

# *Alison X. Pei*

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## EDUCATION

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Ph.D. in Economics & Public Policy, Duke University	Expected 2024
M.S. in Applied Economics and Management, Cornell University	2019
B.A. in Economics, Nankai University	2017

## RESEARCH AND TEACHING INTERESTS

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Primary Fields: Labor Economics, Industrial Organization  
Secondary Field: Entrepreneurship

## REFERENCES

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Matthew S. Johnson (co-chair)	Daniel Yi Xu (co-chair)
Sanford School of Public Policy	Department of Economics
Duke University	Duke University
<a href="mailto:matthew.johnson@duke.edu">matthew.johnson@duke.edu</a> ✉	<a href="mailto:yi.xu@duke.edu">yi.xu@duke.edu</a> ✉

## WORKING PAPERS

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[“Monopsony in the High-Skilled Foreign Labor Market - Evidence from H-1B Labor Market”](#) with Seohee Kim.

This paper assesses the extent of monopsony in the H-1B labor market through the lens of employment concentration and its effect on H-1B workers’ wages. Using micro-level H-1B petition data from the U.S. Citizenship and Immigrant Services (USCIS), we calculate the H-1B employment concentration using Herfindahl-Hirschman Index (HHI) under various labor market definitions from 2010 to 2019. We find 86% of the H-1B labor markets are highly concentrated according to the Department of Justice guideline. We then examine the causal effect of high employment concentration on H-1B workers’ wages by exploiting the random variations generated by a lottery system implemented for over-the-cap H1-B applications. We find that larger firms disproportionately get more new workers from the exogenous increase in the market-level lottery win rate. These unbalanced distributions of new H-1B workers increase HHI, which in turn, reduces the H-1B workers’ wages in the corresponding labor market. These local average treatment effects are the largest for workers at the top 10 H-1B employers in tech industries.

## **WORK IN PROGRESS**

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“The Enforceability of Noncompete Agreements and Innovation: Evidence from State Law Changes,” with Matthew Johnson and Michael Lipsitz.

“OSHA Inspections, Productivity, and Management,” With Nicholas Bloom, David Levine and Matthew Johnson.

## **RESEARCH EXPERIENCE**

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Research Assistant to Matthew S. Johnson Special Sworn Status, U.S. Census Bureau.	2021 – Present
Research Assistant to Kaushik Basu	2018 – 2019
Research Assistant to Nancy Chau	2017 – 2018

## **TEACHING EXPERIENCE**

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<b>Duke University</b> PUBPOL 801: Microeconomics in Public Policy (MPP) Teaching Assistant	Fall 2020
<b>Cornell University</b> AEM 1200 Introduction to Business Management (UG) Section Lecturer & Teaching Assistant	Summer 2019
ECON 1110 Introductory Microeconomics (UG) Section Lecturer & Teaching Assistant	Spring 2019

## **AWARDS, FELLOWSHIPS AND GRANTS**

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Competitive Summer Research Fellowship for Students in Third Year and Beyond	2022
Sanford School of Public Policy Graduate Student Travel Grant Award	2021
Duke University Graduate Fellowship	2019–Present
Cornell University Teaching Assistant Fellowship	2019
Erasmus Exchange Program Fellowship, China Scholarship Council	2017
First Prize, Comprehensive Scholarship of Nankai University	2016 – 2017

## PRESENTATIONS

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APPAM Fall Research Conference (scheduled)	2022
NBER Summer Institute Entrepreneurship Research Bootcamp	2022
Western Economics Association Annual Conference	2022
Midwestern Economics Association Annual Conference	2022
Graduate Student Seminar in Industrial Organization - Department of Economics, Duke University	2022
CSWEP Mentoring Workshop - 2021 Southern Economics Association Annual Conference	2021
Graduate Student Seminar in Labor Economics - Department of Economics, Duke University	2020 - 2022
Graduate Research Workshop - Sanford School of Public Policy, Duke University	2020 - 2022
Development Policy Research Unit (DPRU) Workshop - University of Cape Town	2019

## PROFESSIONAL SERVICE

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School and Departmental Service	
Diversity and Inclusion Committee, Duke University	2020 - 2021
Women in Economics, Duke University	2020 - Present
Professional Association Memberships	
Southern Economics Association	
Eastern Economics Association	
Association for Public Policy Analysis and Management (APPAM)	