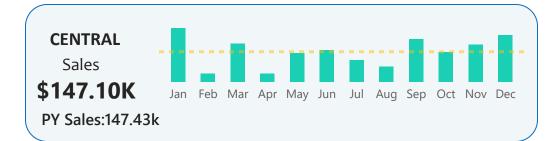
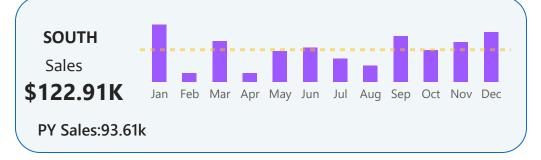
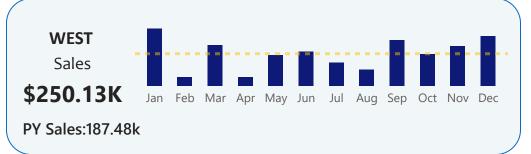
## SALES INSIGHT DASHBOARD | By Region

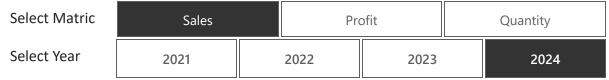
Date Range: 01/01/2024 - 12/30/2024

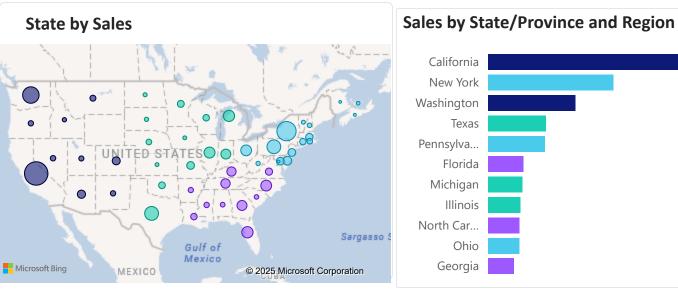












## **Current Year(CY) & Previous Year (PY) Metrics**

The total for YoY is the average of all the values for the region. When we select 2021 as slicer button, there is no data for the previous year in the dataset, which results in "0" being displayed for PY.

Region	CY Sales	PY Sales	YoY Sales	CY Profit	PY Profit	YoY Profit	CY Qty	PY Qty	YoY Qty
Central	<b>\$147</b> .10K	\$147.43K	▼ 0%	\$7.55K	\$19.90K	▼ -62%	2880	2359	▲ 22%
East	<mark>\$213.82</mark> K	\$181.34K	▲ 18%	\$33.38K	\$20.26K	<b>▲</b> 65%	3450	2872	▲ 20%
South	\$122.91K	\$93.61K	▲ 31%	\$8.85K	\$17.70K	▼ -50%	<mark>1</mark> 915	1614	▲ 19%
West	\$250.13K	\$187.48K	▲ 33%	\$43.81K	\$24.05K	▲ 82%	4270	3025	<b>▲ 41</b> %
Total	\$733.95K	\$609.86K	▲ 20%	\$93.58K	\$81.92K	▲ 14%	12515	9870	▲ 27%