

amos

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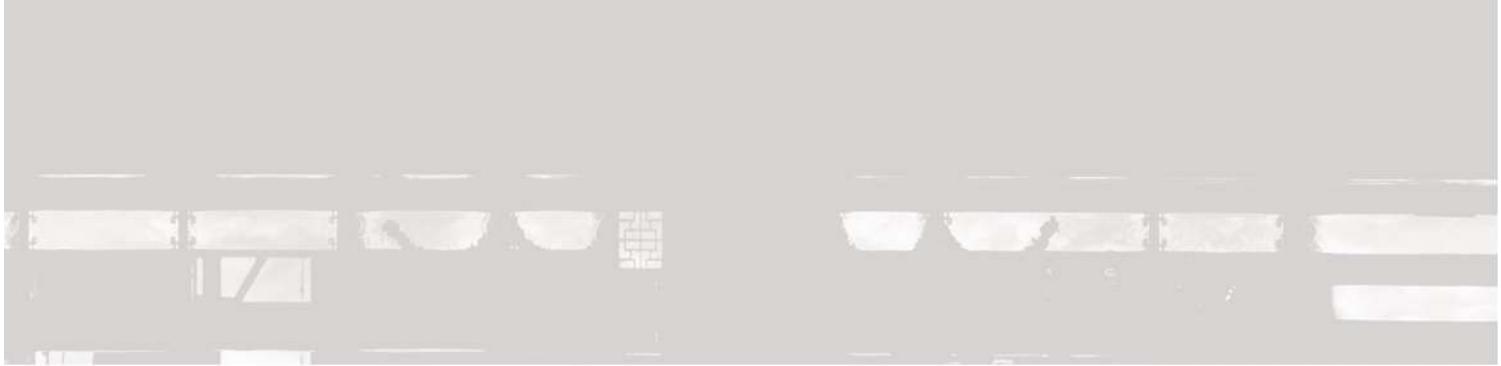
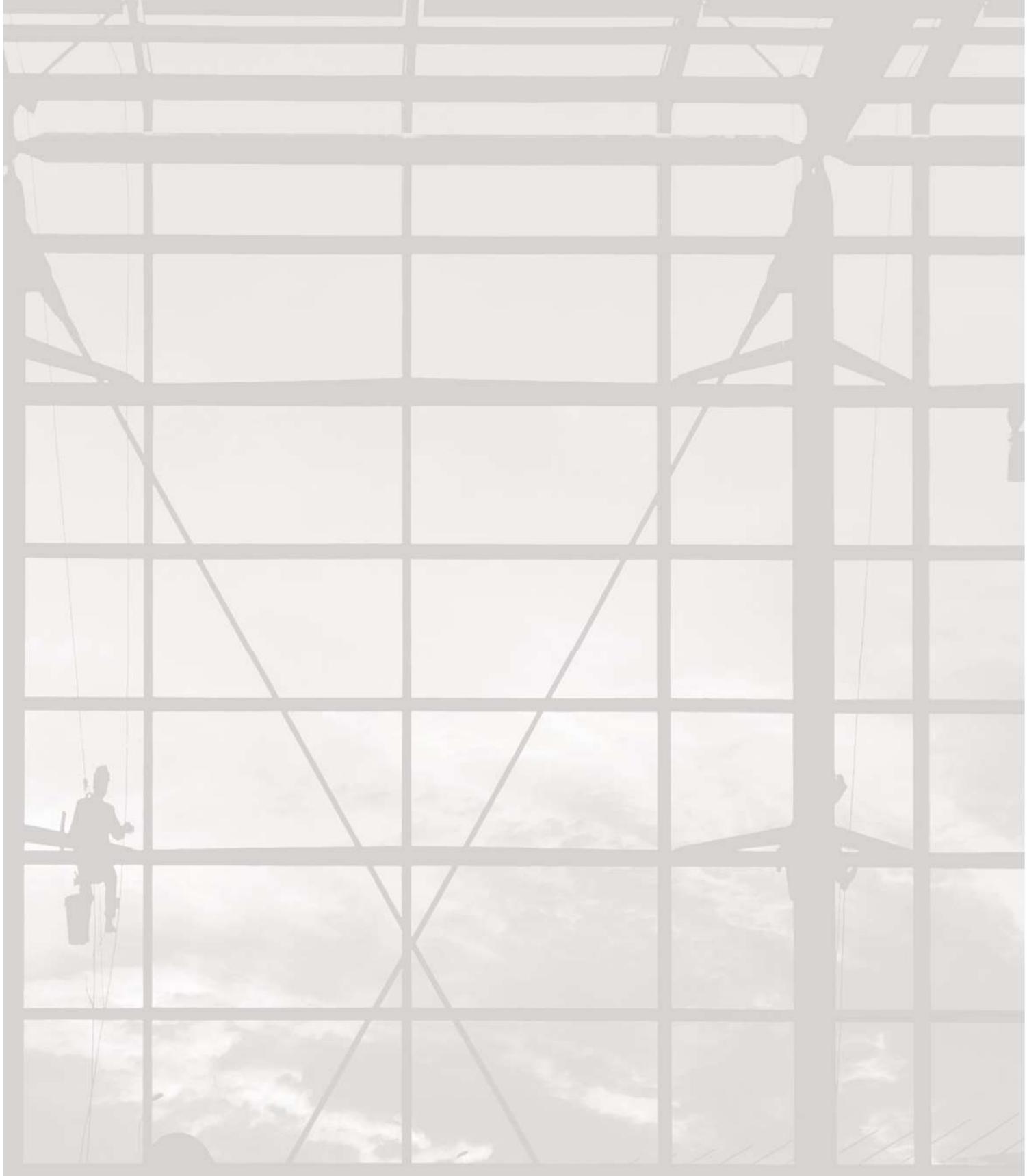
Arabian Maintenance
Operations Services



2022 COMPANY PROFILE







Chairman's message



Dr. Hamza Al Kholi

A legacy built over half a century, the Al Kholi Group has built its reputation in the Kingdom through means of sustainability, quality work delivered on time, and having experts on our team who diligently support each project. From the very beginning, our core focus has been on convenience of our Customers. Throughout the years, our hard work and commitment have resulted in the Al Kholi Group serving as gateway between Saudi Arabia and our international Partners that has allowed us to continue working towards our long term goals through innovation, clear direction, and meticulous organisation.

Branching out and setting up subsidiaries that cater to various sectors of Technologies and Healthcare, Construction, Facilities Maintenance, Management Consulting, Energy Retrofit, Elevators and Escalators, and MEP Contracting as well as Pre-Fabrication, we have dedicated ourselves to enhancing the quality of life of our community.

Our core success factors are our distinguished management, our diversified portfolio of services, products, Partners and Clients as well as our dedication to the goal of creating a sustainable environment for our employees and customers. We are working towards a comprehensive approach to sustainability and the environmental safety that will set the precedence for the future. We lay the foundations today and begin the ground work for a better, healthier, and safer today, tomorrow, and the years to come.

As the AlKholi Group expands and grows its operations and services, we strive to become not only leaders within the region, but also globally and be at the helm of crafting a sustainable future through means of innovation, dedication, and an unwavering commitment to establishing a progressive tomorrow, as well as being part of the successful Saudi Arabia Vision 2030.

About our MD



Nasser Al Dossary

With over 25 years of experience in the industry, Nasser has joined Al Khali Group with a passion to make a difference and hope that in every endeavor we enter, we create a significant impact and a lasting impression. Nasser's core expertise lie within combining financial analysis and operations management, and it is up to him to ensure the appropriate tools are being deployed to enhance existing business operations, as well as creating opportunities for new business development. Nasser prides himself on living by the motto: Motivation, Commitment, Challenges, Innovation, and Team Building.

These words have served as his North Star since he started in this industry and have continued to be a beacon of both hope and reason and contribution to our success as a company. Arabian Maintenance and Operations Services (AMOS) is a vertical that serves to provide management services, operations, maintenance and cleaning services. The team is comprised of highly skilled experts who excel in the field of MEP Maintenance, Operation of Facilities, Utilities and Construction. Over the years, AMOS has become recognised for its unparalleled services provided to the Kingdom of Saudi Arabia's well-known projects and we continue to grow as a business everyday.

In the upcoming years, we have high expectations for AMOS in regards to expanding regionally and internationally and forming mutually beneficial partnerships to create a consistent stream of knowledge and service sharing platform to enhance our capabilities and in turn also serve as a benchmark for those in our industry.

As we continue to serve our respective industries, AMOS has set the precedent for future players in the market and continues to develop and grow through its commitment to providing the utmost highest quality services to its customers.

WHO IS ALKHOLI GROUP?

We are dedicated to enhancing the lives of our clients by improving their surroundings through innovation, efficiency, skills, and hard work.

We are continuously expanding the portfolio of our services and products to cater to our diverse clientele spanning across various industries and markets. Our aim is to be recognised as pioneers within our industry that have a sustainable approach.

We have built our reputation as one of the leading construction, maintenance and operation, and management holdings company in the Kingdom of Saudi Arabia through means of sustainability, quality work delivered on time and having experts on our team who diligently support each project, with a diverse portfolio which is comprised of services and products that cater to a variety of industries and clients. We focus on convenience of our customers and understand their time is valuable and they appreciate good quality.

Al Kholi Group also serves as a gateway between Saudi Arabia and international companies within their industry and provides various opportunities for development and growth. We set longterm goals and work towards them through innovation, clear direction, and meticulous organisation in order to deliver on the expectations of our partners.





FACTS ABOUT US



500M SAR
GROUP TURNOVER



2100 Pax.
GROUP MANPOWER



450 Pax.
SAUDI EMPLOYEES



80 Pax.
MANAGEMENT / HEAD OFFICE



49%
INTERNATIONAL
PRINCIPLES/AGENCIES



49%
CORE BUSINESS FACILITY
MANAGEMENT AND
OPERATION & MAINTENANCE



21
COMPANIES
CO-FOUNDED BY AKG



4
OFFICES IN KSA



3
GLOBAL OFFICES



3%
ESTIMATED F.M. MARKET
SHARE IN KSA



ALKHOLI GROUP HAS THE FOLLOWING COMPANIES TO SERVE OUR FIELD



SBTMC
Construction
Management Company



SBTMC
Facilities Management



UP
MEP Company



BTECO
Elevators (Lifts) as well as
Mechanical Parking
Systems from Doppler
(Greece)



AKTEK
MEP. Pre-Fabrication on or
off site. Quality Product



AMOS
Facility Management +
Operation & Maintenance



LMS
Automated / Mechanical
Storage Solutions



TECHNOLOGIES
The Future of Industrial
Technology is ours to Create



HEALTHCARE
Enriching Health Services



AKSTRA
Human Capital
Consulting,
Transformation Culture &
CM, ROI Consulting

ABOUT AMOS

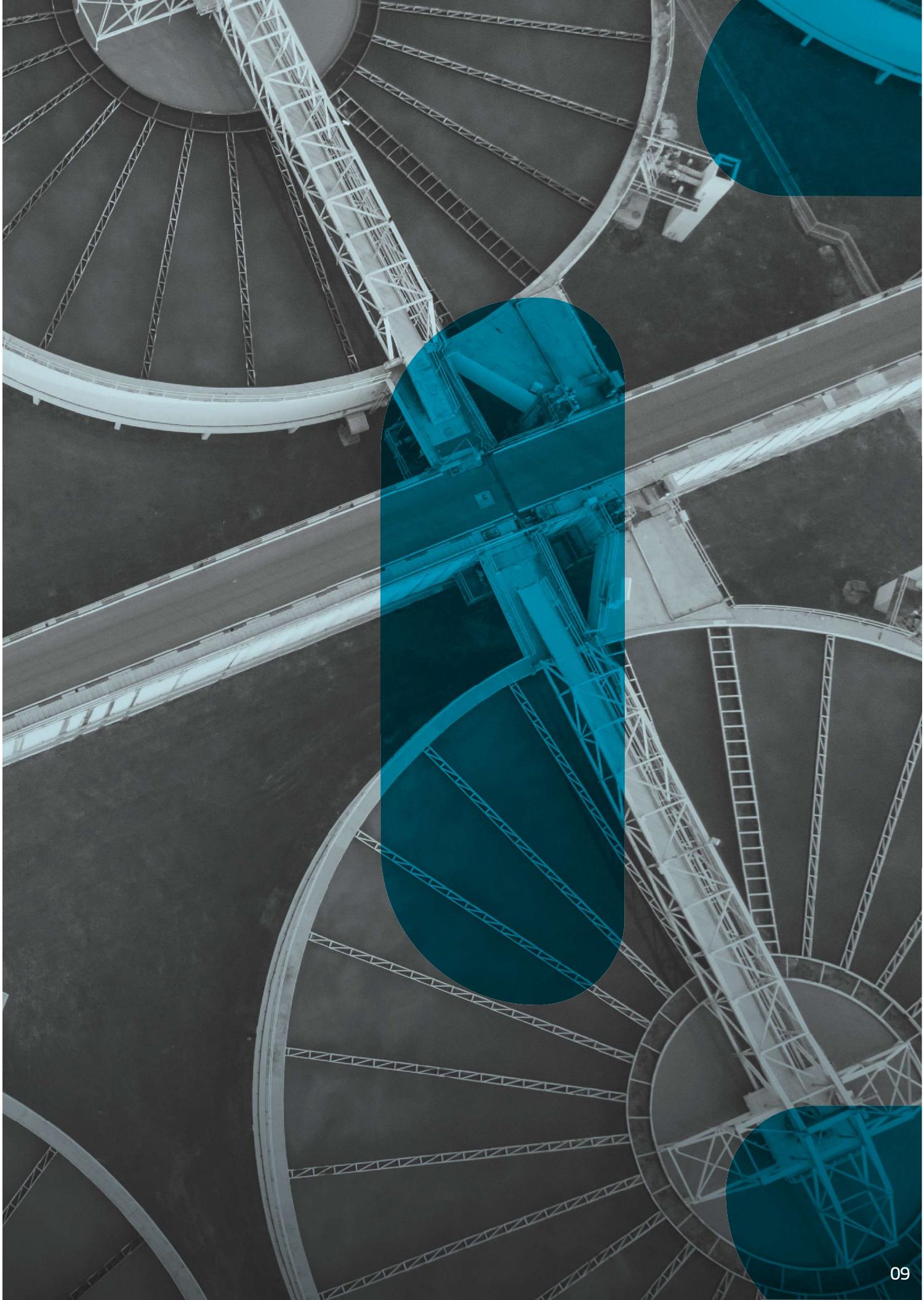
The Arabian Maintenance Operations Services Co. Ltd provides management, technical, and work specific personnel required to deliver the full services. AMOS operates through an integration of a vertical and horizontal matrix, which aims to ensure an ultimate responsiveness vis-a-vis client's requirement with respect to operations and maintenance, AMOS aims to achieve an idealistic harmony amongst modern applicable technology, manpower and resulted costs.

Within the development plan pursued by the Arab Company for Maintenance and Operation Services Ltd., it has been keen to establish cooperation protocols in partnership with various companies in order to develop the volume of its business in Saudi Arabia. Adding more expertise at the level of all activities, which qualifies the company to implement major projects in implementing this plan.

Facilities Management companies act on behalf of clients by defining the scope and setting the KPIs for the project, selection the preferred operations and maintenance company and finally ensuring that such company delivers the service in accordance with the contract and to client-satisfaction. Operations and Maintenance companies are the ones that deliver the actual service by providing manpower, managing it, and ensuring the contractual requirements have been fulfilled, and Al Khali Group has brought this level of expertise to the field over the last 45 years and have successfully delivered work for many ministries and private entities.

The background image shows a top-down aerial view of several large, cylindrical industrial storage tanks. The tanks are interconnected by a complex network of white steel trusses forming a spiderweb-like structure. Two bright blue circular graphics are overlaid on the image: one in the upper left and one in the lower left, both partially cut off by the page edges.

ARABIAN MAINTENANCE OPERATIONS SERVICES





MISSION

Creating a Better Tomorrow
Starting Today

Building Communities on the
Foundations of Trust



VALUES

Passion, Honesty, Rectitude, Trust



BRAND POSITION

Tailoring Exceptional Services



AMOS OPERATES AND HAS EXTENSIVE KNOWLEDGE IN THE **FOLLOWING SECTORS:**

- Education premises such as schools and universities
- Maintenance of Medical Centers
- Sports Facilities such as sports clubs and stadiums
- Natural and artificial grass football fields
- Residential facilities including towers and compounds
- Commercial Properties
- Water Treatment Systems
- Sewage Treatment Systems

AMOS'S MAIN STRENGTH IS IN SPECIALISED SERVICES:

- Transformers, switchgear rooms, and generators
- MDBs, DB Panels, ATS Panels and Control Panels
- Fibre Optic Networks
- Lighting Systems
- Photo Voltaic Systems
- UPS Systems
- Fire Alarm
- Access Control
- Public Address
- Telecommunications Systems
- Data Systems
- Water Pumps, Swimming Pool, and Pumps
- AC systems, AHU, FCU, A/C Units, Refrigerant Systems
- Central Water Heating Systems
- Fire Fighting Systems
- General Cleaning Services
- Facade Cleaning
- Street Cleaning
- Pest Control
- Landscaping including new and seasonal planting
- Water Treatment Plants
- Sewage Treatment plants
- Civil works maintenance and minor repair
- Catering Management

AMOS provides all management, technical, and work specific personnel required to deliver the full services. Our team consists of trained professionals that proven practical experience in performing their assigned responsibilities.

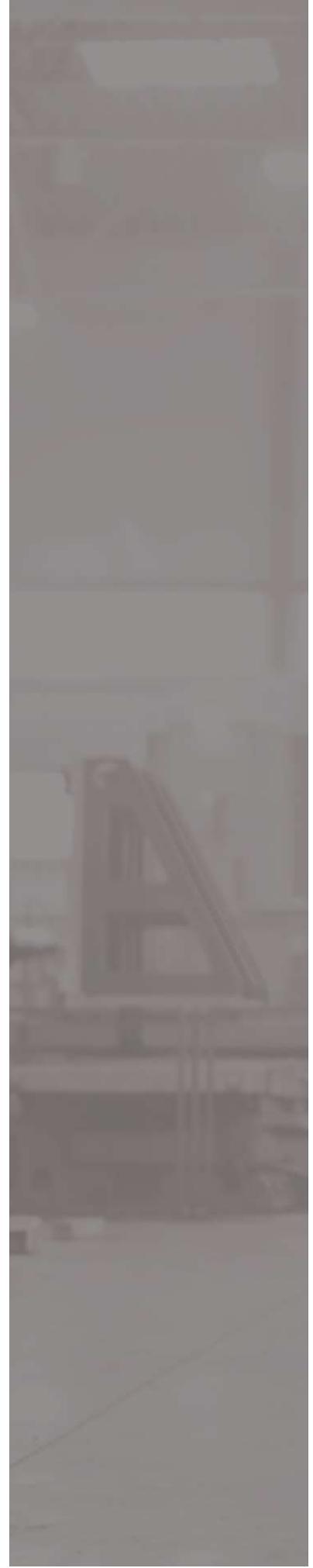
TOTAL FACILITIES MANAGEMENT (TFM):

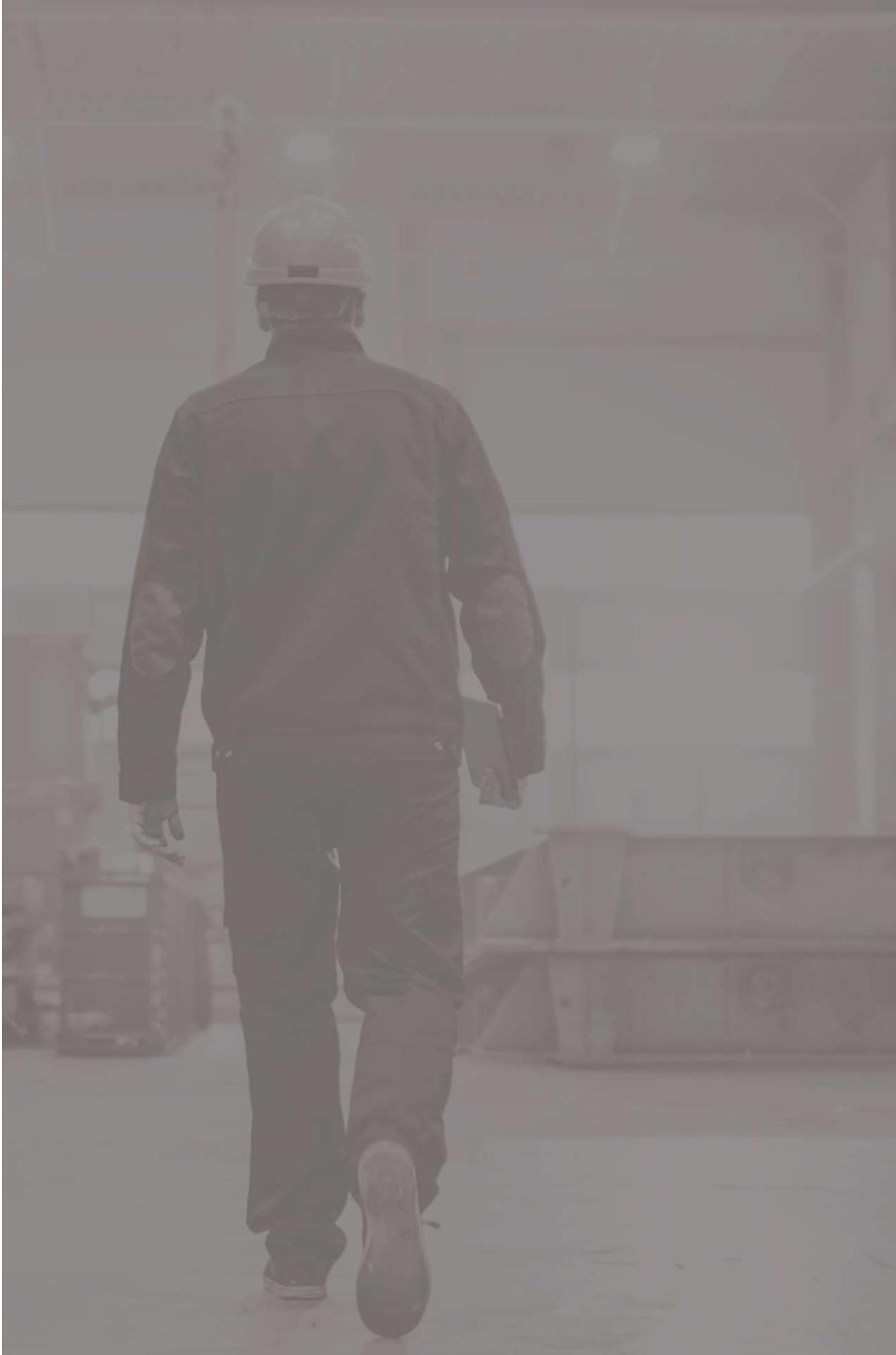
Total Facilities Management encompasses everything needed to provide services for living, working, healthcare, education, industrial production, commercial development, retailing, utilities, transportation, sports, leisure, entertainment and communication projects.

Al Khali boasts the manpower to carry out its TFM contracts with experts on board to ensure each project is carried out to completion with perfection and only 10% (mainly security services) of the contract scope subcontracted.

A certified Class 1 contractor in Facilities and Building Maintenance and Operation, Al Khali Group has the capability and the skill set to bid for any O&M or TFM project in Saudi Arabia. We are also the certified Saudi Aramco contractor/vendor for short, medium, and long form contracts which require the highest level of quality management processes, health and safety (applied in Oil & Gas sector) measures in order to ensure sustainability and reliability of our projects.

We have the ability to provide your institution with all non-core activities including hard services across site contracts. Through the use of Computer Aided Facilities Management (CAFM) technology, we can provide dynamic planned and re-active resource and asset management, even incorporating a Helpdesk solution.





TECHNOLOGIES IN THE MAINTENANCE SECTOR

The adoption and utilization of extensive technologies in the FM as well as O&M sector are critical in order to improve the performance of the delivery of the contract, improve the efficiencies in the operations delivery, reduce number of manpower required to deliver a contract, and store extremely valuable data of the real estate assets. The typical technologies that should be adopted are as follows:

Cost Management Services:

The first step in the process of managing the real estate assets as well as the delivery of facilities management services is the preparation of both the Whole Life Costing of the asset as well as its budgeted operational cost. Al Khali Group has an extensive knowledge and database of such costs, and we also work with selected external consultants whom we know very well and trust;

CAFM or CCMS System:

These are softwares that will monitor the performance of a contract, manage the efficiencies of delivery of operations, as well as store critical asset data for the future. There are so many options of these softwares in the market, however Al Khali are very experienced in selecting the best and most cost effective product for the specific required needs;

IoT Sensors:

Planned & Preventative Maintenance is a good practise approach towards maintaining healthy assets, however Predictive Maintenance is becoming a critical approach in extending the life span of assets. Installing specific types of sensors to the mechanical equipment and connecting these together through the "Internet of Things" allows us to better monitor the performance of the assets and react with proactive measures before an asset fails or starts failing. We are very experienced in handling such IoT systems;

Robotics:

Considering it is not possible to obtain unlimited numbers of work visas in the Kingdom and wanting to reduce operational costs, we have started looking at mechanical solutions in the areas of cleaning as well as monitoring and inspecting. We are becoming very knowledgeable of the best products in the market for these kind of services;

Virtual Reality and Augmented Reality:

We have partnered with a very advanced company from the UK that is specialized in virtual as well as augmented reality solutions in the areas of training as well as remote inspections. With this technology we are able to train our staff wherever they are located on how to repair and maintain equipment. We are also able to utilise this technology to remotely resolve technical issues where our senior staff are not physically present. Our technology partner in this area is very successful and they even have done work for Saudi Aramco.



LIST OF PROJECTS:

SN	PROJECT NAME	CLIENT NAME	LOCATION
1	Maintenance, Operating & Cleaning University City	Imam Muhammad Bin Saud Islamic University	Riyadh
2	Maintenance, Operating & Cleaning King Abdullah City for Female Students	Imam Muhammad Bin Saud Islamic University	Riyadh
3	Maintenance, Operating & Cleaning AI-ALOKHOOD CLUB in Najran	GPYW	Najran
4	Maintenance, Operating & Cleaning Al-Qadesiya Club	GPYW	Dammam
5	Maintenance, Operating & Cleaning PRINCE A.B. Jalawi SPORTS CITY	GPYW	Al Hassa
6	Maintenance, Operating & Cleaning GPYW PRINT SHOP	GPYW	Riyadh
7	Maintenance, Operating & Cleaning PRINCE Saud.B.Jalawi SPORT CITY	GPYW	Dammam
8	Maintenance & Operating & Cleaning Prince Abduallah Al Faisal in jeddah	GPYW	Jeddah
9	Maintenance, Operating & Cleaning Al Ittfaq Club	GPYW	Dammam
10	Maintenance, Operating & Cleaning Al Amal Club in Bukkarya	GPYW	Al Bukkarya
11	Maintenance, Operating & Cleaning Riyadh A Club	GPYW	Riyadh
12	Maintenance, Operating & Cleaning King Faisal University	High Education Ministry	Al Hassa
13	Maintenance, Operating & Cleaning King Abduallah sport city -Al Muhadeb Six	Special Project	Jeddah
14	Maintenance, Operating & Cleaning Al Shoola Sports Club	GPYW	Al Kharj
15	Maintenance, Operating & Cleaning AL Okhdoood Sports Club	GPYW	Najran
16	Maintenance, Operating & Cleaning Al Safa & Orouba Sports Clubs	GPYW	Al Jouf

SN	PROJECT NAME	CLIENT NAME	LOCATION
17	Maintenance, Operating & Cleaning Sports Club	GPYW	Al Baha
18	King Fahd Sports City	GPYW	Al Taif
19	Maintenance, Operating & Cleaning Sports Club	GPYW	Al Ahsaa
20	King Fahd Stadium VIP Hall project	GPYW	Riyadh
21	Maintenance, Operating & Cleaning Intelligence General Building	General Intelligence	Jeddah
22	Maintenance, Operating & Cleaning Moral Guidance Institute	General Intelligence	Mzahmiyah
23	Maintenance, Operating & Cleaning Al Okhdoor Sports Club	GPYW	Najran
24	Maintenance, Operating & Cleaning Al Kadisiyah Sports Club	GPYW	Al Khobar
25	Maintenance, Operating & Cleaning Prince Abdullah Bin Jalawi Sports City	GPYW	Al Ihassa
26	Maintenance, Operating & Cleaning Publishing House	GPYW	Riyadh
27	Maintenance, Operating & Cleaning Prince Saud Bin Jalawi Sports City	High Education Ministry	Al Rakidah
28	Maintenance, Operating & Cleaning Prince Abdullah City	Special Project	Jeddah
29	Maintenance, Operating & Cleaning Itifak Sports Club	GPYW	Dammam
30	Maintenance, Operating & Cleaning Amal Sports Club	GPYW	Al Bakriyah
31	Maintenance, Operating & Cleaning Riyadh Sports Club	GPYW	Riyadh
32	Maintenance, Operating & Cleaning King Faisal University and Service Buildings	King Faisal University	Al Ihssa

ISO CERTIFICATION

ISO 9001

BUREAU VERITAS
Certification



ISO 14001

BUREAU VERITAS
Certification



ISO 45001

BUREAU VERITAS
Certification





OUR KEY CLIENTS IN THE KINGDOM





