



ORGANIZATION CHALLANGING

- 1. Indonesia is an agricultural country that still imports large amounts of food commodities for national food security
- 2. The food distribution chain in Indonesia is too long, causing prices to tend to be high
- 3. Farmers Aging Phenomenon and Reduction in **Young Labor**. Its Implication for Agricultural Development
- 4. Indonesia's Agricultural Industry Technology Is Behind



Niaganesia's Milestone Every 5 Years

Phase 1

Year 1 - 5

Technology & Product Supply Phase 2

Year 5 - 10

Production Information
System

Phase 3

Year 10 - 15

Smart Hardware Integration



Phase 1 Technology The Readiness of the Applications

Applications that will support Niaganesia operations can run smoothly



Website Market

Website Admin

Mobile App Admin (Android)

Mobile App Driver (Android)

Mobile App Business (Android)









Phase 1

The Optimization of geolocation features

All processes are calculated and mapped accurately by using geolocation feature

Determine the distribution branch

Calculate the delivery price for each order

Displays navigation for each delivery

Mapping agency radius





Phase 1 The Availability of Unique Features

User-friendly application with unique features

Customization Order

Balancing System

Tracking and history of customer orders





Phase 1 Niaganesia Products



Vegetables



Herbs



Sea Food / Fish



Meat



Ready to Cook



Fruits



Produk Tetangga



Phase 1 The Readiness to open a branch office

Open Niaganesia service in other cities

- Each operational account has specific location
- The product is inputted according to the location
- Employee Management



98 major cities each city has the potential to open branches



Phase 1 **Competitive Advantage**



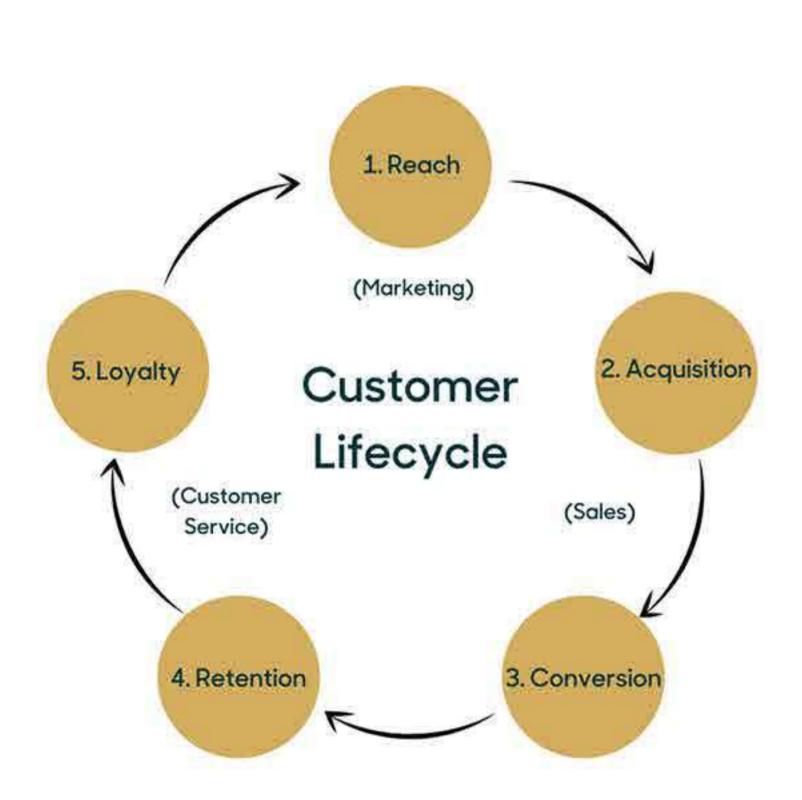
Quality
Price

Delivery Time





Phase 1 Customer life cycle & business growth



- ✓ Order via admin, agent and market app (live)
- Agent Profit Sharing (live)
- Open branch offices in mayor city (live)
- ✓ Box reporting system (live)
- ✓ Niaganesia Business NBiz (live)
- Add varios options for application login (est 2021)
- ✓ Launch iOS Application 50% (est 2021)
- ✓ NBiz Marketing (est 2021)
- **✓** B2B Profit sharing (est 2021)
- ✓ NiagaExpress (est 2022)
- ✓ Niagalnvest (est 2022)
- ✓ NiagaPay (est 2022)



Potential Market Penetration

Indonesia has 270.20 Million populations

15.5% Annual Increase

the number increased by 27 million for internet users 480% online shopping activities

in April 2020 when compared to January 2020.

119 million shoppers on 2025

research by Google and Temasek





Target Market



17-50 years old mobile users and website users who needs groceries

✓ B2B

employees of a company are one of the potential consumers customers that can be reached with the cooperation of the company

Community

Community/Club partnership with profit sharing



Revenue Generation







(Revenue by sales evey day)





Products

(Revenue by profit sharing)



Business (Investasi, Agent, Product)



Niaganesia in 1'st Year

- 1. develop applications that focus on **products**, **payments**, **and features**
- 2. 300 users active
- 3. Marketing (social media, Radio, Ads, etc.)

Niaganesia in 5'th Year

- 1. Application development to business features
- 2. 100K users active
- 3. Branding Niaganesia





The Founders

Great things in business are never done by one person, they are done by a team of people - Steve Job -



Luthfan Asadul Haq
Founder & CTO

Full Stack Developer R&D at PT Chaosmatic Telkom Univesity



Ichsan Nugraha

Co-Founder & CEO

Sustainability Director at Filantra Org



Platform Development

Build beautiful and integrated system by creating mobile apps and micro app service system

Build a team and professional

Expand our team to solve client problem and make a better solution

Product Awareness

Get attention by introducing the product to market

Build The Ecosystem

Connect and interact with customers to build the most future ready Niaganesia platform

Build Farm Community

Let's people upgrade their skill on farming and technology implementation. Hear they story and make better solution fro them



Let's collaborate and grow together

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