



TOGETHER, YOU WIN.

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# MORE CULTURE MORE ENGINEERING LESS DUCT-TAPE V3.0

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JUNE 25  
2018

# CSG: Who Are We?

Industry Leading, Innovative, Configurable Business Support Solutions

**REVENUE  
MANAGEMENT**

**CONTENT  
MONETIZATION**

**CUSTOMER  
COMMUNICATION  
MANAGEMENT**

**MANAGED  
SERVICES**

**ASCENDON  
NEXT GEN  
PLATFORM**

**3,300** EMPLOYEES  
Around the Globe

**35+ YEARS**  
Supporting the World's most respected CSPs

## CSG in North America

### SaaS Based Customer Care and Billing

- ~61M Subscribers
- 150k Call Center Seats
- ~6B External Transactions/month
- 40 Dev. Teams & 1000 Practitioners
- ACP: ~20 Technology Stacks: JS to HLASM
- Integrated Suite of 50+ applications

**Challenges: Time to Market, Quality: Software & Operations**



# More Culture, More Engineering, Less Duct-tape

2016 2015 2014

## Pressures & Constraints

Demand for Quality & Speed  
SoRs being pressured to become SoEs  
Org & Process Debt, Technical Debt

[YouTube: f4et0EGvKXA](#)

## Strive for Unimodal IT

Invest in:  
Culture, Empathy, Understanding,  
Simplicity & Automation

[YouTube: tKdIHCL0DUg](#)

## Accelerate Feedback & Learning

Understanding  
Accountability  
Engineering

[YouTube: 6afD-sQm03E](#)

2017-18

## Spread Culture, Invest in Engineering, Shift Ops Left

1. "Bi-Modal IT"
2. DevOps Journey: Business and Culture Metrics
3. Service Owner Model
  - SDLC/ITIL, Change, Incident
4. Team Spotlight
5. Targeted DevOps Culture Focus(DevOps Leadership Series)



# My Definition of Bimodal IT

**Mode1**: Servers are destroyed in the parking lot with a sledgehammer



**Mode2**: Servers and apps are run safely with speed and quality



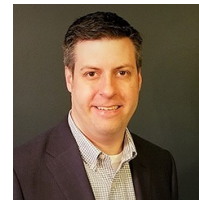
Apps and servers are updated safely and quickly with features and operational concerns. Tech-debt is actively managed. Be waiver free.

# DevOps: Be Fast, Stable, Secure

## CHEFCONF2018

1. Go Fast and Deliver Value
2. Be Stable and Cost Less
3. Be Secure

*You can have all three!!*



Bid Farewell to "Compliance Theater"  
and Welcome Continuous  
Compliance

*-Carter McHugh*  
"With Chef Compliance, CSG was able to demonstrate compliance of our configuration standards across our server population. This saved countless hours of manual compliance checks for our PCI QSAs and far better assurance than sample set checking."

*Doran Stienike, CISO*

20k hours  
reduced by 80%!



# DevOps Journey in Metrics

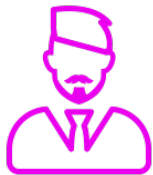
	Begin	End	Change	
Rel. Impact	507	85	-83%	Agile: 2012-2016
Inc./mo.	1640	<del>633</del> 427	<del>-61%</del> -74%	DevOps: 2016-*
Subscribers	48.9M	61.4M	26%	Agile + DevOps 2012-2018
TPS	750	4000	433%	



# How are you involving all your people?



HR



Sales



Helpdesk



Finance



Prod. Mgt.



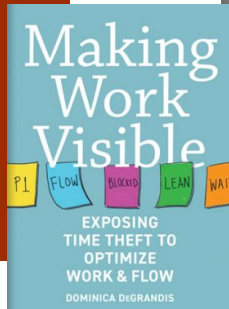
Security



Engineering: Dev + Ops

“Our DevOps transformation and closer working relationship enables us to react quickly to client demands which leads to improved customer experience.”

*Brian Clark, ED, Product Management*



## One Team: Making Work Visible



# Service Owner(SO) Model

The SO is the single Transformational Leader accountable for the E2E construction, operation, SLAs, CXP and stewardship of business value for a product or set of services.

Dimension	Waterfall	Agile	DevOps/Service Owners
Team & People Shape	I-Shaped	t-Shaped	T-Shaped
Optimization/Efficiency	Resource	Flow(Turbulent)	Flow & Knowledge & Code
Process	Role Specific	SAFe vs. ITIL	SAFe & ITIL
Leadership Structure	Role Specific	Dev vs. Ops	DevOps/Service Ownership Transformational
Work Management	Tool Silos Doc Handoffs Queues	Tool Silos SDLC Team Collaboration Queues	Unified Backlog E2E Team Collaboration Automation/Self Service

**More SO Responsibilities: SLAs, Monitoring, Performance, People Operations, Standards, Tech Debt, Incident Response, Security**



# Service Owner Model: Change

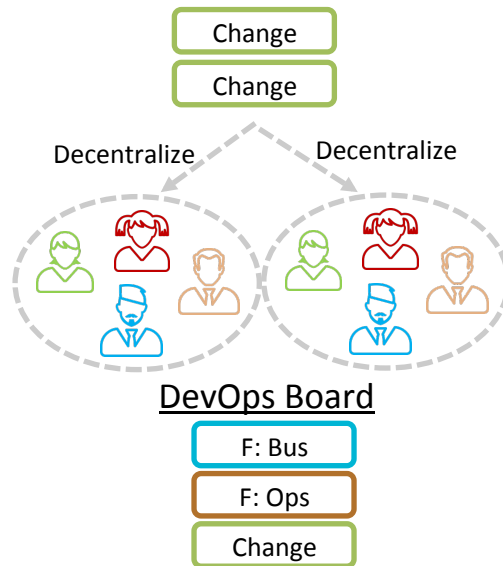
## Traditional Change Advisory Model ❌



### Centralized Change Advisory/Approval

- Puts approval furthest from knowledge
- Removes accountability from responsibility
- Increases batch sizes and lead times
- Increases risk around change failure

## Decentralized Change Model ✅

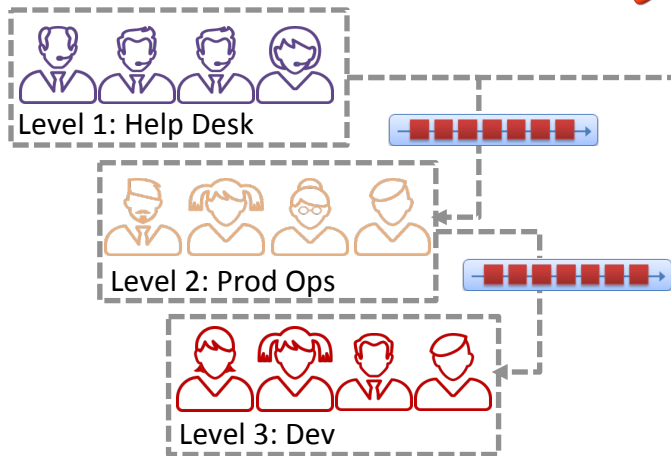


***“Changes are features with low variability.”***

***“How are you making the system safer for change?”***

# Service Owner Model: Support

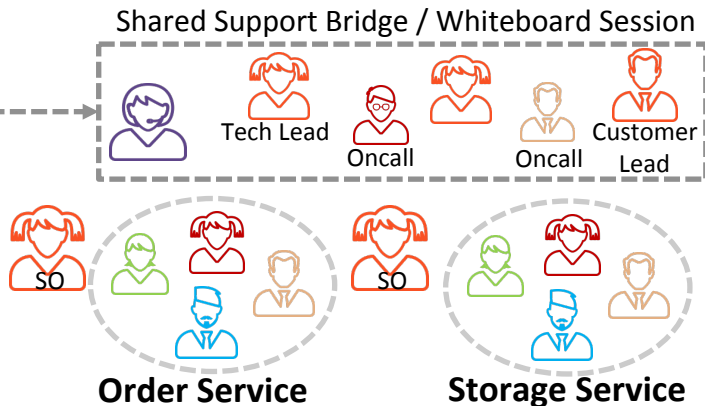
## Standard 3 Tier Support Model ❌



### Tiered Support Model Disadvantages

- Creates queues which
  - Elongate TTR
  - Prevent the sharing of knowledge
- Issue resolution furthest from the knowledge

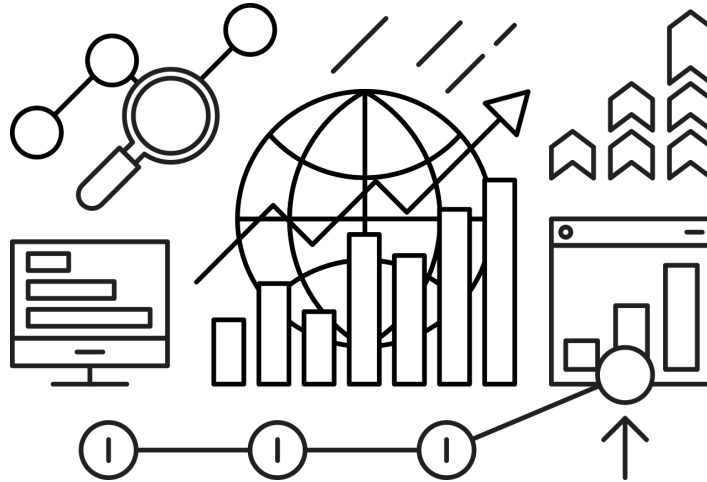
## Major Incident Swarm Model ✅



### Swarm Model Advantages

- All parties with proper expertise swarm
- Removes queues and handoffs
- Reduces TTR/maximizes knowledge sharing
- “Swarm and solve problems / create new knowledge”

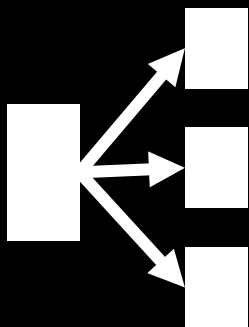
# Success Is a Journey....



Successes will bring  
unexpected challenges

Not a straight-line  
journey

# Team Spotlight



Load  
balancer

Expanding infrastructure as code

Created synthetics

Introduced release cadence (small batches)

Evolving towards self-service

# Team Spotlight



Added and separated infrastructure and software

Improved fault tolerance between components

Tuned third-party components

Improved visibility around system usage

Migrated to public cloud using infrastructure as code

# Targeted DevOps Culture Focus

***“Act your way to new thinking.”***  
***David Marquet***

## **Vision**

*1x1 Feature Flow; 100% Value Add  
Employee & Customer Delight  
Security & Safety for People and Customers*

Set the vision

Provide a forum for discussion

Provide venue for success stories

Introduce DevOps Leadership Series

Expanded DevOps Community of Practice

Hold book clubs

Participate in local DevOps community

# Summary & Future Direction

## Recap

- “Bi-Modal IT” & Fast, Stable, Secure
- DevOps Journey: Business and Culture Metrics
- Service Owner Model
- Team Spotlight
- Targeted DevOps Culture Focus



## Future Direction/ Help We Are Looking For

- Public and private cloud transformations
- Work/life balance initiative
- Security and compliance



**Spread Culture, Invest in Engineering, Shift Ops Left**



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# THANK YOU

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