QiVita

Key partners

almaty.vsesdelki.kz





Key activities

- 1.Using Techgarden lab in Alatau to produce first 20 products
- 2.To get the support from the medical institutions
- 2.To promote and sell product to pharmacies and hospitals
- 3.To rent an industrial premise in Karasay district
- 5.Organizing fast-express help
- 6.Marketing

Key resources

- 1.Professors with degrees
- 2. Data base with medical institutions
- 3.Internet-platform for interaction with our clients
- 4. Own app on smarAtphones
- 5.Support of the akimat of the Almaty

Value Propositions



Saving time



Using smart and new technologies



Customer Relationships

Direct delivery





Channels

givita.kz



almaty.vsesdelki.kz



Customer Segments



Pharmacies and hospitals



People who need urgent diagnosis of the body

Cost structure

- 1. Scientific expertise and licenses
- 2.Data base and other costs in organizing well-worked platform
- 3.The rent of the premise
- 4. Production costs (buying details and technics)
- 4. Salaries to the workers
- 5.Marketing

Revenue streams

- 1. Wholesale and distribution of the product in polyclinics and pharmacies
- 2.Getting a profit from each fast-express help
- 3.Retail selling