Data Visualization Associate Internship

Team No.: 37



WEEK 02

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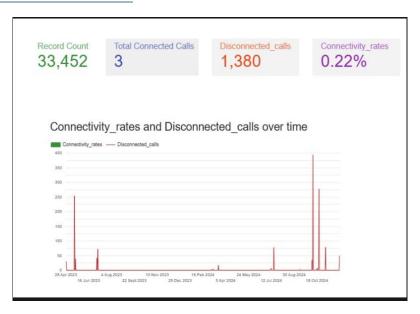
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1. Looker Studio Dashboard

Looker Studio Dashboard – Supabase:

This dashboard highlights metrics such as Connected Calls, Disconnected Calls, Connectivity Rate, Agent Performance, Campaign Data, and Country-based Analysis. Interactive elements such as filters and drilldowns are included.

Live Dashboard Link: https://lookerstudio.google.com/u/0/datasources/6b7d00d3-8f42-4dd8-bb8b-47c292a2ee11



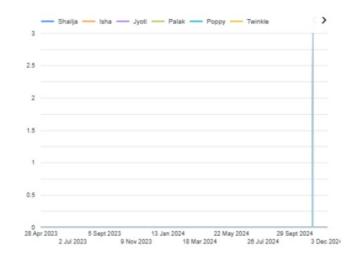


Figure 1: Dashboard Through Supabase

This view shows the dashboard connected to the Supabase PostgreSQL database.

Looker Studio Dashboard – Aiven:

This dashboard highlights metrics such as Connected Calls, Disconnected Calls, Connectivity Rate, Agent Performance, Campaign Data, and Country-based Analysis. Interactive elements such as filters and drilldowns are included.

Live Dashboard Link: https://lookerstudio.google.com/reporting/348626d1-bf84-44cc-99f1-453c387b807a

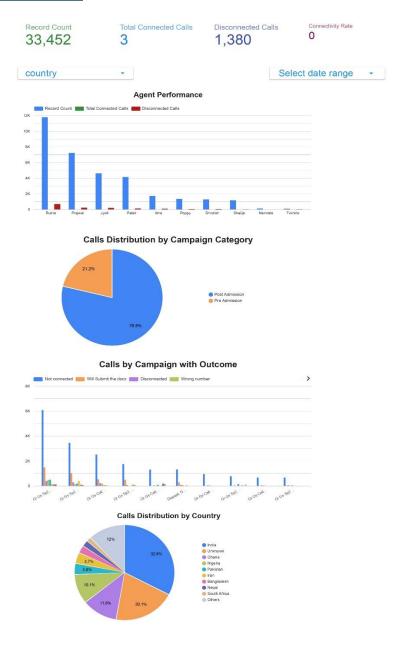


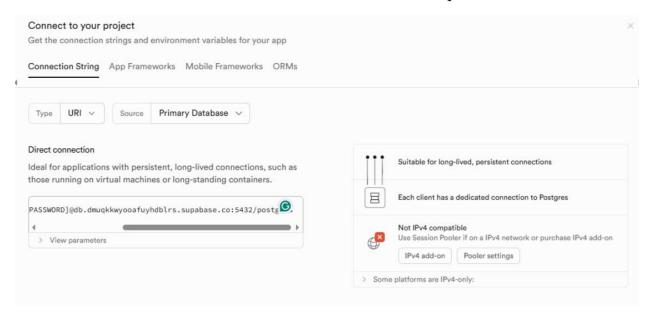
Figure 2: Dashboard Through Aiven

This view shows the dashboard connected to the Aiven PostgreSQL database.

2. Proof of Data Connection

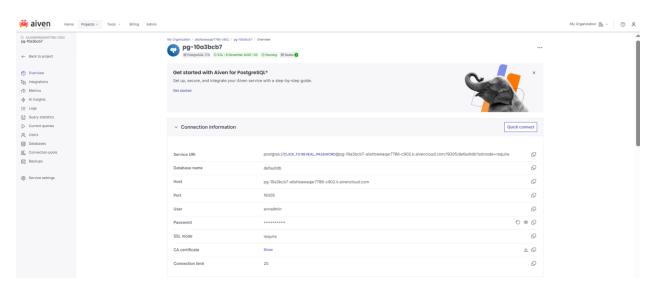
Supabase PostgreSQL:

The PostgreSQL database is hosted on Supabase. Connection details such as Host, Port, Database Name and User were obtained from the Supabase dashboard.



Aiven PostgreSQL:

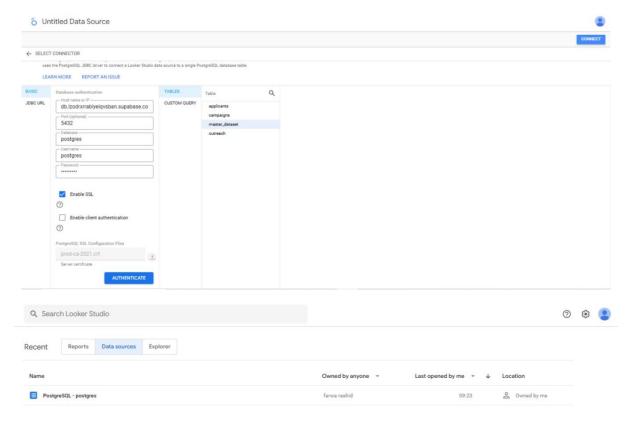
The PostgreSQL database is hosted on Aiven Cloud. Connection details such as Host, Port, Database Name, User, and SSL mode were obtained from the Aiven console.



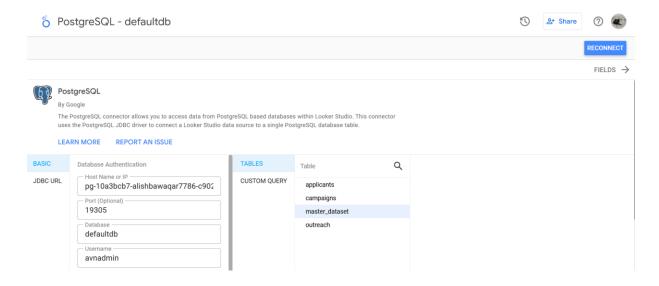
Looker Studio Data Source:

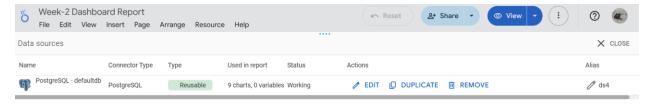
Both Aiven and Supabase PostgreSQL databases were added as data sources in Looker Studio. The connections show "Status: Connected", confirming that live queries can be run.

Looker Studio Data Source Screenshot-supabase



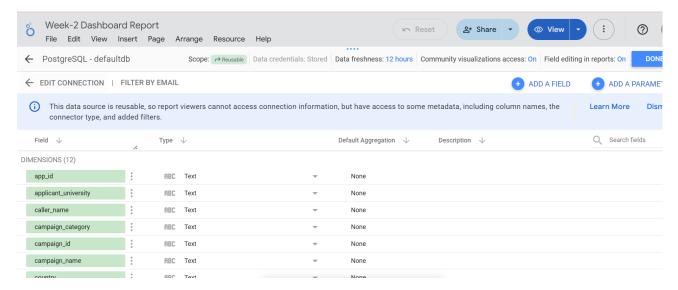
Looker Studio Data Source Screenshot-Aiven





Connection Confirmation:

The data source connections were successfully established between Looker Studio and both Aiven & Supabase PostgreSQL databases. Verified by visible schema fields and live table previews.



3. Design Documentation:

Chart Types

- Looker Studio-Supabase:
 - Line Chart \rightarrow Connectivity rates & disconnected calls over time.
 - \circ Line Chart \rightarrow Agent performance trends over time.
- Looker Studio-Aiven:
 - o Bar Charts (Agent Performance, Campaign Outcomes).
 - Pie Charts (Campaign Category, Calls by Country).

Colour Scheme:

• **Background:** #16423C → Dark Slate Green

• Sections/Charts: #6A9C89 → Sage Green

• **Text:** #C4DAD2 → *Light Grayish Green*

Layout Decisions:

• Looker Studio-Supabase:

- o KPIs (Record Count, Connected Calls, Disconnected Calls, Connectivity Rate) shown at the top.
- o Line chart for connectivity trends.
- o Separate line chart for agent-wise performance.

• Looker Studio-Aiven:

- All KPIs (Record Count, Connected Calls, Disconnected Calls, Connectivity Rate) shown at the top.
- o Below: Combination of bar and pie charts for detailed insights.
- o Filters for country and date range included.

Storytelling Approach: (Figure-1)

Overview

- At the very top, you show the big numbers (KPIs): Record count, Connected Calls, Disconnected Calls, Connectivity Rate.
- Using colours (green for good, red for critical, purple for rates) makes it intuitive for decision-makers.

Trends → **What's Happening Over Time**

The line chart shows patterns:

- Spikes in disconnected calls.
- Connectivity rate staying low.
- This helps decision-makers see when issues occur, not just the totals.

It shifts the story from "just numbers" to timeline insights.

Actionable Recommendations

From your current screenshot, recommendations might be:

- Improve connectivity rate (0.22% is very low): Train agents or check technical issues.
- Investigate high disconnections (1,380): Focus on peak times shown in the timeline.
- Highlight positive agent/country performance (once filters are added): Reward best performers.

This closes the loop \rightarrow not just showing data but guiding decisions.

Storytelling Approach: (Figure-2)

High-Level KPIs (Top Section)

Record Count, Connected Calls, Disconnected Calls, Connectivity Rate

Filters (Country + Date Range)

- Adding filters empowers users to slice the data interactively.
- For example, managers can check performance by country or specific campaign dates.
- This is good user-centric design, since not all stakeholders want the same view.

Agent Performance (Bar Chart)

- Shows which agents handle the highest call volume (Rufina, Pragati, Jyoti).
- But it also compares connected vs disconnected calls → highlights performance differences.
- Story: Some agents are handling a lot of calls, but connections remain low → training/technical fixes needed.

Calls by Campaign Category (Pie Chart)

- 78.8% Post Admission, 21.2% Pre Admission.
- This tells decision-makers where most effort is going → majority of outreach is after admission.
- Actionable insight: If pre-admission conversions are critical, resource allocation might need rebalancing.

Calls by Campaign with Outcome (Bar Chart)

Breaks down campaigns by outcomes (Not Connected, Will Submit Docs, Disconnected, Wrong Number).

This adds qualitative storytelling:

- Not just how many calls, but what happened in those calls.
- E.g., Campaign G2-QS-G2C has the highest "Not Connected" calls.
- Managers can decide which campaigns to optimize or redesign.

Calls by Country (Pie Chart)

- India leads with 32.6%, followed by Unknown (20.1%), Ghana (11.6%), Nigeria (10.1%), Pakistan (3.7%).
- Regional insights → Managers can focus on countries with highest disconnections or lowest connectivity rate.
- Actionable: Maybe improve infrastructure/agents for Ghana & Nigeria (since they're big contributors but lower conversions).

Overall Storyline

Our dashboard follows a logical flow:

- Big Picture → KPIs (Total calls, connected, disconnected, connectivity).
- Who is Responsible? \rightarrow Agent performance.
- Where are the Calls Going? → Campaign category & outcomes.
- Where in the World? \rightarrow Country distribution.
- This flow takes the viewer from macro → micro insights, which is exactly how storytelling in dashboards should work.

Actionable Recommendations

From your charts:

- Train/review top agents → Rufina & Pragati manage huge volumes but need better connection strategies.
- Fix campaigns with high disconnections → especially "G2-QS-G2C."
- Focus on top countries (India, Ghana, Nigeria) for better outcomes.
- Investigate 20% "Unknown" country data → possibly incomplete records in the database.