

# FAUZIAH DIAZ PUTRI HARTONO

HAS EXCELLENT MANAGEMENT AND INTERPERSONAL SKILL.  
PASSIONATE ABOUT LEARNING NEW SKILL AND UNDERTAKE  
NEW CHALLENGES TO CAREER PROGRESSION. DETAIL  
ORIENTED AND WELL-ORGANIZED IN AND OUT.

## WORK EXPERIENCES

Premysis Consulting

2018 - Present

### Marketing Staff

- Conduct research and to identify new market and client needs
- Promote the company's product and develop channel for business development
- Arrange business meetings with prospective client
- Build and maintain strong relationship with new client as well as existing client
- Coordinate with data support to preparing document required by client

PT. IMS Logistics Indonesia

2017

### Account Manager

- Prepare marketing plan and arrange channel for business development
- Maintain relationship and offering program to high value to customer
- Identify new sells opportunities
- Making weekly and monthly report

John Robert Powers

2017

### Marketing Staff

- Promote the company product
- Maintain good relationship with existing customer
- Making daily and weekly report
- Executing sales pipeline to achieve sales target

PT. Pelita Air Services

2015 - 2016

### Internship

- Filling Document
- Input and recap data system
- Prepare working report

## ORGANIZATION EXPERIENCE

2015 BINUS Entrepreneurial Week as a Surveyor Team

2012 - 2014 Teach For Indonesia as a Volunteer




## CONTACT

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## EDUCATION

2012 - 2016

BINA NUSANTARA UNIVERSITY

Major : Management

Program : International Business  
& Management

GPA : 3.47 out of 4.00

## SKILLSET

- Microsoft Office
- IBM SPSS Statistics
- Project Management
- Business Management
- Entrepreneurship
- Leadership
- Negotiation Skill
- Critical Thinking
- Team Work
- Time Management Skill