## Predicting Sale Prices for Condos and Co-ops in Queens

## Final project for Math 390 Data Science at Queens College May 24, 2020

By Alin Carrera

#### Abstract

The goal of this project was to predict sale prices for both condos and co-ops in Queens, NY, using data from February, 2016 to February, 2017. This was done by implementing 3 different algorithms: linear modeling, regression tree modeling, and random forest modeling. Proper analysis of each algorithm was discussed. However, selecting features that would appropriately predict the selling prices was the most important step needed in order for the algorithms to be implemented, along with properly assessing missing entries.

#### 1. Introduction

For this project, data that was collected in the span of a year from 2016 to 2017 is used to make predictions for the sale prices of condos and co-ops in Queens, NY. The purpose is to create a model that will do so as accurately as possible. Models in fact will never be perfect because there is no way to model reality in its entirety. However, it is possible to get better predictions by enhancing the model. In this case, using past data to create the models, making predictions on it, and comparing it to the actual recorded sale price is a good way to determine how well these models can predict in the future. There will be three different algorithms used to create the models: Linear modeling, Regression Tree modeling and Random Forest modeling. For each, there will be a set of features from the data set that will be used to give predictions on the sale price per apartment.

#### 2. The Data

The data was gathered from Multiple Listing Service of Long Island, Inc. This data was collected from 2016 to 2017. Initially, the data set consisted of 55 features and 2,230 observations, which are the columns and rows, respectively. Looking through the data there were some features that stood out in terms of explaining the price for the apartments. For example, if an apartment has a garage then it will be more of a suitable fit for someone moving in that owns a car and explains why the price of said apartment will be higher than others. Due to the fact that there were features that seemed useless in regards to the sale price of an apartment, features had to be picked with careful consideration.

#### 2.1. Featurization

From the 55 features, 16 were chosen including the feature being predicted, <code>sale\_price</code>, which is a continuous variable. The remaining 15 features were chosen because they give relevant information on the apartments having a higher/lower selling price compared to others. Using <code>skim(housing\_data)</code> I was able to analyze the features carefully and select the ones that would help explain the price for the apartments, as it breaks down the variables and shows the number of missing entries. The following variables are continuous: <code>approx\_year\_built, num\_bedrooms, num\_floors\_in\_building, num\_total\_rooms, num\_full\_bathrooms, sq\_footage, walk\_score, maintence\_cost.</code> The remaining are categorical variables: <code>cats\_allowed, coop\_condo, dogs\_allowed, dining room type, fuel type, garage exists, kitchen type.</code>

Since the values for *sale\_price* and *maintence\_cost* are given with the "\$" symbol, they had to be adjusted to be numerical values. That way the algorithms can be run on the data. The variables *dogs allowed* and *cats allowed* were

converted to binary, as the responses for both were either yes or no, so it would be 1 for yes and 0 for no. I chose to convert <code>garage\_exists</code> to binary as well because some of the responses for this variable were variations of "yes", either it was spelt in all lower case, in all capital letters, or a combination of both. The different variations of "yes" were assigned the value of 1 and the rest of the entries, which were NA's, were assigned the value of 0.

Majority of these features are self explanatory, in terms of describing aspects of the apartment and the pricing for them. For example, *sq\_footage*, *num\_full\_bathrooms*, *num\_bedrooms*, *num\_floors\_in\_building*, *num\_total\_rooms*, *and approx\_year\_built*. The remaining features are extras that might incentivize a potential buyer on deciding on which apartment to buy.

### 2.2. Errors and Missingness

While going through the data, it was quite noticeable that there was a lot of missing data for some features and errors. An error that also led me to convert <code>garage\_exists</code> into a binary feature was that from the different variations of "yes" one was spelt incorrectly, "eys". Thus, changing the variable would make it easy to work with and will avoid issues with the misspelled response. Missingness in the data was prominent, as a lot of features from the initial data set had to be dropped because it would result in poor performance.

After selecting which features would be used, the data still had 2,230 observations, from which some of these observations were *sale\_price*. The observations that had the *sale\_price* missing were dropped as well because trying to predict the *sale\_price* in supervised learning would not make sense. Once these observations were dropped, there were only 528 observations left in our data set. From these 528 observations, some of them had missing values for features like *fuel\_type*, *maintenance\_cost*, *sq\_footage*, and so on. MissForest was used to impute the missing values. This replaced the missing values with predictions in the corresponding entries. The final data set consisted of 15 features (not counting the one being predicted on), 528 observations and no missing data whatsoever.

— Data Summary —						
Name Number of rows Number of columns	h 5	alues ousing_† 28 6	tbl_imp			
Column type frequency: factor numeric	4 1	2				
Group variables	_ N	one				
— Variable type: facto	r					
1 coop_condo	ssing 0			ordered FALSE		top_counts
<pre>con: 129 2 dining_room_type</pre>	0		1	FALSE	4	com: 329,
for: 136, oth: 60, din:	3					
<pre>3 fuel_type oil: 188, ele: 11, oth:</pre>	8		1	FALSE	ь	gas: 317,
4 kitchen_type eat: 194, Com: 51, com:	31		1	FALSE	7	eff: 232,
— Variable type: numer  skim_variable	n_		comple	te_rate	mear	1
1 approx_year_built	0	p75 0		1	1962.	20.5
1915 1950 1956 2 cats_allowed	1966.	0		1	0.460	)
0.499 0 0	0	1		1		
3 dogs_allowed 0.449 0 0	0	0 1		1	0.278	
4 garage_exists 0.383	0	0 0		1	0.178	3
5 maintenance_cost	-	ő		1	813.	350.
155 638. 728. 6 num bedrooms	869	0		1	1.54	
0.748 0 1	1	2		1	7.10	6.31
	7	10.75				0.51
8 num_full_bathrooms 0.422 1 1	1	0 1		1	1.20	
9 num_total_rooms	5	0		1	4.02	1.20
<pre>10 sale_price</pre>	5 28875	0		1	314957.	179527.

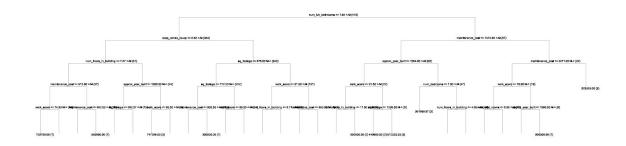
## 3. Modeling

### 3.1. Regression Tree Modeling

The Regression Tree algorithm created splits based on the features that have the most importance on the *sale\_price* of an apartment. The tree made the first split on the num\_full\_bathrooms in the apartment if it is less than 1.5, thus telling us that this feature has the greatest effect on the price. After this split there are two more, one for when the number of bathrooms is less than 1.5 and one for when it is greater than 1.5. Looking at the left hand side, which corresponds to less than 1.5, the next split is made on the type of apartment, whether it is condo or co-op.

The splits that follow are based on *maintenance\_cost* of the apartments and the *approx\_year\_built*. These splits are reasonable because pricing does vary if the apartment is a condo or co-op, as well as what the maintenance cost is and when it was built.

Now, for the left hand side of the initial split based on the *num \_full\_bathrooms*, the next split is made on the *maintenance\_cost*. If the cost is more than \$1475, then the next important factor again is *maintenance\_cost*. If the cost is less than \$1475 then the next split will be on the *approx\_year\_built*. Again, these splits make sense because the more bathrooms there are the higher the price which is increased by the maintenance cost.



### 3.2. Linear Modeling

Fitting the OLS linear model on the data resulted with the value of  $R^2$  being 79%, nearly 80%, and am RMSE of 85,290. The performance of this model isn't all that great, as it performed worse than the Regression Tree model. The  $R^2$  is a little low and the RSME is relatively high. Looking at the same features that the Regression tree found to be more important it is noticeable that in the linear model the feature that has the greatest effect on the price is the type of apartment, that is condo or co-op. The next feature that also has a big impact on the price is  $num\_full\_bathrooms$ , which is not surprising. The reason that these two features are important in the linear model is not surprising is because in the tree they were top features. Another important feature in the linear model is num\\_bedrooms. From this point forward the features that are important for the tree are different than the ones from the linear model. This doesn't mean that the linear model is bad at predicting the sale price.

```
Call:
lm(formula = sale_price ~ ., data = housing_tbl_imp_train)
Residuals:
                 Median
                             30
   Min
             10
                                    Max
-375325 -48822
                  -2968
                          39322
                                 391557
Coefficients:
                             Estimate Std. Error t value Pr(>|t|)
(Intercept)
                            400204.23
                                       642037.66
                                                    0.623
                                                            0.5334
approx_year_built
                              -314.24
                                           326.20 -0.963
                                                            0.3359
cats_allowed
                             16332.03
                                         11164.78
                                                    1.463
                                                            0.1442
coop_condocondo
                            220097.15
                                         15238.27 14.444
                                                           < 2e-16 ***
                                                            0.5491
dogs_allowed
                              7464.55
                                         12451.45
                                                    0.599
dining_room_typedining area
                              8830.28
                                         50721.82
                                                    0.174
                                                            0.8619
dining_room_typeformal
                              7909.04
                                         10751.93
                                                    0.736
                                                            0.4624
dining_room_typeother
                                                            0.0283 *
                             29687.94
                                         13497.26
                                                    2.200
fuel_typegas
                             22867.48
                                         32995.93
                                                    0.693
                                                            0.4886
fuel_typenone
                             72894.66
                                         60354.15
                                                    1.208
                                                            0.2278
fuel_typeoil
                             23671.60
                                         33865.53
                                                    0.699
                                                            0.4849
fuel_typeother
                             49905.45
                                         44806.50
                                                    1.114
                                                            0.2660
fuel_typeOther
                            153610.43
                                        93499.48
                                                    1.643
                                                            0.1011
garage_exists
                            -10553.32
                                         11375.06
                                                   -0.928
                                                            0.3540
kitchen_typecombo
                            -20983.22
                                         88609.87
                                                   -0.237
                                                            0.8129
kitchen_typeCombo
                              6345.58
                                         87940.22
                                                    0.072
                                                            0.9425
                                         87182.47
                                                            0.9254
kitchen_typeeat in
                             -8162.61
                                                   -0.094
kitchen_typeEat in
                             88141.74
                                       107698.47
                                                    0.818
                                                            0.4136
kitchen_typeEat In
                            -16636.22
                                         89968.62
                                                   -0.185
                                                            0.8534
kitchen_typeefficiency
                            -33573.51
                                         87309.39
                                                   -0.385
                                                            0.7008
maintenance_cost
                               119.35
                                            19.54
                                                    6.107 2.20e-09 ***
num_bedrooms
                             62355.33
                                         9530.63
                                                    6.543 1.65e-10 ***
num_floors_in_building
                                                    7.281 1.50e-12 ***
                              6236.51
                                           856.54
num_full_bathrooms
                             69648.54
                                         14183.71
                                                    4.910 1.28e-06 ***
num_total_rooms
                               785.65
                                         6326.71
                                                    0.124
                                                            0.9012
sq_footage
                                11.78
                                           16.14
                                                    0.730
                                                            0.4656
                                                    4.220 2.96e-05 ***
walk_score
                              1498.90
                                           355.17
                0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
Signif. codes:
Residual standard error: 85290 on 448 degrees of freedom
                                Adjusted R-squared: 0.7768
Multiple R-squared: 0.7891,
F-statistic: 64.46 on 26 and 448 DF, p-value: < 2.2e-16
```

#### 3.3. Random Forest Modeling

The Random Forest algorithm should be the go to algorithm when making the predictions. That is because when using Random Forest it decorrelates the trees during construction by taking a subset of the features and this introduces randomness. From this the trees are split randomly and are grown as they normally would in the tree algorithm. This algorithm decreases variance a lot, without really increasing bias. With this algorithm there is no worry of underfitting as this algorithm takes the averages of all the different trees which

leads to the decrease of the variance in the model. This model is non-parametric because the size of the subsets chosen can increase depending on how big the sample size is. Even though all the features used in the models affect the sale price in one way or another, I would have to say that the following features have the greatest impact on the price:  $coop\_condo$ ,  $num\_bedrooms$ ,  $num\_full\_bathrooms$ ,  $num\_total\_rooms$ ,  $sq\_footage$ . These features seem to be very similar to the ones chosen in all the three models.

## 4. Performance Results for your Random Forest Model

Clearly, Random Forest performed extremely well compared to the two other algorithms. This model yielded an oob  $R^2$  of 97% and an RMSE of 28,719. There is a vast increase in  $R^2$  and a huge decrease in RSME. These results are a valid estimate because the way the algorithm works, creating random splits on a subset of the features. When validating these results to a hold-out test set created from the initial train-test split done to the data, the  $R^2$  value is 98.5% and the RSME is 20,599. This gives incredible results in the validation of the Random Forest algorithm. These values are good at indicating that the model will predict well enough on data it has not seen.

OOB results on all observations:

R^2: 0.97436 RMSE: 28719.01 MAE: 14829.55 L2: 435484592399

L1: 7830000 [1] 20599.22 [1] 0.9853821

#### 5. Discussion

Through the application of the three different algorithms, I was able to get better predictions on the sale prices with Random Forest. The second one with the next best results was the Regression Tree and Linear model came in last. Looking at the results we got from the different algorithms it is seen that they performed slightly better than the estimates provided by Zillow. There is no doubt that these models could give more accurate predictions if maybe there were more observations to use.

More than half observations were dropped when removing observations that had NA as a response for *sale\_price*, this could lead the models to give more predictions in the future. Using these models for other data sets that have similar features and have similar numbers of observations will most likely give good predictions, of course that it is if

there isn't a lot of data missing. However, if they were used on data sets that have more features and a larger number of observations then it can give poor predictions. It's hard to explicitly say what modifications would be made on the model when new data sets contain more relevant features that affect pricing. For example, if the apartment is closer to train stations or if it's located on a popular avenue/street/neighborhood then pricing would be higher than an apartment that is not near any any of these things. Then, cleaning of the data would require more attention, as such features would need to be properly adjusted in order to use in the model. Luckily, like all models, it can be improved to give better predictions for larger data sets for the future.

# **Final Project**

### Alin Carrera

May 24, 2020

```
pacman::p_load(tidyverse, magrittr, data.table, missForest, skimr)
housing_data = read.csv("housing_data_2016_2017.csv", header = TRUE)
skim(housing_data)
```

Data summary

Name housing\_dat

a

Number of rows 2230

Number of columns 55

\_\_\_\_\_

Column type frequency:

factor 36

logical 5

numeric 14

Group variables None

Variable type: factor

skim_variable	n_miss ing	complete_ rate	orde red		top_counts
HITId	758	0.66	FALS	1472	301: 1, 301: 1, 301: 1, 302:

HITTypeId	758	0.66	FALS E	2	310: 944, 36B: 528
Title	758	0.66	FALS E	1	Fin: 1472
Description	758	0.66	FALS E	2	Got: 944, Go : 528
Reward	758	0.66	FALS E	1	\$0.: 1472
CreationTime	758	0.66	FALS E	62	Thu: 43, Thu: 40, Wed: 39, Thu: 37
RequesterAnnotation	758	0.66	FALS E	2	Bat: 944, Bat: 528
Expiration	758	0.66	FALS E	62	Thu: 43, Thu: 40, Wed: 39, Thu: 37
AssignmentId	758	0.66	FALS E	1472	301: 1, 301: 1, 304: 1, 304: 1
WorkerId	758	0.66	FALS E	73	A23: 187, A1S: 129, A3C: 124, AHX: 114
AssignmentStatus	758	0.66	FALS E	1	App: 1472
AcceptTime	758	0.66	FALS E	1457	Thu: 2, Thu: 2, Thu: 2, Thu: 2
SubmitTime	758	0.66	FALS E	1460	Thu: 2, Thu: 2, Thu: 2, Thu: 2
AutoApprovalTime	758	0.66	FALS E	1460	Thu: 2, Thu: 2, Thu: 2, Thu: 2
ApprovalTime	758	0.66	FALS E	929	201: 6, 201: 6, 201: 5, 201: 5

LifetimeApprovalRate	758	0.66	FALS E	32	100: 187, 100: 126, 100: 124, 100: 106
Last30DaysApproval Rate	758	0.66	FALS E	32	100: 187, 100: 126, 100: 124, 100: 106
Last7DaysApprovalRa te	758	0.66	FALS E	32	100: 187, 100: 126, 100: 124, 100: 106
URL	758	0.66	FALS E	1450	htt: 2, htt: 2, htt: 2
cats_allowed	0	1.00	FALS E	3	no: 1402, yes: 826, y: 2
common_charges	1684	0.24	FALS E	258	\$25: 11, \$17: 10, \$27: 9, \$29: 8
coop_condo	0	1.00	FALS E	2	co-: 1661, con: 569
date_of_sale	1702	0.24	FALS E	222	6/3: 7, 10/: 6, 12/: 6, 2/2: 6
dining_room_type	448	0.80	FALS E	5	com: 957, for: 620, oth: 201, din: 2
dogs_allowed	0	1.00	FALS E	3	no: 1684, yes: 544, yes: 2
fuel_type	112	0.95	FALS E	6	gas: 1348, oil: 664, ele: 62, oth: 40
full_address_or_zip_co de	0	1.00	FALS E	1177	70-: 22, 269: 17, 270: 16, 73-: 14
garage_exists	1826	0.18	FALS E	6	yes: 361, Yes: 39, 1: 1, eys: 1
kitchen_type	16	0.99	FALS E	13	eat: 733, eff: 505, com: 349, eff: 338

maintenance_cost	623	0.72	FALS E	609	\$54: 10, \$67: 10, \$68: 10, \$70: 10
model_type	40	0.98	FALS E	875	1 B: 63, One: 59, 2 B: 50, Hi-: 41
parking_charges	1671	0.25	FALS E	89	\$15: 42, \$60: 41, \$75: 27, \$13: 23
sale_price	1702	0.24	FALS E	315	\$15: 11, \$17: 10, \$13: 7, \$22: 7
total_taxes	1646	0.26	FALS E	293	\$13: 13, \$25: 12, \$4,: 11, \$2,: 10
listing_price_to_neare st_1000	534	0.76	FALS E	292	\$34: 28, \$39: 26, \$28: 25, \$23: 23
url	758	0.66	FALS E	1450	htt: 2, htt: 2, htt: 2, htt: 2

# Variable type: logical

	n_missin	complete_rat	mea	coun
skim_variable	g	e	n	t
Keywords	2230	0	NaN	:
NumberOfSimilarHIT s	2230	0	NaN	:
LifetimeInSeconds	2230	0	NaN	:
RejectionTime	2230	0	NaN	:
RequesterFeedback	2230	0	NaN	:

# Variable type: numeric

	n_mis	complet	mea			p2	p5	p7	p1	
skim_variable	sing	e_rate	n	sd	p0	5	0	5	00	hist

MaxAssignments	758	0.66	1.00	0.0	1	1	1	1	1	
AssignmentDuration InSeconds	758	0.66	900. 00	0.0	90 0	90 0	90 0	90 0	90 0	
AutoApprovalDelayI nSeconds	758	0.66	60.0	0.0	60	60	60	60	60	
WorkTimeInSecond s	758	0.66	162. 39	111 .69	22	89	12 7	19 7	81 5	<b>L</b>
approx_year_built	40	0.98	196 2.71	21. 08	18 93	19 50	19 58	19 70	20 17	
community_district_ num	19	0.99	26.3 3	2.9 5	3	25	26	28	32	
num_bedrooms	115	0.95	1.65	0.7 4	0	1	2	2	6	■
num_floors_in_buildi ng	650	0.71	7.79	7.5 2	1	3	6	7	34	<b>L</b>
num_full_bathrooms	0	1.00	1.23	0.4 4	1	1	1	1	3	<b>L</b> _
num_half_bathroom s	2058	0.08	0.95	0.3	0	1	1	1	2	
num_total_rooms	2	1.00	4.14	1.3 5	0	3	4	5	14	
pct_tax_deductibl	1754	0.21	45.4 0	6.9 5	20	40	50	50	75	
sq_footage	1210	0.46	955. 36	380 .86	10 0	74 3	88 1	11 00	62 15	<b>L</b>
walk_score	0	1.00	83.9	14. 75	7	77	89	95	99	

```
#Feature Selection
housing = housing_data %>%
  select(approx_year_built, cats_allowed, coop_condo, dogs_allowed,
dining_room_type, fuel_type,
      garage_exists, kitchen_type, maintenance_cost, num_bedrooms,
num_floors_in_building,
      num_full_bathrooms, num_total_rooms, sale_price, sq_footage,
walk_score)
#Adjusting the features so they can be used to run the algorithms
housing_data_tbl = housing %>%
  mutate(coop_condo = factor(coop_condo, ordered = FALSE)) %>%
  mutate(cats_allowed = ifelse(cats_allowed == "no", 0, 1)) %>%
  mutate(dogs_allowed = ifelse(dogs_allowed == "no", 0, 1)) %>%
  mutate(dining_room_type = factor(dining_room_type, ordered = FALSE)) %>%
  mutate(fuel_type = factor(fuel_type, ordered = FALSE)) %>%
  mutate(kitchen type = factor(kitchen type, ordered = FALSE)) %>%
  mutate(maintenance_cost = as.numeric(gsub('[$,]', '',
housing$maintenance_cost))) %>%
  mutate(sale_price = as.numeric(gsub('[$,]', '', housing$sale_price))) %>%
  mutate(garage_exists = ifelse(is.na(garage_exists), 0, 1))
skim(housing)
Data summary
```

Name housin

g

Number of rows 2230

Number of columns 16

\_\_\_\_

# Column type frequency:

factor 9

numeric 7

\_\_\_\_\_

Group variables None

# Variable type: factor

skim_variable	n_missi ng	complete_r ate	order ed	n_uniq ue	top_counts
cats_allowed	0	1.00	FALS E	3	no: 1402, yes: 826, y: 2
coop_condo	0	1.00	FALS E	2	co-: 1661, con: 569
dogs_allowed	0	1.00	FALS E	3	no: 1684, yes: 544, yes: 2
dining_room_t ype	448	0.80	FALS E	5	com: 957, for: 620, oth: 201, din: 2
fuel_type	112	0.95	FALS E	6	gas: 1348, oil: 664, ele: 62, oth: 40
garage_exists	1826	0.18	FALS E	6	yes: 361, Yes: 39, 1: 1, eys: 1
kitchen_type	16	0.99	FALS E	13	eat: 733, eff: 505, com: 349, eff: 338
maintenance_c ost	623	0.72	FALS E	609	\$54: 10, \$67: 10, \$68: 10, \$70: 10

sale_price	1702	0.24 FALS	315	\$15: 11, \$17: 10, \$13: 7, \$22:
		E		7

### Variable type: numeric

skim_variable	n_miss ing	complete _rate	mea n	sd	p0	p2 5	p5 0	p7 5	p1 00	hist
approx_year_buil t	40	0.98	1962 .71	21.0	18 93	19 50	19 58	19 70	20 17	
num_bedrooms	115	0.95	1.65	0.74	0	1	2	2	6	■
num_floors_in_b uilding	650	0.71	7.79	7.52	1	3	6	7	34	•
num_full_bathro oms	0	1.00	1.23	0.44	1	1	1	1	3	<b>L</b>
num_total_room s	2	1.00	4.14	1.35	0	3	4	5	14	<b>_L</b> _
sq_footage	1210	0.46	955. 36	380. 86	10 0	74 3	88 1	11 00	62 15	•
walk_score	0	1.00	83.9 2	14.7 5	7	77	89	95	99	

```
#Dropping all the observations that had NA as a response for sale_price
housing_tbl = housing_data_tbl %>%
    filter(!is.na(sale_price))
#Imputing the missing data
missing = tbl_df(apply(is.na(housing_tbl), 2, as.numeric))
colnames(missing) = paste("is_missing_", colnames(housing_tbl), sep = "")
missing %<>%
    select_if(function(x){sum(x) > 0})
```

```
housing_tbl_imp = missForest(data.frame(housing_tbl))$ximp
## missForest iteration 1 in progress...done!
## missForest iteration 2 in progress...done!
## missForest iteration 3 in progress...done!
## missForest iteration 4 in progress...done!
skim(housing_tbl_imp)
```

### Data summary

Name	housing_tbl_im p					
Number of rows	528					
Number of columns	16					
Column type frequency:						
factor	4					
numeric	12					

Group variables None

## Variable type: factor

	n_missi	complete_r	order	n_uniq	
skim_variable	ng	ate	ed	ue	top_counts
coop_condo	0	1	FALS E	2	co-: 399, con: 129
dining_room_t ype	0	1	FALS E	4	com: 335, for: 136, oth: 55, din: 2

fuel_type	0	1	FALS E	6	gas: 318, oil: 187, ele: 11, oth: 8
kitchen_type	0	1	FALS E	7	eff: 232, eat: 194, Com: 51, com: 31

# Variable type: numeric

skim_variabl e	n_mi ssing	comple te_rate	mean	sd	p0	p25	p50	p75	p1 00	hist
approx_year_ built	0	1	1962. 27	20.47	19 15	1950. 00	1956. 00	1966. 50	20 16	
cats_allowed	0	1	0.46	0.50	0	0.00	0.00	1.00	1	•
dogs_allowed	0	1	0.28	0.45	0	0.00	0.00	1.00	1	■.
garage_exists	0	1	0.18	0.38	0	0.00	0.00	0.00	1	┖
maintenance _cost	0	1	805.0	350.3 1	15 5	626.7 5	722.5 0	866.0	46 59	<b>L</b>
num_bedroo ms	0	1	1.54	0.75	0	1.00	1.00	2.00	3	11
num_floors_i n_building	0	1	7.12	6.31	1	3.00	6.00	7.00	34	•
num_full_bat hrooms	0	1	1.20	0.42	1	1.00	1.00	1.00	3	■
num_total_ro oms	0	1	4.02	1.20	1	3.00	4.00	5.00	8	_==
sale_price	0	1	3149 56.56	1795 26.60	55 00 0	1715 00.00	2595 00.00	4288 75.00	99 99 99	<b>I</b>
sq_footage	0	1	904.2	368.6 0	37 5	705.7 2	833.6 8	996.6 8	62 15	•

```
1 83.10 13.09 15 76.00 85.00 94.00
                 0
                                                                   99
walk score
#Creating the train-test split that will be used for the different algorithms
set.seed(1)
test_prop = 0.10
train_indices = sample(1 : nrow(housing_tbl_imp), round((1 - test_prop) *
nrow(housing_tbl_imp)))
housing_tbl_imp_train = housing_tbl_imp[train_indices, ]
y_train = housing_tbl_imp_train$sale_price
X_train = housing_tbl_imp_train
X_train$sale_price = NULL
n_train = nrow(X_train)
test_indices = setdiff(1 : nrow(housing_tbl_imp), train_indices)
housing_tbl_imp_test = housing_tbl_imp[test_indices, ]
y_test = housing_tbl_imp_test$sale_price
X_test = housing_tbl_imp_test
X_test$sale_price = NULL
#Regression Tree Modeling
if (!pacman::p_isinstalled(YARF)){
 pacman::p_install_gh("kapelner/YARF/YARFJARs", ref = "dev")
 pacman::p_install_gh("kapelner/YARF/YARF", ref = "dev")
}
pacman::p_load(YARF)
options(java.parameters = "-Xmx4000m")
tree_mod = YARFCART(X_train, y_train,
```

```
bootstrap_indices = 1 : n_train, calculate_oob_error = FALSE)
## YARF initializing with a fixed 1 trees...
## YARF factors created...
## YARF after data preprocessed... 30 total features...
## Beginning YARF regression model construction...done.
illustrate_trees(tree_mod, max_depth = 5, open_file = TRUE)
get_tree_num_nodes_leaves_max_depths(tree_mod)
## $num_nodes
## [1] 385
##
## $num_leaves
## [1] 193
##
## $max_depths
## [1] 19
y_hat_train = predict(tree_mod, housing_tbl_imp_train)
## Warning in predict.YARF(tree_mod, housing_tbl_imp_train): Prediction set
column names did not match training set column names.
## Attempting to subset to training set columns.
e = y_train - y_hat_train
sd(e)
## [1] 22590.98
1 - sd(e) / sd(y_train)
## [1] 0.8748724
#Linear Modeling
```

```
linear_mod = lm(sale_price ~ ., housing_tbl_imp_train)
summary(linear_mod)$r.squared
## [1] 0.7884677
summary(linear_mod)$sigma
## [1] 85412.3
sd(linear_mod$residuals)
## [1] 83036.73
summary(linear_mod)
##
## Call:
## lm(formula = sale_price ~ ., data = housing_tbl_imp_train)
##
## Residuals:
##
     Min
           1Q Median
                            3Q
                                  Max
## -381330 -48607
                    -2933
                           40558 393565
##
## Coefficients:
##
                            Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                            430834.96 642418.01
                                                  0.671 0.503
                            -329.33 326.24 -1.009
## approx_year_built
                                                         0.313
## cats_allowed
                            17034.00 11174.01
                                                 1.524 0.128
## coop_condocondo
                            222709.34 15308.18 14.548 < 2e-16 ***
## dogs_allowed
                            8314.67 12406.87
                                                0.670
                                                         0.503
## dining_room_typedining area 16871.24
                                         61581.28
                                                   0.274 0.784
## dining_room_typeformal
                            10578.84 10735.88
                                                 0.985
                                                         0.325
```

```
## dining_room_typeother 29988.02 13854.55 2.164 0.031 *
                        21257.97 33049.07
                                           0.643 0.520
## fuel_typegas
## fuel_typenone 67513.64 60494.86 1.116 0.265
## fuel_typeoil
                       21923.77 33933.58 0.646 0.519
## fuel_typeother
                 43899.73 44846.98 0.979 0.328
## fuel_typeOther 152592.79 93742.43 1.628 0.104
                        -10878.39 11387.17 -0.955 0.340
## garage exists
                  -17812.02
## kitchen_typecombo
                                   88780.62 -0.201 0.841
                   7639.22 88113.96 0.087
## kitchen_typeCombo
                                                0.931
## kitchen_typeeat in -4564.93 87407.56 -0.052 0.958
## kitchen_typeEat in
                   90819.59 107978.39 0.841 0.401
## kitchen_typeEat In
                        -10116.61 90171.28 -0.112 0.911
## kitchen_typeefficiency -31073.96 87501.96 -0.355 0.723
                              115.29
                                        19.57
                                              5.890 7.57e-09 ***
## maintenance_cost
                 63228.71
                                   9539.15 6.628 9.78e-11 ***
## num bedrooms
## num_floors_in_building 6329.77 858.65 7.372 8.20e-13 ***
## num_full_bathrooms 72087.05 14125.38 5.103 4.94e-07 ***
## num_total_rooms
                              -89.80
                                        6356.25 -0.014
                                                       0.989
                                        16.43
## sq_footage
                              12.19
                                              0.742
                                                       0.458
## walk_score
            1480.61 354.50 4.177 3.56e-05 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 85410 on 448 degrees of freedom
## Multiple R-squared: 0.7885, Adjusted R-squared: 0.7762
```

```
## F-statistic: 64.23 on 26 and 448 DF, p-value: < 2.2e-16
#Random Forest Modeling
y = housing_tbl_imp$sale_price
X = housing_tbl_imp
X$sell_price = NULL
num_trees = 500
mod_rf = YARF(X, y, num_trees = num_trees)
## YARF initializing with a fixed 500 trees...
## YARF factors created...
## YARF after data preprocessed... 31 total features...
## Beginning YARF regression model construction...done.
## Calculating OOB error...done.
mod_rf
## YARF v1.0 for regression
## Missing data feature ON.
## 500 trees, training data n = 528 and p = 31
## Model construction completed within 0.18 minutes.
## OOB results on all observations:
    R^2: 0.97409
##
##
    RMSE: 28867.76
    MAE: 15016.79
##
    L2: 440007627567
##
     L1: 7928864
illustrate_trees(mod_rf, max_depth = 4, open_file = TRUE)
```

```
#In sample Random Forest
holdout_rf = YARF(housing_tbl_imp_train, housing_tbl_imp_train$sale_price,
num_trees = num_trees)
## YARF initializing with a fixed 500 trees...
## YARF factors created...
## YARF after data preprocessed... 31 total features...
## Beginning YARF regression model construction...done.
## Calculating OOB error...done.
mod_rf
## YARF v1.0 for regression
## Missing data feature ON.
## 500 trees, training data n = 528 and p = 31
## Model construction completed within 0.18 minutes.
## OOB results on all observations:
     R^2: 0.97409
##
##
     RMSE: 28867.76
    MAE: 15016.79
##
     L2: 440007627567
##
    L1: 7928864
##
#Out of sample RSME for the Random Forest
rmse_rf = sd(y_test - predict(holdout_rf, housing_tbl_imp_test))
rmse_rf
## [1] 22477.11
r_squared = 1 - (sum((y_test - predict(holdout_rf, housing_tbl_imp_test))^2)/
sum((y_test - mean(y))^2))
```

r\_squared

## [1] 0.9825974