

DEMAND

ELASTICITY:

Elasticity: of demand = $\frac{\text{Percentage change in quantity demanded}}{\text{Percentage change in price}}$

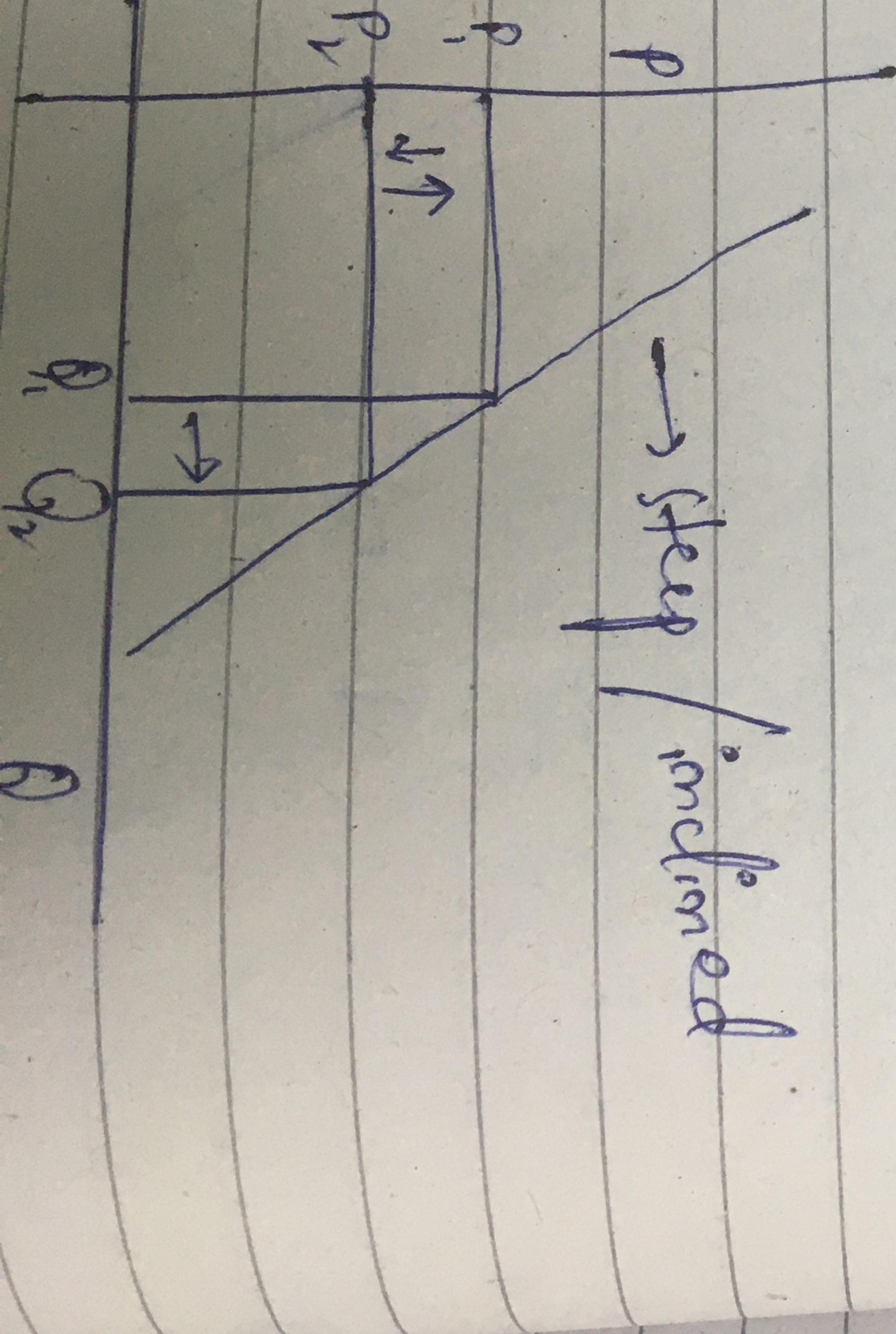
$$E_d = \frac{\% \Delta Q}{\% \Delta P}$$

- 1) Inelastic demand
- 2) Elastic demand
- 3) Unit elastic demand
- 4) Perfect elasticities

INELASTIC DEMAND:

$$\% \Delta P > \% \Delta Q_D$$

→ steep / inclined



ELA

2) ↑

2 weeks
+ 1 day

~~Health care~~

W. H. Smith & Sons
London

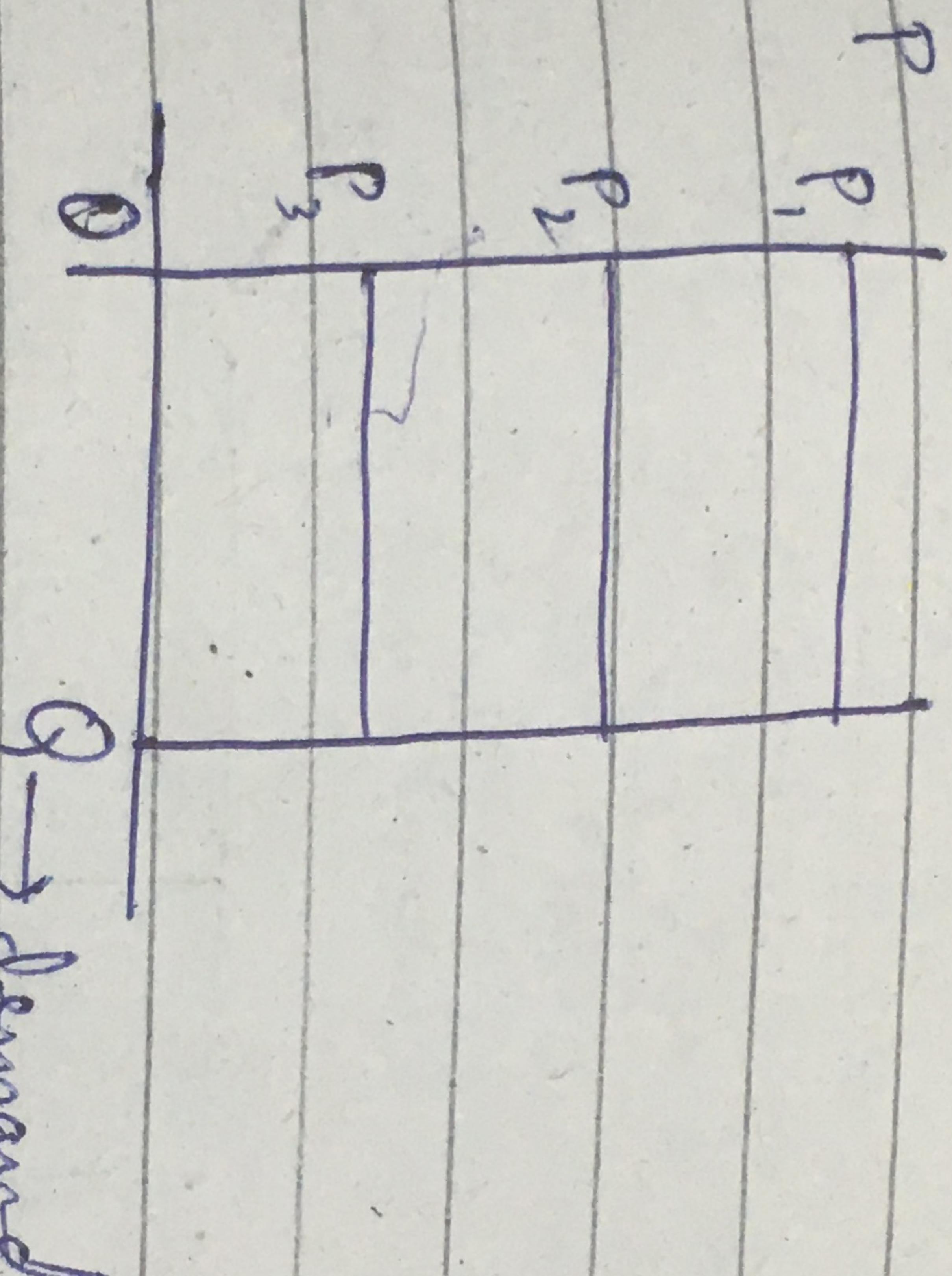
Snowdrifts
believe

~~33~~ 501 worth \$2.00

1
PUBLIC PRINTING
CORPORATION
1931

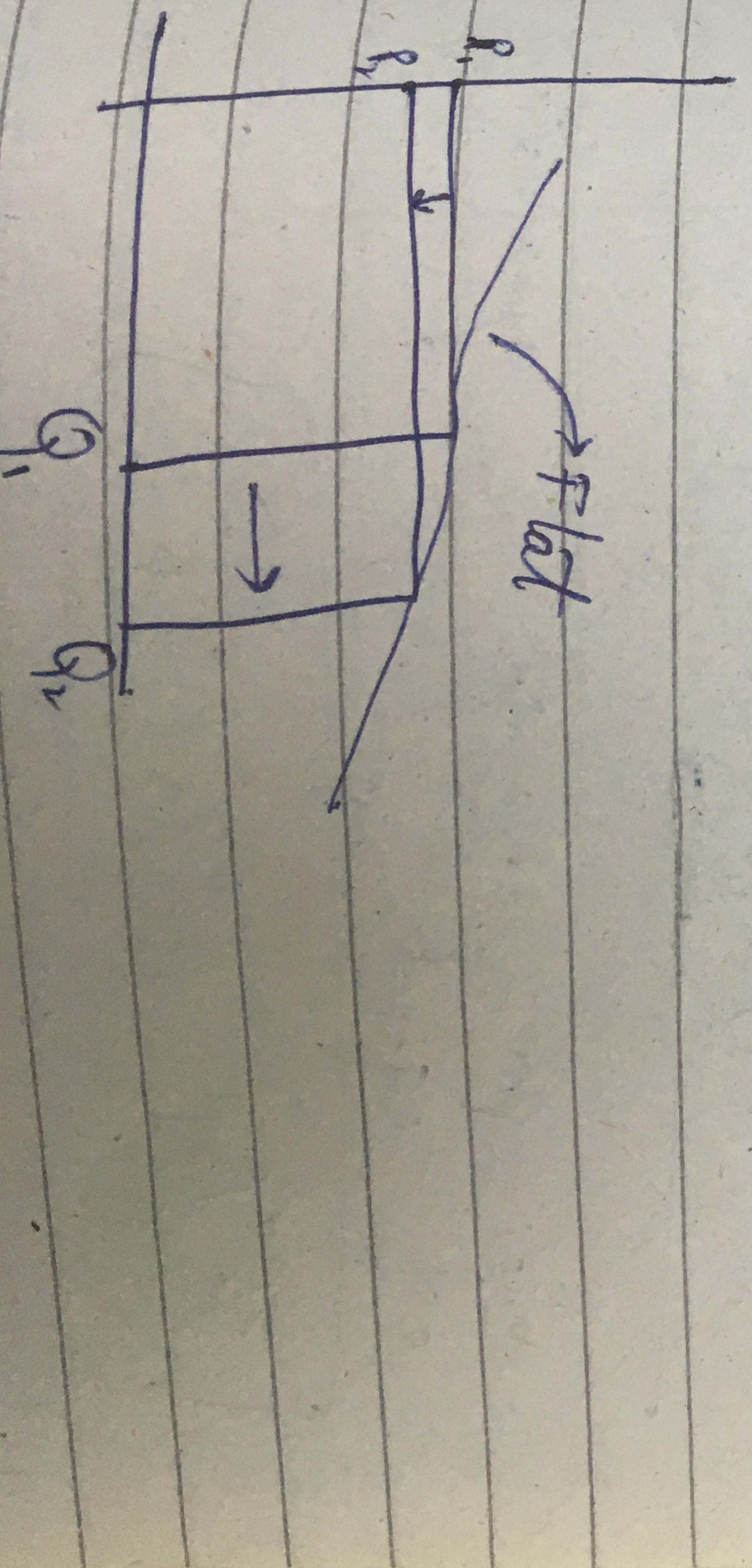
2
change
so

PERFECTLY
ELASTIC DEMAND

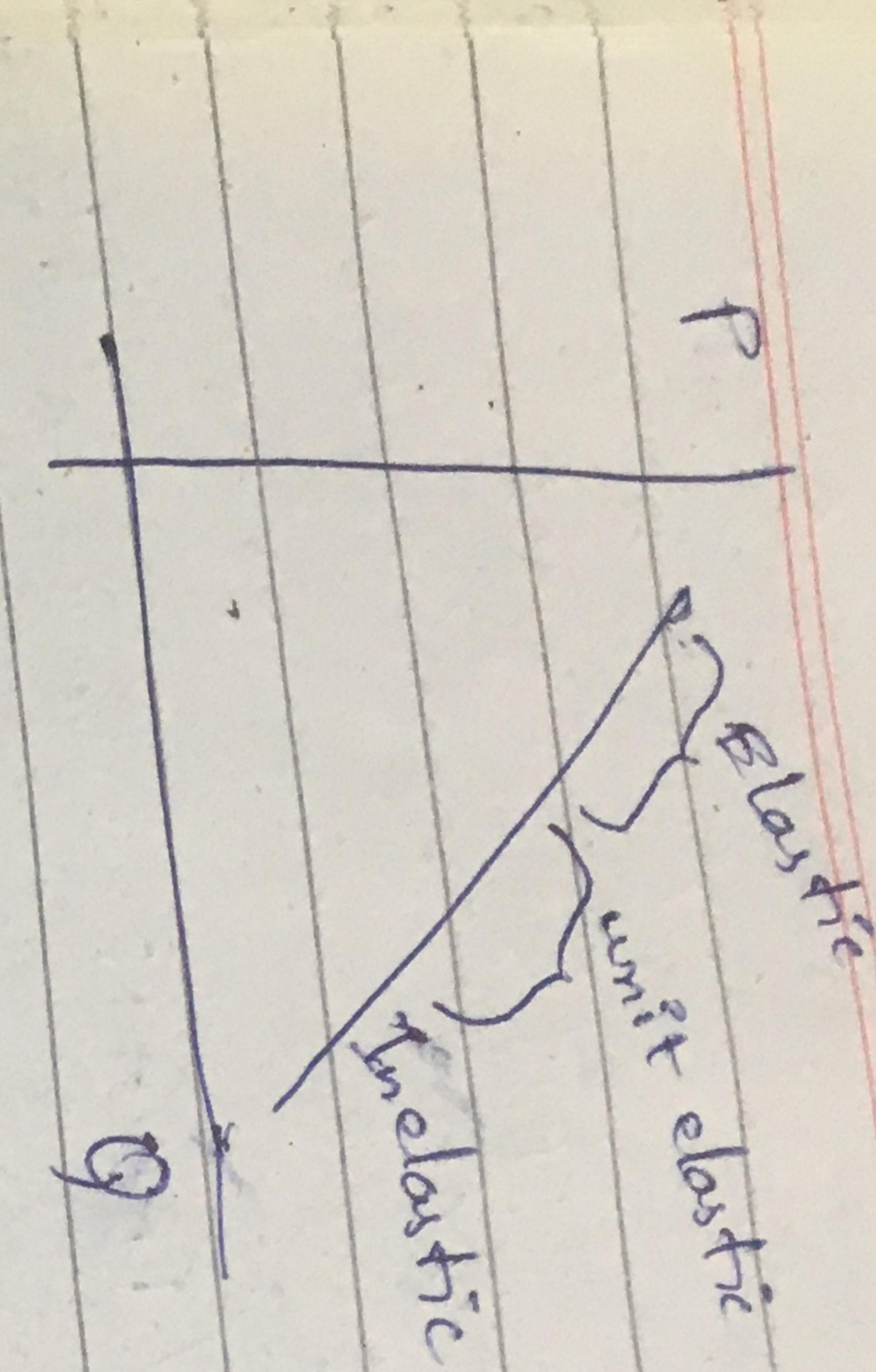


EDTIC
HARDWARE

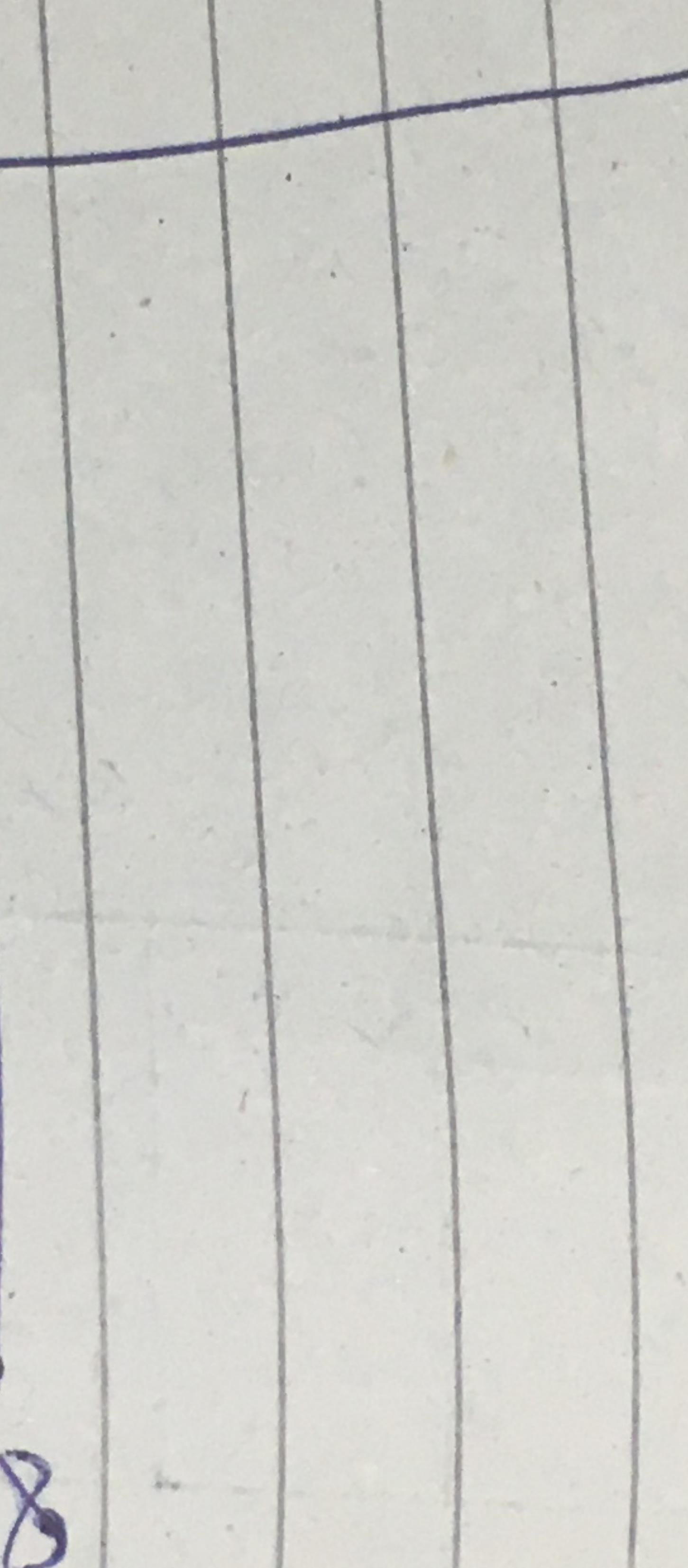
Δφ Δφ Δφ Δφ Δφ



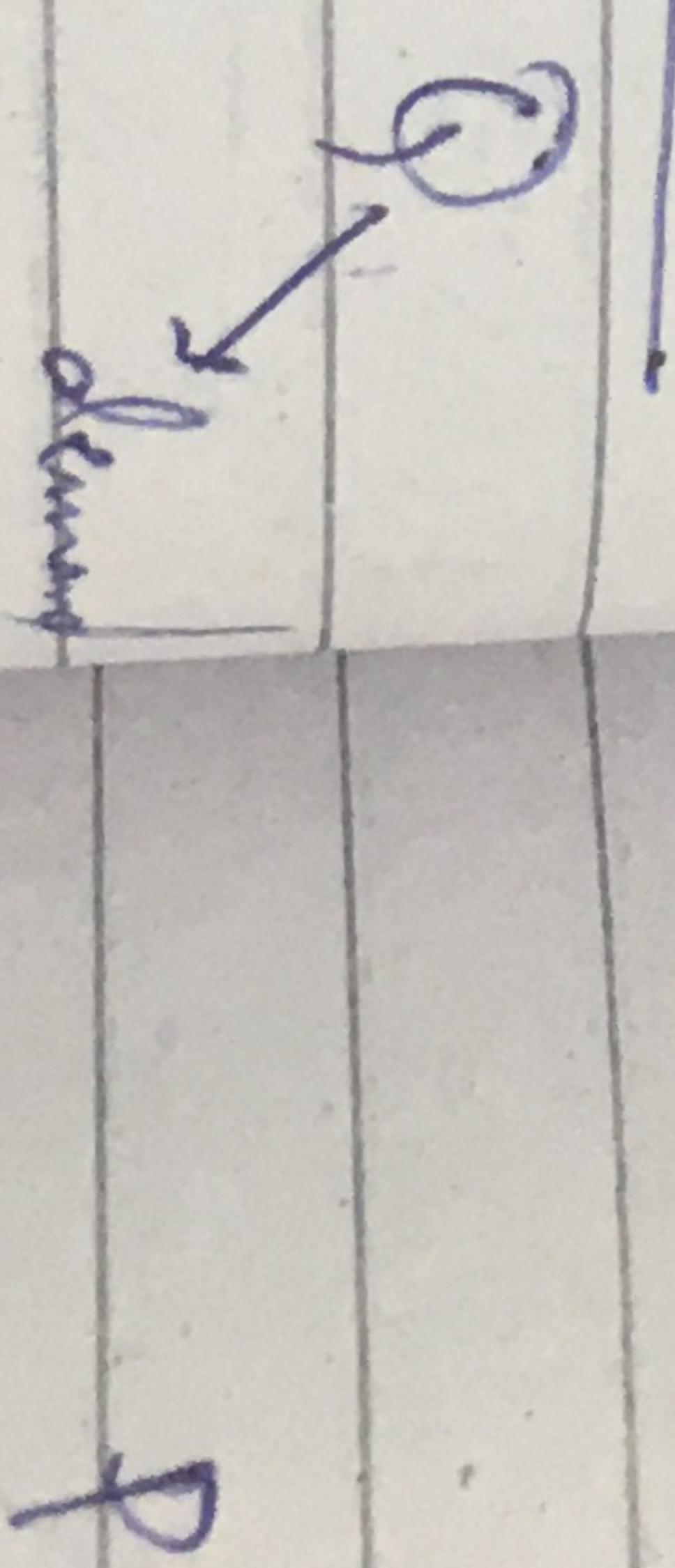
TYPES



PERFECTLY ELASTIC DEMAND:



in
quant



UNIT ELASTIC DEMAND

What price change in quantity
are equal.

$$\% \Delta P = \% \Delta Q$$

- 1) Arc
- 2) Cross
- 3) Advertising
- 4) Point

TYPES OF DEMAND ELASTICITY

Arc elasticity

1) Income elasticity

Cross elasticity

Advertising elasticity

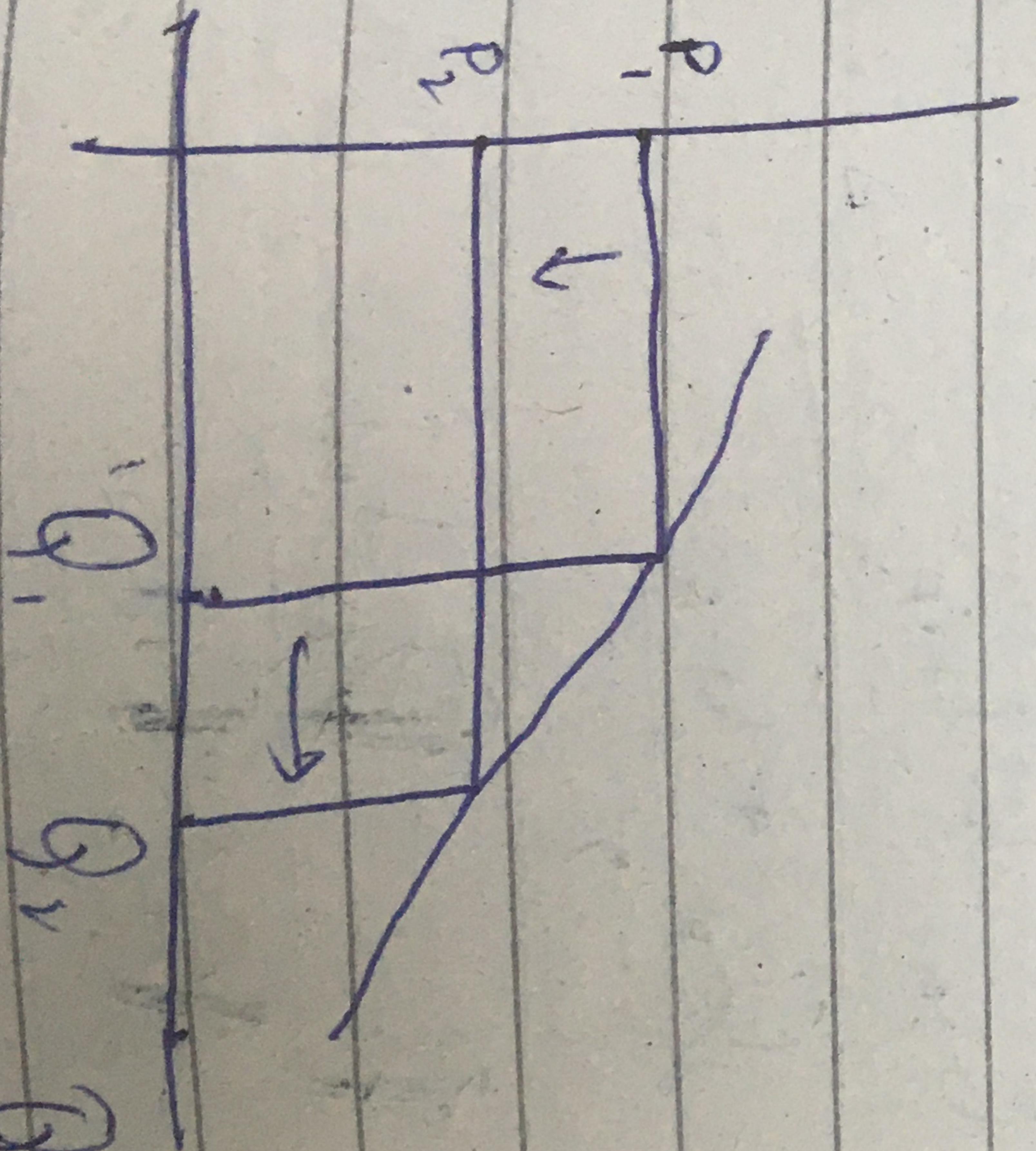
Point elasticity

Arc elasticity:

The type of demand elasticity which is measured in a fixed interval of price -
quantity demanded.

$$E_{\text{arc}} = \frac{Q_2 - Q_1}{(Q_2 + Q_1)/2}$$

$$= \frac{P_1 - P_2}{(P_1 + P_2)/2}$$



Short

INCOME ELASTICITY

Elasticity calculated in interval of income if fixed demanded.

$y = \text{income}$

$$\frac{Q_2 - Q_1}{Q_1 + Q_2}$$

$$\frac{y_2 - y_1}{y_1 + y_2}$$

CROSS ELASTICITY

Substitutes & Complements

$$E_{\text{cross}} = \frac{Q_{2A} - Q_{1A}}{Q_{1A} + Q_{2A}}$$

2

$$\frac{P_{2B} - P_{1B}}{P_{1B} + P_{2B}}$$

2

ADVERTISING

Point point

2

let

- +ve Result \rightarrow go substitute
- ve Result \rightarrow go complement

ADVERTISING ELASTICITY:

$$\epsilon_{adv.} = \frac{\% \Delta Q_D}{\% \Delta \text{Advertising spending}}$$

POINT ELASTICITY:

To measure elasticity at one point of the demand curve.

$$\epsilon_p = \frac{\Delta Q}{\Delta P} \times \frac{P}{Q_1}$$

Let $Q = 20 - 3P$ → slope → calculate by differentiating

$$\epsilon_p = (-3) \times \frac{3}{11}$$

slope

$$P_1 = 3$$

$$= -9$$

$$\frac{Q}{11} = 20 - 3(2)$$

$$Q = 11$$

$$\int 2 = 0.818$$

$$\epsilon_p = 1$$

unit elastic

$$\epsilon_D < 1$$

Inelastic

$$\epsilon_D > 1$$

Plastic

$-0.023 -$ $\frac{P_1}{P_2} = \frac{2000}{3000}$

Q_D - Marginal Revenue & 1st price
K line came = TR, 2nd K line

TR, LTR

Utility Analysis:

- 1) Cardinal utility & budget line approach.
- 2) Ordinal utility & indifference curves approach.

- 1) Cardinal - Numbers & objectivity
Ordinal - Subjectivity of utility.

Budget Line (Price line)

Budget line, is a linear curve of a fixed income indicating objective combinations of two goods which an individual consumer with fixed

income.

EQUATION:

$$M = P_a \cdot A + P_b \cdot B$$

A = Good A

B = Good B

M → Income (Money)

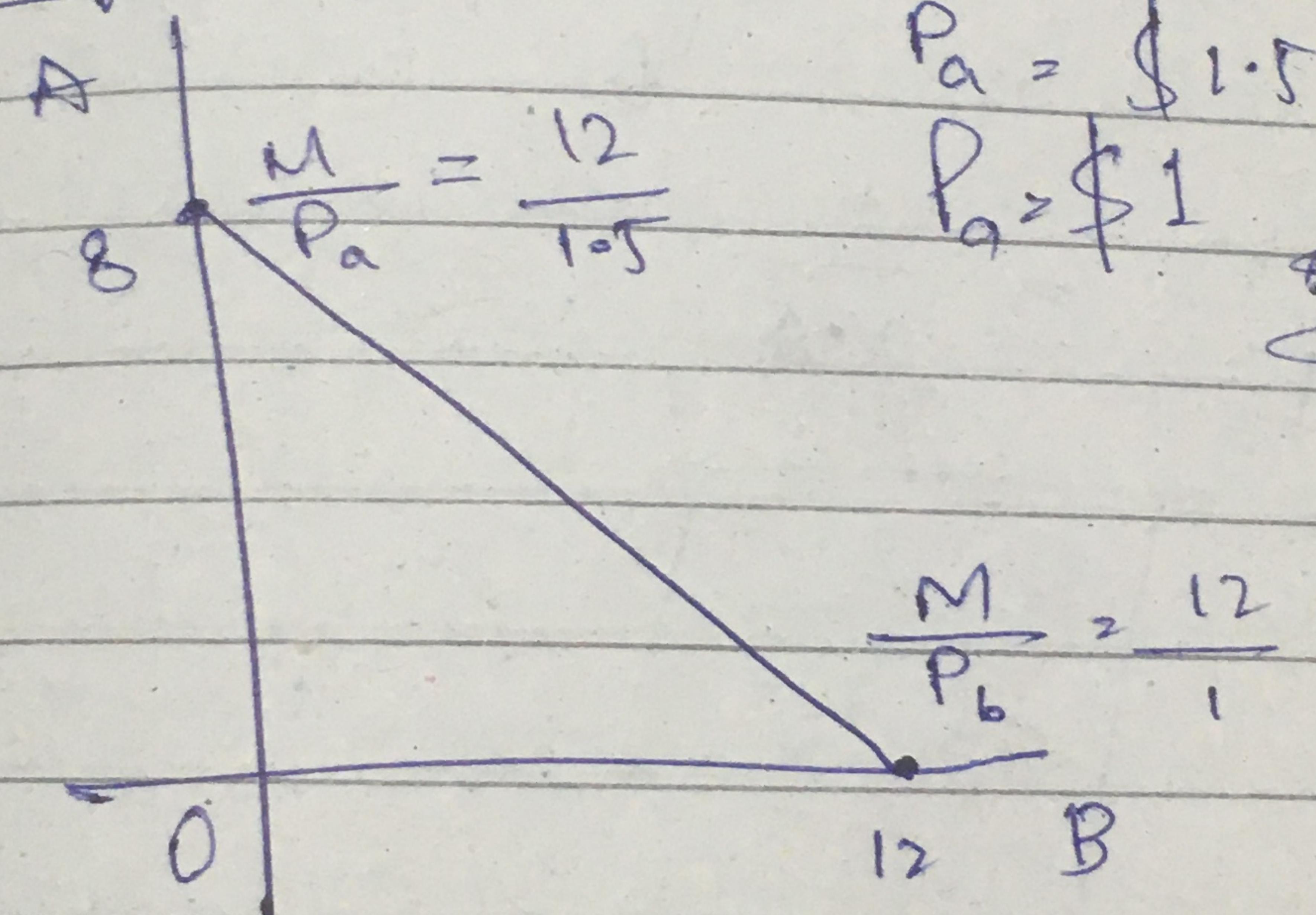
P_a → Per unit price of A

A, Unit of A

P_b → Per unit price of B

B → Unit of B

Budget Line:



$$M = \$12$$

$$P_a = \$1.5$$

$$P_b = \$1$$

~~$$M = \$$$~~

~~$$P_a = \$1.5$$~~

~~$$P_b = \$1$$~~

(combinations)

M

Income

P_a

Price of A

$$= \frac{\$12}{\$1.5}$$

= 8

MAXIMUM CONSUMPTION

OF A WITH ZERO OF B

$$(A, B) = (8, 0)$$

$$\frac{M}{P_b} = \frac{12}{1}$$

$$= 12$$

$$(A, B) = (0, 12)$$

SCOPE OF BUDGET LINE

$$\begin{aligned} & \text{Price of } B \\ & \text{Price of } A \\ & = \frac{P_b}{P_A} \end{aligned}$$

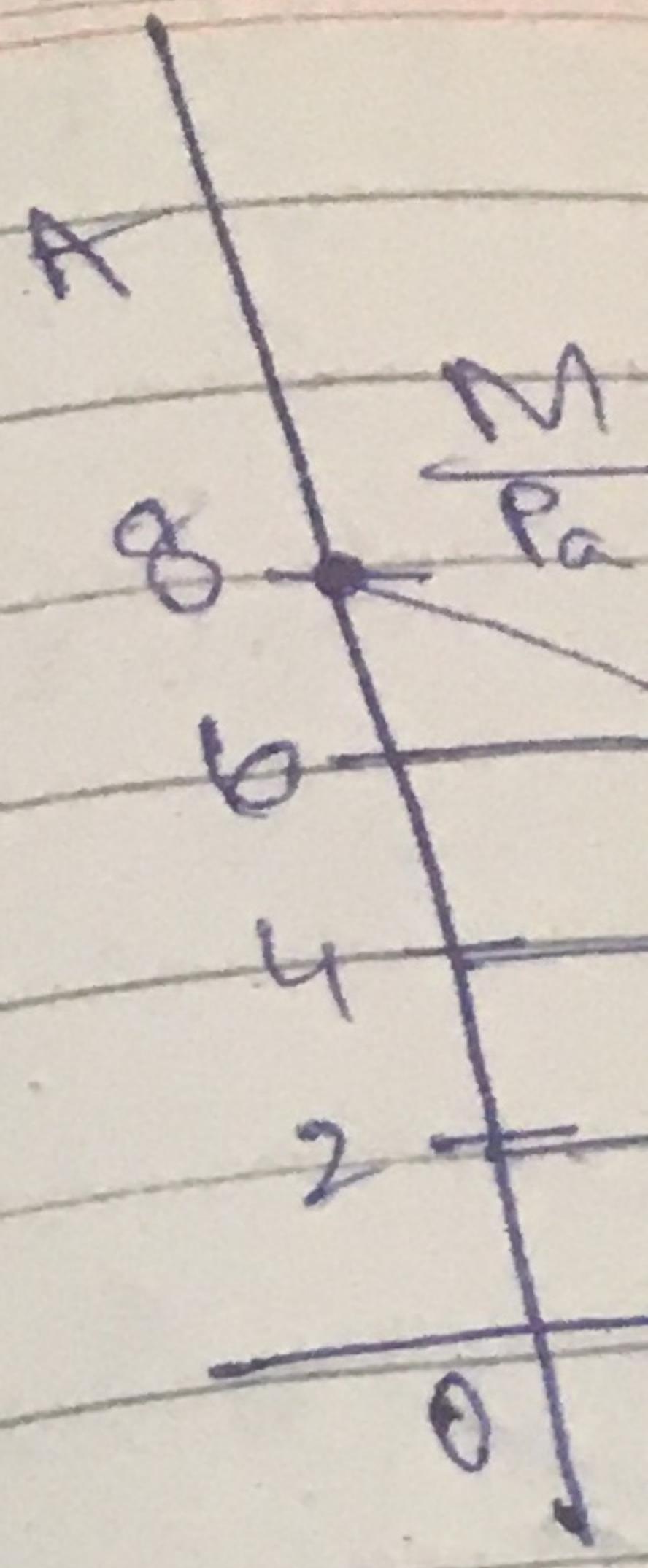
$$\frac{P_b}{P_A} = \frac{1}{1.5}$$

$$> \frac{2}{3}$$

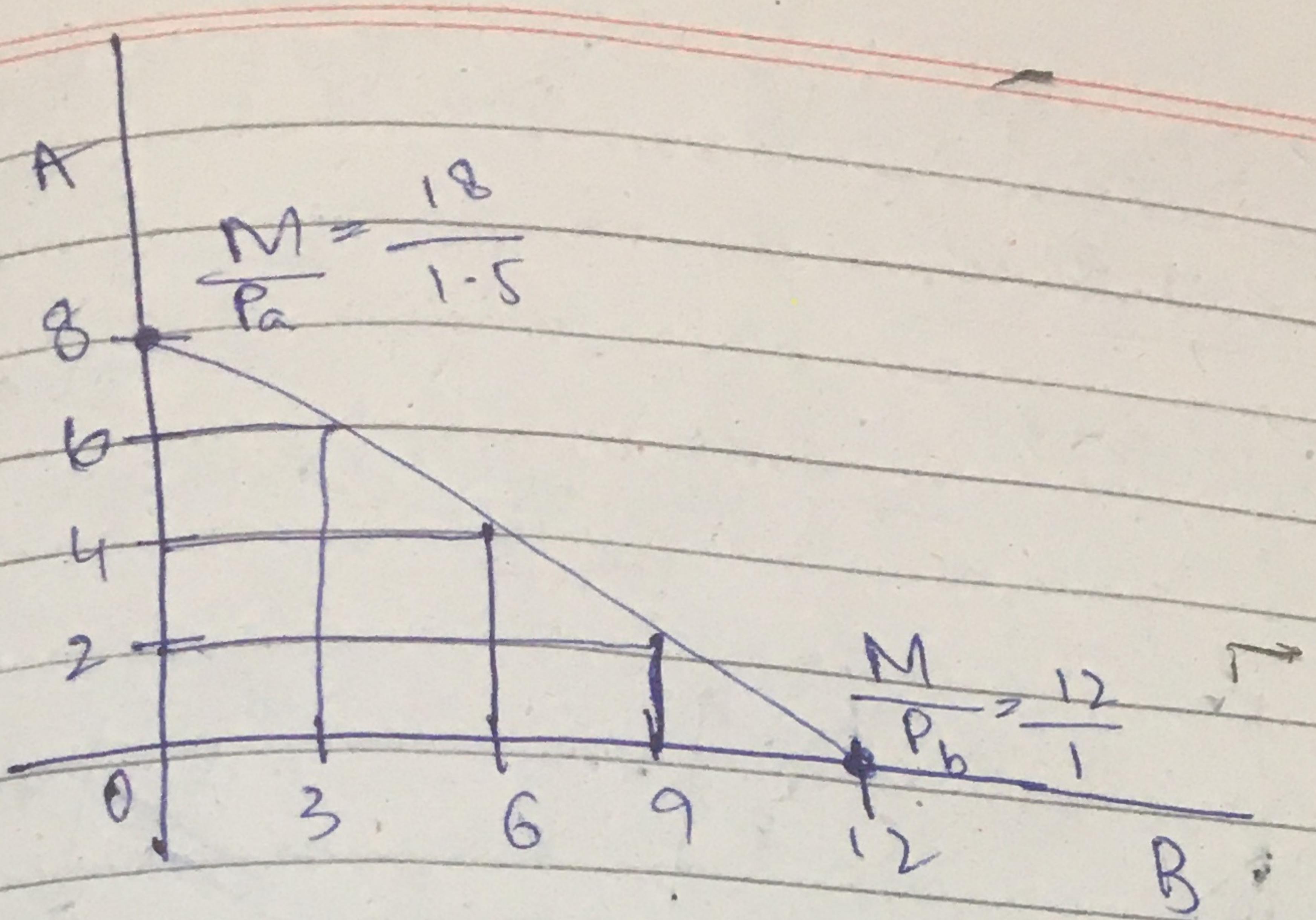
sol: Com

A
16

	A	B	$M = P_A \cdot A + P_B \cdot B$
1)	8	0	$\$12 = 1.5(8) + 1(0)$
2)	6	3	$\$12 = 1.5(6) + 1(3)$
3)	4	6	$\$12 = 1.5(4) + 1(6)$
4)	2	9	$\$12 = 1.5(2) + 1(9)$
5)	0	12	$\$12 = 1.5(0) + 1(12)$



N
P

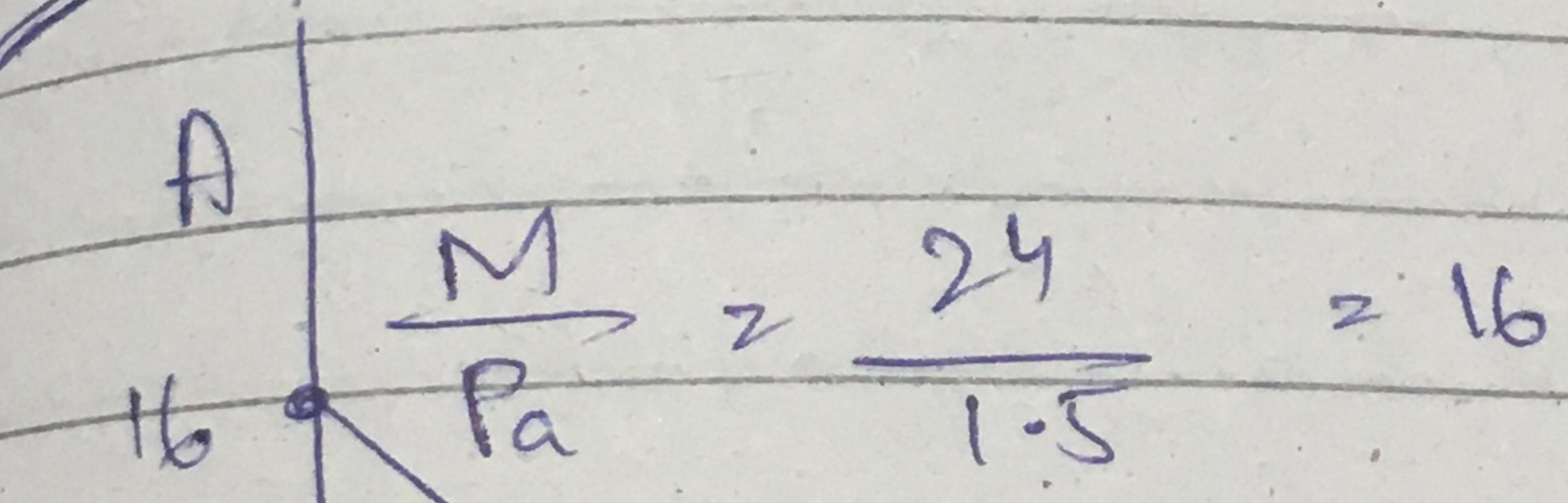


$$M = \$24$$

$$P_a = \$1.5$$

$$P_b = \$1$$

~~sols~~ Combinations?



$$\frac{M}{P_a} = \frac{24}{1} = 24$$

$$\frac{M}{P_a} = \$16$$

MAX. CONSUMPTION OF A WITH ZERO
OF B

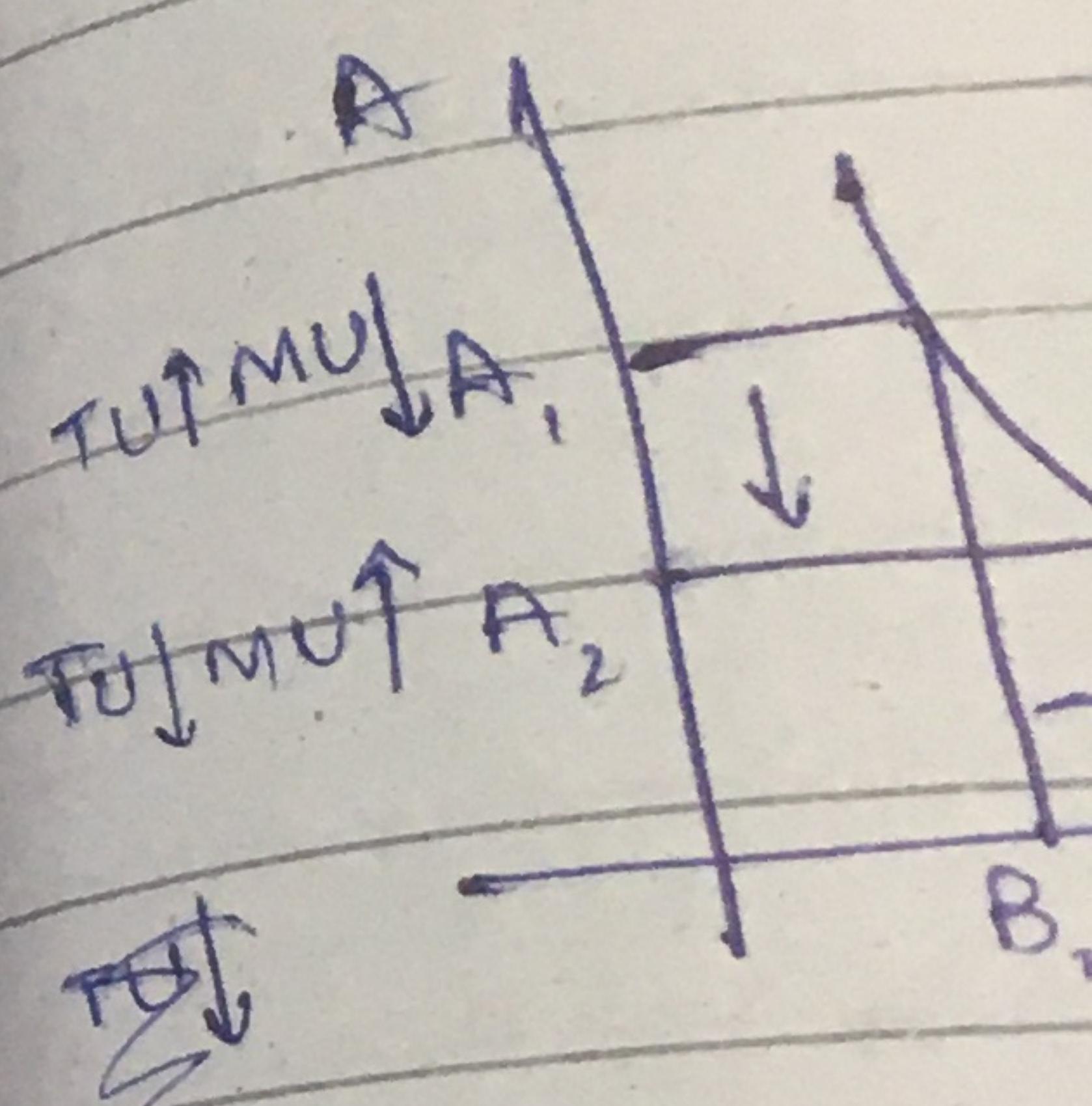
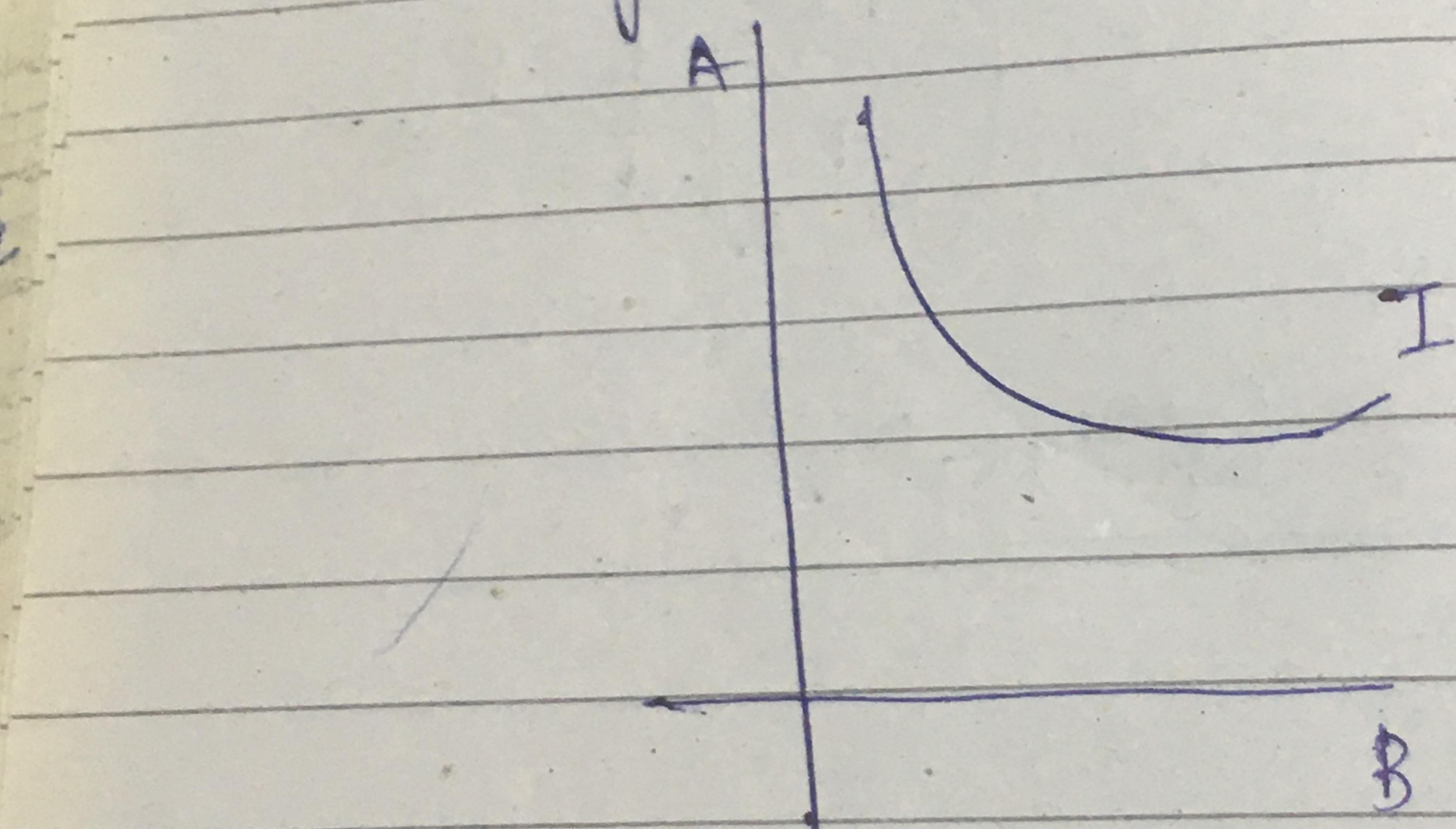
-- To be continued

ORDINAL UTILITY AND INDIFFERENCE APPROACH

Ordinal = subjectivity of utility

INDIFFERENCE CURVE

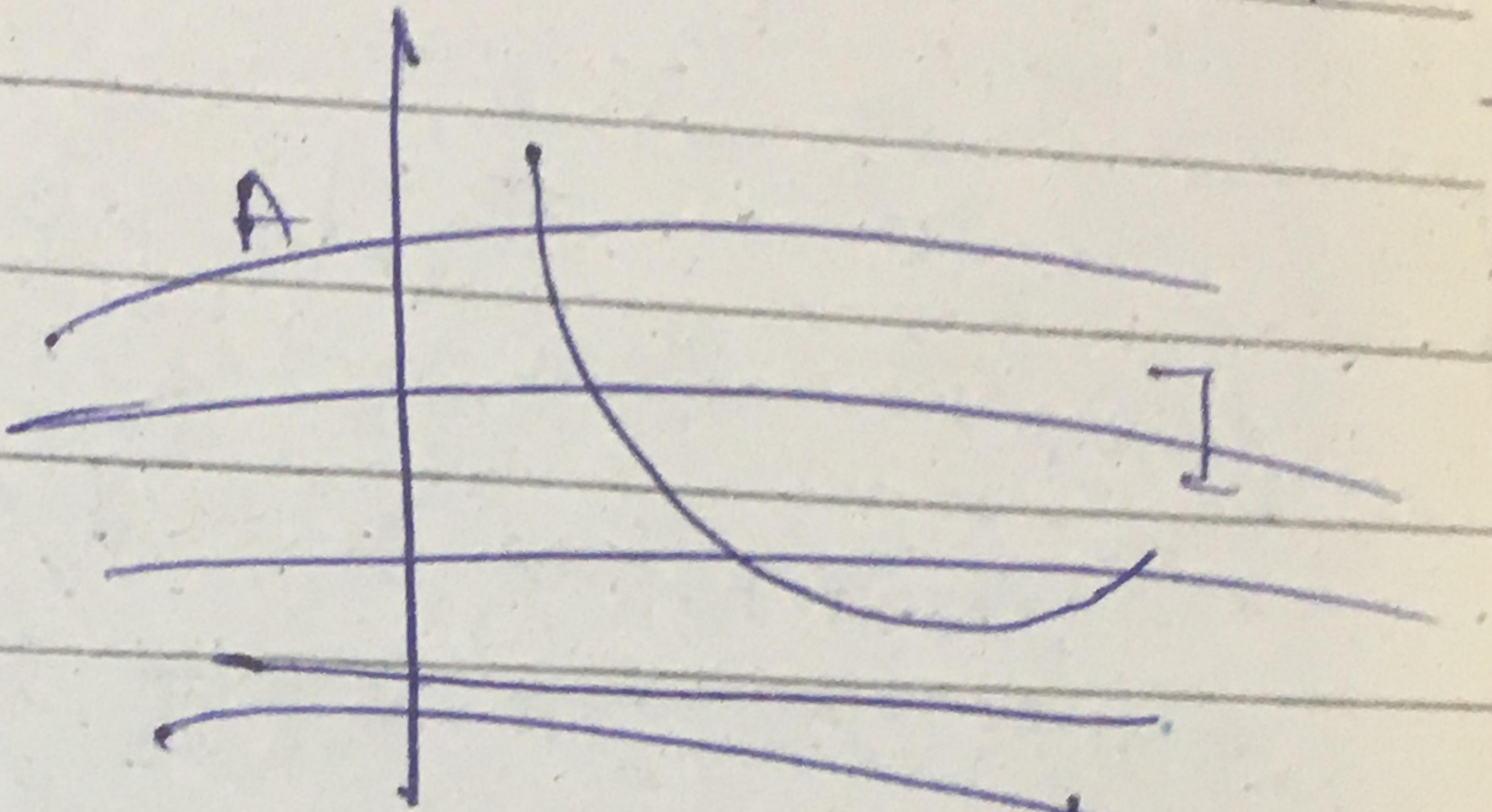
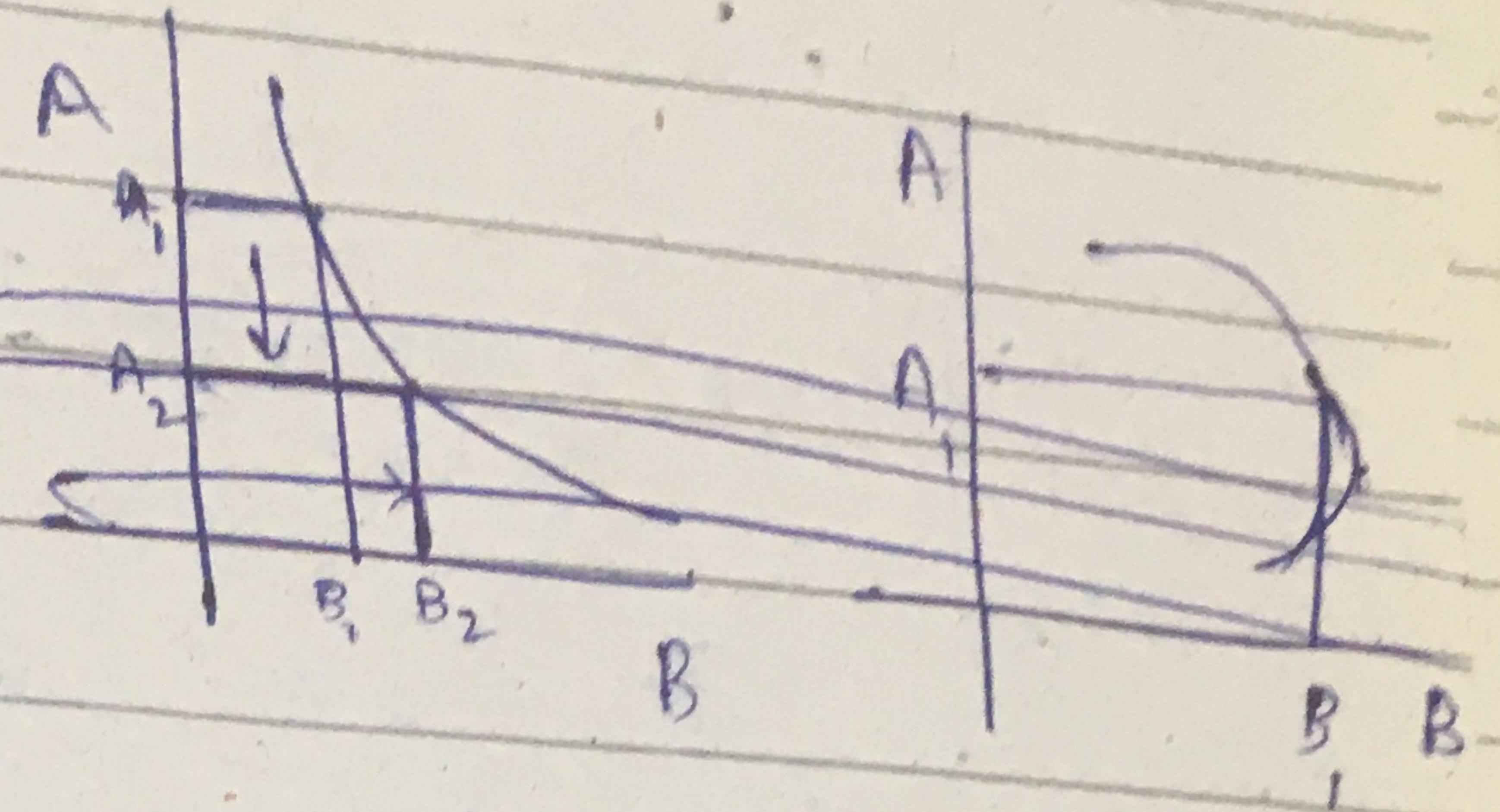
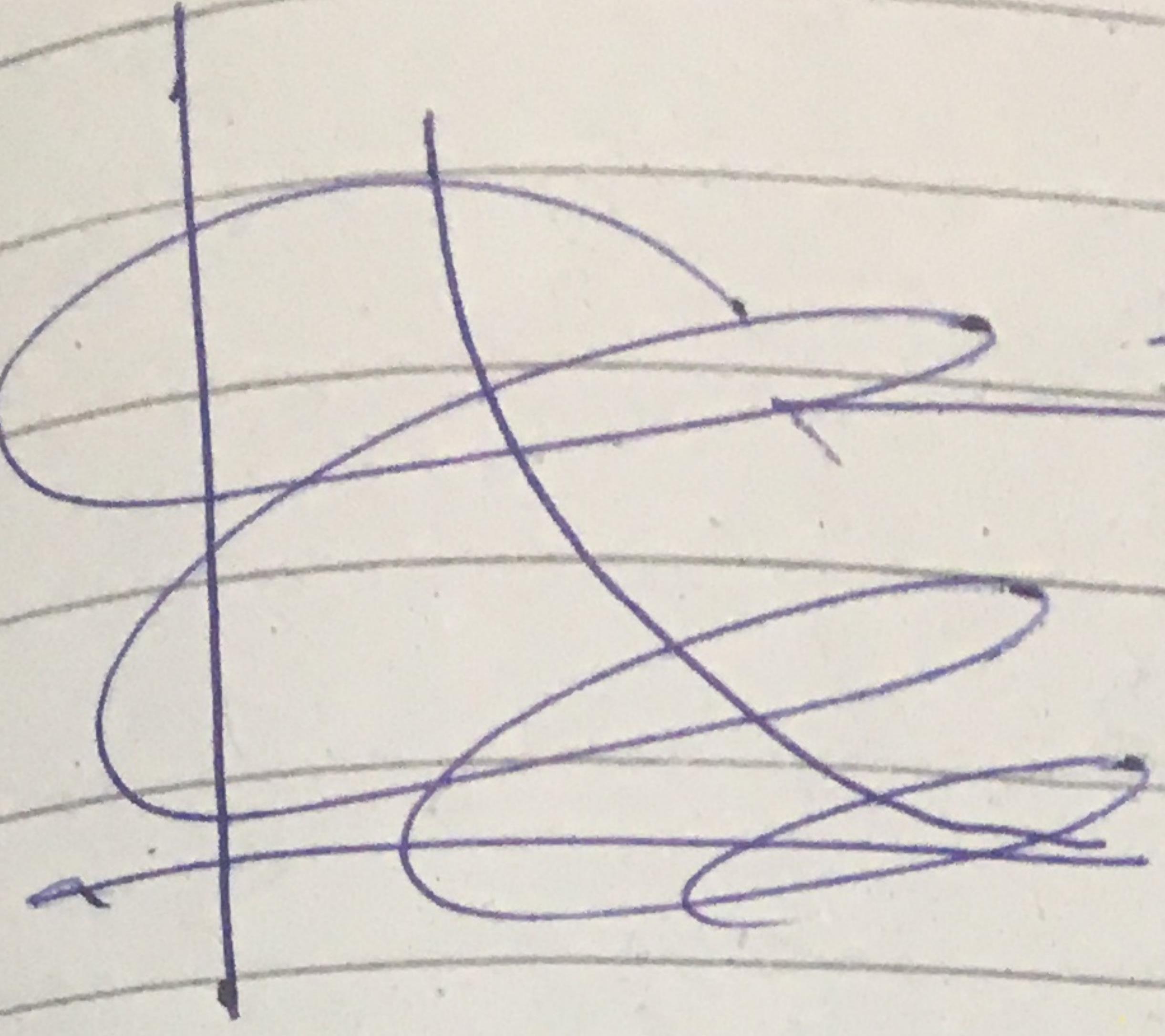
It is the locus of points indicating various combinations of two goods with a fixed level of total utility.



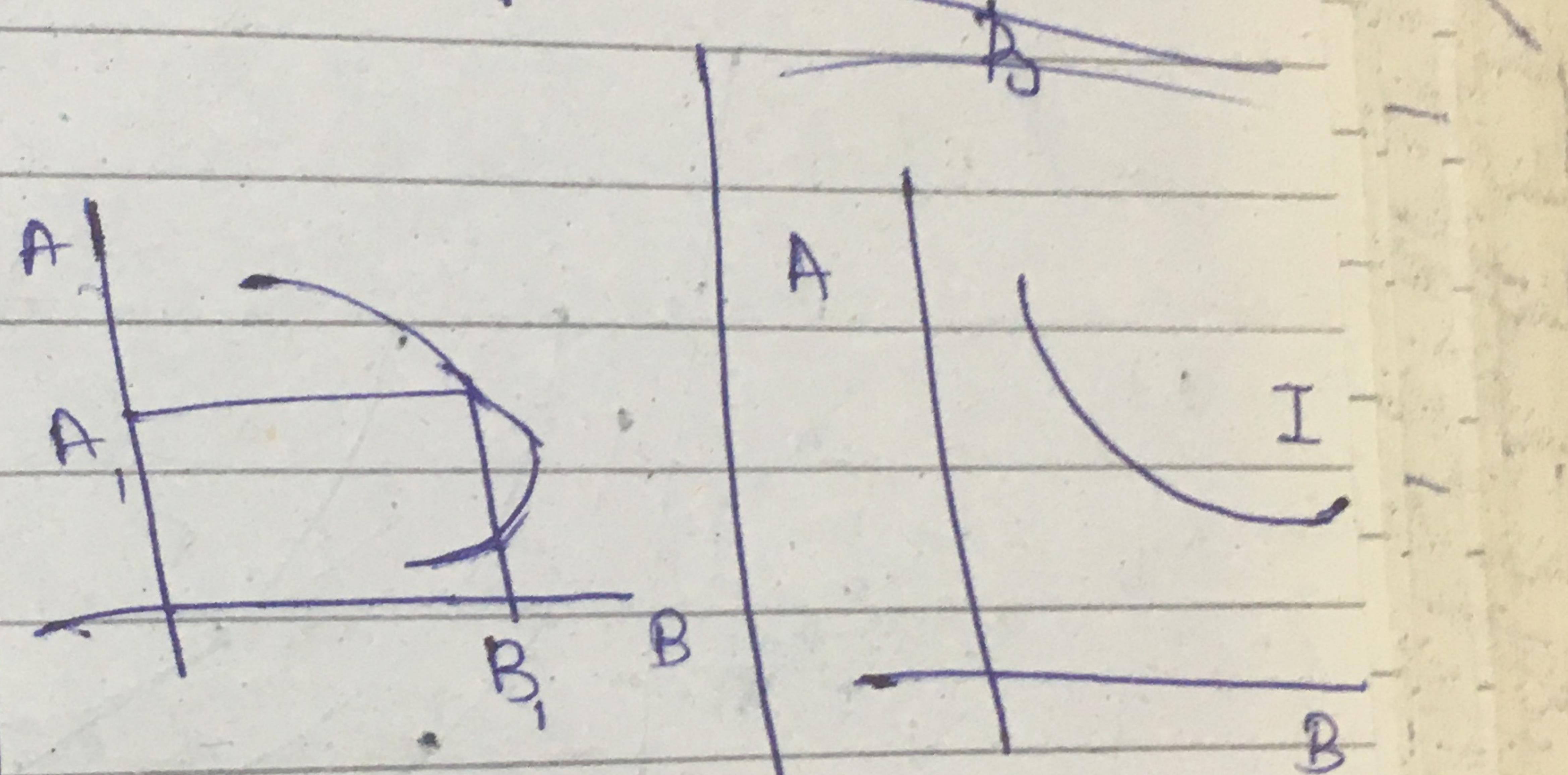
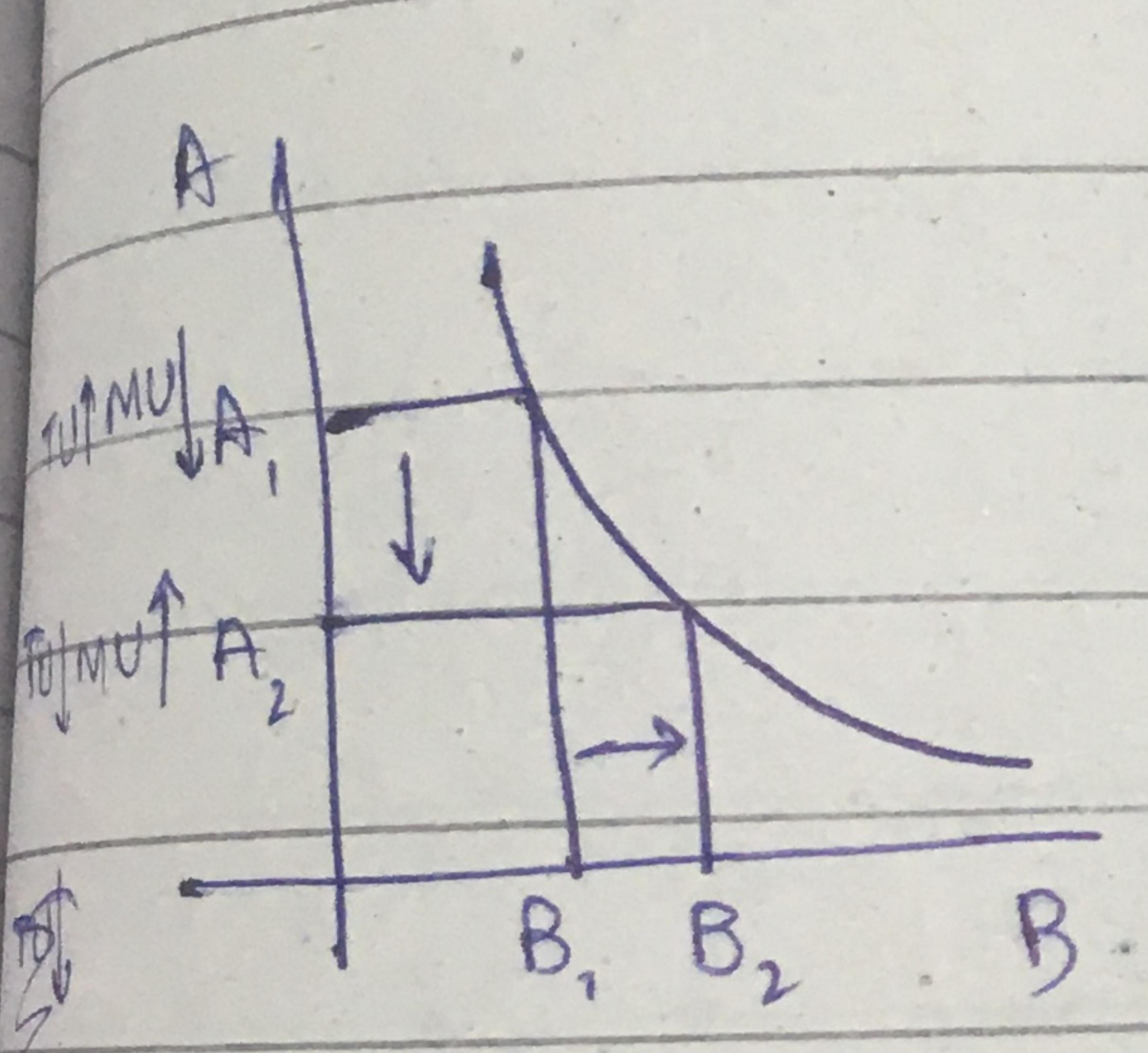
PROPERTIES:

- 1) The indifference curves are convex to origin.
- 2) Indifference map in one quadrant with different levels of total utility.
- 3) Consumer's equilibrium on the indifference curve.

APPLICATION
OF DIMINISHING MARGINAL UTILITY



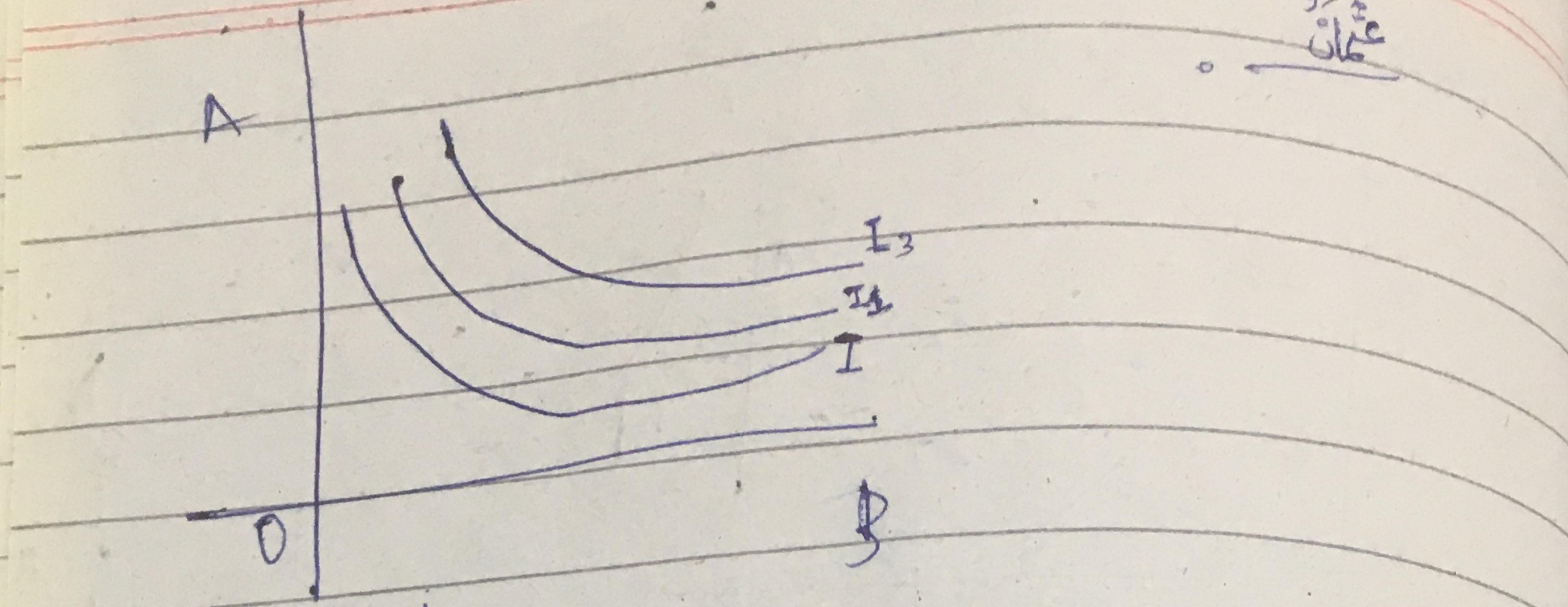
WHY CONVEX?



APPLICATION OF LAW

OF DIMINISHING

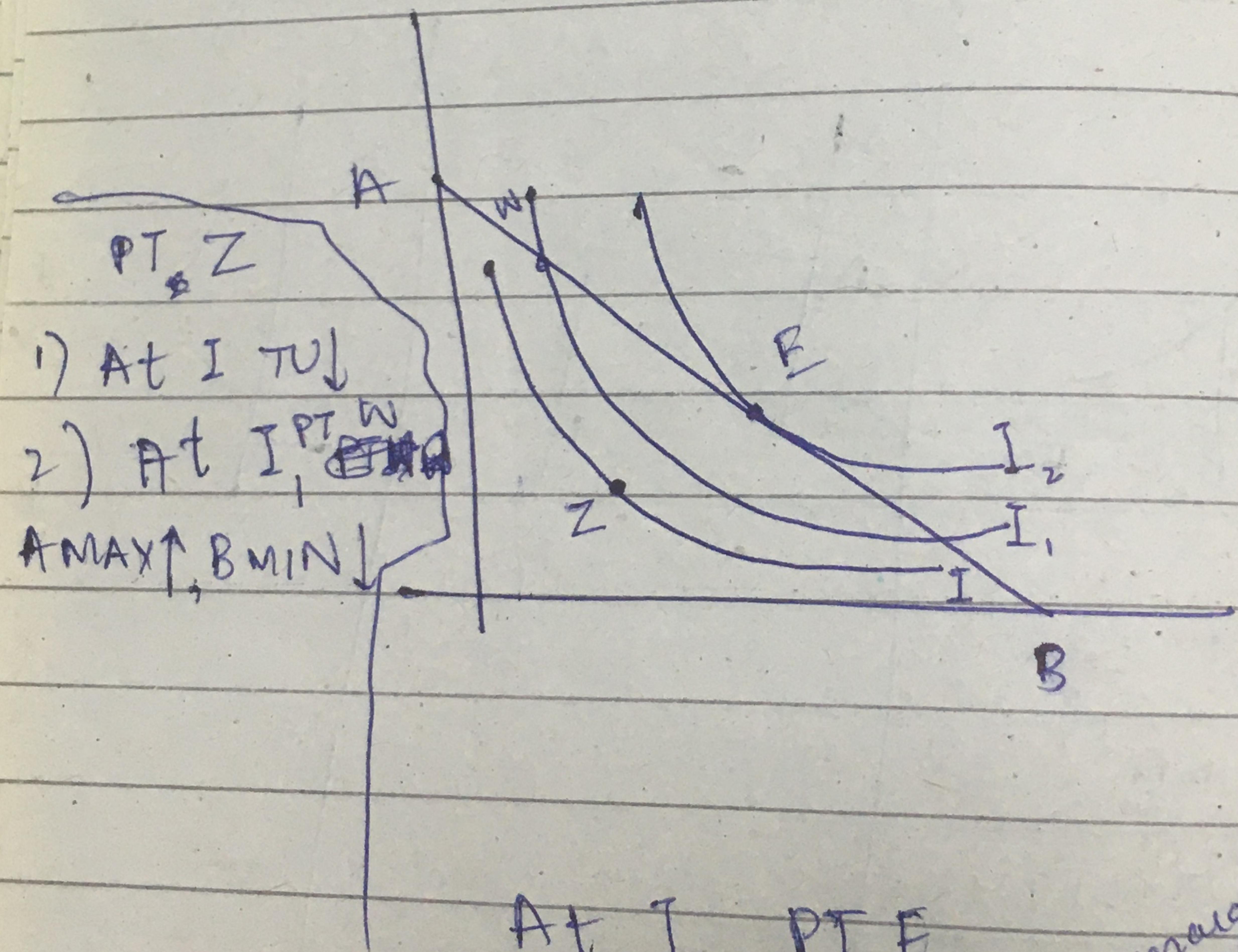
MARGINAL UTILITY



$TU < TU_1 < TU_2$

$I < I_1 < I_2$ $TU \text{ at } I < TU \text{ at } I_2$

CONSUMER'S EQUILIBRIUM :

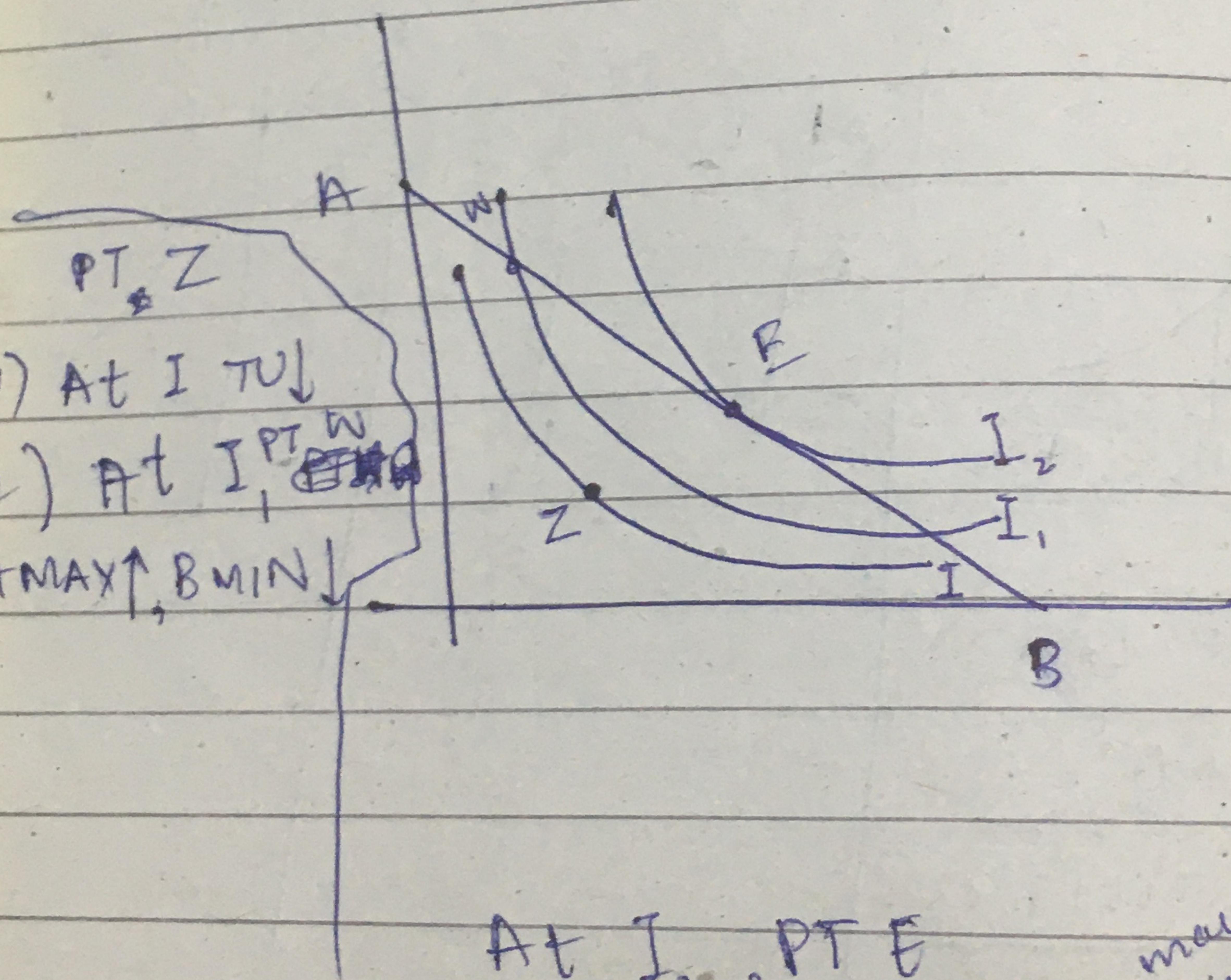
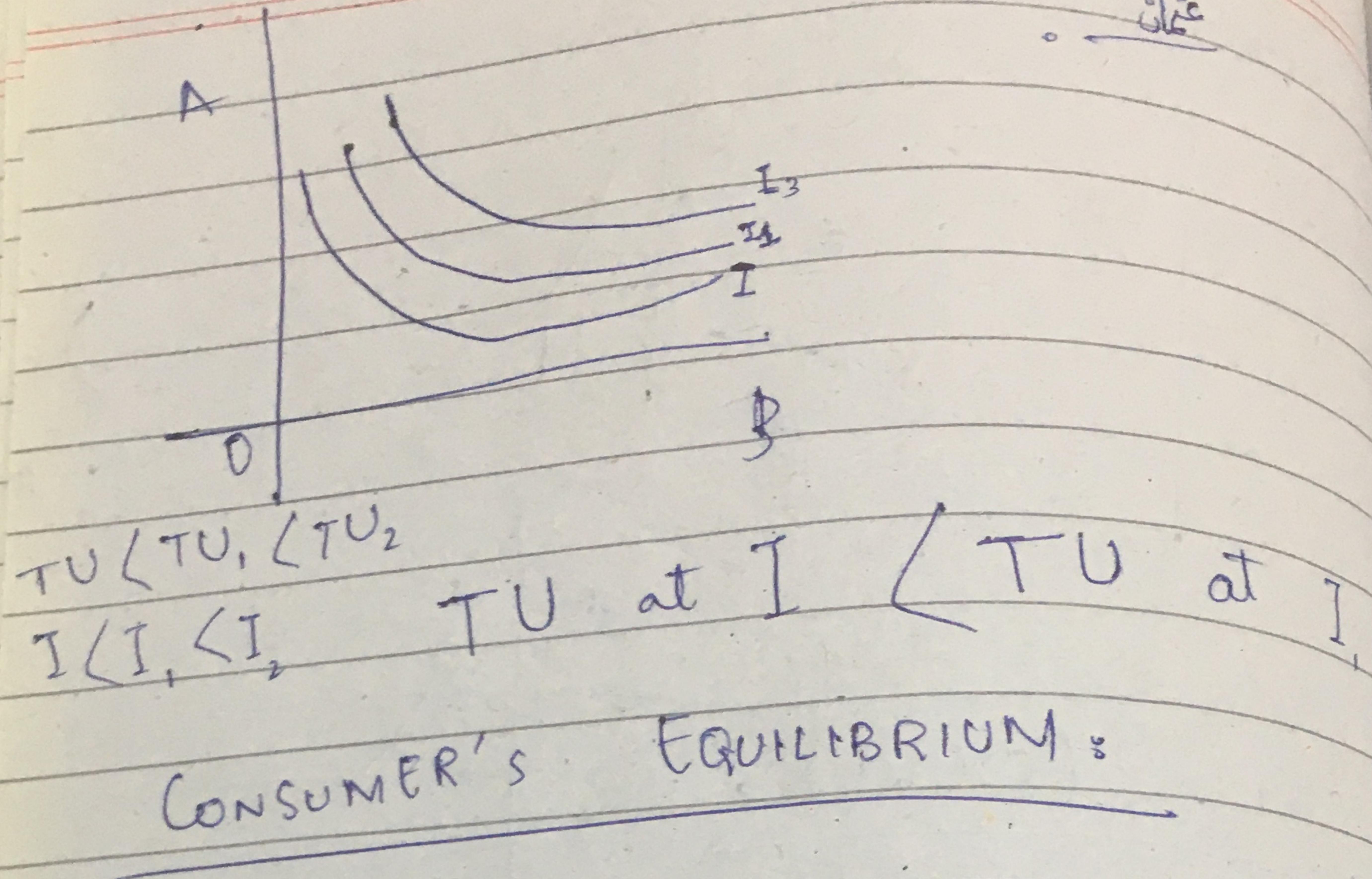


At I_2 , PT_E marginal rate of substitution

Slope of budget line = MRS at the indifference curve

3)

$$\frac{P_B}{P_A} = MRC$$



Slope of budget line = MRS at the indifference curve

↑
marginal rate of substitution

$$\frac{P_B}{P_A} = MRS$$

Accounting Profit = Total Revenue
OR
 $TR - \text{Direct B}$

Economic Profit = Total Revenue
(Explicit + Implicit Costs)

E.P < A.P

NORMAL PROFIT: (Break even point)

Total Revenue = Total Cost

REVENUE EARNED = COST INCURRED.

COST OF STAYING IN THE BUSINESS
OR OPPORTUNITY COST OF THE
ENTREPRENEUR.

RESOURCES:

- Fixed Resources (Equipment / building)
- Variable Resources (Labour)

SHORTRUN AND LONGRUN PRODUCTION

In Shortrun period resources are fixed and partially variable.

In Longrun period all resources become variable.
Expansion takes place.

Law of
Assumption
(1)
(2)
(3)

Statement
"In
un
for
inc
A"

Law of diminishing returns:

Assumptions

- (1) Shortrun ~~(production)~~ (period)
- (2) Technology is fixed and labour is variable.
- (3) Farming plot is also fixed.

Statements:

"In order to increase total product units of variable resource are added to the fixed resource, the total product increases to a certain point but the marginal product declines".

Total product = total quantity produced or total output

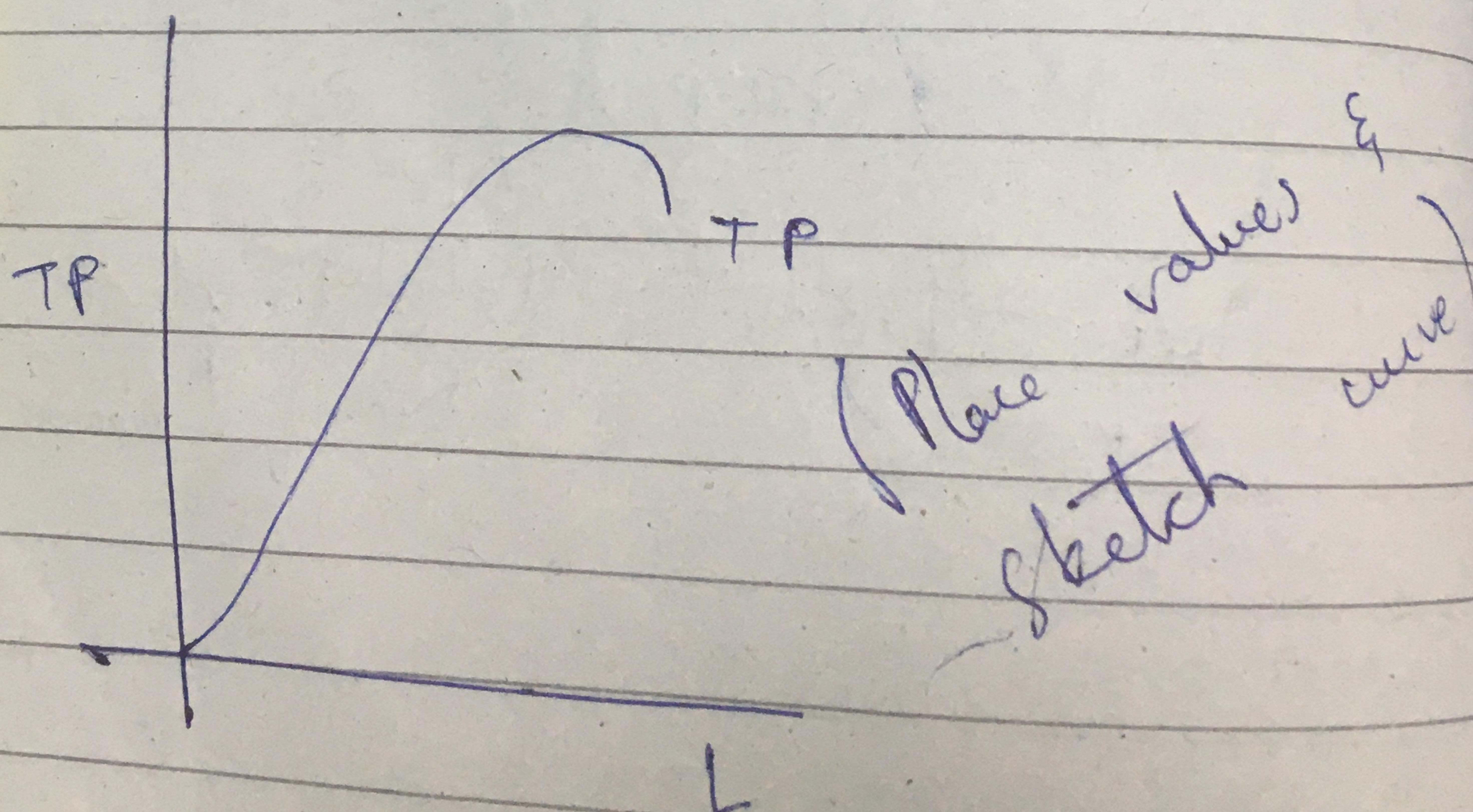
Marginal product = $\frac{\Delta TP}{\Delta L}$ \rightarrow total product

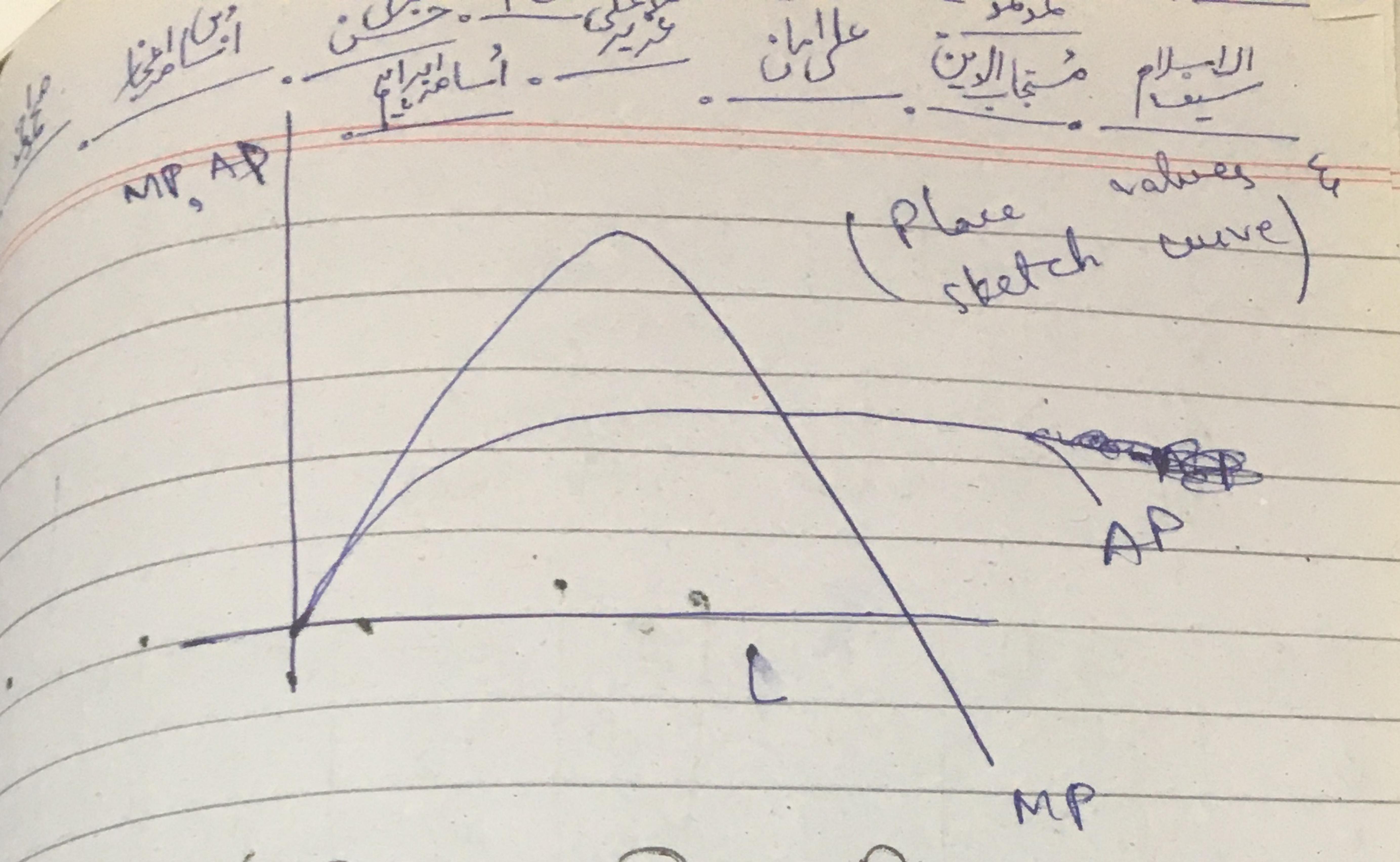
$$M.P = \frac{\Delta TP}{\Delta L} \rightarrow \text{Labour}$$

Average Product = $\frac{\text{Total Product}}{\text{No. of Labour}}$

Variable Resource (Labour)	Total Product (TP)	Marginal Product (MP)	Average Product (AP)
0	0	0	0
1	10	10	10
2	25	15	$25/2 = 12.5$
3	45	20	$45/3 = 15$
4	60	15	$30 - 60/4 = 15$
5	70	10	$70/5 = 14$
6	75	5	$75/6 = 12.5$
7	75	0	$75/7 = 10.7$ W.P.
8	70	-5	$70/8 = 8.75$

PANEL A





COSTS OF PRODUCTION

$$TC = TFC + TVC$$

$$AFC = \frac{TFC}{Q}$$

$$AVC = \frac{TVL}{Q}$$

$$ATC = \frac{TC}{Q}$$

$$MC = \frac{\Delta TC}{\Delta Q}$$

TC = Total cost

TVL = Total Variable cost

TFC = total fixed cost

MC = Marginal cost

TFC :

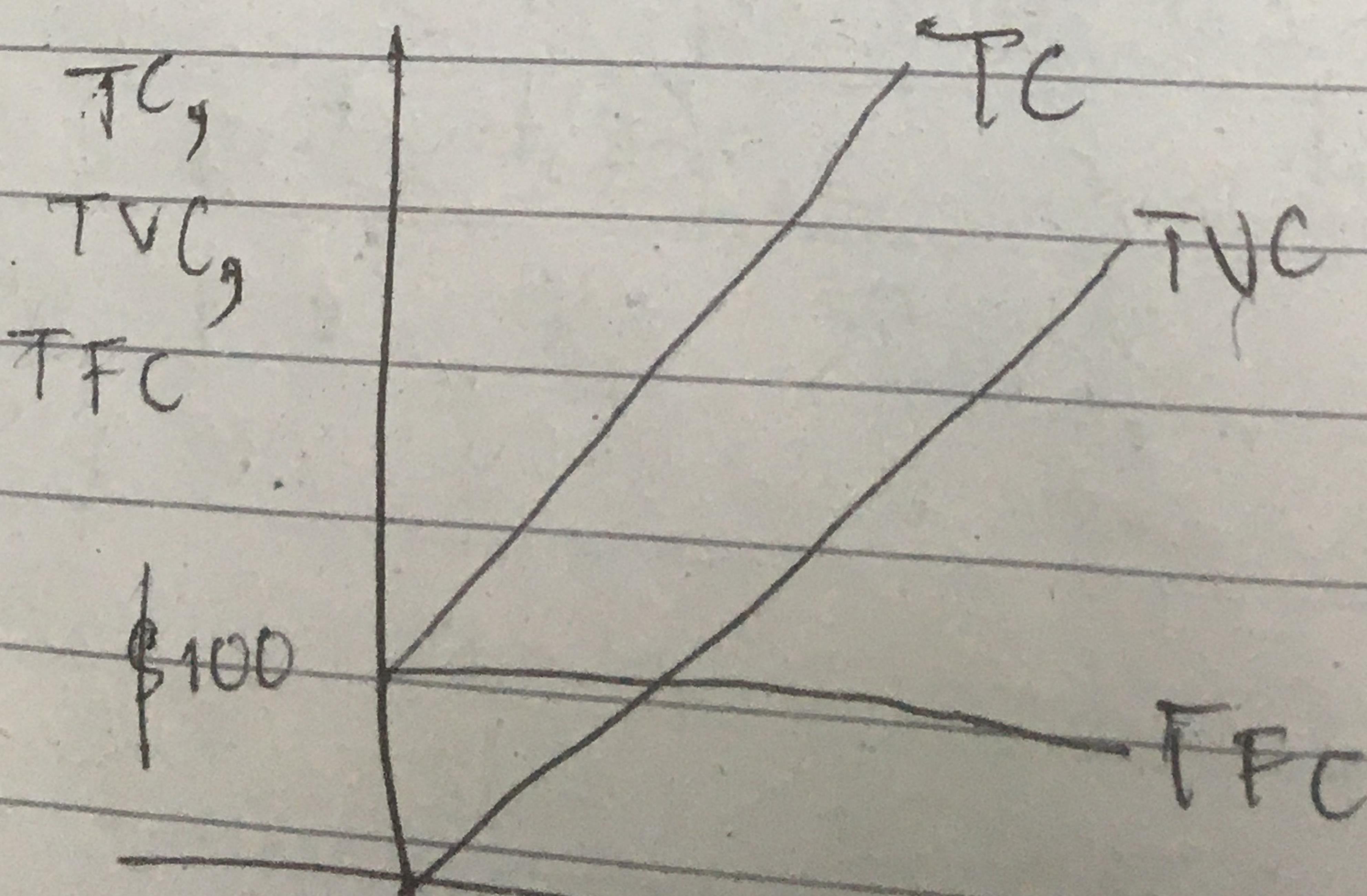
Total fixed cost refers to cost of equipment & infrastructure which doesn't change as long as the firm is in a short run period.

VC:

Variable cost linked with the variable resources as the cost of the variable resources increases, variable cost also increases.

TP(Q)	TFC	TVC	TC	AFC	AVC	ATC
0	\$100	0	100	-	-	
1	\$100	90	190	100	90	
2	"	170	270	50	85	
3	"	240	340	33.33	80	
4	4	300	400	25	75	
5	"	370	470	20	74	
6	"	450	550	16.67	75	
7	"	540	640	14.29	77.14	
8	"	650	750	12.5	81.25	
9	"	780	880	11.11	86.67	
10	"	930	1030	10	93	

PANEL - A



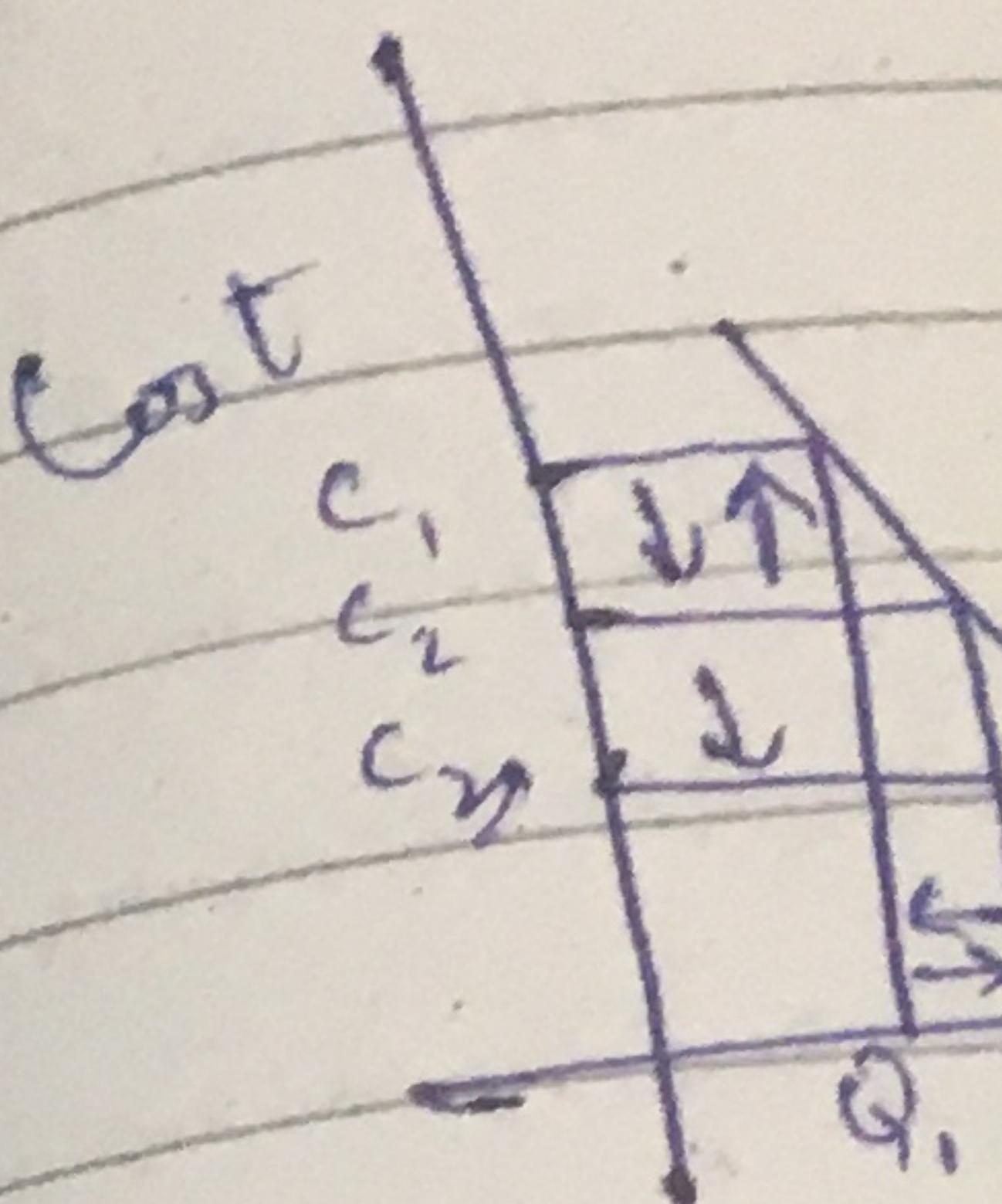
supporting costs:
Explicit costs, event fees, administration fees,
commissions, food, event fees, admission fees,
etc.

pays annual rent of \$5500 and spend \$21000 per year on material. His investment is of 40000 which he has been able to earn him \$5500. He has been offered a job of \$19000, his abilities are worth \$2500. Annual revenue earned is \$75000. Calculate accounting profit & economic profit.

(5)

(6)

Manager
Place
Person



b) what factor can shift the lot curves?

Q: why average variable cost curve u-shaped?

(1) Initial portion of arc it is a steep curve.

$$\Delta C > \Delta Q$$

(2) As you move on the flatter portion

$$\Delta C < \Delta Q$$

(3) Upper portion is inelastic & lower portion is flatter. (Elastic)

(4) Law of diminishing returns

- Fixed Resources
- Variable

Numericals
Elasticity
etc.

$$Q_u - Q_{is}$$

HUAWEI

Substitution f_k
 β

- (5) Managerial specialization takes place.
- (6) Per unit cost declines.

