

 692
Total Customers

 3,441,231
Total Sales

 1348
Total Orders

 Inventory

 Performance Metrics

Total Number Of Cylinders

1542

| | |
|---|---|
|  310 At Customer |  601 At Warehouse |
|  626 At Bottling Unit |  5 In Vehicles |

Number Of Cylinders At Bottling Unit

626

At Bottling Unit



0



626

Empty

Number Of Cylinders At Warehouse

601

At Warehouse



397



204

Empty

 81

Total Pending Orders

 1138

Total Cylinders Sold

No. of New Cust

95

No. of Cust Closed

2.82%

No. of Orders

1201

Security Deposit

4.10M

Sales Qty

1348

Avg Sales/Day

11,380

No. of Cust Active

354

Avg Cust/Day

1.89

% Security Deposit

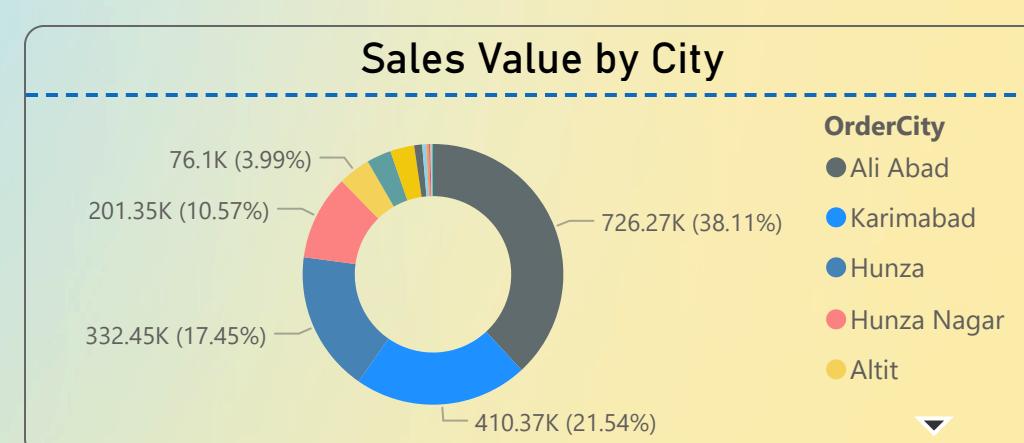
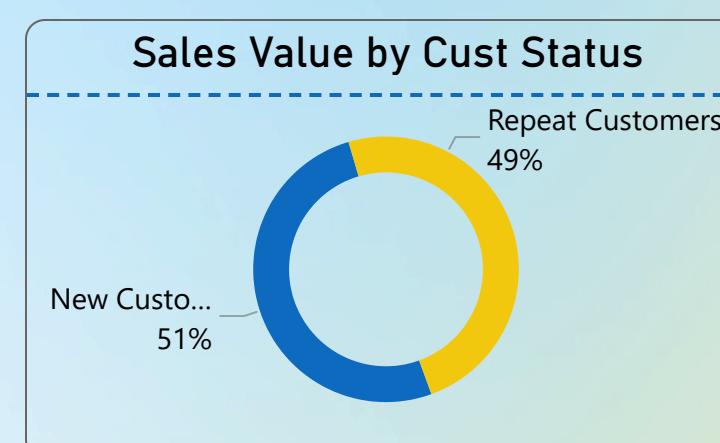
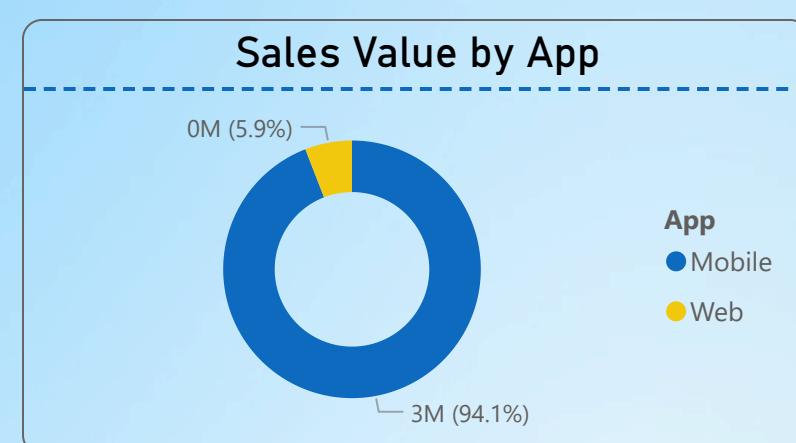
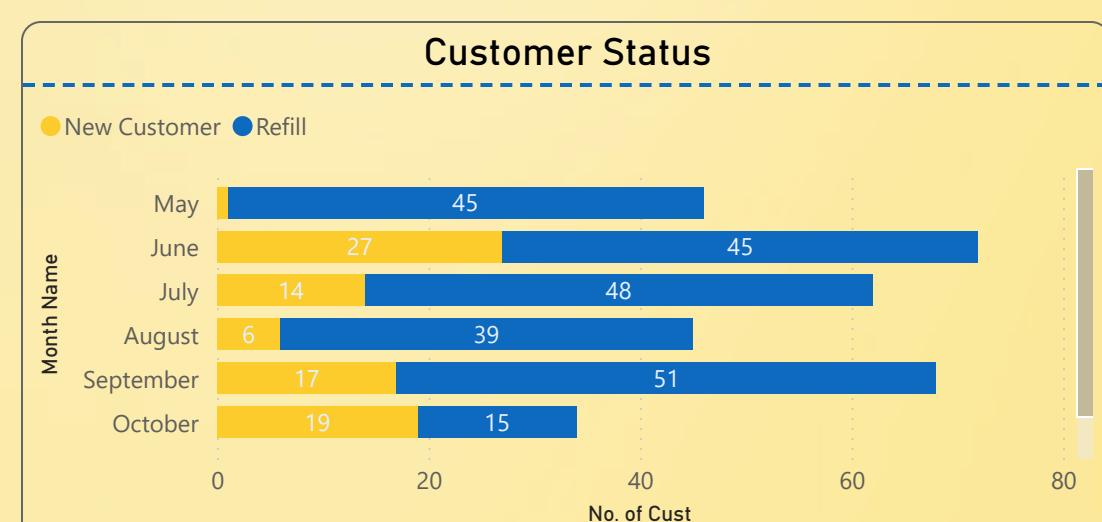
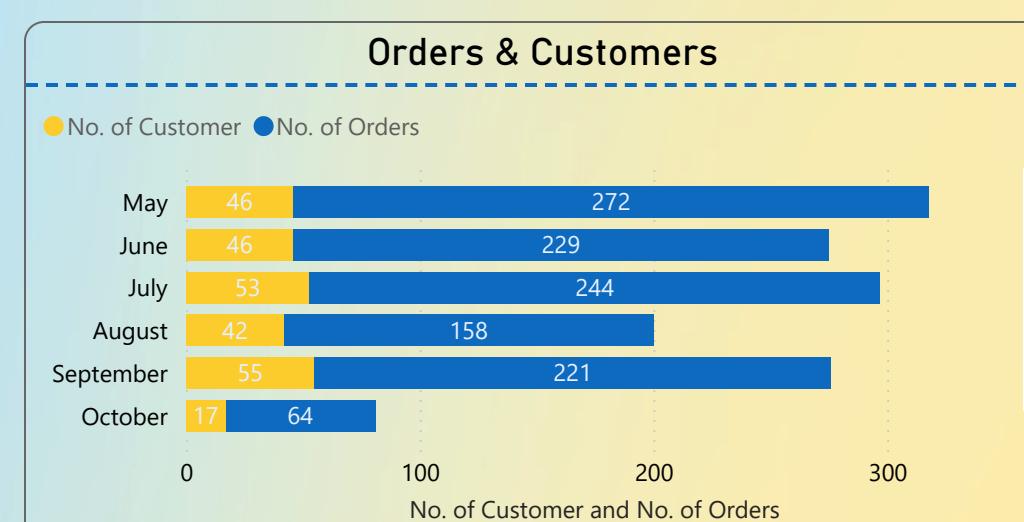
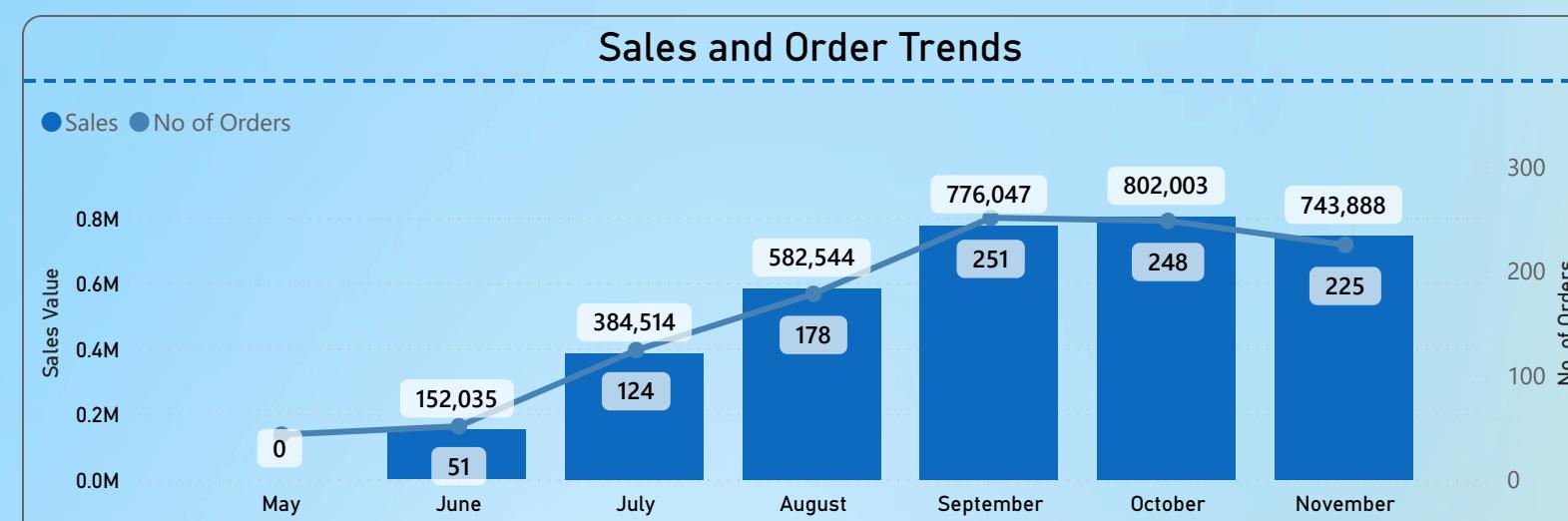
163.6%

S-Deposit Return

0

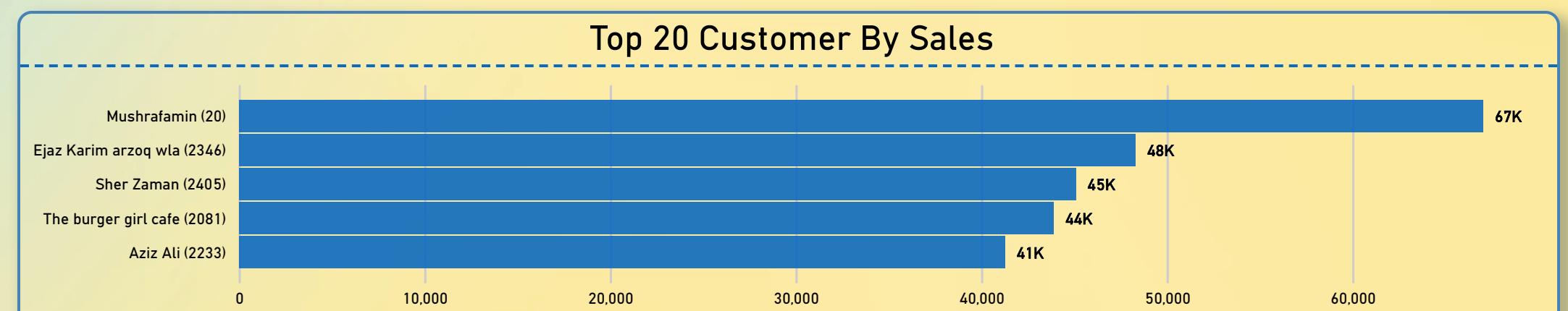
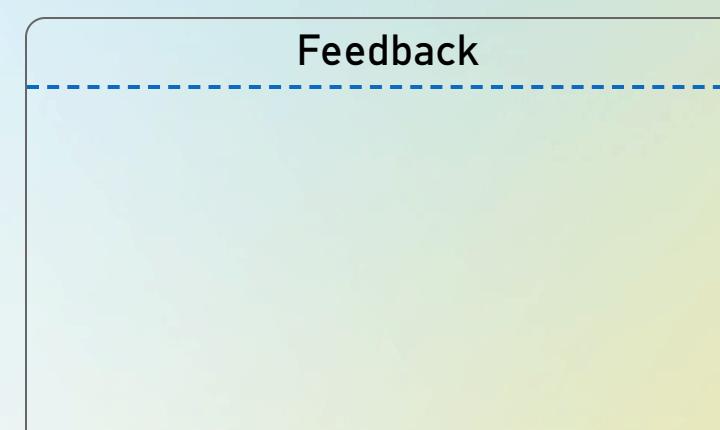
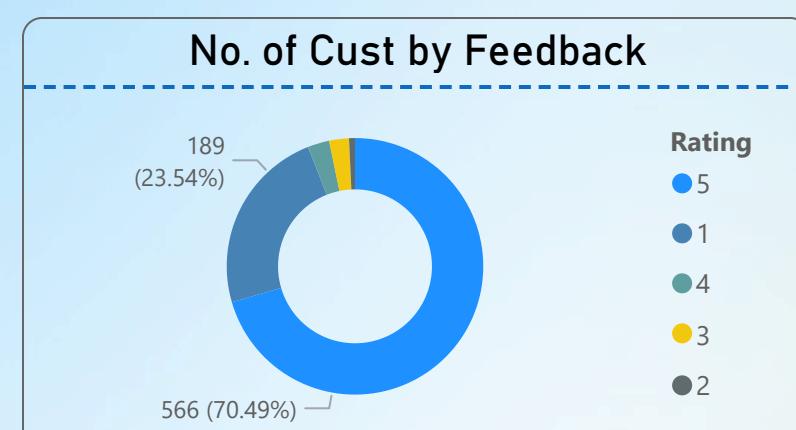
Sales Value

3.44M



Non Buying Customers (Last 30 days)

| ID | Name | No. of Cylinders | No. of Total Orders |
|-----|----------------|------------------|---------------------|
| 1 | A s Enterprise | 0 | 0 |
| 1 | aamir ali | 0 | 0 |
| 2 | Abbas Ali khan | 1 | 2 |
| 1 | Abdul Aziz | 1 | 4 |
| 1 | Abdul hakeem | 0 | 0 |
| 1 | Abdul karim | 0 | 4 |
| 692 | | 132 | 1348 |



Customer Details

| Customer Name | Phone | City | No. of Orders | Sales Quantity | Sales Amount |
|----------------|-------------|----------|---------------|----------------|--------------|
| Abdus salam | 03152249573 | Ali Abad | 2 | 2 | 6,144 |
| Afzalkarim | 03468482322 | Ali Abad | 1 | 2 | 6,441 |
| Alam jan | 03445140728 | Ali Abad | 2 | 2 | 6,440 |
| Ali Ahmad khan | 03555311040 | Ali Abad | 3 | 3 | 9,660 |
| Ali Haider | 03155482785 | Ali Abad | 3 | 6 | 19,322 |
| Aman ullah | 03002789152 | Ali Abad | 2 | 2 | 6,441 |



Date
5/23/2024 11/29/2024

Date
All

Weeks
All

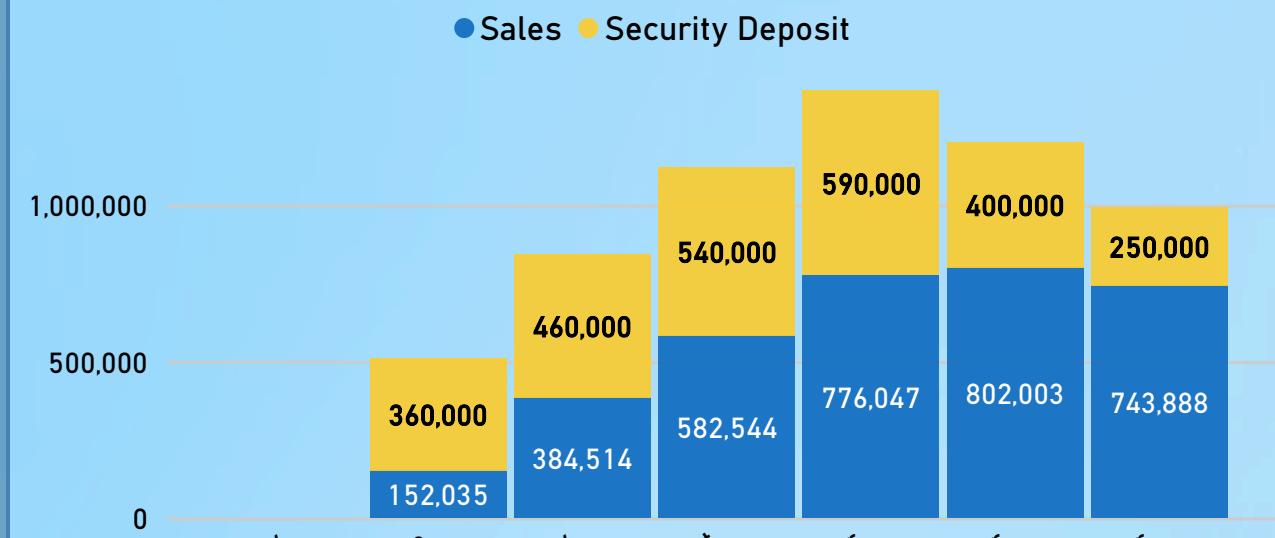
Quarter
All

Months
All

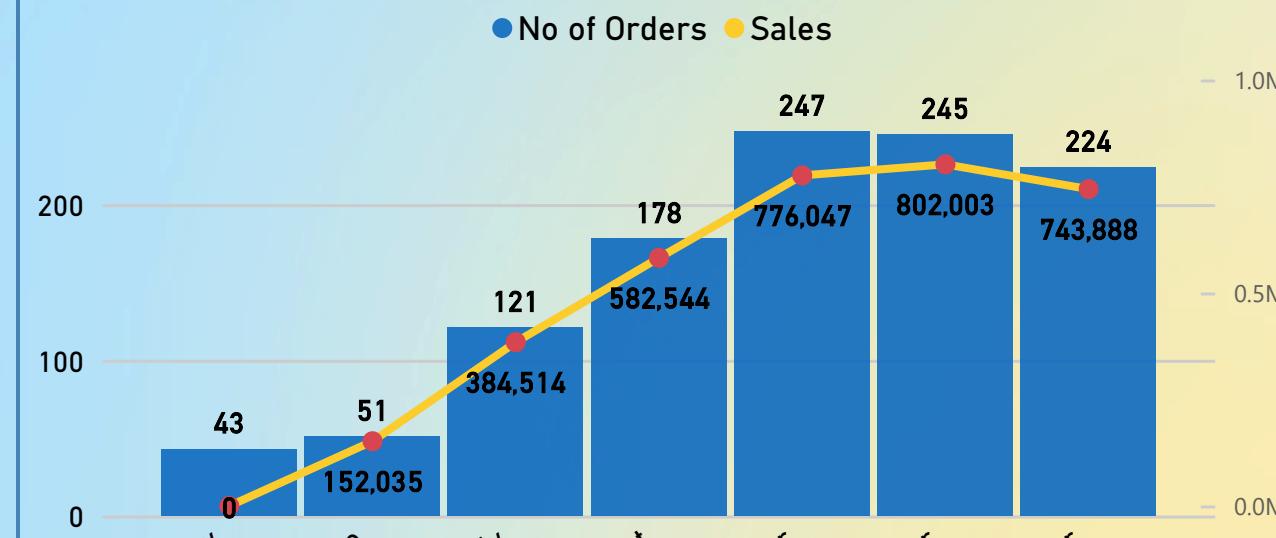
Years
All

Clear All Filters

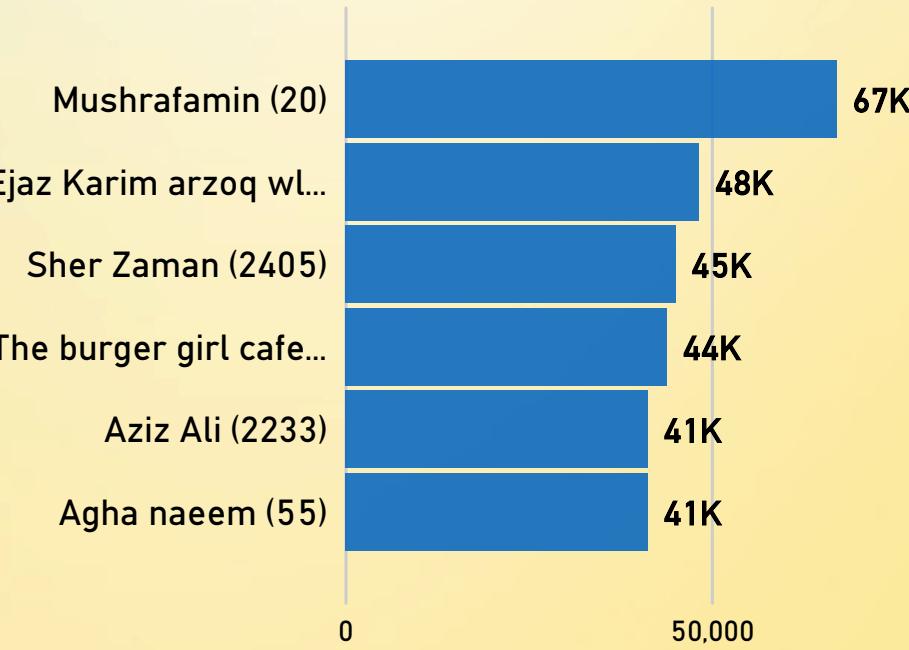
Amount By Sales & Security Deposit



Sales & Order Trend



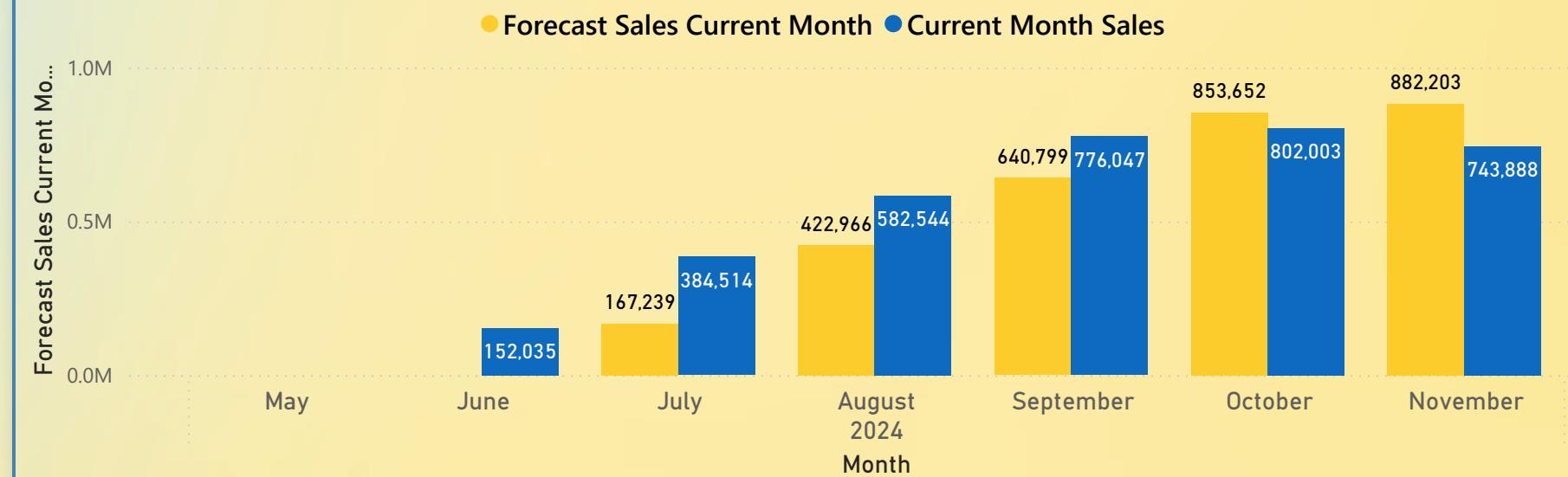
Top 20 Customer By Sales



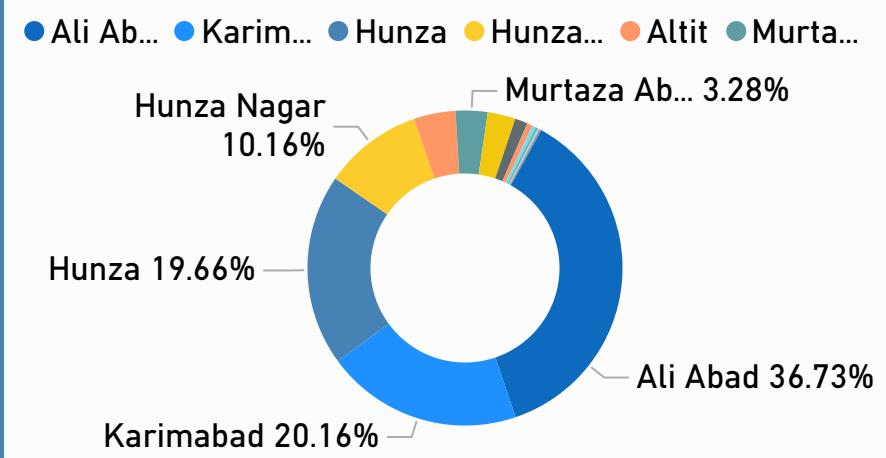
Total Sales and Average Sales by Month



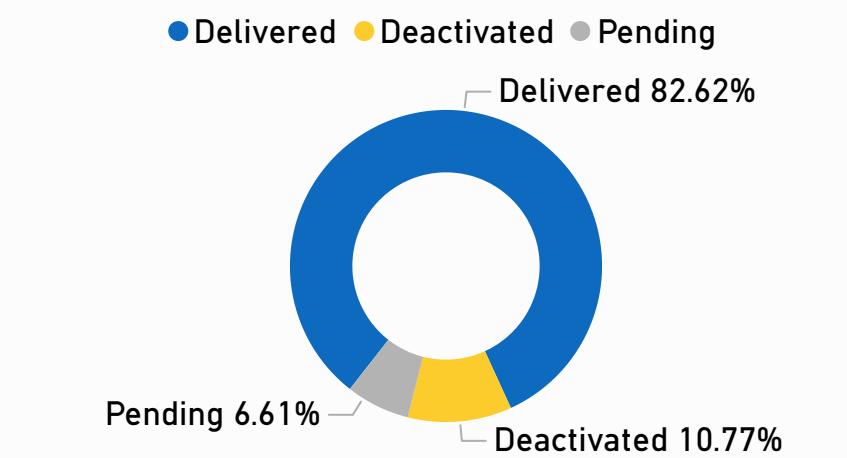
Comparison between Current Month Sales and Forecasted Sales



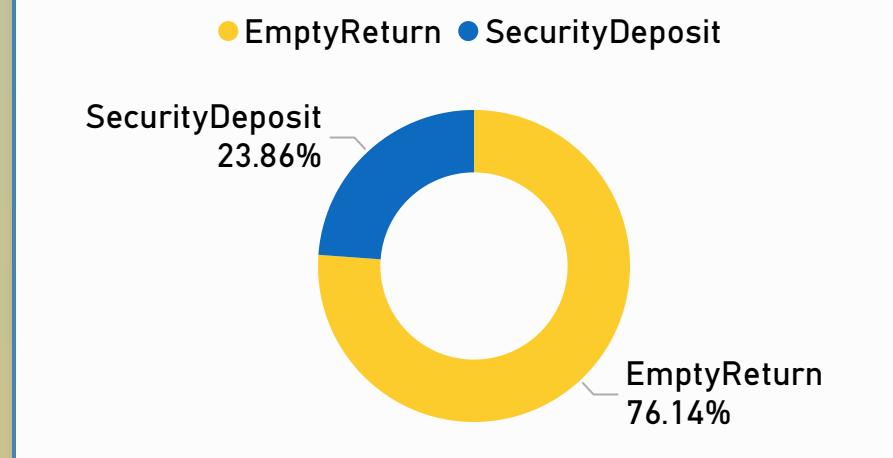
Sales By Area



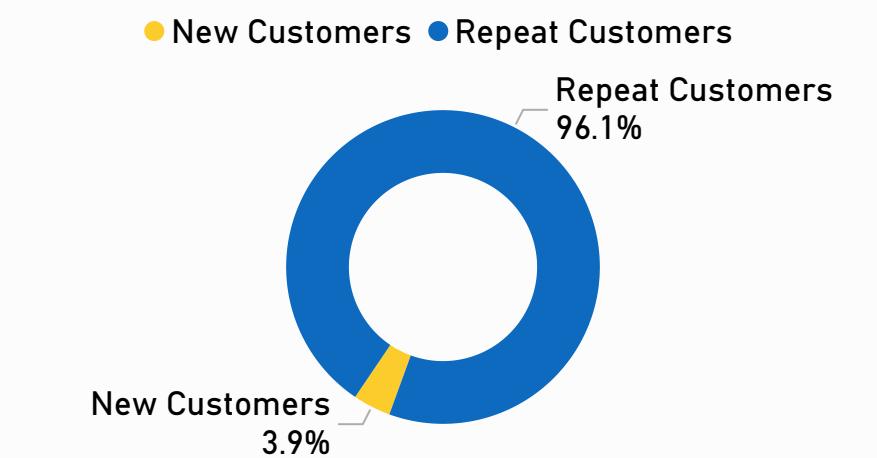
Sales By Status

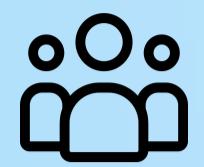


Sales By Invoice Type



Sales By Customer Type



 **692**
Customers

 **354**
Active Customers

 **317**
Non Active Customers

 **260**
Repeat/Refill Customers

Date
5/22/2024  11/28/2024 

Date
1  31 

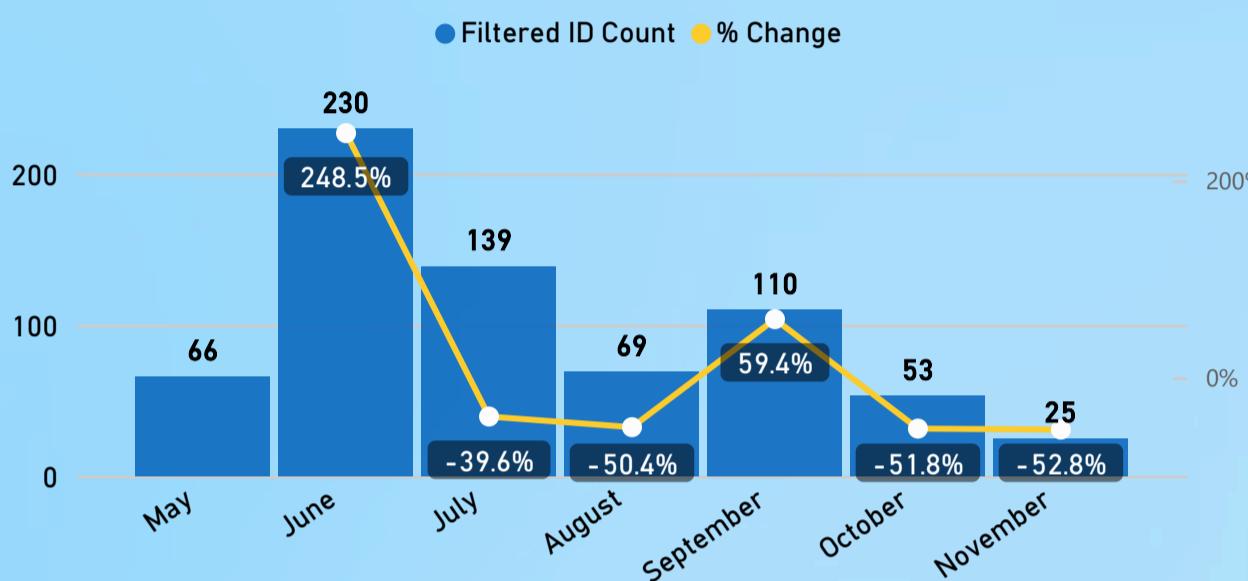
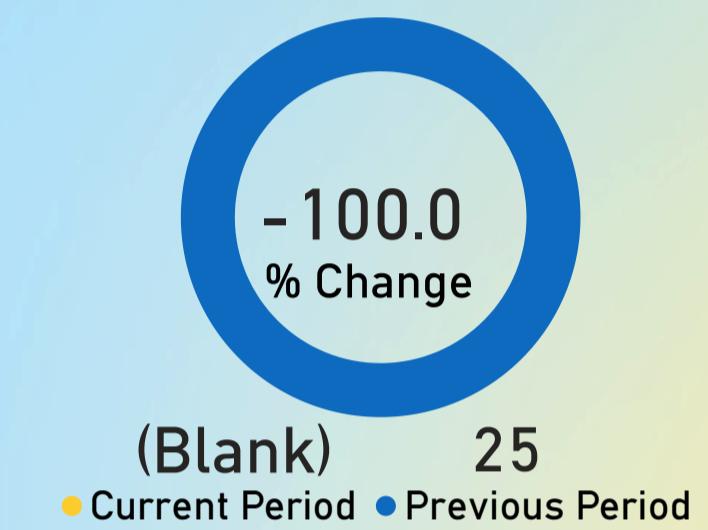
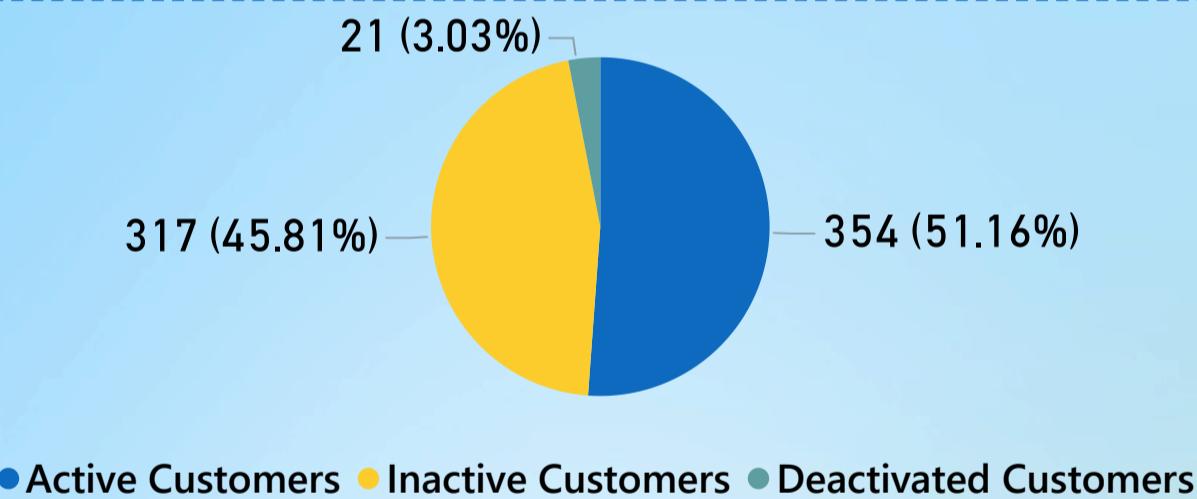
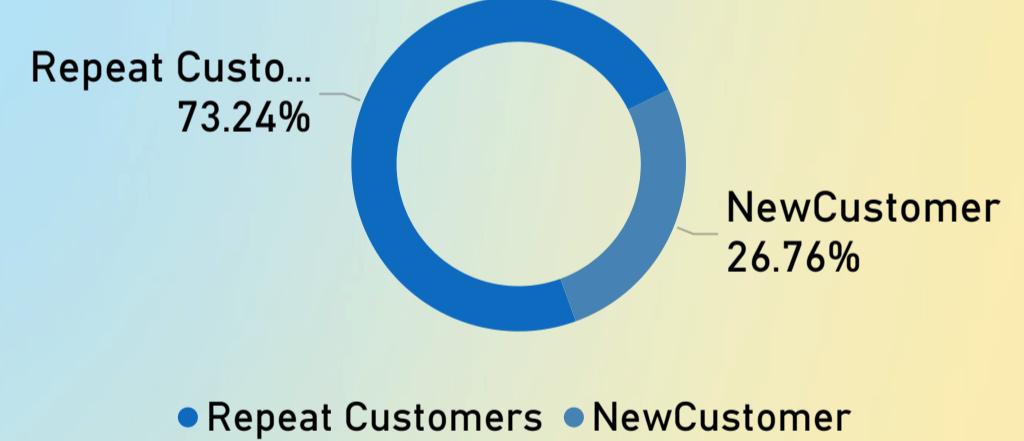
Weeks
All 

Months
All 

Quarter
All 

Years
All 

Clear All Filters

Customer Count & Percentage Change By Month**Percent Change From Today Date To Previous Month Same Date****Active Customers, Inactive Customers and Deactivated Customers****Difference Between New & Repeated Customers****Top 10 Customers by Total Sales and Security Deposit**

| 0 | 20,000 | 40,000 | 60,000 | 80,000 |
|-------------------------------|---------|--------|--------|--------|
| Regional council hunza (2427) | 115,424 | | | |
| Mushrafamin (20) | 77,028 | | | |
| The burger girl cafe (2081) | 63,896 | | | |
| Aziz Ali (2233) | 61,270 | | | |
| Ejaz Karim arzoq wla (2346) | 58,302 | | | |
| Agha naeem (55) | 51,269 | | | |
| Hussain Ali (2156) | 45,125 | | | |
| Sher Zaman (2405) | 45,082 | | | |
| Ayaz ali (37) | 44,828 | | | |
| Jangi shah (2286) | 42,540 | | | |

2024

Non Buying Customers (All)

| Customer Name | Day Range |
|----------------|---------------|
| Abbas ali khan | 31 to 60 Days |
| Abdul Aziz | 31 to 60 Days |
| Abdul karim | 16 to 30 Days |
| Abdullah | 31 to 60 Days |

Customer ID

Closed Customer ID

All 

All 

Select an ID to check Customer History

Customer Table

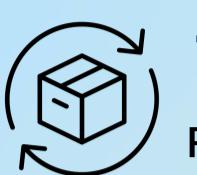
| Customer Id | Order Id | Date | Name | Email | Phone | Quantity | SecurityDeposit | Amount | Payment Method | Status |
|-------------|----------|------------|---------------|-----------------------------|-------------|----------|-----------------|--------|------------------|-------------|
| 4 | 2080 | 7/3/2024 | Tahir | Tahir_92@yahoo.com | 03486998566 | 1 | 0 | 2,924 | Cash on Delivery | Delivered |
| 4 | 2698 | 9/14/2024 | Tahir | Tahir_92@yahoo.com | 03486998566 | 1 | 0 | 3,220 | Cash on Delivery | Delivered |
| 4 | 3328 | 11/11/2024 | Tahir | Tahir_92@yahoo.com | 03486998566 | 1 | 0 | 3,220 | Cash on Delivery | Delivered |
| 4 | 2259 | 7/31/2024 | Tahir | Tahir_92@yahoo.com | 03486998566 | 1 | 0 | 3,220 | Cash on Delivery | Delivered |
| 4 | 2008 | 6/11/2024 | Tahir | Tahir_92@yahoo.com | 03486998566 | 1 | 10,000 | 2,924 | Cash on Delivery | Delivered |
| 4 | 2079 | 7/3/2024 | Tahir | Tahir_92@yahoo.com | 03486998566 | 1 | 10,000 | 2,924 | Cash on Delivery | Deactivated |
| 12 | 1 | 5/23/2024 | Sher khan | Sher.khanhunzai11@gmail.com | 03448890035 | 1 | 0 | 0 | Cash on Delivery | Delivered |
| 12 | 2116 | 7/10/2024 | Sher khan | Sher.khanhunzai11@gmail.com | 03448890035 | 1 | 0 | 2,924 | Cash on Delivery | Delivered |
| 12 | 2894 | 10/2/2024 | Sher khan | Sher.khanhunzai11@gmail.com | 03448890035 | 1 | 0 | 3,220 | Cash on Delivery | Delivered |
| 12 | 2354 | 8/12/2024 | Sher khan | Sher.khanhunzai11@gmail.com | 03448890035 | 1 | 0 | 3,220 | Cash on Delivery | Delivered |
| 12 | 2115 | 7/10/2024 | Sher khan | Sher.khanhunzai11@gmail.com | 03448890035 | 1 | 10,000 | 2,924 | Cash on Delivery | Deactivated |
| 12 | 2953 | 10/7/2024 | Sher khan | Sher.khanhunzai11@gmail.com | 03448890035 | 1 | 10,000 | 3,220 | Cash on Delivery | Deactivated |
| 14 | 2 | 5/23/2024 | Inam Karim | inam.karim@gmail.com | 03335562051 | 1 | 0 | 0 | Cash on Delivery | Delivered |
| 14 | 2167 | 7/19/2024 | Inam Karim | inam.karim@gmail.com | 03335562051 | 1 | 0 | 3,220 | Cash on Delivery | Pending |
| 14 | 2204 | 7/24/2024 | Inam Karim | inam.karim@gmail.com | 03335562051 | 1 | 0 | 3,220 | Cash on Delivery | Delivered |
| 14 | 3346 | 11/13/2024 | Inam Karim | inam.karim@gmail.com | 03335562051 | 1 | 0 | 3,220 | Cash on Delivery | Delivered |
| 15 | 3 | 5/23/2024 | Zahid Hussain | Zahidhiaee@gmail.com | 03495144667 | 1 | 0 | 0 | Cash on Delivery | Delivered |

 1348
Total Orders

 81
Pending Orders

 147
Deactivated Orders

 1109
Delivered Orders

 11
Return Order

 0
In Progress Orders

Date
5/23/2024  12/1/2024 

Date
1  31

Weeks
All

Months
All

Quarter
All

Years
All

Clear All Filters

Order Status

All

Order ID

All

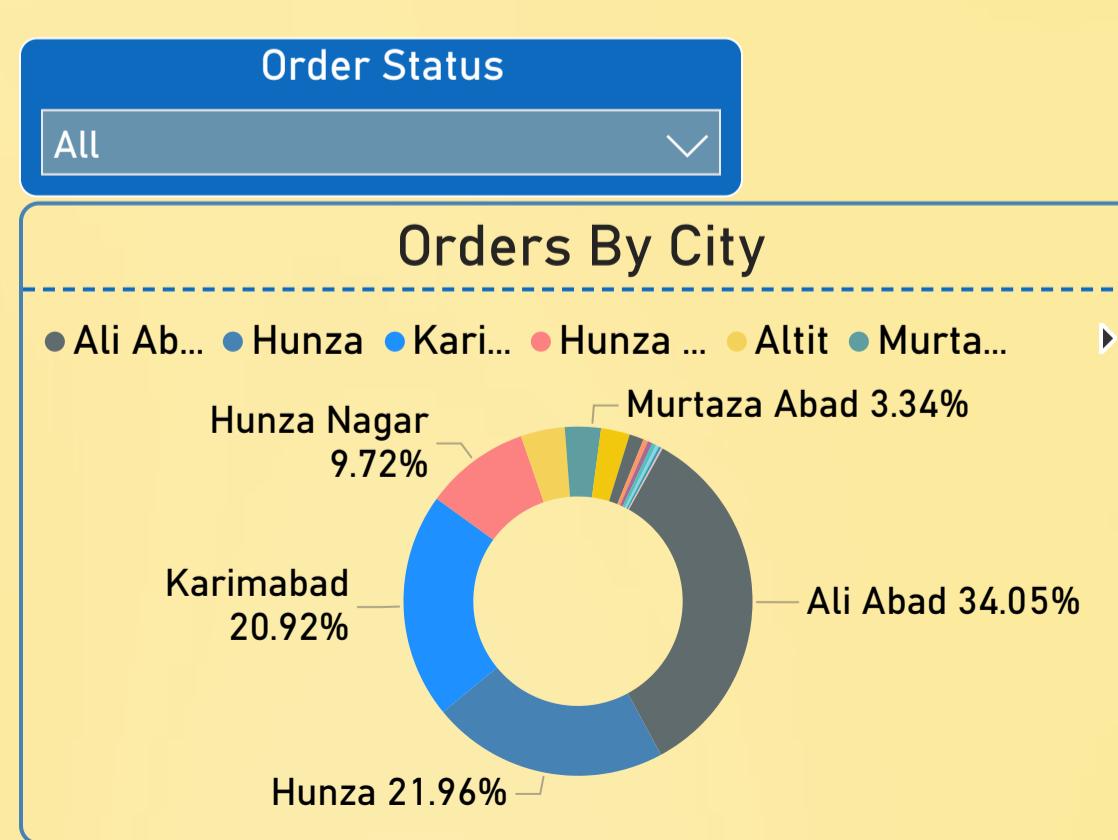
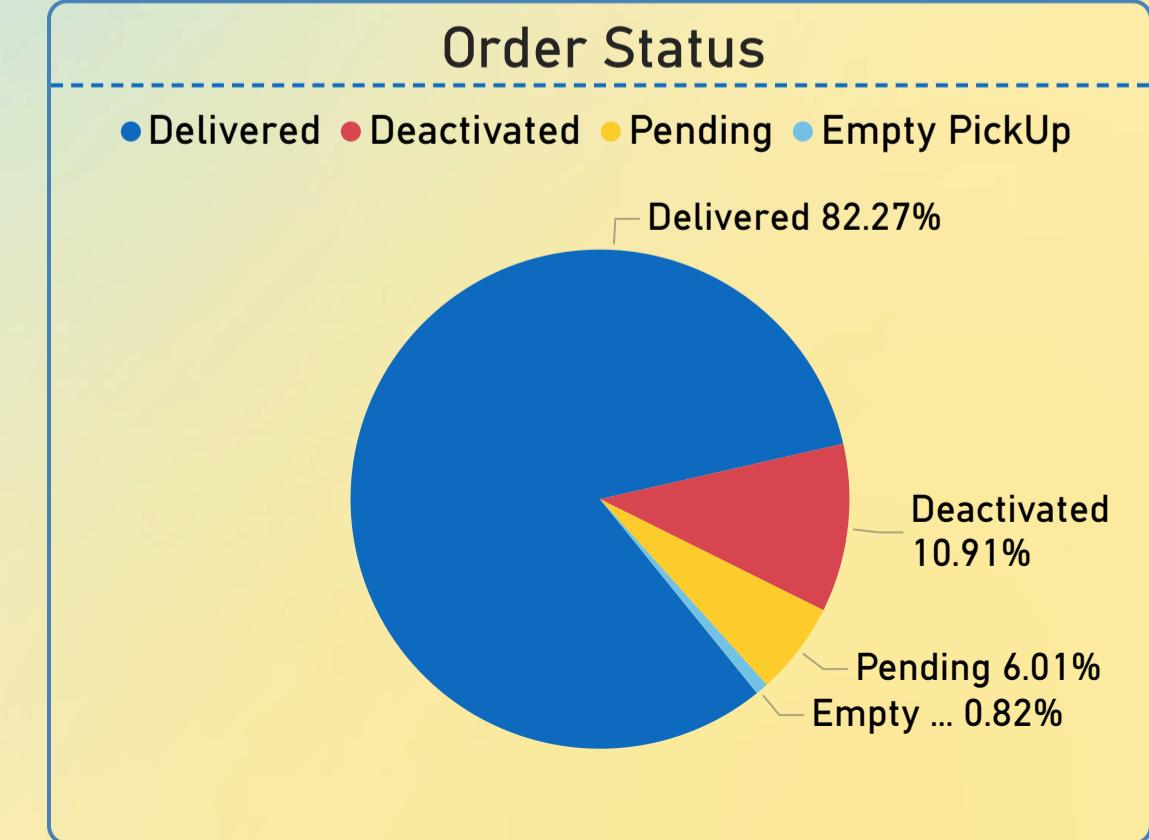
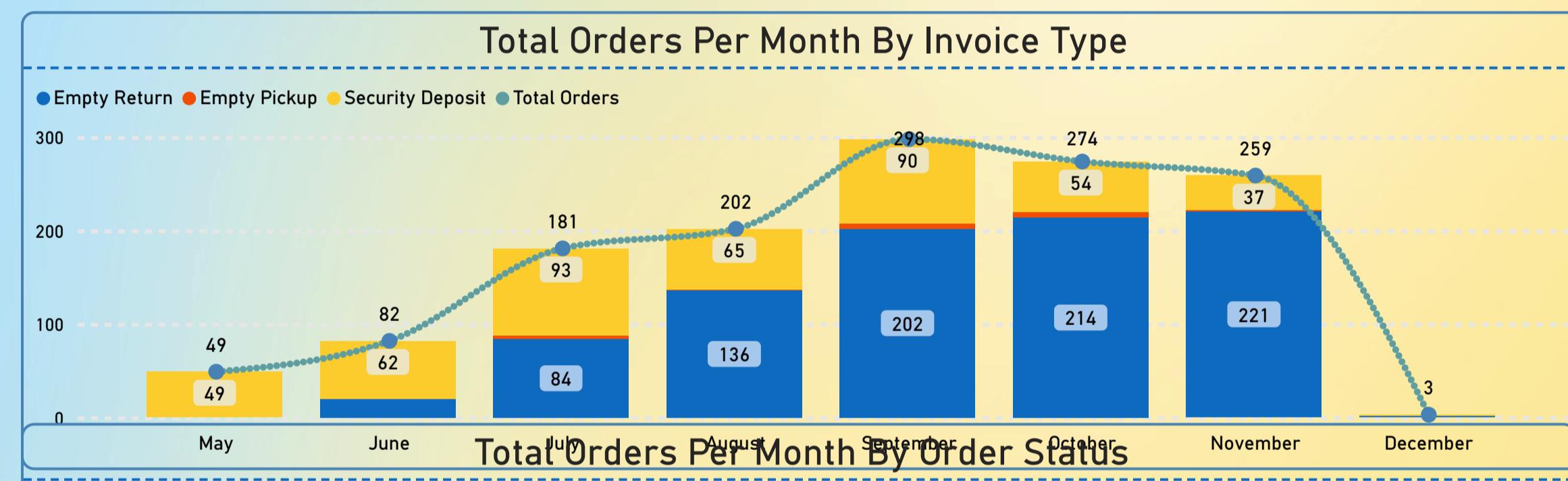
Order Details

Order Table

| Order Id | Customer Id | Date | Status | City | Quantity | Amount | Security Deposit |
|----------|-------------|-----------|-------------|-------------|----------|--------|------------------|
| 1 | 12 | 5/23/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 2 | 14 | 5/23/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 3 | 15 | 5/23/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 4 | 17 | 5/24/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 5 | 18 | 5/24/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 6 | 19 | 5/24/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 7 | 20 | 5/24/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 8 | 21 | 5/24/2024 | Delivered | Karimabad | 1 | 0.00 | 0 |
| 9 | 21 | 5/24/2024 | Deactivated | Karimabad | 1 | 0.00 | 0 |
| 10 | 21 | 5/24/2024 | Deactivated | Karimabad | 1 | 0.00 | 0 |
| 11 | 21 | 5/24/2024 | Deactivated | Karimabad | 1 | 0.00 | 0 |
| 12 | 21 | 5/24/2024 | Deactivated | Karimabad | 1 | 0.00 | 0 |
| 13 | 22 | 5/24/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 14 | 23 | 5/24/2024 | Delivered | Karimabad | 1 | 0.00 | 0 |
| 15 | 24 | 5/24/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 16 | 25 | 5/24/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 17 | 26 | 5/24/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 18 | 27 | 5/24/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 19 | 28 | 5/24/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 20 | 29 | 5/25/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 21 | 30 | 5/25/2024 | Delivered | Hunza Nagar | 1 | 0.00 | 0 |
| 22 | 31 | 5/25/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 23 | 32 | 5/25/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 24 | 33 | 5/25/2024 | Delivered | Hunza | 1 | 0.00 | 0 |
| 25 | 34 | 5/25/2024 | Delivered | Hunza | 1 | 0.00 | 0 |

Order Tracking

Pending Assigned Ready to dispatch Delivered



Total Number Of Cylinders
1542

310

At Customer



601

At Warehouse



626

At Bottling Unit



5

In Vehicles

Number Of Cylinders At Bottling Unit
626

At Bottling Unit



0

Filled



626

Empty

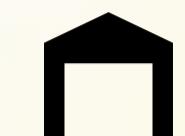
Number Of Cylinders At Warehouse
601

At Warehouse



397

Filled



204

Empty

Date
All

Weeks
All

Months
All

Quarter
All

Years
All

Clear All Filters

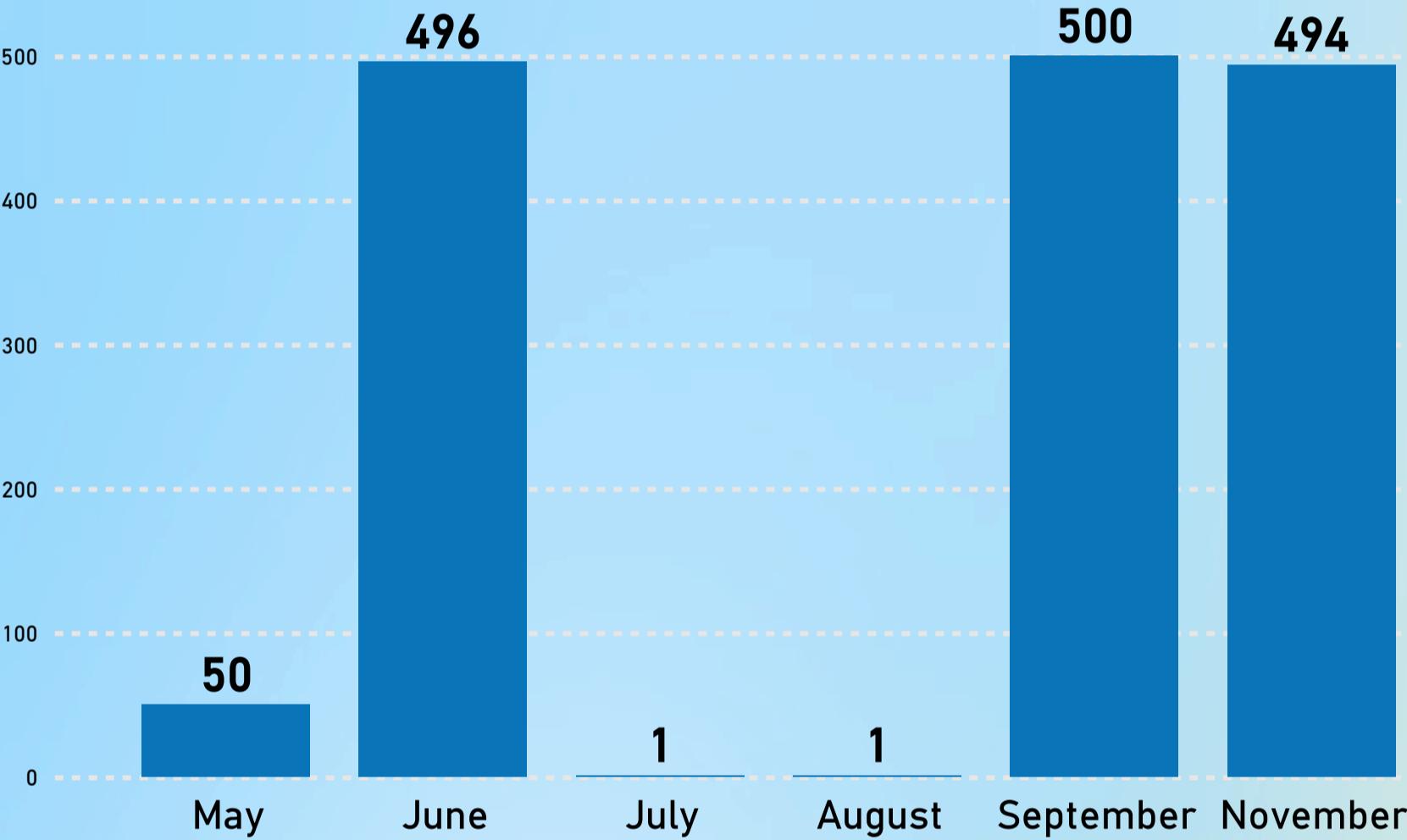
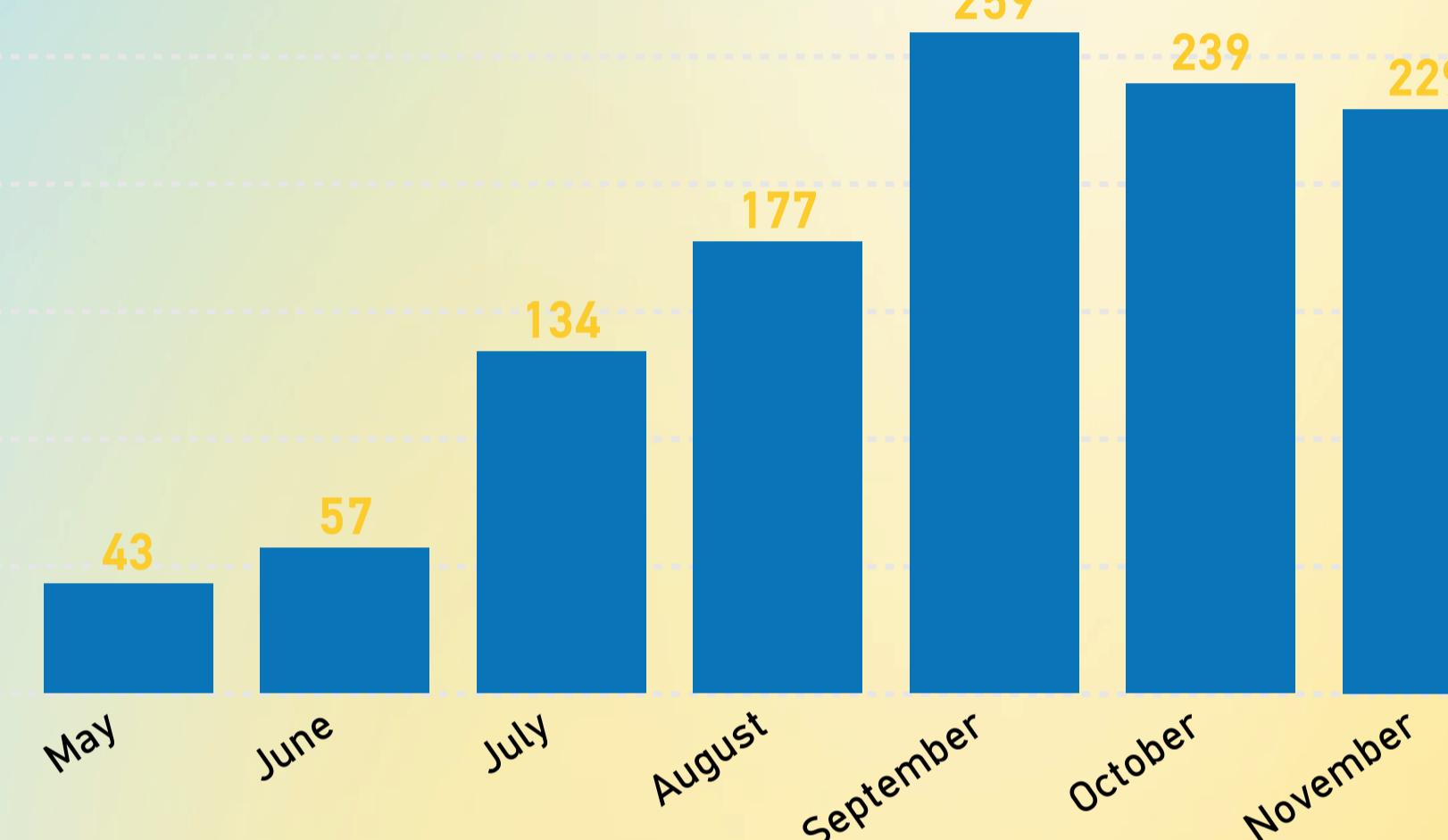
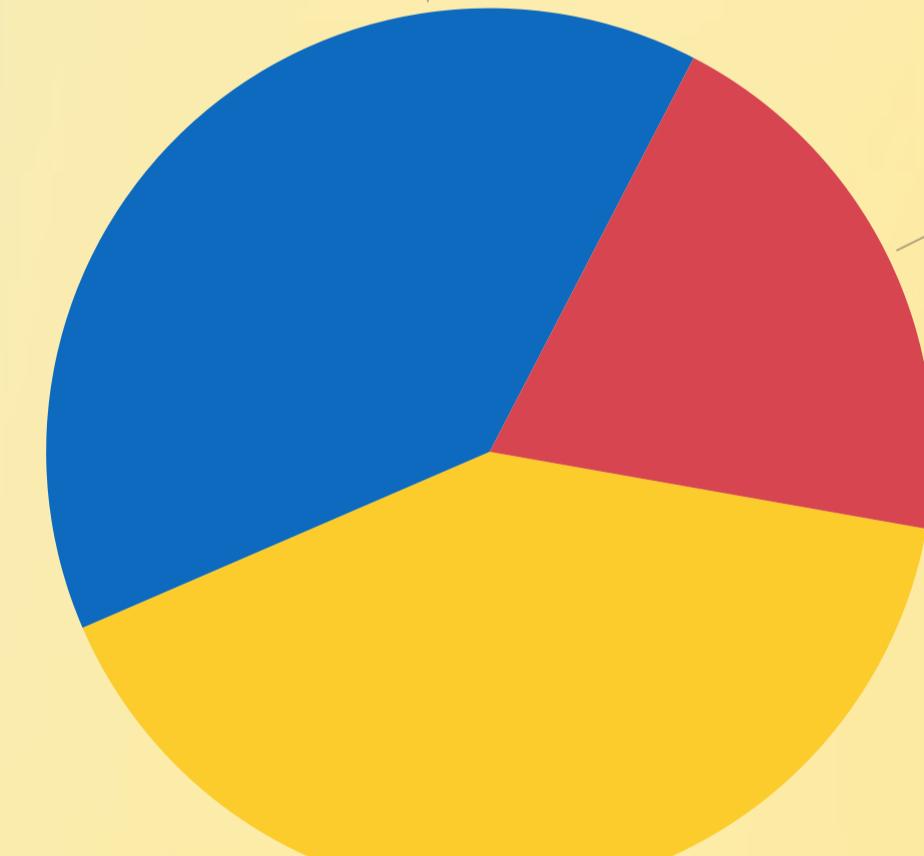
Inventory Covered Days
Green - Sufficient Inventory
(Blank)

293

Predicted Sales QTY

601

At Warehouse

New Cylinders Added Per Month

Cylinders Sold Per Month

Division Of Cylinders
At Warehouse 39.1%

At Customer 20.17%
At Bottling Unit 40.73%
Inventory Data

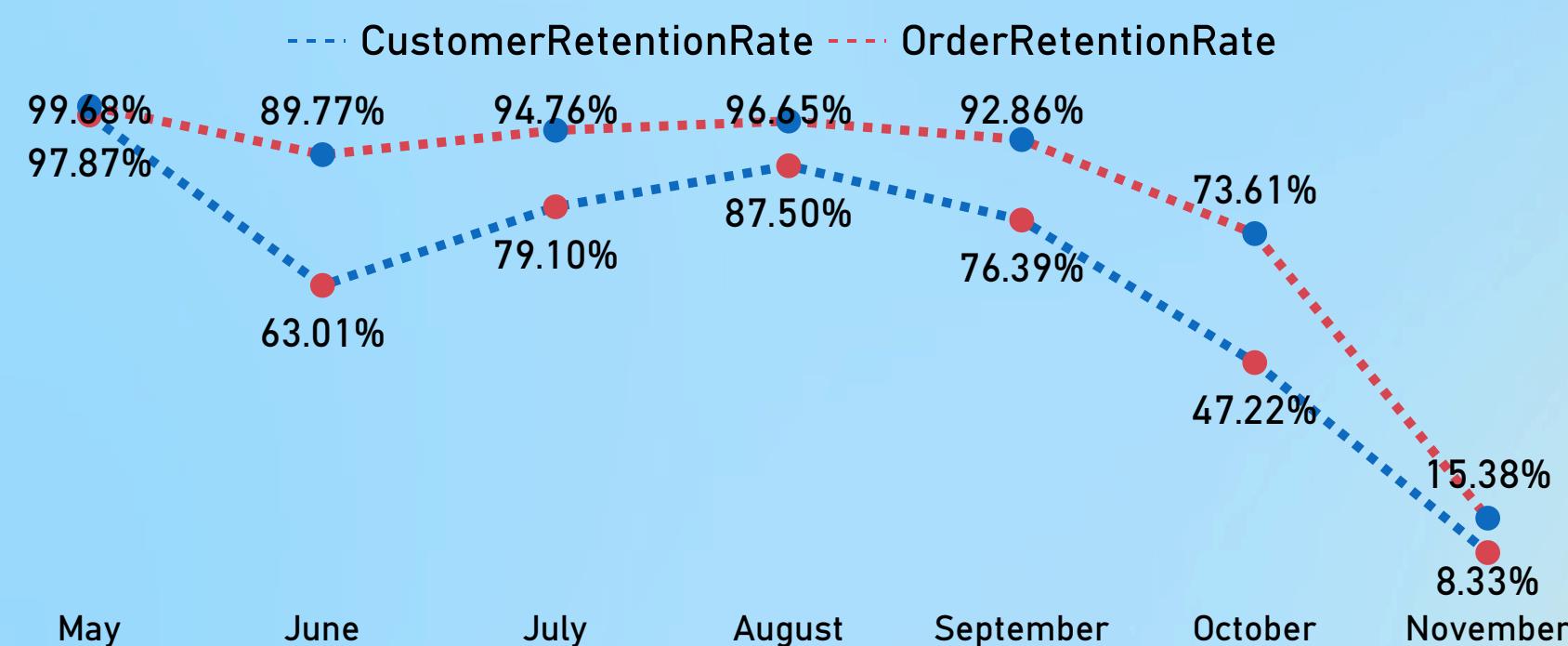
| Opening Stock | Purchases | Id | Source | |
|---------------|-----------|----|----------------------------|-------|
| 1590 | 627 | 1 | QB_Tm_TransStockToCustomer | 05/2: |
| 1590 | 627 | 1 | TrnStock | 5/23, |
| 1590 | 627 | 2 | QB_Tm_TransStockToCustomer | 05/2: |
| 1590 | 627 | 2 | TrnStock | 6/5/2 |
| 1590 | 627 | 3 | QB_Tm_TransStockToCustomer | 05/2: |
| 1590 | 627 | 3 | TrnStock | |
| 1590 | 627 | 4 | QB_Tm_TransStockToCustomer | 05/2: |
| 1590 | 627 | 5 | QB_Tm_TransStockToCustomer | 05/2: |

All

Select an ID to check Cylinder History

Cylinder Details

| ID | Location | Barcode | Date | Status | Status Description | Cylinder Age |
|------|--------------|-------------|----------------------|--------|---|--------------|
| 4 | Hunza gilgit | 1501240-493 | 5/23/2024 4:06:24 AM | WTBER | Empty cylinder has been transported to warehouse from customer. | 193 days |
| 2003 | Hunza gilgit | 1501240-751 | 6/6/2024 3:00:04 PM | WTBER | Empty cylinder has been transported to warehouse from customer. | 179 days |
| 2024 | Hunza gilgit | 1501240-550 | 6/6/2024 3:00:04 PM | WTBER | Empty cylinder has been transported to warehouse from customer. | 179 days |
| 2026 | Hunza gilgit | 1501240-417 | 6/6/2024 3:00:04 PM | WTBER | Empty cylinder has been transported to warehouse from customer. | 179 days |
| 2043 | Hunza gilgit | 1501240-763 | 6/6/2024 3:16:33 PM | WTBER | Empty cylinder has been transported to warehouse from customer. | 179 days |
| 2056 | Hunza gilgit | 1501240-945 | 6/6/2024 3:16:33 PM | WTBER | Empty cylinder has been transported to warehouse from customer. | 179 days |

**1138**
Total Deliveries**76.27%**
On time Deliveries Rate**95.31%**
Order Fulfillment Rate**23.73%**
Late Deliveries Rate**Customer & Order Retention Rate****Total Retention Rates****73.24%**

Customer Retention: 260 out of 355

92.95%

Order Retention: 1253 out of 1348

Average Service Rating**Average Delivery Time In Hours**

1 day 0 hrs 9 min

Order Quantity By Region**Driver ID**

All

Delivery (Late in Red)

| Order Id | Driver Id | Name | Vehicle Id | Order Closed Date | Order Required Date |
|----------|-----------|------------|------------|-----------------------|-----------------------|
| 2019 | 2006 | Sajid Khan | TAD-790 | 6/15/2024 12:49:18 AM | 6/16/2024 12:00:00 PM |
| 2022 | 2006 | Sajid Khan | TAD-790 | 6/15/2024 1:23:43 AM | 6/15/2024 12:00:00 PM |
| 2048 | 2006 | Sajid Khan | TAD-790 | 6/24/2024 1:34:04 AM | 6/25/2024 12:00:00 PM |
| 2056 | 2006 | Sajid Khan | TAD-790 | 6/24/2024 3:48:09 AM | 6/24/2024 12:00:00 PM |
| 52 | 2006 | Sajid Khan | TAD-790 | 6/6/2024 7:00:46 AM | 6/6/2024 12:00:00 AM |
| 2080 | 2006 | Sajid Khan | TAD-790 | 7/3/2024 5:33:43 AM | 7/4/2024 5:00:00 AM |
| 2100 | 2006 | Sajid Khan | TAD-790 | 7/7/2024 4:44:40 AM | 7/7/2024 5:00:00 AM |
| 2109 | 2006 | Sajid Khan | TAD-790 | 7/9/2024 6:23:15 AM | 7/9/2024 5:00:00 AM |
| 2196 | 2006 | Sajid Khan | TAD-790 | 7/24/2024 3:06:08 AM | 7/23/2024 5:00:00 AM |
| 2889 | 2006 | Sajid Khan | TAD-790 | 10/2/2024 12:09:20 AM | 10/2/2024 5:00:00 AM |

The list of not buying more than 30 days

| Customer Id | Name | Email | Phone | Total Orders | Cylinders | Pending Empty Pickup Orders |
|-------------|---------------|-----------------------------|-------------|--------------|-----------|-----------------------------|
| 12 | Sher khan | Sher.khanhunzai11@gmail.com | 03448890035 | 6 | 1 | 0 |
| 15 | Zahid hussain | Zahidjajee@gmail.com | 03495144667 | 5 | 1 | 0 |
| 19 | Zahra khan | Zahra.sardar87@gmail.com | 03405697009 | 3 | 1 | 0 |
| 21 | Shahab ameem | ameemshahab@gmail.com | 03405695310 | 10 | 1 | 0 |
| 22 | Imdad ali | afaqzapoo@gmail.com | 03485524354 | 10 | 2 | 0 |
| 24 | Rahat Karim | Rahatzapoo@gmail.com | 03442914094 | 4 | 1 | 0 |
| 25 | Ejaz ali khan | ejalzalikhans661@gmail.com | 03465353661 | 6 | 1 | 0 |