# **Artem Aliev**

alievgithub

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# **EDUCATION**

Moscow Institute of Physics and Technology

Moscow, Russia

B.S.; Phystech School of ASTECH; System Analysis and Management (GPA: 4.2/5.0)

2019 - 2023

The Russian Presidential Academy of National Economy and Public Administration

Moscow, Russia

Incomplete B.S.; Institute of EMIT; Economics (GPA: 4.0/5.0)

2019 - 2022

## **EXPERIENCE**

BIC Group Moscow, Russia

Strategy Consultant/Analyst

November 2022 - December 2022

- Draw business processes of various departments in Visio
- o Compiled a questionnaire for a more detailed assessment of the labor intensity of each employee
- Put forward hypotheses in the field of business process reengineering in order to increase the efficiency of departments at a lower cost in the form of man-hours

Nielsen Media Moscow, Russia

Marketing Effectiveness Junior Consultant

October 2022 - August 2022

- o Leading own projects, but often using the hard skills mentioned below
- o Permanent work in English with foreign clients and colleagues
- o Experience with Wrike (a popular project management application)
- o Made ROI calculations based on sales data and advertising campaign costs
- o Engaged in building regression models predicting sales for major European and American brands
- Nielsen Answers skills (a fairly common tool outside of Nielsen)

Sanofi Moscow, Russia

HR Compensation & Benefits Intern

April 2021 - July 2021

- Built various types of dashboards in Excel
- o Analyzed and calculated various big data such as turnover, bonuses or compensations
- o Participated in a tender with various insurance companies
- Translated various presentations and communications

### PROJECTS AND COURSES

Coursera.org 2020 - 2021

- o C++: The White Belt by Yandex
- Excel Skills for Business by Macquarie University
- New Technologies for Business Leaders by Rutgers University

Qmarketing Academy 2021

o Full Immersion in Marketing

University Team Projects 2021

- Write TG Bot for decomposing a music track into notes
- Write code for adding effects to photos
- Worked on speech recognition for music track search

#### **ACHIEVEMENTS**

Scholarships & Awards 2015 - 2019

- o Prize-winner of the list of Russian and International Olympiads in mathematics, physics & robotics
- Won a prize in several chess tournaments

Driving Licence 2020

o Successfully passed the exam and received a license of category B

#### **Sports**

- Kitesurfing and Windsurfing
- Tennis
- Aircraft control Yak-52
- Skydiving