

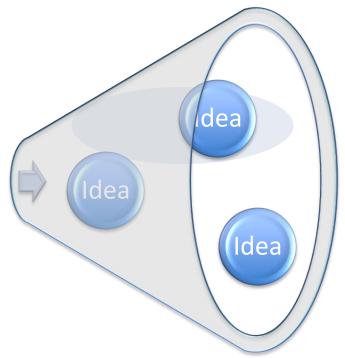
#### **Engineering Design**

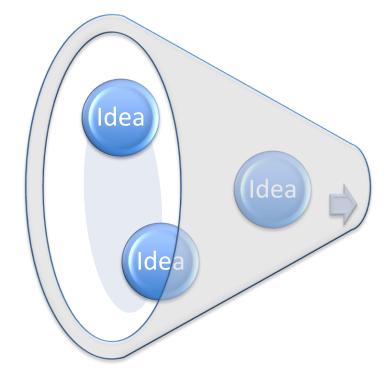
"Engineering design is the process of devising a system, component, or process to meet desired needs."

**ABET** 



#### Design Thinking





#### Divergent Thinking:

Asks: What is possible?
Looks for Possibilities
The more ideas the better!

#### Convergent Thinking:

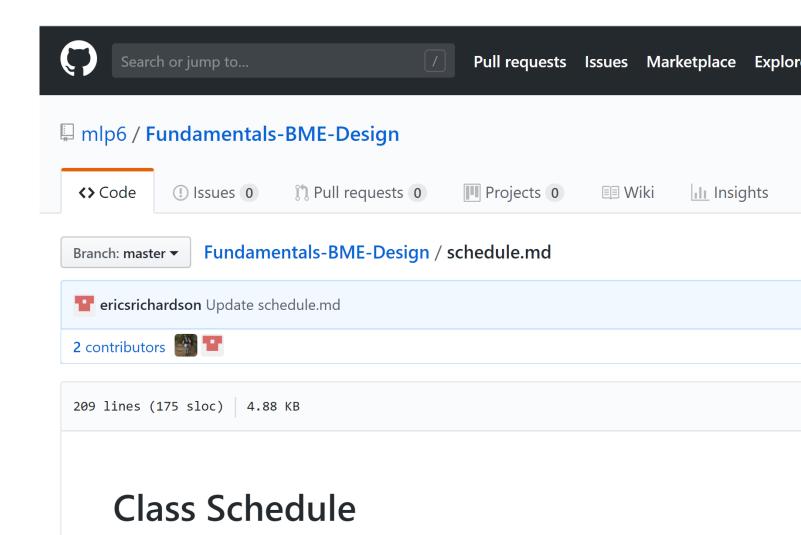
Asks: What is?
Looks for Fact
Most Common in Education



	se	Cycle 1 - PREP/ID		Cycle 2- DESIGN	sak	Cycle 3 - PROTOTYPE	sak	Cycle 4 - TESTING	rse
Lecture Topics	of Course	Disease State Analysis, Patient Flow	reak	Functional Decomposition and System- level Design	ter Break	DFM, LBM	ng Break	Design Poster Presentations	End of Course
	Start o	Competitive Options, including IP landscape	Fall Break	Concept Generation	Winter	Quality: DOE, Statistics, FMEA	Spring	Oral Presentation Tips & Tricks	Endo
		Market Analysis		Concept Selection		Clin/Reg Strategy and IRB		Final Presentation Dry-runs	
		Customer Needs		Testing strategies		IP Disclosure and Strategy			
		Specifications, Constraints (including Standards/reg)		Two "concept feedback" lectures					
Written Delieverables		Design Foundation Document, which includes DSA, Patient Flow, IP, Market Analysis (Basically the intro section to the final report)		Functional Decomposition (Appendix 1 of Final Report)		Final design desciption (both form and function, including CAD/photos of prototype)		Final Report, which includes: 1) DFD 2) HOQ 3) Final Design Document	
		HOQ (Customer needs mapped to preliminary specifications and constraints)		Sketches/CAD of top designs (Appendix 2 of Final Report)		Testing proposal (essentially the methods section of final report)		Test Methods and Results     Implementation Strategies     Appendices	
				Pugh Matrices (Appendix 3 of Final Report)		Implementation Strategies (LBM, FMEA, Clin/reg strategy and IRB proposal (if needed))			
				Updated HOQ/specs		Updated, Final HOQ/specs		Competition Submission	
				Testing Strategy (rough proposal)		Rev 2 of Appendices		IP Disclosure (if applicable)	
				Rev 2 of DFD		Competition Submission Plan		IRB documentation (if applicable)	
Presentation Deliverables		Project Intro slides (content of DFD, up to specs), 10 slides		Intro slides, plus five slides showing top 3 concepts/prototypes/subfunctions (Video/photos/CAD encouraged)		Intro slides, final design slides (3-4 slides showing final prototype), and implementation slides (3-4 slides showing LBM, FMEA, Clin/reg strategy)		Final Presentation (Intro slides, final design slides, tesing results, implementation slides, conclusion slides - polished)	
								Poster Presentation (leveraging their existing slide deck and final report)	
Presentation Format		10 minutes in-class presentation		30 minute time slot, with mentors and part of class (four other teams?)		15-20 minute in-class presentation		30 minute time slot, with mentors and part of class (four other teams?)	
Prototyping		Prototyping skills introduced		Initial prototyping; low to medium fidelity prototype and/or working subfunctions completed by winter break		Prototype refinement; functional, integrated prototype ready by spring break		Prototype tested against all specs in a statistically-driven approach	



#### Github Repo



#### Course Philosophy

- Provide practical process skills and integrate existing engineering skills
- Two parts to every design:
  - Design/Prototyping
  - Process/documentation
- When done well, they complement each other, when done poorly:
  - Design/Prototyping = endless chaos
  - Process/documentation = endless boredom Duke

#### Course Philosophy, continued

- Process lectures and skills lectures throughout the year
- For process lectures:
  - Introduction of material, then team time, the sharing with class (Think, Pair, Share)
  - The purpose of process lectures is to get your started on process with profs nearby
  - It will feel fast and incomplete, but take advantage of the time you have as a team



#### Course Philosophy, continued

- Course deliverables are relatively large and separated
- Interim assignments are not graded, but give an opportunity for you to get feedback
- Successful teams: steady climb
- Unsuccessful teams: peaks and valleys



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#### Today

- Announce teams
- Team dynamics
- Team contract, communication with sponsors
- Design Foundations, Part 1



#### **Teams**

Neonatology	Sarah Blau	Palmeri
	Elise Fernandez	
	Melissa Horowitz	
	Helen Tan	
Bladder	Enoch Chang	Palmeri
	Michael Good	
	Apoorva Ramamurthy	
	Naomi Morales-Medina	
Hand Measure	Jen-Wei(Rich) Wang	Richardson
	Miranda McMickens	
	Tanvi Kamat Tarcar	
	William Ding	
GI Endo	Xiaoyu Qi	Richardson
	Lucy Liang	
	Pratik M Bokadia	
	Urvi Telang	
BP	Erick Lorenzana	Palmeri
	Howard Li	
	William Ding	3
	Rebecca Cohen	
		,

#### **Teams**

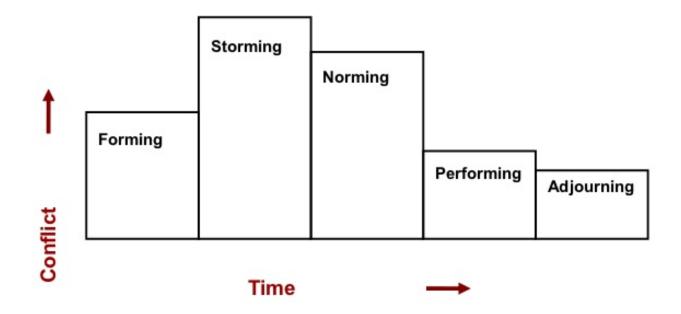
	Pratik M Bokadia	
	Urvi Telang	
BP	Erick Lorenzana	Palmeri
	Howard Li	
	William Ding	
	Rebecca Cohen	
Intubation	Jason Cooper	Palmeri
	Kyle Janson	
	Zhiwei Kang	
	Ashish Vankara	
Needle	Stephen Xu	Palmeri
	Edward Yao	
	Kayla Wright-Freeman	
	Chance Fleeting	
Derm Scan	Gina Lee	Richardson
	Ethan Ho	
	Raj Borra	
	Edward Hsieh	
Medical Waste	David Faulkenberry	Richardson
	Alexander Culbert	
	Jason Fischell	
	Gregory Goldman	

#### Seating arrangements

Front of Class						
Neonatology	Bladder	Hand Measure				
ВР	Intubation	Needle				
GI Endo	Derma Scan	Medical Waste				
Caves' Teams	Caves' Teams	Caves' Teams				
Back of Class						



#### **Stages of Team Building**





#### Launching project teams

The formation phase is the single most important determinant of future team performance



#### Conflict: Good or Bad?

What types of conflict can your team encounter, and are these types good or bad?



#### Conflict

- Interpersonal conflict Bad
- Process conflict Bad
- Task Conflict It depends…

"Task conflict and team performance were positively associated under conditions of high psychological safety"



#### Mitigating interpersonal conflict: Know thyself

MBTI - 16personalities.com



## Mitigating Process Conflict: The Shared Mental Model, or the blind pass

# Mitigating negative task conflict: Psychological Safety

# What Google Learned From Its Quest to Build the Perfect Team

New research reveals surprising truths about why some work groups thrive and others falter.

BY CHARLES DUHIGG FEB. 25, 2016



## Psychological Safety: Best Indicator of team performance

"A shared belief that the team is safe for interpersonal risk taking"

#### Team Contract (Draft Due Friday)

- Living document, less than one page, containing:
  - Vision
  - Process for communication, meeting, and/or roles (SMM to mitigate process conflict)
    - How will you communicate to each other?
       Where/when will you meeting?
  - Process for conflict management
- Value is in the conversation



#### Team Name and Photo

- Come up with a team name
  - Short
  - Relevant
  - Appropriate
- Take a picture of your team, label your team members (preferred individual names under each member) and label your team
- Email to Palmeri, Richardson and Caves (if applicable) by Friday midnight



#### Example





#### Team time (15 minutes)

- Recommendations
  - Take a photo
  - Ideas name
  - Start discussions about team contract



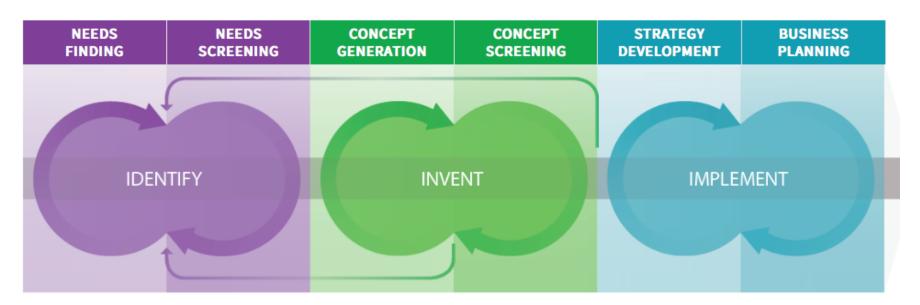
### Needs finding and validation: The most important phase of the Product Development Process!



#### Stanford Biodesign Model

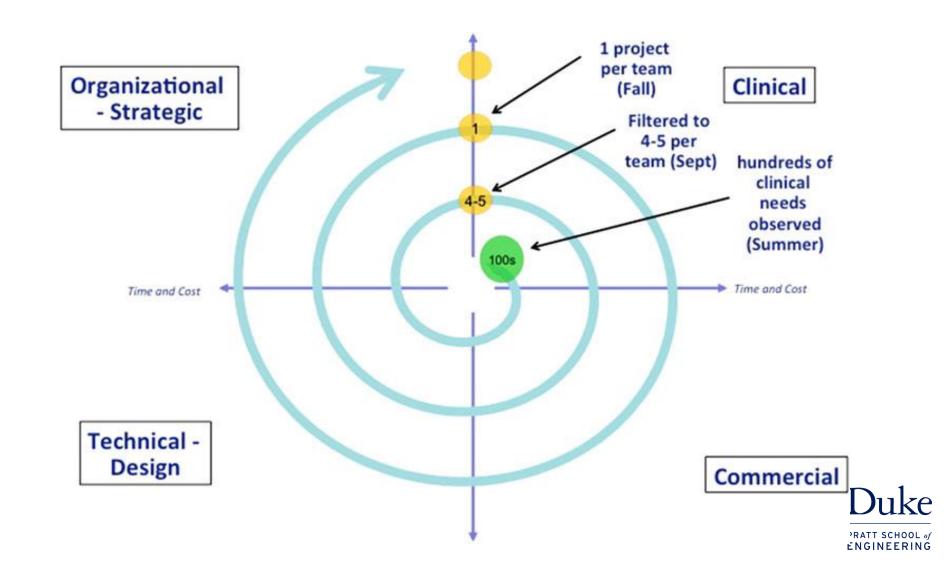
#### BIODESIGN

The Process of Innovating Medical Technologies





#### Hopkin's CBID Spiral Innovation Model



Medical Device Development: High-level Representation of Development Phases and of Functional Activities Gate Gate 2 3 Phases Initiation/ **Design and Development/** Final Validation/ Formulation/ **Product Launch** Opportunity Verification & Validation **Product Launch Preparation** and Post-Launch Concept and Feasibility and Risk **Assessment Phase** Phase **Analysis** Phase manufacturing process, verification and validation **Functional** Phase II Phase III Phase IV Phase V Groups Phase I Agreement Readiness Readiness Charte Project Core Team General Project Mgmt Financial Review Selection Plan & Timeline MarketAnalysis Concept Marketing Development Customer Market Launch Competitive Customer Input/ Customer Physician training & Product Launch Acceptance/ Launch Product Branding Assessment VOC Prototype Eval Prototype Eval. d N Plan/Forecast contd. sales efforts Early Concept Design Verification Product Design Prototype Analysis **DHF** Completion Selection Ramp Development and Validation Research & Early Risk nitiate & Maintain Design Initial Design Risk Maintain DHF & dFMEA Update & Design Outputs= Product improvmts. Development Design Risk Analysis (dFMEA) Assessment History File (DHF) Acceptance/ Project Timeline Analysis (dFMEA) Design Inputs asneeded Acceptance/ Legal Legal/IP Analysis IP Landscape Review Final Patent Review Acceptance/ Patent Review and Filings & Review of Filings with R&D Regulatory Initial Regulatory Obtain Regulatory Regulatory and Regulatory Regulatory Post-market Definition Strategy Clinical Path Strategy Update Approval/Clearance Surveillance/MDR Design / Design / Reimbursemen Finalize Reimburse-Initial Reimbursement Reimbursement Update reimbursmt. Reimbursement Path ment Strategy Strategy Strategy Update asneeded **Project |** Supplier Collaboration Manufacturing & Operations Initiate DFM Initial Initial Process FMEA Detailed Producibility Process improvmts. Mfg/Ops Scale Up (Tooling, Fixturing) asneeded Jpdate design contro docsasneeded Quality Finalize Process Quality Audits IQ/OQ/PQ/PPQ Phase 1 Phase 2 Phases 3-5 (Invent) (Identify) (Implement)

#### Where can needs come from?

- Direct observation
- Physician and nurse interviews
- Friends and Family who have had this disease
- Textbooks
- Market research that has been done in the area
- Company activity in the area (Financial/strategic reports)
- Venture capital/startups
- Other online resources:
  - Associations for certain disease (AHA, NCI, etc.)
  - Chat rooms and patient advocacy groups



#### Clues for Unmet Needs (1.2.4)

- Patient
  - Pain
  - Complications
  - Stress
  - Time and Convenience
- Provider
  - Risk
  - Malfunction
  - Uncertainty
  - Dogma

- Payer/System
  - Inefficiency
  - Information Gaps
  - Cost



#### **Need Statements**

- Need Statements:
  - Problem: What is the pain point?
  - Population: Who is affected?
  - Outcome: What is the desired change?
- Example: "A way to address (Problem) in (Population) that (Outcome)"



#### **Observations**

- Rules:
  - Be respectful of patient privacy
  - Ask questions when appropriate
  - Caution with electronic devices
  - Take notes of what is happening, not your interpretation!



#### Interviews

"If I had asked my customers what they wanted, they would have said a faster horse"



#### Interviews

- What effective interview techniques have you used (or seen used) in the past?
  - Ask why (5 times!)
  - Never say usually
  - Encourage stories
  - Look for inconsistencies (Do what I say, not what I do)
  - Pay attention to body language
  - Don't be afraid of silence
  - Do not suggest answers to questions
  - Avoid binary questions
  - Document! (Appropriately)



#### Interview Exercise

 Interview your partner about his/her breakfast experience: What needs does he/she have?



## Common Pitfalls of Need Statements

- Too general
- Too specific
- Stuck in current practice
- Embedded Solution
- Built on a negative



#### What is your need statement?

"A way to address (Problem) in (Population) that (Outcome)"



#### Communication with Sponsor

- Please send a short email to your sponsor introducing yourselves
- Send her/him your draft need statement
- You will be providing them with weekly updates over email (more later)
- Tips:
  - Don't expect quick turn around on emails/meeting requests (up to 2-3 days for email responses, 1-2 weeks for meeting availability)
  - If meeting with sponsors, dress/act appropriate for the environment, and be on time



#### Summary

- Course Philosophy
- Team formation
- Design Foundation
- Due before Friday Midnight:
  - Team photo/name to profs via email
  - Team contract on Sakai (?)
  - Email sponsor with intros and need statement, copy profs

