


Sheila McGovern

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As a Full Stack Developer with extensive background in construction sales and project management, my competitive nature kicks in when I'm working on some small detail or major function on an app as I am determined to meet any functionality a project requires. Development can be a cat and mouse game, especially with debugging. Sometimes I just like playing with code, like a cat playing with a mouse. There is no doubt in my mind that I am up for any challenge!

Portfolio: https://aliehs111.github.io/React_portfolio/

Skills

Developer Skills:

- Front-End: Responsive Design, HTML/CSS, JavaScript, React, Build tools; Webpack, Babel
- Back-End: Node.js, Express.js, Databases; MongoDB/Mongoose, MySQL/Sequelize, API development; RESTful APIs, Server Deployment; Heroku
- Other: Version Control (git), Package Managers (npm)

Business Skills:

Project Management, Account Management, Accounting, Finance, Inventory Management, Architectural Document Interpretation, Contract Evaluation, Negotiation, Pre-Sales Consultant, Project Budgets and Forecasting, Detailed Estimating Take-offs, Personnel Management, Effective and Professional Communication, both verbal and written

Experience

Vice President and Project Manager/Cavalier Flooring Systems, Richmond VA

2009-PRESENT

Business Development and Project Management for complex commercial flooring contracts with responsibility for managing estimating, documents, communications, costs/profits, billing and collection.

Management of purchasing, operations and estimating departments while managing clients' expectations.

Technical Salesperson and Project Manager/Bonitz Flooring Group, Richmond VA

2007-2009

Sell and Manage contract sales yielding set profit goals in a new geographical market. Exceeded profit goals in the first six months closing business on over one million square feet

Major Account Representative/McGraw-Hill Construction/Western NY

2004-2007

Responsible for managing the customer base for Dodge Report Service, Market Analytics and Bid Management Service for General Contractors, Distributors, Sub-contractors and Service companies in construction.

Provided technical training for customers using electronic platforms, and devising data queries to support their business sales processes.

Education

Certificate, Full Stack Web Development, University of Richmond, 2023

Syracuse University /Liberal Studies, B.S., Mathematics, Minors: Calculus and Economics, 1992

State University of New York at Empire State College/ A.S., Business Administration, 1989