## AppHappy segmentation survey questionnaire items

q1. vvnic	ch of the following best describes your age? (Select one)	
<ul> <li>18</li> <li>25</li> <li>30</li> <li>35</li> <li>40</li> <li>45</li> <li>50</li> <li>60</li> </ul>	nder 18 (1) 8-24 (2) 5-29 (3) 0-34 5-39 0-44 5-49 0-54 5-59 0-64 5 or over (12)	
q2. Do you own any of the following smartphones or other web-enabled devices? (Select all that apply)		
iP   Ar   Bl   No   W   Hl   Ta	MIZE) Phone (r1) Pod touch (r2) Indroid (r3) IlackBerry (r4) IlackBerry (r4) IlackBerry (r5) Indows Phone or Windows Mobile (r6) Indows Phone or Windows Mobile (r6) Index Phone (r7) Index Phone (r7) Index Phone (r8) Index Phone	
q4. Do yo	ou use any of the following kinds of Apps? (Select all that apply)	
M	OMIZE**) Iusic and Sound Identification Apps (r1) V Check-in Apps (r2) Intertainment Apps (i.e. U2) (r3) V Show Apps (i.e. Glee) Is aming Apps Iocial Networking Apps (i.e. Facebook) Is eneral News Apps (i.e. Yahoo! News) Inhopping Apps Inhopp	

q11. How many Apps do you have on your smartphone/iPod Touch/Tablet? If you have more than of
these device, please tell us the total number of Apps. (Select one)
<ul> <li>1-5 - 1</li> <li>6-10 - 2</li> <li>11-30 - 3</li> <li>31+ - 4</li> <li>Don't know - 4</li> <li>None - 6 (Skip to q13)</li> </ul>
q12. Of your Apps, what percent were free to download? (Select one)
<ul> <li>None of my Apps were free - 1</li> <li>1% - 25% - 2</li> <li>26% - 50%</li> <li>51% - 75%</li> <li>76% - 99%</li> <li>All of my Apps were free - 6</li> </ul>
q13. How many times per week do you visit each of the following websites? (Select all that apply)
codes 1 – very often 2 - sometimes 3 - rarely 4 – almost never
(**RANDOMIZE**) Facebook (r1) Twitter (r2) Myspace Pandora Radio Vevo YouTube AOL Radio Last.fm Yahoo Entertainment and Music IMDB LinkedIn Netflix (r12)
q24. Please tell us how much you agree or disagree with each of the following statements. (Select one across for each)

## codes:

- 1 Agree Strongly
  2 Agree
  3- Agree Somewhat
  4- Disagree Somewhat

- 5 Disagree
- 6 Disagree Strongly

Statements: (\*\*RANDOMIZE\*\*)

- r1. I try to keep up with technological developments
- r2. People often ask my advice when they are looking to buy technology or electronic products
- r3. I enjoy purchasing new gadgets and appliances
- r4. I think there is too much technology in everyday life
- r5. I enjoy using technology to give me more control over my life
- r6. I look for web tools and Apps that help me save time
- r7. Music is an important part of my life
- r8. I like learning more about my favorite TV shows when I'm not watching them
- r9. I think there is too much information out there today from the internet and sites like Facebook
- r10. I'm always checking on friends and family through Facebook or other networking websites
- r11. The internet makes it easier to keep in touch with family and friends
- r12. The internet makes it easy to avoid seeing or having to speak with family and friends
- q25. And how much do you agree or disagree with each of the following?

coding: like q24

Statements: (\*\*RANDOMIZE\*\*)

- r1. I consider myself an opinion leader
- r2. I like to stand out from others
- r3. I like to offer advice to others
- r4. I like to take the lead in decision making
- r5. I'm the first of my friends and family to try new things
- r6. Responsibility is overrated; I'd rather be told what to do
- r7. I like being in control
- r8. I'm a risk taker
- r9. I think of myself as creative
- r10. I am an optimistic person
- r11. I am very active and always on the go
- r12. I always feel stretched for time
- q26. And finally how much do you agree or disagree with each of these statements? (Select one across for each)

coding: like q24

Statements: (\*\*RANDOMIZE\*\*)

- r3. I am always on the lookout for a bargain, discounts or deals
- r4. I derive enjoyment from any kind of shopping
- r5. I like package deals because I don't have to do as much planning
- r6. I'm always shopping online
- r18. I find I'm often attracted to luxury brands.
- r7. I prefer to buy designer brands.
- r8. I can't get enough Apps

- r9. It's not the number of Apps you have but how cool they are that really matters r10. I love showing off my new Apps to others r11. My children have an impact on the Apps I download r12. It's usually worth spending a few extra dollars to get extra App features r13. There's no point in earning money if I'm not going to spend it r14. I am influenced by what's hot and what's not
- r15. I buy brands that reflect my style
- r16. I tend to make impulse purchases
- r17. Above all else, I think of my mobile phone as a source of entertainment
- q48. Which of the following best describes the highest level of education you have attained? (Select one)
  - Some high school 1
  - High school graduate 2
  - Some college 3
  - College graduate 4
  - Some post-graduate studies 5
  - o Post graduate degree 6
- q49. Which of the following best describe your marital status? (Select one)
  - Married 1
  - o Single 2
  - Single with a partner 3
  - Separated/Widowed/Divorced 4
- q50. Do you currently have any children in the following age groups? (Select as many as apply) (huh?)
  - No children (r1)
  - Yes, children under 6 years old (r2)
  - Yes, children 6-12 years old (r3)
  - Yes, children 13-17 years old (r4)
  - Yes, children 18 or older (r5)
- q54. Which of the following best describes your race?
  - White or Caucasian 1
  - Black or African American 2
  - o Asian 3
  - Native Hawaiian or Other Pacific Islander 4
  - o American Indian or Alaska Native 5
  - Other race 6
- q55. Do you consider yourself to be of Hispanic or Latino ethnicity? (Select one)
  - o Yes 1

 $\circ$  No – 2

q56. Which of the following best describes your household annual income before taxes? (Select one)

- o Under \$10,000 1
- 0 \$10,000-\$14,999 2
- o \$15,000-\$19,999 3
- o \$20,000-\$29,999 ...
- o \$30,000-\$39,999
- o \$40,000-\$49,999
- o \$50,000-\$59,999
- o \$60,000-\$69,999
- o \$70,000-\$79,999
- o \$80,000-\$89,999
- o \$90,000-\$99,999
- o \$100,000-\$124,999
- o \$125,000-\$149,999
- \$150,000 and over 14

q57. Please indicate your gender.

- o Male 1
- o Female 2