Position: LLM Watermarking Should Align Stakeholders' Incentives for Practical Adoption

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Abstract

Despite progress in watermarking algorithms for large language models (LLMs), real-world deployment remains limited. We argue that this gap stems from misaligned incentives among LLM providers, platforms, and end users, which manifest as four key barriers: competitive risk, detection-tool governance, robustness concerns and attribution issues. We revisit three classes of watermarking through this lens. Model watermarking naturally aligns with LLM provider interests, yet faces new challenges in open-source ecosystems. LLM text watermarking offers modest provider benefit when framed solely as an anti-misuse tool, but can gain traction in narrowly scoped settings such as dataset de-contamination or user-controlled provenance. In-context watermarking (ICW) is tailored for trusted parties, such as conference organizers or educators, who embed hidden watermarking instructions into documents. If a dishonest reviewer or student submits this text to an LLM, the output carries a detectable watermark indicating misuse. This setup aligns incentives: users experience no quality loss, trusted parties gain a detection tool, and LLM providers remain neutral by simply following watermark instructions. We advocate for a broader exploration of incentive-aligned methods, with ICW as an example, in domains where trusted parties need reliable tools to detect misuse. More broadly, we distill design principles for incentive-aligned, domainspecific watermarking and outline future research directions. Our position is that the practical adoption of LLM watermarking requires aligning stakeholder incentives in targeted application domains and fostering active community engagement.

1 Introduction

The widespread adoption of large language models (LLMs) [GDJ+24, YYZ+24] has intensified concerns about misuse, as these models increasingly produce human-like outputs. To enhance attribution and accountability, watermarking has emerged as a key approach. This includes LLM text watermarks, which embed imperceptible signals in generated content to identify AI output, and model watermarks, which encode signatures directly into model parameters to trace unauthorized use. Together, these techniques aim to support content provenance, protect intellectual property (IP), and promote trust in AI [ZGC+24, LPL+24, PLH+24].

Common *LLM text watermarking* strategies include embedding watermarks by perturbing the next-token prediction distribution [KGW⁺23, ZALW23, LB24, LPH⁺24], and employing pseudo-random sampling [Aar23, CGZ23, KTHL23, HCW⁺23, HLW⁺24]. These methods have demonstrated effectiveness in terms of detectability, robustness, and text quality. Beyond text, popular *model watermarking* techniques include watermarking during fine-tuning [XMW⁺23, XLH⁺25, ZJG⁺24, NHB⁺25, XWM⁺24], resisting model extraction via APIs [ZWL23, SFD⁺24, PLCA⁺25, ZLW22], and protecting IP datasets [JSBV24, LZSB25, WWJ24]. However, despite substantial research efforts and many proposed techniques, real-world adoption of watermarking remains limited.

In this paper, we explore the key reasons hindering the broader adoption of LLM watermarking, including *competitive risks*, governance challenges of *detection tools*, and *attribution* issues. Among these, we identify the **lack of aligned incentives** as the most fundamental barrier. Without clear

benefits for LLM providers, users, and other stakeholders, even well-designed watermarking algorithms backed by regulation may struggle to achieve broad real-world adoption.

This position paper advocates that, to advance the adoption of LLM watermarking, we should look beyond technical performance and consider the broader ecosystem of stakeholders that influence design and deployment. We believe effective watermarking systems need to be tailored to specific application domains, grounded in clear threat models, and aligned with the interests of model providers, platforms, and users. Some existing concerns can be resolved when the use case is well defined and stakeholder incentives are properly addressed. Our position does not oppose existing or future regulatory efforts, but emphasizes that regulation alone is insufficient to drive widespread adoption. Effective uptake of watermarking requires well-aligned incentives, not solely by mandates. Moreover, since well-designed regulations and enforcement typically progress slowly, an incentive-aligned approach can be deployed immediately without requiring international consensus or regulatory oversight, helping to bridge the gap until effective global regulations are established.

To support our position, the remainder of the paper is organized around three types of watermarking techniques applied in different use cases: *model watermarking*, *LLM text watermarking*, and the newly proposed *in-context watermarking*. For each, we analyze the specific incentive model and assess whether stakeholder incentives are aligned to support real-world adoption. Where alignment exists, we draw analogies from traditional watermarking systems to highlight relevant lessons and design principles. Where alignment is lacking, we explore how existing techniques can be adapted or repurposed for alternative application domains to better align with stakeholder interests. Specifically,

- Model watermarking enables LLM developers to trace unauthorized uses without affecting end-user experience. By directly protecting the provider's intellectual property (IP) at no cost to users, it aligns naturally with provider incentives and encounters minimal adoption friction, though it may face new challenges in open-source ecosystems.
- LLM text watermarking provides modest direct incentive for LLM providers when used solely to mitigate misuse (e.g., academic dishonesty) and can even push users toward unwatermarked LLMs. However, its value rises when repurposed to serve provider interests, such as filtering self-generated data to prevent model collapse, or helping users safeguard confidential material.
- In-context watermarking (ICW) embeds a watermark via instructions in the input prompt. It aligns provider incentives by placing control of watermarking in the hands of trusted parties, such as conference organizers or educators. Existing preliminary exploration demonstrates the effectiveness of ICWs on the most advanced LLMs, highlighting the promise of this direction for broad real-world deployment.

2 Issues of Current LLM Text Watermarking System

Despite steady progress in LLM watermarking, real-world adoption remains limited. To date, only Google's SynthID has been deployed on Gemini Web and mobile endpoints [GJSV24]. As Scott Aaronson noted at the ICLR 2025 Workshop on GenAI Watermarking, his proposal to integrate Gumbel-max watermarking into OpenAI's models was ultimately not adopted [Aar23]. We next outline four key barriers hindering real-world adoption.

- ① Competitive Risks. Implementing LLM text watermarking exposes early adopters to immediate competitive risks. If a single company adopts watermarking, users who fear being labeled as AI-generated, or who dislike the change, can switch to other LLM providers without watermarking or use open-source models locally. This dynamic places responsible companies at a disadvantage when prioritizing AI safety. In short, with the current usage of LLM text watermarking, the market discourages, rather than rewards, its adoption.
- ② Governance of Detection Tools. Current LLM text watermarking schemes typically rely on a secret key during detection, but distributing and managing this key in practice presents significant challenges. In most cases, LLM providers are expected to pair a watermarked LLM API with a detector

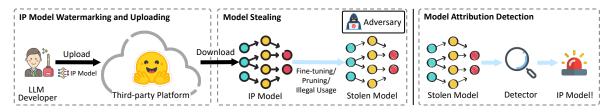


Figure 1: Example of model watermarking: an adversary fine-tunes, prunes, or illegally uses a protected model, and the LLM developers detect the unauthorized model.

API¹. However, if the detection API or the key is made fully public, it opens the door to adversarial probing and spoofing, introducing additional security risks [PHZS24, JSV24]. On the other hand, restricting access, such as limiting it to educational institutions or select third parties, requires costly centralized infrastructure and raises concerns about fairness, transparency, and antitrust issues.

- **® Robustness Concerns.** In the context of LLM watermarking, robustness refers to the system's resistance to watermark removal or tampering [ZALW23, CGMR24, GM24]. A common concern is that existing methods are not robust enough, and all can be circumvented to some degree, whether through paraphrasing, translation, or more sophisticated adaptive attacks [DAL24]. Theoretically, impossibility results show that no watermark can guarantee robustness against even computationally bounded attackers without sacrificing output quality [ZEF⁺23].
- **④ Lack of Attribution Issues.** Many high-quality LLM outputs reflect substantial human effort, including careful prompt engineering and post-editing, not just AI's contribution. Labeling such text as "AI-generated" (or worse, "AI-authored") using current watermarking tools overlooks the user's input and unfairly penalizes those, especially non-native speakers, who rely on LLMs for language assistance and refinement [LYM+23, CLG+23]. A multi-bit watermark that enables fine-grained attribution, rather than a simple binary indicator, may offer an effective solution.

3 Model Watermarking

We begin by examining model watermarking setups (Figure 1) and their incentive model, demonstrating how stakeholder interests can potentially align to support wider adoption. Drawing on lessons from traditional digital watermarking systems, such as iTunes, we highlight key design principles while acknowledging the unique challenges posed by open-source platforms.

Related Work. Our focus is on model watermarking to protect model weights against misuse, such as theft, pruning, and unauthorized fine-tuning. Watermarking against other threats, like model stealing via distillation, typically requires distinct strategies and is discussed in Appendix A. In open-source LLMs, developers distribute weights via platforms like Hugging Face or GitHub. Developers or platforms can embed watermarks in model weights for later verification. One method is model backdooring [XMW⁺23, XLH⁺25, ZJG⁺24, LLF23, XZH⁺23], where the LLM developer fine-tunes the model to associate a secret trigger (e.g., a specific token sequence) with a predefined output (e.g., a fixed phrase) that would not occur naturally. In this way, the model behaves as intended under normal usage but 'reveals' the watermark (abnormal behavior) with the trigger presented. Another method is model fingerprinting [NHB⁺25, XWM⁺24, RS24, ZPPG24, CYS⁺24, YTWW24], where the model is fine-tuned on key-response pairs. Unlike backdoors, the responses are not a single secret phrase or overtly abnormal behavior, but subtle preference patterns across many queries that enable model identification.

3.1 Incentive Model

The incentive model, illustrated in Figure 2, involves three entities: IP owners, platforms, and end users, whose interests can align through model watermarking. In the open-source scenario, developers upload pretrained models to platforms such as Hugging Face to gain visibility and community adoption. Yet permissive licenses leave them exposed to adversaries who might rebrand, resell, or redistribute

¹Google recently released a public API for detecting SynthID watermarking in AI-generated images. See: https://blog.google/technology/ai/google-synthid-ai-content-detector/

the weights without credit. In this context, model watermarking acts as a lightweight attribution mechanism, allowing developers to trace usage, assert ownership, and deter misuse without disrupting legitimate adoption by normal users.

In the Model-as-a-Service (MaaS) setting (e.g., ChatGPT), LLM developers host their own APIs without an intermediary platform. Growing usage boosts their visibility, reputation, and subscription revenue. Adversaries, however, can erode this value by extracting large volumes of data, distilling the models, or deploying unauthorized replicas. And LLM developers have the incentive to adopt model watermarking (detailed in Appendix A) to trace such misuse and safeguard their IP.

From this perspective, model watermarking closely parallels traditional digital watermarking systems used in domains such as music and visual art. In both cases, watermarks may be applied by the platform (e.g., Hugging Face or iTunes) or directly by IP owners to protect IP and deter unauthorized use. A more detailed comparison is provided in Table 1.

Because model watermarking directly safeguards an IP owner's core asset, it offers incentive for adoption and could

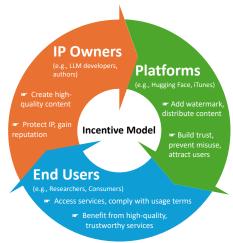


Figure 2: Incentive model for model watermarking among IP Owners, platforms, and users.

see broad uptake. Potential deployment scenarios range from tracing unauthorized model distillations to flagging research misconduct, as illustrated by recent plagiarism incidents [Xin24], where proprietary data was used as watermarking to support claims of unauthorized model use.

Table 1: Analogy between model watermark and traditional digital watermark (e.g., iTunes).

	IP Owner	Platform	Adversary	Goal	Technique	Detector Owner
Model Weights	LLM Developer	Hugging Face	Model Thief	IP Protection	Watermark/Fingerprint	Platform or IP Owner
Digital Goods (Content Creator	iTunes	Media Pirate	IP Protection	${\it Watermark/Metadata}$	Platform

3.2 What iTunes Taught Us

Given the similarity in incentive structures, the evolution of the iTunes platform may offer valuable insight into how model watermarking could develop over time. Apple's iTunes Store, launched in 2003, illustrates how digital watermarking evolved from a restrictive enforcement into a user-first, forensic tool. During the FairPlay era (2003-2007), tracks were sold as encrypted .m4p files playable only on Apple devices, with embedded metadata containing the buyer's name, email, or account ID. While DRM (Digital Rights Management) restricted playback, the watermark itself was visible with any MP4 parser. In 2007, Apple started to remove DRM from newly purchased songs, but retained the user-specific forensic tag in each .m4a file. Users gained the freedom to copy and play music anywhere, while a persistent identifier continued to link leaked files to the original purchaser. By 2009, the entire iTunes catalog was DRM-free, yet every download still carried a visible watermark, ensuring accountability without compromising user experience.

iTunes succeeded not because of sophisticated watermarking technology but because the watermark was embedded in a service users already preferred. Songs were cheap, easy to buy with one click, and synced seamlessly to iPods, putting user experience first. Over time, the watermark shifted from being restrictive (blocking unauthorized playback) to forensic (providing traceability if content leaked). It was stored as visible metadata, so no special tools were needed to detect it.

The case offers a useful lesson for model watermarking on platforms like Hugging Face: watermarking added by the platform should not degrade user experience, be transparently verifiable, and be integrated into a product offering that users actively prefer over unwatermarked alternatives.

3.3 New Challenges

While threat models share similarities, platforms like Hugging Face introduce new challenges distinct from traditional watermarking contexts. Unlike the music industry's standardized MP4 format, the model ecosystem lacks a unified file structure. Frequent model transformations (fine-tuning, repackaging, quantization, pruning) complicate watermarking. Consequently, watermarks demand high robustness to persist through format conversions and weight modifications. Furthermore, watermarking needs to extend beyond model weights to associated assets like datasets, embeddings, and outputs, crucial for model training and deployment. (Techniques for dataset watermarking are discussed in Appendix A).

In open-source ecosystems, the potential for malicious platforms incentivizes developers to embed watermarks themselves, contrasting with the iTunes model, where the platform, not creators, typically applies watermarks. Additionally, while model watermarking aims to protect IP owners, it is susceptible to misuse. A dishonest model owner could fabricate infringement claims by withholding or falsifying watermark keys, falsely asserting that their watermark appears in another model. To mitigate such abuse, platforms like Hugging Face could serve as neutral arbiters. This role involves collecting and storing verified watermark metadata and maintaining clear ownership records. These governance needs highlight a crucial future direction: designing model watermarking systems for technical robustness, accountability, and trust within collaborative ecosystems.

4 LLM Text Watermarking

We now shift focus to watermarking the text generated by LLMs. In particular, we explore how the incentives of LLM providers may not align with the broader goals of AI safety, preventing the widespread adoption of text watermarking.

Related Work. LLM text watermarking typically embeds a watermark by manipulating the decoding process of LLMs, including logits perturbation and pseudo-random sampling. The detailed discussion can be found in Appendix A.

4.1 Misaligned Incentive

We analyze the incentive model (Figure 3) for the LLM text watermarking when used to prevent LLM misuse. In this setting, LLM providers embed LLM text watermarks in all generated text to prioritize AI safety. While this approach can help identify some adversarial uses, it also introduces a significant trade-off: users who object to having their generated content labeled or traceable may simply switch to unwatermarked models offered by other providers. As a result, while watermarking may help mitigate certain types of misuse and serve the public interest, it provides little direct benefit to LLM providers. This underscores a fundamental misalignment between the incentives of LLM developers and the goals of broader AI safety efforts.

One may expect that regulatory agencies may play a critical role in curbing AI misuse and internalizing its externalities. However, such efforts often face challenges due to *jurisdictional limitations*, competition from unregulated regions, and the widespread availability of locally deployed open-source models.

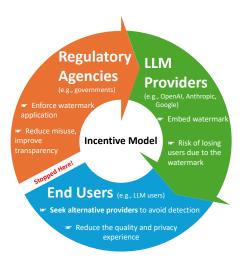


Figure 3: Broken Incentive Model for LLM Text Watermarking: Users may switch to unwatermarked models, undermining both the LLM provider's interests and the intended goal of reducing misuse.

Moreover, current LLM text watermarking techniques are limited to establishing the provenance of AI content, and they do not directly detect misuse. Hence, it should not be viewed as a universal fix for AI abuse. Instead, watermarking should be deployed in targeted settings where the incentives of stakeholders naturally align. Below, we present two use cases where existing techniques offer clear

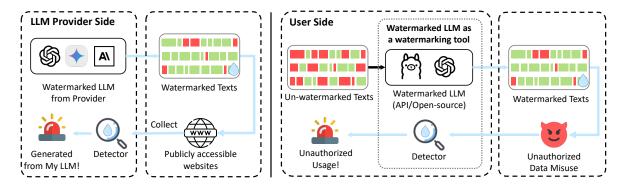


Figure 4: Illustration of two LLM text watermarking use cases. Left: Watermarking implemented by LLM Provider to detect self-generated data; Right: Watermarking implemented by the users to safeguard the user's document.

benefits to the stakeholders, showing how a shift in application domain can mitigate several of the challenges noted in Section 2.

4.2 Use Case: Watermarking Benefits LLM Developers

LLM text watermarking can be used by LLM developers to automatically filter out texts generated by their models when collecting training data, as shown in Figure 4 Left. This helps prevent model collapse caused by training on synthetic data, as highlighted in [SSZ⁺24]. In this use case, watermarking serves as a data-curation tool, improving corpus quality rather than detecting misuse, which directly benefits developers by enhancing the performance of future LLMs.

In this case, all four issues discussed in Section 2 can be effectively resolved. ① Users are unlikely to be aware of the presence of the watermark, and it does not impact their experience, e.g., using the undetectable watermark [CGZ23], eliminating competitive risk. ② Since this watermarking is used exclusively by developers, there is no need to make the detection tool public. ③ In this case, robustness requirements may be relatively low, since user edits to generated text potentially make it more suitable as training data and naturally reduce the risk of model collapse. ④ The watermark could be extended to encode multi-bit information, such as the model version and timestamp, to support fine-grained attribution.

In addition, some text watermarks subtly shift the LLM token distribution. Because text watermark persists after unauthorized distillation [GLLH23, SFD⁺24], they provide a covert, model-level signature that proves ownership and traces theft. Therefore, LLM text watermarking can also serve as model watermarking, deterring proprietary model extraction as discussed in Appendix A.

We note that these applications of LLM text watermarking benefit developers but rest on the assumption that providers act honestly. In settings like Chatbot Arena [CZS⁺24], where users evaluate model outputs blindly, a dishonest provider could exploit watermarking to identify their own model's responses, effectively bypassing the blind evaluation and unfairly boosting their leaderboard position. [MPD⁺25, SNW⁺25]. Future research and incentive design are needed to ensure watermarking serves as a tool for data integrity, not a means of deception.

4.3 Use Case: Watermarking Benefits LLM Users

LLM text watermarking can also serve end-users by safeguarding confidential material, as shown in Figure 4 Right. In one scenario, the users run an open-source LLM locally to paraphrase passages from a sensitive report; before returning the rewritten text, the model embeds an invisible watermark tied to the source document, much like a hidden "CONFIDENTIAL" stamp in a PDF. In a second scenario, a university partners with a commercial LLM provider to deliver summaries of restricted documents via a controlled-access API. Each response is likewise stamped with a covert mark derived from a secret key held only by the research team. In both situations, the watermark works as a digital signature that lets owners trace any unauthorized sharing.

In both scenarios, user-side watermarking addresses four of the main obstacles that limit the broader adoption of LLM text watermarking. ① Because the watermark is demanded by the users themselves, it can be offered as an optional LLM feature that attracts users rather than deterring them. ② The secret key and the lightweight detector remain under the user's control; there is no need to expose a public API, eliminating concerns about misuse or antitrust. ③ The watermark must be robust enough to survive routine transformations, such as light paraphrasing or formatting changes, as long as the core sensitive information remains in the revised text. ④ To enable effective attribution, the watermark should embed multi-bit metadata (e.g., document ID, user ID, timestamp), allowing the owner to authenticate the mark, verify its origin, and identify the responsible party. The incentive structure is therefore well aligned: users gain a lightweight enforcement tool for confidentiality, while the LLM (whether open-source or API-based) maintains its output quality without compromise.

5 In-context Watermarking

Most existing LLM text watermarking methods focus on determining whether a piece of text was generated by an AI model, rather than addressing the misuse of LLMs in specific, high-stakes contexts. However, many real-world scenarios, such as a conference organizer trying to detect AI-written peer reviews or a teacher seeking to identify LLM-generated homework, involve content created outside these trusted parties' control. In these cases, existing LLM text watermarking approaches, which rely on modifying the model generation process, are difficult to apply. This highlights the need for alternative strategies that can operate in user-driven workflows.

One promising approach is to modify the input to the LLM. Given that many lazy reviewers (or students) paste documents directly into an LLM for summarization or drafting, the documents can be embedded with imperceptible in-context watermarking instructions. These signals subtly influence the LLM's output, allowing downstream detection without altering the model or disrupting the reviewer's workflow.

This strategy motivates a new form of LLM text watermark, *In-Context Watermarkings (ICWs)*, and its application in sensitive settings such as

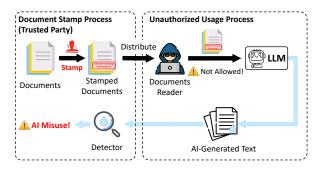


Figure 5: Overview of In-Context Watermark.

peer reviews or student homework. ICW embeds watermarks into generated text by leveraging the powerful in-context learning [DLD⁺22, BMR⁺20] and instruction-following abilities [ZLM⁺23, MCW⁺23] of LLMs. By inserting carefully designed watermarking instructions into the input prompt, the model can be guided to produce outputs that carry detectable signals, enabling reliable downstream detection of LLM-generated content without modifying the model itself. The effectiveness of ICWs, including detection performance, robustness, and text quality, has been demonstrated empirically in existing works [LZK⁺25, ZDT24, RKLS25]. Results indicate that, with well-designed watermarking instructions, ICW achieves strong performance across both proprietary and open-source models (e.g., GPT-o3-mini [Ope25], Claude 3.5 Sonnet [Ant24], Llama 3 [GDJ⁺24]). The detailed experimental results can be found in [LZK⁺25, ZDT24, RKLS25].

Related Work. The existing research on ICW is limited. Specifically, [LZK+25] investigates four ICW strategies: adding invisible characters, altering lexical choices, modifying initials, and using acrostics. The study finds that ICW effectiveness improves with LLM capabilities and shows strong performance in detection accuracy, robustness, and text quality across both in-process generation and indirect prompt injection scenarios (e.g., paper reviews). [ZDT24] proposes a method that uses a prompting LLM to generate context-aware watermarking instructions and a marking LLM to embed these watermarks into the generated text. A classifier is then trained to detect the presence of the watermark. [RKLS25] designs a method specifically for detecting LLM-generated reviews. The approach injects a prompt into manuscripts that guides LLMs to include predefined patterns in the generated reviews, such as random start phrases, technical terms, or fake citations.

Table 2: Analogy between ICW and EURion constellation.

	Trusted Parties	Technology Providers	Adversary	Goal	Response Mechanism
ICW	Organizer/Teacher	LLM Developer	Dishonest LLM User	Trace AI Misuse	Embed ICW
EURion	Central Bank	Photocopier Company	Counterfeiter	Prevent Money Counterfeit	Stop Service

5.1 Exploration of Simple In-context Watermarking

The threat model (Figure 5) of ICW applied to peer review setting involves three entities: authors, reviewers, and conference organizers. Authors submit papers, and reviewers evaluate them. Conference organizers aim to maintain the integrity of the review process by identifying dishonest reviewers who violate policy by uploading submissions to LLMs for automated review. Organizers can covertly embed a watermarking instruction into the manuscript, for example, by using 'white text' (text colored the same as the background) within the PDF. If a reviewer inputs such a manuscript (containing the hidden instruction) into an LLM, the generated review may carry a detectable watermark. While authors could embed their own prompts to identify AI-generated reviews, this poses a conflict of interest, they may falsely accuse negative reviews of being AI-generated. Therefore, watermarking should be administered by conference organizers, who act as trusted parties.

A similar threat model applies to student homework, where the instructor embeds the watermarking instruction. Unlike authors in peer review, teachers do not have a conflict of interest, making the approach simpler to implement and manage in educational settings.

A simple example. As an illustrative example of ICW, we present Initials ICW, as introduced in [LZK⁺25]. The Initials ICW scheme embeds a watermark by encouraging LLMs to bias the initial letters of words in generated text to a subset (green letters) of English alphabet letters. An abbreviated watermarking instruction is shown below.

```
## Watermarking Instruction:
Maximize the use of words starting with letters from {green_letter_list}.
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Initials ICW increases the proportion of green initial letters in generated text, and detection is by computing the z-statistic over the frequency of green initial letters in the suspect text. It demonstrate effectiveness, especially for advanced LLMs with strong instruction-following capabilities.

5.2 Incentive Model

The incentive model (Figure 6) of ICW differs sharply from the model and LLM text watermarkings. For ICW, the watermark is inserted not by the LLM provider or the end user to protect their interests but by a trusted third party, such as conference organizers and educators, whose goal is to identify dishonest use of LLMs. The only requirement for the LLM provider is to improve the model's instruction-following capabilities to reliably execute embedded watermarking instructions. This aligns incentives across stakeholders: organizers benefit from higher-quality, human-authored reviews, instructors uphold academic integrity, and normal users remain unaffected; only dishonest behavior is flagged.

ICW aligns the incentives of different parties, thereby avoiding the usual deployment barriers. ① Because trusted parties embed the watermark in the prompt, LLM providers face no competitive risk and need not fear user loss. ② Governance of the detection tool is straightforward: trusted third parties alone hold the keys and detectors, eliminating conflicts of

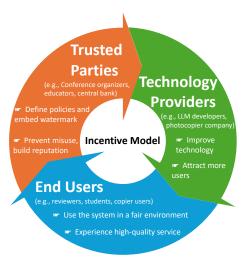


Figure 6: Incentive model for model watermarking among trusted parties, technology providers, and users.

interest. ③ The required level of robustness could be adjusted according to the needs of the trusted parties. For example, if a teacher believes that a student's substantial modifications to a watermarked text, enough to remove the watermark, demonstrate meaningful engagement rather than misconduct, the teacher might choose to use a less robust watermarking strategy. ④ Attribution is unambiguous: a detected mark directly links the LLM-generated text to a specific reviewer or student, enabling reliable enforcement of policy.

5.3 Rethinking the Analogy

The incentive model of ICW mirrors that of the EURion constellation used in modern banknotes. Central banks embed a subtle, machine-readable pattern in the currency; printers and photocopiers recognize the pattern to prevent money counterfeiting, while everyday users remain unaffected. Likewise, ICW lets a trusted party embed an imperceptible signal that LLMs dutifully follow, enabling reliable post-hoc detection of misuse without degrading the normal user experience.

Following this analogy (Table 2), it is conceivable that LLM providers could collaborate with conference organizers or universities to design specific patterns, similar to the EURion constellation, that trigger distinct LLM behavior when detected. For instance, when a user inputs a confidential document containing such a pattern, the model could recognize the sensitivity, respond by either embedding an imperceptible watermark in its output or refusing to generate a response, and avoid internalizing the content during training. This approach leads to a proactive misuse prevention method in LLM. Specifically, different from the EURion constellation, embedding an imperceptible watermark in the output is less noticeable to users. In contrast, halting generation may signal the protection mechanism, inviting workarounds or even denial-of-service attacks.

6 Discussion of Future Direction

Tailoring Robustness to Threat Models. Multiple use cases discussed in this paper require robustness only against application-specific threats, not universal defenses against all possible attacks. After all, no watermark is immune to every adversarial strategy [ZEF⁺23], but aligning the robustness model with realistic threats enables reliable detection at much lower cost. Understanding the likely adversary clarifies the "channel" through which the text will be modified. For instance, a student may reorder sentences or substitute a few words, but is unlikely to employ gradient-based attacks to remove the watermark. This knowledge allows us to select error-correction schemes tailored to expected modifications, much like communication systems adapt codes to match channel conditions.

Toward Principled Multi-Bit Watermarking. Several of our use cases require richer provenance for reliable attribution, e.g., document ID, user ID, or timestamps, driving the need for multi-bit watermarking. Existing methods typically bolt on simple coding schemes in an ad hoc way [HLW⁺25, YAJK23, QYH⁺24, BJZM24, WYC⁺23]. A more principled approach is to view watermarking as an information-embedding problem [CW01, MWC05] and apply information-theoretic tools to establish fundamental limits. Recent efforts [HLW⁺25] have begun exploring this direction, which can inform the design of optimal coding strategies for more robust and efficient multi-bit watermarking.

Benchmarking ICW as a Measure of Instruction-Following Capability. An appealing aspect of ICW is that its effectiveness improves with more capable LLMs. As better instruction-following directly enhances watermark performance, it creates a natural incentive for LLM developers to support third-party watermarking use cases. To advance this direction, future work should establish standardized benchmarks to evaluate a model's ability to embed ICWs, positioning this as a new metric for instruction following. Building such datasets and evaluation protocols is only a starting point, but it will help guide both research and industry toward more reliable, user-controlled watermarking solutions.

Limitations

There are several alternative perspectives to the positions we present in the paper. Some researchers and policymakers advocate regulatory mandates to ensure consistent deployment and accountability. Because the harms of AI misuse are widely distributed and hard to monetize, market incentives alone are insufficient. As a result, top-down regulation is considered the most reliable path to achieving broad and timely adoption of watermarking technologies. Moreover, the emergence of anti-detection markets may challenge incentive alignment and hinder efforts to detect AI misuse, as LLM providers could also have incentives to weaken or bypass watermarking. There is no single method that is a panacea. For those alternative perspectives and concerns, we have a more detailed discussion in Appendix B.

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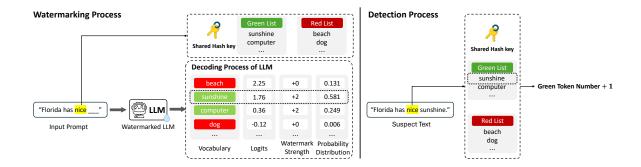


Figure 7: Illustration of Green/Red list LLM text Watermarking [KGW⁺23].

A Other Related Works

LLM Text Watermarking. LLM text watermarking typically embeds a watermark by manipulating the decoding process of LLMs [HLW+25, LRW+24, LRW+25, LPH+23, ZLL+25, ZGCC24, FZY+24, XYL24, HSL+24, HZH+23, RXL+23, DSG+24, GF24, FCT+23, YAJK23, QYH+24, GCG+23, CBZ+23, JYG+25], including logits perturbation [LB24, LPH+24, HZP+25, LHA+23] and pseudo-random sampling [Aar23, HLW+24, CWGH25, ZLW25]. Specifically, Figure 7 illustrates the green/red list watermarking method [KGW+23], which partitions the LLM vocabulary into green and red token sets. The model is then subtly biased toward generating green tokens by modifying the output logits during sampling. [Aar23] uses the Gumbel-Max trick to pseudo-randomly sample the next token during the text generation. Moreover, in addition to manipulating the decoding process, [XYL24] trains a paired LLM and detector to embed and detect watermarks collaboratively. [BWAM24] introduces a black-box approach that, at each generation step, generates several candidate n-grams and selects the one with the highest hash-based score. Unlike in-process watermarking, which embeds the watermark during generation, post-hoc watermarking modifies text after it has been generated [BLMO95, PWC12, STB+23, RBM16, YCZ+23, YZC+22, MSÖ+09, TTA06, ALL+25, CKH+24, ZHNK24, QZL+23].

Proprietary LLM Extraction. For proprietary LLMs, the adversary typically has access only to the model's output (e.g., text) via its API. These outputs can then be used to label a substitute dataset, which enables the adversary to train a surrogate model. The most common strategy is LLM text watermarking, which involves manipulating the decoding process of proprietary LLMs [KGW+23, ZALW23, GLLH23] without requiring additional training. The core idea is that the watermark signal embedded in the model-generated text can be learned by the surrogate model trained on those watermarked outputs, resulting in the surrogate's outputs also carrying detectable watermark information. Specifically, [ZWL23] injects a secret sinusoidal modulation into the token-generation logits, creating invisible 'spectral' signatures in the sequence of chosen tokens. [SFD+24] demonstrates the radioactivity of existing LLM text watermarks [KGW+23], showing that when watermarked text is used as fine-tuning data, the watermark signal is transferred to the fine-tuned model.

Unauthorized Dataset Misuse. In addition to model IP infringement, protecting dataset IP is also crucial. Unauthorized users may incorporate proprietary datasets into their model training data or use them in Retrieval-Augmented Generation (RAG) systems [KOM+20, XXL+20, LPP+20] without permission [PLCA+25, LHC+23, CWSJ25, LZL25, LLYW24, AAG24]. The dataset owner usually embeds a backdoor [CSA+24, CDJ+24, CXX+24] or watermark [LHC+23, JSBV24, LZSB25, WWJ24] into the dataset for reliable detection. Specifically, [ZGWJ24] introduces a technique that involves inserting crafted malicious content into the dataset, causing retrieval-augmented LLMs to produce a specific, incorrect response to a targeted query. [LZSB25] inserts carefully crafted watermarked canaries into the proprietary dataset to detect unauthorized use of the dataset in RAG systems.

B Alternative Views and Discussion

Watermarking as A Mandatory Safety Baseline. Some people argue that waiting until all parties voluntarily adopt watermarks sets the bar too high. Instead, they treat provenance watermarking as

a basic feature in the era of genAI, like seat belts or food allergy labels, that should be mandated through policy, not left to voluntary adoption. From this perspective, watermarking is not merely a market feature driven by aligned incentives but a necessary safeguard to protect society from the risks of AI-generated content.

Regulatory momentum supports this view:

- The EU AI Act [Eur24] explicitly requires providers to embed machine-readable watermarks in any system that generates or manipulates content, with enforcement set to take effect in 2025.
- China's Cyberspace Administration [Cyb23] has gone further, mandating both visible and invisible watermarks for generative content and requiring platforms to detect and flag unmarked media.
- In the U.S., NIST's 2024 report on synthetic content [CDR24] frames watermarking as a foundational content authentication tool, recommended even in the absence of strong commercial incentives.

Supporters of this approach argue that because the harms of misuse, such as deepfake-driven misinformation, copyright infringement, are broadly distributed and hard to monetize [Ma22], no individual stakeholder has a strong financial reason to act alone. They contend that without regulatory pressure, the market will reward providers who skip provenance controls in favor of speed, cost, or user satisfaction. As a result, they advocate for watermarking mandates backed by penalties and procurement rules, arguing that these top-down mechanisms are more likely to ensure timely and universal adoption than waiting for stakeholder incentives to naturally align.

The Existence of Anti-detection Markets. The emergence of anti-detection markets may challenge incentive alignment and hinder efforts to detect AI misuse, as LLM providers could also have incentives to weaken or bypass watermarking.

Discussion. In this paper, we advocate for the consideration of incentive alignment when designing the LLM watermarking algorithm for broader deployment in the real world. However, there is no single method that is a panacea. A well-designed regulation may also play an important role in the ecosystem. However, a well-designed regulation usually requires substantial effort, moves slowly, varies across jurisdictions, and is hard to keep pace with the rapid deployment of LLMs. In the meantime, we believe it is important to consider mechanisms such as ICW that can be deployed immediately without requiring international consensus or regulatory enforcement. Moreover, a simple, one-size-fits-all mandate risks overlooking the diverse incentives of different stakeholders. From a policymaking perspective, we believe it is important to account for these diverse incentives when designing watermarking requirements. In particular, effective regulation should aim to align incentives so that watermarking offers clear value not only to providers but also to trusted third parties and end users. By grounding regulation in incentive alignment, policymakers can reduce resistance and increase the likelihood of successful adoption.

Moreover, the existence of anti-detection markets may challenge incentive alignment, as LLM providers could have motives to weaken watermarking. However, this problem also arises under regulatory approaches. Moreover, incentive-aligned methods could better mitigate such risks: universal watermark mandates create a single target for evasion, while incentive-aligned methods apply mainly in high-stakes contexts with limited incentive to bypass detection. Incentive-aligned methods like ICW also align with providers' goals to improve instruction-following, requiring no universal cooperation, and opposing it would conflict with their broader interests. Because enterprises and educators all benefit from trustworthy watermarking, deliberately undermining it would bring reputational risks, making compatibility with incentive-aligned methods the rational choice.