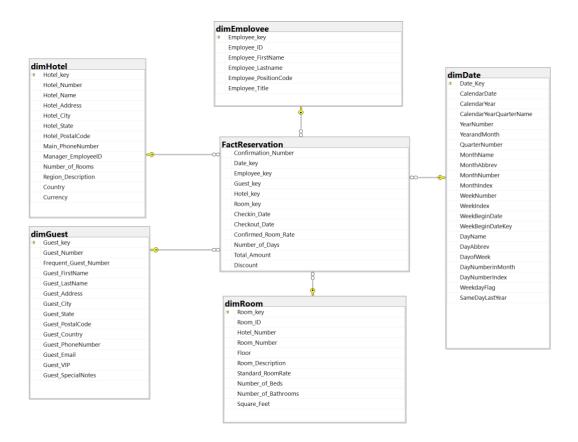
#### Data Warehousing Spring 2021 – Final Project Hotel Heaven

#### Alisha Warke

#### **Design-Star Schema**



## **Requirements**

- Created new dimension tables for each dimension dimEmployee, dimHotel, dimGuest, dimRoom and Fact Table FactReservations.
- ➤ Combined the Tables Hotel and Region to dimHotel with common Region\_code field in each table for easy approach.
- ➤ Combined HotelRoom and RoomType with common Room\_TypeCode.
- Transferred data from the TPS tables to Star Schema tables by ETL process through SQL queries.
- Connected tables to form star schema diagram by connecting primary keys of dim tables as foreign keys to Fact Table.
- ➤ In FactReservation added field Number of Days which is [Checkout\_Date-Checkin\_Date]
- In FactReservation added total amount which is [Confirmed\_Room\_Rate \* Number \_of\_Days]

- ➤ Discount is a new added field (for Question R1) which is the discount given over a room rate to the guests so total amount is the final amount after discount.
- ➤ In data cube Calculated

Average number of days = SUM([Measures].[Number of Days])/([Measures].[Fact Reservation Count])

➤ In data cube Calculated

Average Room Rate= SUM([Measures].[Total Amount])/SUM([Measures].[Number of Days])

### 1. Design a data warehouse to waken Hotel Heaven from nightmares

#### **Operational measures (O)**

## O1) Booked revenue – Total revenue based on the room rate that was confirmed at time of reservation

➤ Table O1(1) shows the total revenue generated by each guest. The total Amount is calculated by their Confirmed Room Rate multiplied by their number of days of stay. The grand total generated by all the guests is \$11,880

<b>Guest Name</b>	Confirmed Room Rate	Number Of Days	<b>Total Amount</b>
Kadeem McGowa	n \$560	2	\$1,120
Lucius Farrell	\$295	5	\$1,475
Madaline Dejesus	\$585	5	\$1,470
Nash Romero	\$875	7	\$2,130
Odessa Cox	\$880	7	\$2,040
Troy Giles	\$575	10	\$2,845
Zenia Stuart	\$800	2	\$800
<b>Grand Total</b>	\$4,570	38	\$11,880

➤ Table O1(2) shows the total revenue generated by each Hotel with their respective guests. This elaborates which guests have spent what amount in the specific hotels.

Hotel Name	Total Amount
<b>■ Camden Inn</b>	
Lucius Farrell	\$1,475
Madaline Dejesus	\$570
Troy Giles	\$1,960
Zenia Stuart	\$100
<b>■ Dover</b>	
Madaline Dejesus	\$900
Nash Romero	\$260
Odessa Cox	\$1,180
<b>■ Four Seasons</b>	
Kadeem McGowan	\$1,120
Nash Romero	\$1,280
Troy Giles	\$885
Zenia Stuart	\$700
<b>■ Ritz Carlton</b>	
Nash Romero	\$590
Odessa Cox	\$860
Grand Total	\$11,880

## O2) Days booked – This can be the average number of days rooms are booked (reserved)

- Average Days
  SUM([Measures].[Number of Days])/([Measures].[Fact Reservation
  Count])
- ➤ Table O2(1) shows the Average number of days booked categorizing by the Room descriptions.

Room Description -	Number Of Days	Average Days
Garden Room Double Beds	6	3.0
King-size Bed	13	2.6
Luxury Penthouse	3	1.5
Queen-size Bed	16	3.2
<b>Grand Total</b>	38	2.7

➤ Table O2(2) shows the Average number of days booked by each Guest through room descriptions and Table O2(3) shows the Average number of days booked categorizing by the Room descriptions expanded through their hotels.

Room Description -	Average Days	<b>Room Description</b>	<ul><li>Average Days</li></ul>
<b>■</b> Garden Room Double Beds		<b>■ Garden Room Double</b>	e Beds
Lucius Farrell	5.0	Camden Inn	3.0
Zenia Stuart	1.0	■ King-size Bed	
		Dover	3.5
Madaline Dejesus	3.0	Four Seasons	3.0
Odessa Cox	2.3	Ritz Carlton	1.5
Troy Giles	3.0	Luxury Penthouse	1.0
■ Luxury Penthouse		-	1 5
Kadeem McGowan	2.0	Four Seasons	1.5
Zenia Stuart	1.0	■ Queen-size Bed	
Queen-size Bed		Camden Inn	4.5
Madaline Dejesus	2.0	Dover	1.0
Nash Romero	2.3	Four Seasons	4.0
Troy Giles	7.0	Ritz Carlton	2.0
Grand Total	2.7	<b>Grand Total</b>	2.7

#### O3) Room rate – This can be the average rate per day on reservations

- Average Room Rate
  SUM([Measures].[Total Amount])/SUM([Measures].[Number of Days])
- ➤ Table O3(1) shows the Average rate per day for each Room Description. This is the Total amount generated by each room type multiplied by the number of days the room type was booked.

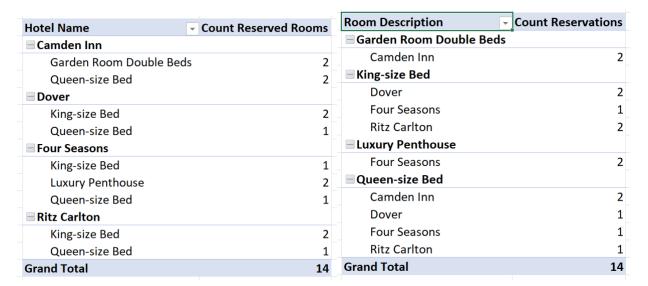
Room Description -	<b>Total Amount</b>	Number Of Days	<b>Average Room Rate</b>
Garden Room Double Beds	\$1,575	6	262.5
King-size Bed	\$3,825	13	294.2
Luxury Penthouse	\$1,820	3	606.7
Queen-size Bed	\$4,660	16	291.3
Grand Total	\$11,880	38	312.6

- > Table O3(2) shows the Average rate per day for each Room Description by each guest.
- > Table O3(2) shows the Average rate per day for each Room Description for each Hotel.

Room Description	verage Room Rate	Room Description	<b>▼</b> Average Room Rate
Garden Room Double Beds		Garden Room Double Beds	
Lucius Farrell	295.0	Camden Inn	262.5
Zenia Stuart	100.0	■ King-size Bed	
		Dover	297.1
Madaline Dejesus	300.0	Four Seasons	295.0
Odessa Cox	291.4	Ritz Carlton	286.7
Troy Giles	295.0	Luxury Penthouse	200.7
<b>■ Luxury Penthouse</b>		Four Seasons	606.7
Kadeem McGowan	560.0	Queen-size Bed	000.7
Zenia Stuart	700.0	-	201.1
■ Queen-size Bed		Camden Inn	281.1
Madaline Dejesus	285.0	Dover	260.0
Nash Romero	304.3	Four Seasons	320.0
		Ritz Carlton	295.0
Troy Giles	280.0	Grand Total	312.6
Grand Total	312.6		022.0

# O4) Number of rooms booked – Hotel Heaven needs to look at the number of rooms reserved, at each hotel and by type of room (King-size bed, Luxury Suite, etc.).

- Table O4(1) shows the count of rooms reserved in each Hotel for each Room Description.
- ➤ Table O4(2) shows the count of rooms reserved through each type of room Description categorized over each hotel they are in.



## Marketing (M)

M1) Value – This is the total value of bookings that have been made by each guest (or customer).

> Table M1(1) shows the overall total amount of amount paid by each Guest.

Guest Name	<b>Total Amount</b>
Kadeem McGowan	\$1,120
Lucius Farrell	\$1,475
Madaline Dejesus	\$1,470
Nash Romero	\$2,130
Odessa Cox	\$2,040
Troy Giles	\$2,845
Zenia Stuart	\$800
<b>Grand Total</b>	\$11,880

> Table M1(2) shows the total amount of amount paid by each Guest in each Hotel.

Guest Name	<b>▼</b> Total Amount
<b>■ Kadeem McGowa</b> r	1
Four Seasons	\$1,120
Lucius Farrell	
Camden Inn	\$1,475
<b>■ Madaline Dejesus</b>	
Camden Inn	\$570
Dover	\$900
■ Nash Romero	
Dover	\$260
Four Seasons	\$1,280
Ritz Carlton	\$590
<b>■ Odessa Cox</b>	
Dover	\$1,180
Ritz Carlton	\$860
■ Troy Giles	
Camden Inn	\$1,960
Four Seasons	\$885
Zenia Stuart	
Camden Inn	\$100
Four Seasons	\$700
<b>Grand Total</b>	\$11,880

- M2) Frequency The number of customers who have made a single reservation and never come back, the number who have made two reservations, three reservations, and so on.
- Table M1(2) shows the number of reservations made by each Guest in each Hotel.

Guest Name Count Reservations	
Kadeem McGowan	1
Lucius Farrell	1
Madaline Dejesus	2
Nash Romero	3
Odessa Cox	3_
Troy Giles	2
Zenia Stuart	2
Grand Total	14

#### Pricing (P)

- P1) For our purposes we can define this rate as the percent of rooms in a hotel that have been reserved (or booked).
- Table P1(1) shows the Total number of rooms in each Hotel and the number of reservations made in those Hotels.

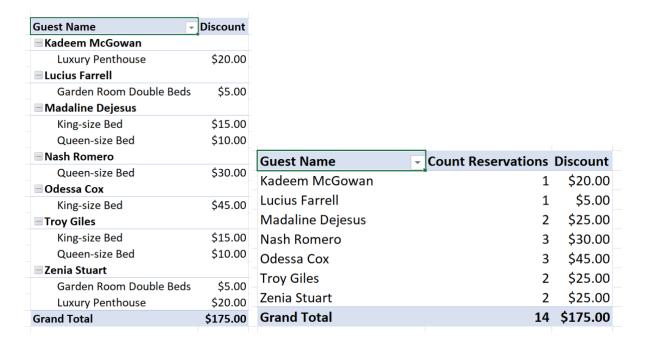
Hotal Name and Num of Rooms	Count Reservations
Camden Inn	Count Neservations
amaen inn	
48	4
<b>□</b> Dover	
97	3
<b>■ Four Seasons</b>	
82	4
■ Ritz Carlton	
105	3
Grand Total	14

## Repeat Business (R)

R1) Hotel Heaven does not know what data they will need for this purpose, and so R1 is not defined as the items above are. Therefore, this requirement gives you the latitude to define what you believe would be useful and build it into your design.

While the other requirements all need to be based on the reservations database for this project, you may add columns to the tables in the database for R1. If you do, then add a few rows of data to them for the implementation part of this project.

- ➤ Table R1(1) shows the Guest name and the Discounts they were given for their past reservations in each Room Description or each room type.
- ➤ Table R1(2) shows the Guest name, the number of times they made a reservation and the Total Discount they were given for their reservations.
- ➤ Discounts and offers are a best way to attract good number of guests. They can look at the discounts given to their guests and if they can lure them for expensive/luxury rooms for discounts and can offer them more to offer them membership or make them frequent guests.
- Also, they can look at the Discounts and offers are a best way to attract good number of guests. They can look at the number of reservations over the discounts given and find if more discounts have led to more reservations.



## Additional (A)

A1) This is for any other requirements beyond those listed above that you believe would be useful for Hotel Heaven and that you are able to define and incorporate in your design.

One way to approach this would be to look up metrics and measures used by hotels on the web, and then make sure those you choose can be calculated using only data you have in the reservations database for this project.

- ➤ Table A1(1) shows the Guest name and the number of days they made reservations in each month. The Hotel can look for the Months that attract maximum crowds and can start notifying their previous guests just before these months.
- ➤ Table A1(2) shows the Guest name and the number of days they made reservations in each quarter over years. They can compare different years and the Quarter of year that carry maximum reservations. They can contact their frequent guests and ask for prebooking because of the crowds.

Guest Name   ▼ Nu	mber Of Days	<b>Guest Name</b>	<b>▼</b> Count Reservations
<b>■ Kadeem McGowan</b>		<b>■ Kadeem McGowa</b>	n
March	2	2020-Q1	1
Lucius Farrell		Lucius Farrell	
March	5	2019-Q1	1
<b>■ Madaline Dejesus</b>		<b>■ Madaline Dejesus</b>	
April	2	2019-Q2	1
June	3	2020-Q2	1
■ Nash Romero		■ Nash Romero	
April	1	2019-Q2	1
January	2	2020-Q1	1
May	4	2020-Q2	1
<b>■ Odessa Cox</b>		<b>■ Odessa Cox</b>	
April	1	2018-Q2	1
December	2	2019-Q4	1
March	4	2020-Q1	1
■Troy Giles		<b>■Troy Giles</b>	
February	10	2019-Q1	2
<b>■ Zenia Stuart</b>		<b>■ Zenia Stuart</b>	
January	1	2018-Q4	1
October	1	2019-Q1	1
Grand Total	38	<b>Grand Total</b>	14

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