

AlizaYousuf

SALES EXECUTIVE

PROFESSIONAL SUMMARY

HIGHLY MOTIVATED AND RESULTS-DRIVEN FRESHER WITH A STRONG PASSION FOR SALES AND CUSTOMER RELATIONSHIP MANAGEMENT. EQUIPPED WITH EXCELLENT COMMUNICATION, NEGOTIATION, AND INTERPERSONAL SKILLS, ALONG WITH A PROACTIVE APPROACH TO ACHIEVING SALES TARGETS. EAGER TO CONTRIBUTE TO A DYNAMIC SALES TEAM AND DRIVE BUSINESS GROWTH THROUGH INNOVATIVE STRATEGIES AND A CUSTOMER-CENTRIC APPROACH.

Phone:
03282243863

Email:
alizaghanchiii@gmail.com

Address: Rangoline Karachi

EDUCATION

Matric computer science
intermediate complete

PROJECT

CAVILLA

Developed a user -friendly website dedicated to showcasing various can model, features and new cars brands .

FREASH HEAVIEST

welcome to Fresh Heaviest, where flavor meets freshness in every bite.

SKILLS

STRONG COMMUNICATION AND INTERPERSONAL SKILLS
PROFICIENT IN BUILDING AND MAINTAINING CLIENT RELATIONSHIPS
BASIC UNDERSTANDING OF SALES PRINCIPLES AND TECHNIQUES
ABILITY TO IDENTIFY CUSTOMER NEEDS AND PROVIDE TAILORED SOLUTIONS
TIME MANAGEMENT AND ORGANIZATIONAL SKILLS
PROFICIENT IN MS OFFICE (WORD, EXCEL, POWERPOINT)
FAMILIARITY WITH CRM TOOLS (E.G., SALESFORCE, HUBSPOT)
SELF-MOTIVATED AND TARGET-ORIENTED

HOBBIES

- Reading sales and marketing-related books and articles.
- Participating in public speaking and debate competitions.
- Networking and attending industry events.

REFERENCES
AVAILABLE UPON REQUEST.
