## **Effective Business Phone Etiquette**

### PHONE SCRIPT 1/2



#### Greeting

"Good morning. Thank you for calling ABC Company."
"Hello, you've reached the customer service department
at XYZ Corporation. How may I assist you today?"
"Good afternoon. Thank you for contacting DEF Solutions.
How can I help you?"



#### **Identify yourself**

"This is Sarah speaking. How can I help you?"
"You're speaking with John. How may I be of service?"
"You've reached Amy. How can I assist you today?"



#### **Active listening and engagement**

"I'm here to assist you. Could you please provide me with your name and the purpose of your call?"

"I'd be happy to help. May I have your name and how I can assist you?"

"How may I assist you today? Could you please let me know your name and the reason for your call?"



#### **Empathy and professionalism**

"I understand your concern. Let me see how I can best address your issue."

"I apologize for any inconvenience caused. Rest assured, I'll do my best to assist you."

"I'm sorry to hear that. I'll do everything I can to help resolve this matter for you."

# **Effective Business Phone Etiquette**

PHONE SCRIPT 2/2



#### **Problem clarification and resolution**

"To better assist you, could you please provide me with some more details about the issue you're facing?"
"I'd like to ensure I understand your request correctly.
Could you please provide some additional information?"
"In order to assist you effectively, I need more information about the nature of your inquiry. Could you please elaborate?"



#### **Summarize and confirm**

"Just to clarify, you're requesting [summary of the request/issue]. Is that correct?"

"If I understand correctly, you're looking for [restate the request/issue]. Did I capture that accurately?"

"To confirm, you need assistance with [summary of the request/issue]. Is that right?"



#### Thank the caller and offer assistance

"Thank you for calling ABC Company. Is there anything else I can help you with?"

"I appreciate your call. Please let me know if there's anything else I can assist you with."

"Thank you for reaching out to DEF Solutions. If you have any other questions, feel free to ask.""

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