
DEPARTMENT OF TRAINING & PLACEMENT
KALINGA INSTITUTE OF INDUSTRIAL TECHNOLOGY (KIIT)
DEEMED TO BE UNIVERSITY, BHUBANESWAR (ODISHA)

No. KIIT-DU/T&P/25/455

Date : 25th May'2025

Kind Attenⁿ : 2026 Graduating B.Tech (All Branches) Students

This is to inform all the above students that **AntBox** will be conducting an Internship cum performance based PPO Recruitment Drive virtually very shortly.

All the interested eligible students are directed to **REGISTER** in the link given below on or before **27th May'2025 by 1.00 PM** to participate for the same.

<https://docs.google.com/forms/d/e/1FAIpQLSd1BsQMCL-UAYfLTWDckfkYBJBJ4bCo-LxBuh2mITajELk4A/viewform?usp=dialog>

Profile Offered	:	Technical Consulting
Eligibility Criteria	:	6.50 or above CGPA in B.Tech
	:	No Backlogs
Process	:	To be notified
Stipend	:	Rs. 25,000 Per Month
Internship Duration	:	12 Months
Internship Joining	:	Immediately
Joining Location	:	Bhubaneswar, Odisha
CTC	:	Rs. 8.00 to Rs. 8.50 Lakhs per Annum post conversion to PPO

Note:

Pre-Placement Offer (PPO) will be offered based on the performance during the internship period.

Prof.(Dr.) Prachet Bhuyan
Professor & Dean (T&P), KIIT-DU

NB:

1. The Company will be short listing from the registered students list.
2. Find below the Job Description for your reference.

Job Description

Kickstart Your Career as a Technical Consultant

Are you ready to solve real-world business problems?

As a Technical Consulting Intern, you'll dive deep into implementation projects and get hands-on experience transforming ideas into impactful solutions.

You'll collaborate with clients, understand their requirements, and help deploy scalable solutions - all while learning the ropes of high-impact consulting.

Understand & Scope : Work closely with internal and external stakeholders to Understand the business context, use case requirements, and project scope.

Implement & Deliver : Translate business requirements into efficient, scalable, and stable processes, ensuring seamless implementation within agreed timelines.

Document & Support : Create clear and detailed documentation to support the implemented use cases - think SOPs, user manuals, and functional workflows.

Stabilize & Optimize : Ensure the logic behind the implementation remains consistent, scalable, and adaptable to changing client needs.

Schedule & Coordinate: Schedule product demonstrations and discovery calls.

Automation & Efficiency: Support the delivery process by training client-side users and ensuring a smooth handover of the solution.

Train & Enable : Meet or exceed targets. Constantly experiment, test, analyze, and

refine your prospecting tactics, demonstrating a continuous desire to learn and implement best practices.

Collaborate & Grow : Work with AntBox's cross-functional teams to continuously enhance processes, adapt to new challenges, and gain practical insights into client-facing strategy and delivery.

What's on Offer

Monthly Stipend : Earn INR 25,000 per month while gaining invaluable industry experience.

Certificates & Recommendations : Receive a detailed certificate of completion and a personalized letter of recommendation from industry leaders, enhancing your resume.

Career Growth : Learn the best practices from one of the highest-paying industries, setting the stage for a lucrative career in SaaS.

Skill Development :

Develop essential skills in sales, communication, and business acumen that will make you stand out in the job market.

>> Global Exposure :

Gain exposure to working with global clients, enhancing your understanding of international business practices and broadening your horizons.

>> Real-World Experience :

Work on live projects that impact the company's growth and see your contributions come to life.

Who are we looking for

We want the future leaders of the SaaS industry. If you are:

- A Go-Getter: Someone who is driven, ambitious, and doesn't shy away from challenges.
- A Hustler: You have a never-give-up attitude and are always ready to take initiative.
- A Natural Leader: You're confident, comfortable speaking in front of a crowd, and able to inspire others.
- An Exceptional Communicator: You have outstanding speaking and interpersonal skills, making connections wherever you go.

What You Can Expect

It's a journey of transformation. Over the course of the next few months, you'll gain what feels like years of experience in the industry. Expect:

- A Fast-Paced Learning Environment: Learn and apply new skills every day, with real responsibilities from day one.
- Networking Opportunities: Build connections with industry experts, leaders, and peers that will benefit you throughout your career.
- Global Perspective: Gain insights into the workings of a global business environment, with opportunities to interact with international clients and markets.
- Fun & Engagement: Work hard, play hard- enjoy a lively work environment With team activities, challenges, and more.