

Foreign Agricultural Service

GAIN Report

Global Agriculture Information Network

Voluntary Report - public distribution

GAIN Report #NZ0027

Date: 5/22/2000

New Zealand Dairy and Products 1999/2000 Third Quarter Export Data 2000

Approved by: **David Young U.S. Embassy**Prepared by:
Rachel Monk

Report Highlights: The first three quarters of the 1999/00 season for New Zealand dairy exports has shown increases in all dairy products in comparison to the same period last season. Butter exports have increased 14 percent, led by increases to the Iranian, Singaporean, US, Egyptian and Mexican markets. Cheese, whole milk powder and non-fat dry milk exports have increased only slightly, (1-2%) with main increases to the Asian markets. Whey exports have increased 28 percent from the same period last season. From the same period last year, the only products that have experienced an increase in price/ton (\$NZ) are whey and non-fat dry milk products. Butter prices have decreased by 18 percent, with cheese prices down by 4 percent.

NEW ZEALAND DAIRY	EXPORTS				
June years, tons					
BUTTER, AMF, GHEE	-	•			
		Quarterly Data 19		1999/2000	1998/1999
Destination	Sept 99	Dec 99	March 00	June YTD	June YTD
	Î				
Latvia	9,256	10,802	1,572	21,630	
Russia	368	6,246	1,172	7,786	30,996
United Kingdom	8,277	14,570	10,063	32,910	33,794
United States	7,279	5,012	6,556	18,847	13,414
Belgium	2,588	9,118	10,833	22,539	27,162
Egypt	8,393	8,656	3,793	20,842	15,094
Taiwan	2,644	2,029	2,190	6,863	7,439
Iran	4,955	6,960	6,407	18,322	11,727
Mexico	5,987	6,606	1,157	13,750	8,697
Phillipines	1,123	1,361	912	3,396	4,631
Morocco	3,783	2,728	891	7,402	5,166
Australia	2,754	2,591	1,737	7,082	4,636
Germany	487	573	77	1,137	1,901
United Arab Emirates	434	3,013	1,942	5,389	5,542
China	846	2,260	198	3,304	1,768
Singapore	1,391	2,496	4,848	8,735	3,865
Malaysia	913	987	712	2,612	3,034
Fiji	530	472	363	1,365	1,690
Vietnam	234	455	979	1,668	3,250
Saudi Arabia	2,369	1,377	1,305	5,051	3,854
Thailand	770	307	98	,	
India	1,444	1,274	1,982	4,700	1,639
Hong Kong	1,308	2,030	1,252	4,590	1,934
Brazil	253	320	678	1,251	1,629
Algeria	288	3,695	1,037	5,020	3,918
Chile	160	118	511	789	640
Netherlands	15	141	47	203	175
Other	6,932	11,630	10,467	29,029	25,401
Oth exc top ten					
TOTAL BUTTER/AMF	75,781	107,827	73,779	257,387	225,162
Source: Statistics New Z	ealand				

NEW ZEALAND DAI	RY EXPORTS				
June years, NZ\$/ton					
BUTTER, AMF, GHEE	<u> </u>				
		Quarterly Data		1999/2000	1998/1999
Destination	Sept 99	Dec 99	March 00	June YTD	June YTD
Latvia	2,547	2,405	2,839	2,497	
Russia	2,674	2,398	2,408	2,413	3,225
United Kingdom	4,230	4,471	4,551	4,435	4,205
United States	2,829	2,621	2,652	2,712	3,463
Belgium	2,882	3,033	3,060	3,028	4,267
Egypt	2,386	2,459	2,339	2,407	3,487
Taiwan	2,852	2,802	3,040	2,897	3,466
Iran	2,317	2,361	2,430	2,373	3,210
Mexico	2,869	3,008	3,125	2,957	3,610
Phillipines	3,020	3,078	3,086	3,061	3,569
Morocco	2,136	2,442	2,401	2,281	2,949
Australia	2,935	2,615	2,742	2,770	2,951
Germany	2,830	2,634	3,078	2,748	3,540
United Arab Emirates	2,977	2,515	2,899	2,690	3,570
China	2,658	2,429	3,106	2,528	3,548
Singapore	2,779	2,946	2,606	2,731	3,492
Malaysia	3,154	3,636	3,213	3,353	3,700
Fiji	2,755	2,699	2,584	2,690	2,970
Vietnam	3,021	2,978	2,986	2,989	3,482
Saudi Arabia	3,301	3,259	2,974	3,205	3,519
Thailand	2,966	3,062	3,082	3,001	3,501
India	2,749	2,694	2,746	2,733	2,913
Hong Kong	3,245	3,333	3,362	3,316	3,833
Brazil	2,775		2,708		
Algeria	2,354	2,723			
Chile	3,519	3,542	1	3,077	3,933
Netherlands	3,067	270	1		
Other	3,222	2,967	3,046	,	3,620
Oth exc top ten	,				,
TOTAL BUTTER/AMF	2,901	2,945	3,057	2,964	3,635

NEW ZEALAND DA	IRY EXPORTS				
June years, tons					
CHEESE					
		Quarterly Data		1999/2000	1998/1999
Destination	Sept 99	Dec 99	March 00	June YTD	June YTD
Japan	12,204	13,213	14,154	39,571	42,923
USA	9,568	8,581	8,391	26,540	28,969
Australia	7,884	7,091	6,964	21,939	19,653
Belgium	2,144	4,598	1,434	8,176	11,083
United Kingdom	4,601	4,805	3,039	12,445	12,084
Russia	18	2,982	0	3,000	6,481
Philippines	2,525	2,454	2,418	7,397	5,679
Mexico	2,223	3,509	3,518	9,250	5,615
Algeria	902	4,128	1,881	6,911	5,135
Taiwan	1,007	1,256	1,278	3,541	3,413
Chile	1,084	327	1,115	2,526	1,452
Netherlands	297	557	109	963	2,529
Korea	1,538	1,898	3,010	6,446	3,851
Saudi Arabia	1,074	1,824	1,904	4,802	3,679
Brazil	233	19	144	396	1,331
Egypt	921	1,344	1,829	4,094	4,071
Panama	1,158	629	182	1,969	2,000
Hong Kong	948	859	801	2,608	1,851
Jamaica	408	1,221	2,072	3,701	4,110
Canada	320	292	211	823	922
Trinidad and Tobago	222	248	199	669	679
Finland	151	95	76	322	0
Other	5,332	7,596	8,925	21,853	19,704
Oth exc top ten					
TOTAL CHEESE	56,762	69,526	63,654	189,942	187,214

NEW ZEALAND DAII	RY EXPORT PRICES	S			
June years,NZ \$/ton					
_					
CHEESE					
		Quarterly Data	ı	1999/2000	1998/1999
Destination	Sept 99	Dec 99	March 00	June YTD	June YTD
Japan	3,950	3,952	4,092	4,002	4,194
USA	3,962	4,713	4,923	4,509	4,516
Australia	4,054	4,171	4,223	4,146	3,885
Belgium	3,576	3,449	10,760	4,765	3,669
United Kingdom	3,601	3,568	4,468	3,800	5,405
Russia	2,778	3,227	na	3,224	3,864
Philippines	3,555	3,507	3,654	3,571	3,767
Mexico	3,147	2,991	3,211	3,112	3,438
Algeria	3,088	3,176	3,221	3,177	3,365
Taiwan	4,116	3,932	4,047	4,026	4,324
Chile	3,221	3,220	3,557	3,369	3,804
Netherlands	3,266	3,946	4,009	3,744	2,643
Korea	3,845	3,750	3,802	3,797	4,064
Saudi Arabia	4,193	3,672	3,908	3,882	4,132
Brazil	3,700	3,263	3,799	3,715	3,701
Egypt	3,336	3,265	3,486	3,379	3,567
Panama	3,289	3,367	3,758	3,358	3,636
Hong Kong	4,082	4,339	4,169	4,193	4,413
Jamaica	3,547	3,319	3,540	3,468	3,599
Canada	3,622	3,675	3,782	3,682	3,763
Trinidad and Tobago	3,743	3,306	3,814	3,602	4,041
Finland	3,291	3,621	11,658	5,363	0
Other	4,053	3,831	2,744	3,441	4,151
Oth exc top ten					
TOTAL CHEESE	3,828	3,808	4,046	3,894	4,122

NEW ZEALAND DA	IRY EXPORTS				
June years, tons					
NON-FAT DRY MIL	K				
(Includes buttermilk)	T				
	1			1999/2000	1998/1999
Destination	Sept 99	Dec 99	March 00	June YTD	June YTD
Malaysia	5,087	7,741	6,721	19,549	23,713
Philippines	3,998	7,496	9,479	20,973	19,430
Taiwan	4,577	4,364	4,432	13,373	13,730
Indonesia	3,603	4,736	5,704	14,043	14,506
Japan	3,272	4,345	6,604	14,221	10,232
China	1,993	2,163	1,128	5,284	8,337
Brazil	998	662	826	2,486	6,559
Thailand	660	4,418	1,003	6,081	5,585
Singapore	1,061	2,141	1,655	4,857	6,428
Saudi Arabia	1,355	2,599	4,061	8,015	9,103
United States	865	883	387	2,135	3,181
Australia	1,443	2,281	1,014	4,738	2,342
Yemen	143	1,824	324	2,291	1,685
Peru	2,485	1,527	2,233	6,245	3,507
Venezuela	421	845	1,070	2,336	1,735
Hong Kong	1,794	4,071	2,142	8,007	1,526
Mexico	305	7,337	877	8,519	881
Other	3,950	9,333	7,647	20,930	27,243
Oth exc top ten					
TOTAL NFDM	38,010	68,766	57,307	164,083	159,722

NEW ZEALAND DA	AIRY EXPORT PRICES	S			
June years,N					
NON-FAT DRY MIL	LK				
		Quarterly Data		1999/2000	1998/1999
Destination	Sept 99	Dec 99	March 00	June YTD	June YTD
Malaysia	2,842	2,598	3,095	2,832	2,864
Philippines	2,759	2,736	2,851	2,792	2,862
Taiwan	3,087	3,593	3,725	3,464	3,274
Indonesia	2,728	2,915	3,105	2,944	2,735
Japan	2,299	2,789	2,965	2,758	2,732
China	2,541	2,649	2,817	2,644	3,090
Brazil	2,315	2,476	3,119	2,625	2,582
Thailand	2,598	2,666	3,496	2,796	2,688
Singapore	2,751	2,627	2,948	2,763	2,199
Saudi Arabia	2,532	2,386	2,464	2,450	2,618
United States	3,770	2,462	2,829	3,059	3,608
Australia	2,466	2,725	2,388	2,574	2,486
Yemen	2,413	2,502	2,522	2,499	2,627
Peru	2,424	2,703	2,860	2,648	2,669
Venezuela	1,000	2,573	2,858	2,420	2,734
Hong Kong	2,964	2,936	3,741	3,158	2,867
Mexico	2,426	2,512	2,707	2,529	3,436
Other	2,651	2,645	2,755	2,686	2,515
Oth exc top ten					
TOTAL NFDM	2,698	2,727	2,984	2,810	2,777

NEW ZEALAND DA	AIRY EXPORTS				
June years, ton	S				
WHOLE MILK POV	VDER				
(includes sweetened	1)				
		Quarterly Data			1998/1999
Destination	Sept 99	Dec 99	March 00	June YTD	June YTD
Malaysia	10,295	12,411	9,499	32,205	27,232
Venezuela	5,514	7,166	10,164	22,844	23,395
Brazil	179	957	846	1,982	8,694
Sri Lanka	15,951	8,698	5,748	30,397	22,938
Mexico	142	97	235	474	32,888
Peru	5,074	3,268	3,935	12,277	9,402
Thailand	5,328	8,075	3,629	17,032	13,700
China	4,615	8,565	5,068	18,248	18,045
Taiwan	4,381	4,924	3,720	13,025	12,249
Saudi Arabia	2,999	5,692	5,121	13,812	9,934
Philippines	3,387	3,405	3,080	9,872	9,121
El Salvador	2,833	6,143	4,012	12,988	9,178
Algeria	544	1,637	796	2,977	11,424
Cuba	0	0	0	0	5,158
Chile	47	15	729	791	80
Singapore	2,471	4,453	3,712	10,636	5,109
Hong Kong	3,466	8,607	3,661	15,734	1,035
Colombia	0	110	0	110	0
Other	7697	33110	32086	72,893	65,692
Oth exc top ten					
TOTAL WMP	74,923	117,333	96,041	288,297	285,274

NEW ZEALAND D	AIRY EXPORT PRICES				
June years,	NZ\$/ton	T	T	1	T
WHOLE MILK PO	WDER				
		Quarterly data		1999/2000	1998/1999
Destination	Sept 99	Dec 99	March 00	June YTD	June YTD
Malaysia	3,192	3,291	3,451	3,307	3,184
Venezuela	2,557	2,554	2,637	2,592	2,983
Brazil	3,039	3,026	3,318	3,152	3,024
Sri Lanka	1,564	3,467	3,581	2,490	3,578
Mexico	2,486	2,577	3,294	2,905	3,102
Peru	2,945	3,062	3,163	3,046	2,498
Thailand	4,151	3,300	3,468	3,602	3,419
China	2,681	2,779	2,925	2,795	3,009
Taiwan	4,273	3,670	4,610	4,141	3,378
Saudi Arabia	2,947	2,848	2,807	2,854	3,434
Philippines	4,446	4,230	4,795	4,480	4,399
El Salvador	3,111	3,246	3,276	3,226	3,564
Algeria	3,121	2,927	2,715	2,906	3,157
Cuba	na	na	na	na	3,081
Chile	2,745	2,867	3,320	3,277	2,702
Singapore	3,082	3,283	3,291	3,239	2,732
Hong Kong	2,940	2,928	3,134	2,979	3,434
Colombia	na	2,891	na	2,891	0
Other	1,000	0	1,000	1,000	3,400
Oth exc top ten					
TOTAL WMP	3,200	3,099	3,186	3,154	3,270

NEW ZEALAND DAIR	Y EXPORTS: DRIED V	WHEY			
June years, tons					
Destination	Q	uarterly Data		1999/2000	1998/2000
	Sept 99	Dec 99	March 00	June YTD	June YTD
United States	1,486	1,234	2,099	4,819	5,112
Korea	276	180	173	629	493
Japan	674	689	743	2,106	1,640
Australia	583	621	316	1,520	1,107
Denmark	724	411	920	2,055	2,058
China	243	1,128	1,204	2,575	1,222
Peru	165	355	38	558	547
Canada	0	11	0	11	481
Hong Kong	108	96	176	380	33
Germany	169	572	184	925	68
Other	506	1,663	1,094	3,263	1,996
TOTAL WHEY	4,934	6,960	6,947	18,841	14,757

NEW ZEALAND DA	IRY EXPORT PRICES: 1	DRIED WHEY			
June years, \$/ton		1			
Destination		Quarterly Data		1999/2000	1998/1999
	Sept 99	Dec 99	March 00	June YTD	June YTD
United States	5,526	6,703	6,459	6,234	6,336
Korea	3,750	4,350	4,254	4,060	2,029
Japan	6,648	7,617	8,096	7,476	7,487
Australia	4,043	3,259	4,380	3,793	3,915
Denmark	6,174	6,932	6,690	6,557	6,533
China	1,918	5,755	5,668	5,352	1,442
Peru	1,333	2,152	1,289	1,851	1,562
Canada	na	5,273	na	5,273	4,408
Hong Kong	1,426	1,365	3,710	2,468	1,592
Germany	6,124	7,024	7,092	6,874	6,031
Other	5,186	3,051	3,697	3,599	4,515
TOTAL WHEY	5,078	5,131	5,862	5,387	5,262