivered 11 continuously profitable years, averaging good for sector pre-tax profits of 16%.
- Clients included Air New Zealand, AOL, Brighton & Hove City Council, Fitness First, IPO.gov.uk, ITV, Museum of London, NBCUniversal, NHS, Sky, TUI and Yahoo.
- Worked with the team to build a culture within a diverse, award winning full service open source agency in which employees on average stayed with miggle for almost five years.
- Working across the entire product lifecycle, I reduced operating costs, increased audiences, revenues, user engagement, performance, reliability and security as well as improved accessibility, IA, processes, workflows and UX through delivery of scalable, integrated content management solutions.
- Provided significant volume of editorial content to major UK websites on news, sports and entertainment.
- Speaker at multiple events, including conferences in Amsterdam, LA and United Nations in New York.

#### **HEAD OF NETWORK PRODUCTS & SERVICES, YAHOO EUROPE – 01/05-04/06**

- Previous positions at Yahoo
  - Head of Front Page & Program Management, Europe 01/04 01/05
  - Acting Director of Products & Services, UK & IE 01/03-01/04
  - Head of Production, UK & IE 03/01-01/03
  - Senior Producer for E-Commerce Integration, UK & IE 10/00-03/01
  - Shopping Producer, UK & IE 03/00-10/00
  - Store Builder, UK & IE 09/99 03/00
- During my time at Yahoo:
  - Working with cross-functional teams in eight European markets, I managed teams of Product
    Managers, Sales Production, Content Biz Dev and Customer Care with regional responsibility for home
    pages, Personalisation, Billing and Distribution.
  - Rolled out, for the first time in Yahoo history, a new front page design simultaneously across eight European markets.
  - Established new transactional and premium revenue streams and significantly increased media revenues through the introduction of innovative sales programmes and standardisation of IAB centred sales programmes.
  - Oversaw the first ever
  - Rolled out the first piece of video advertising on a major UK web page for **BMW Mini** and first UK full page take over for **First Direct**, for which I was awarded a European employee of the year award.
  - Led editorial coverage of some significant current affairs events in the early noughties.
  - Yahoo UK's primary representative at the FIFA 2002 World Cup in Japan/South Korea.

## Voluntary and Other Experience

- Football Analyst, Steyning Town Community Football Club 08/22-present
- Group Skills Instructor, 1st Hassocks Scouts 10/17-present
- Trustee / Board Member, Vincent Dance Theatre 04/18-09/21
- Lecturer, Universities of Brighton and Chichester 09/16-01/20
- Business Mentor, Princes Youth Business Trust. 03/02-01/05
- Multimedia Manager, Landscape Channel Group 08/98-09/99
- Consultant, Advertising Standards Agency 08/97-09/98
- Managing Director, Sound & Light Collective 11/95-08/98
- Production Assistant & Composer, Broadcast Media 08/94-11/95

#### Interests

Being outdoors, distance running, mountain biking, current affairs, investing, making music. After leaving Yahoo, before returning to Brighton to establish miggle and start a family, my partner and I went traveling for 10 months. Nowadays we get away in the camper van with our three children whenever time allows.