



# What's In Your Cart?

## Network Analytics with Grocery Data

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# THE DATASET



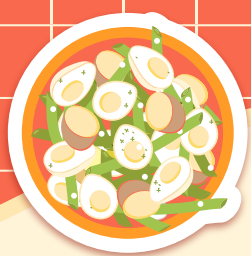
**KAGGLE**

**DATE**

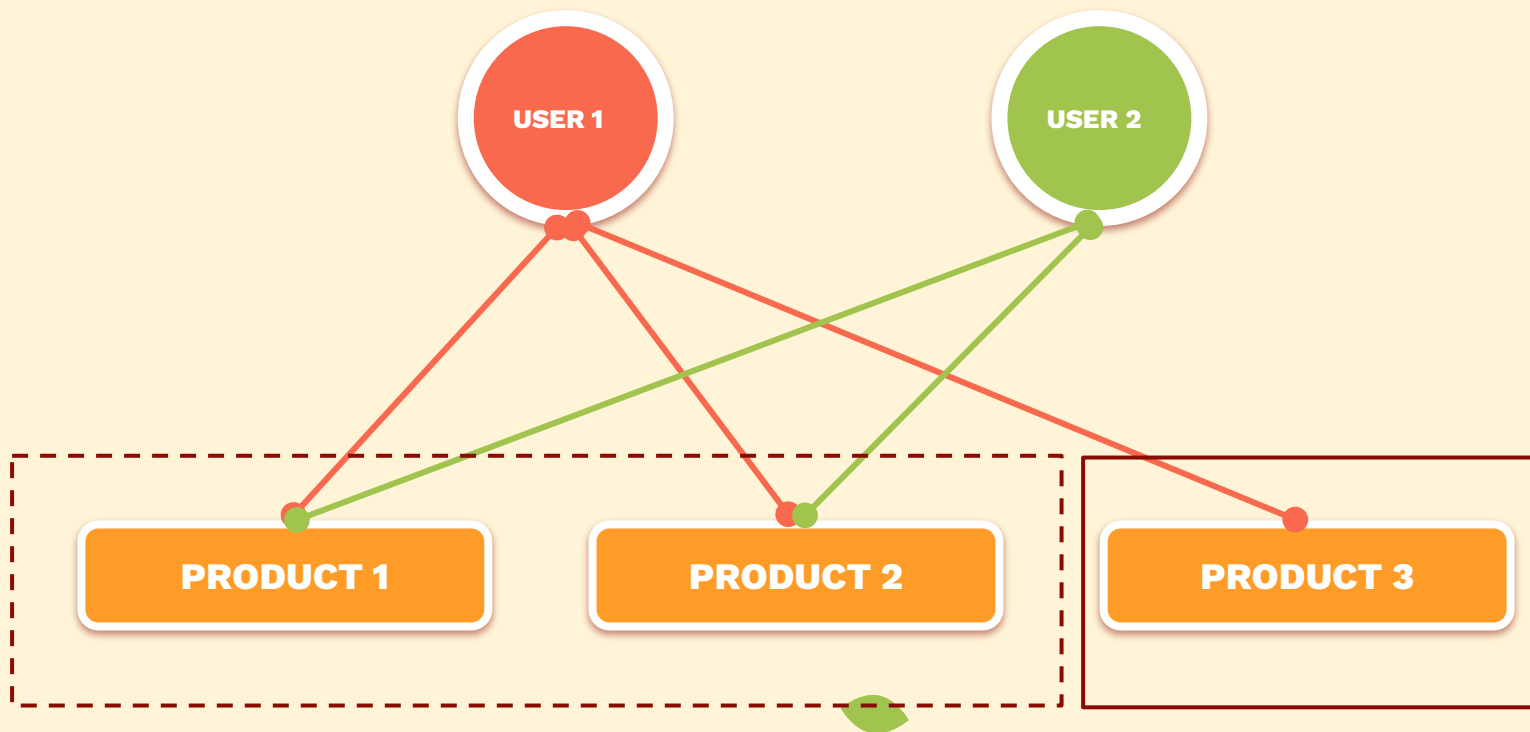
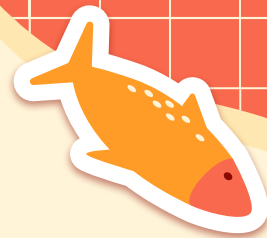
**MEMBER ID**

**ITEM DESCRIPTION**

	Member_number	Date	itemDescription
0	1808	21-07-2015	tropical fruit
1	2552	05-01-2015	whole milk
2	2300	19-09-2015	pip fruit
3	1187	12-12-2015	other vegetables
4	3037	01-02-2015	whole milk

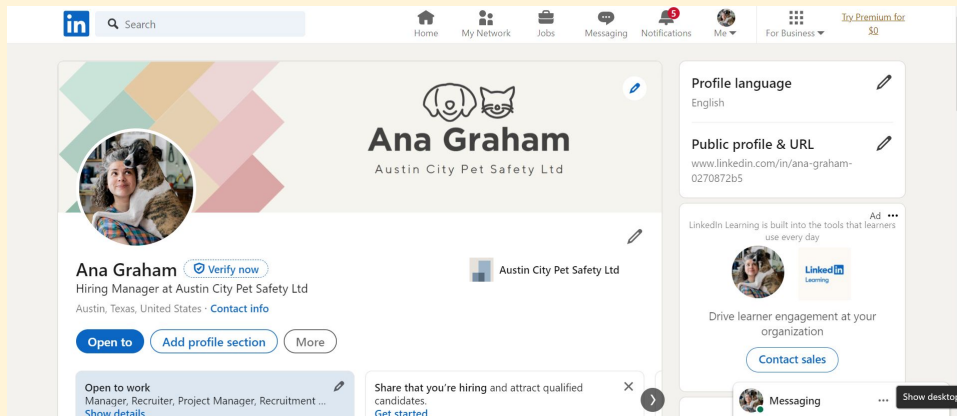


# THE GOAL





# DATA CLEANING



LinkedIn  
r/FemaleFashionAdvice  
r/Handbags  
r/Legal Advice





# CATEGORIES



**FRESH PRODUCE**



**BEVERAGES**



**DAIRY & EGGS**



**FROZEN &  
REFRIGERATED**



**BAKERY & CEREALS**



**HOUSEHOLD & PET**



**MEATS & SEAFOODS**



**MISCELLANEOUS**





# UPDATED DATASET

**Member ID**

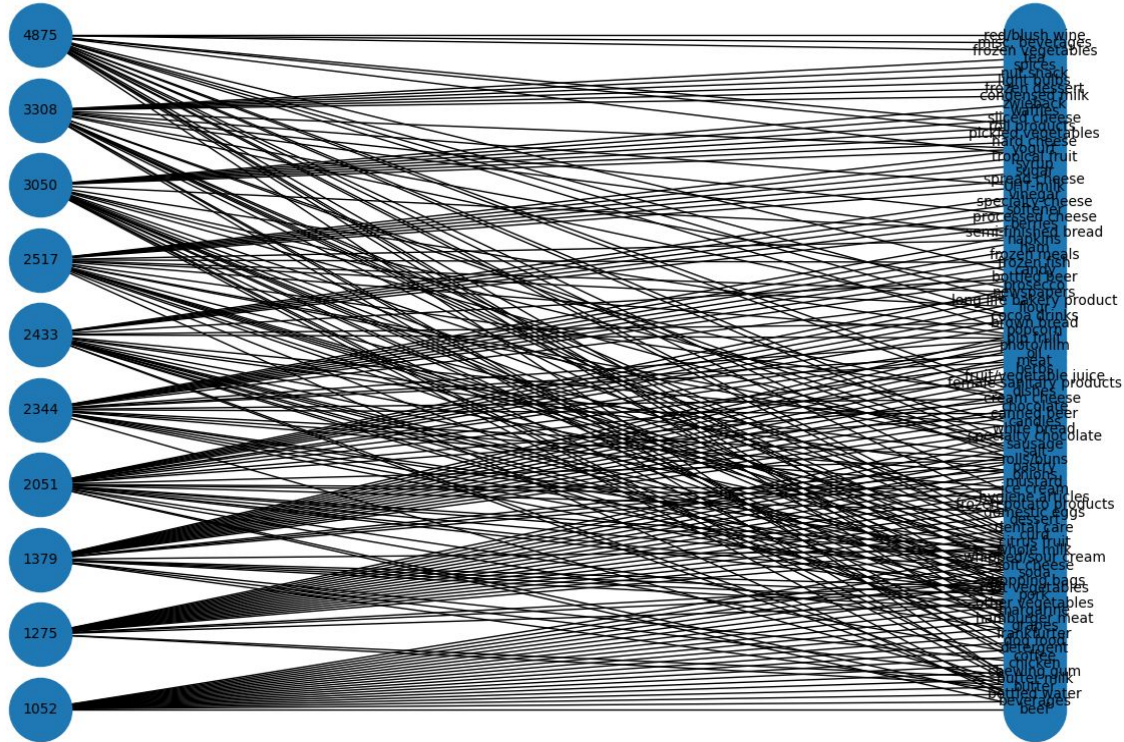
**ITEM**

**COUNT**

**ITEM CATEGORY**

	member_id	item	count	item_category
0	1000	canned beer	1	Beverages
1	1000	hygiene articles	1	Household and Pet
2	1000	misc. beverages	1	Beverages
3	1000	pastry	1	Bakery and Cereals
4	1000	pickled vegetables	1	Miscellaneous

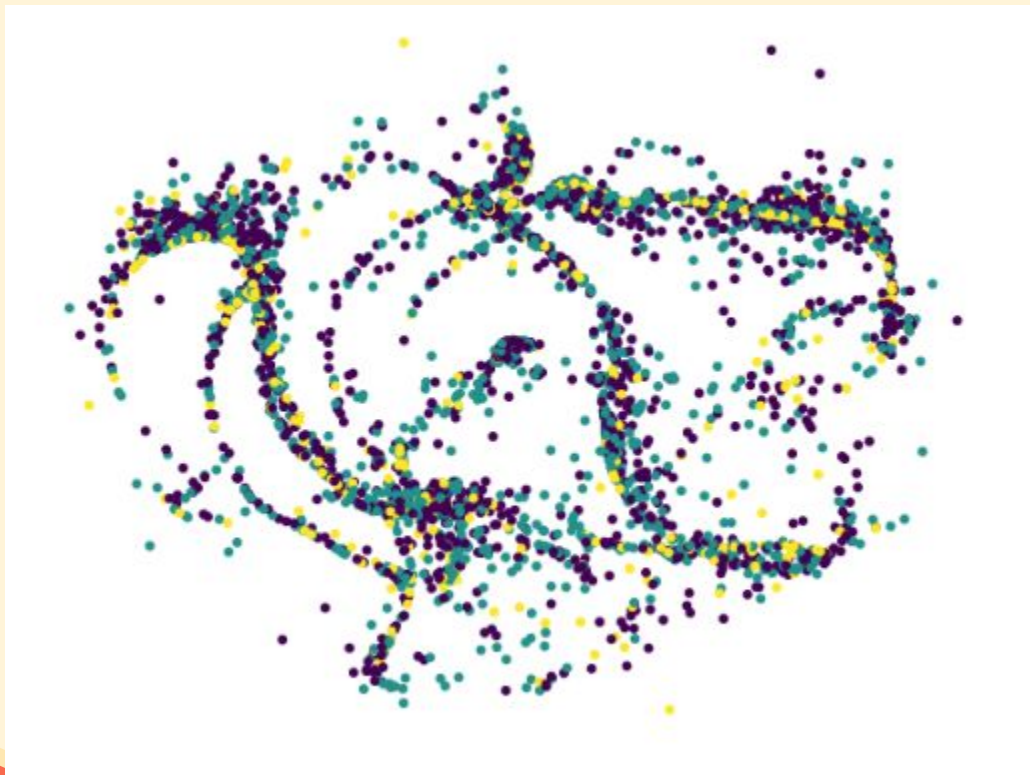
## BIPARTIDE NETWORK OF TOP 10 USERS & PURCHASE FREQUENCY








# COMMUNITY CLUSTERING



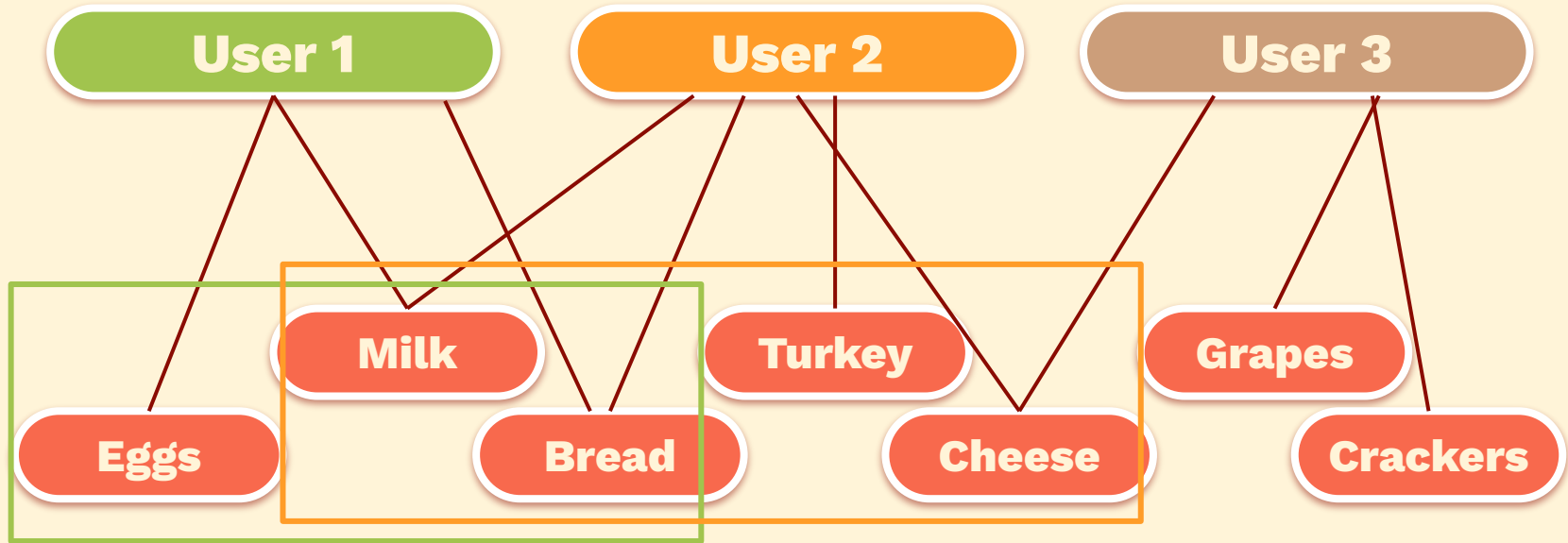
There are no  
strong clusters

Overall, we cannot  
confidently interpret  
the clusters

This led to us  
approaching the data  
from another angle



# Recommender System





# How to find similar users?



## Maximizing Intersection Size

Hit Rate: 22%



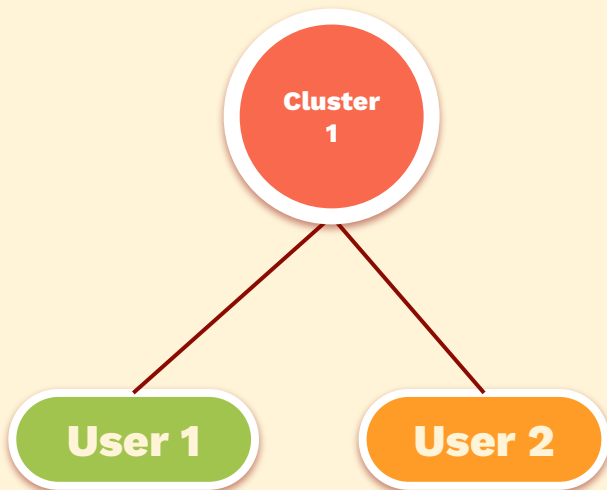
## Cosine Similarity

Hit Rate: 24%

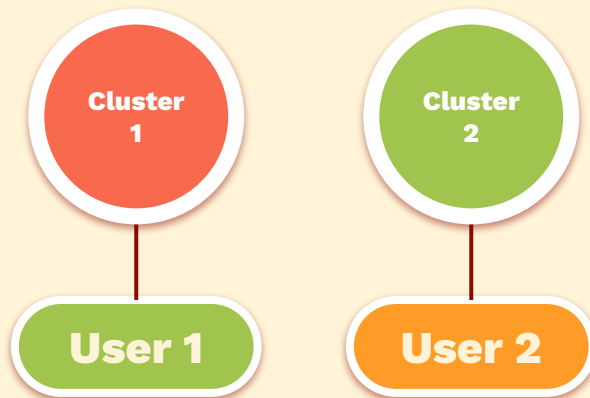


# Clustering of similar users

50% within  
cluster



50% out of  
cluster



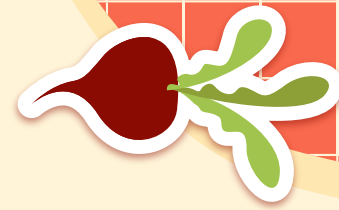
# Future Uses

## Grocery online storefronts

Can offer recommendations of items not typically bought by the user

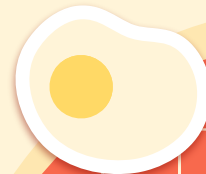
## Trials and Samples

Companies can use this logic to offer samples to customers that they actually may want to buy later



## E-commerce across industries

Because the e-commerce area is growing, this could be a way for many industries to have a competitive advantage





**Thank  
You!**

