ALLAN GALLI FRANCIS

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PROFESSIONAL SUMMARY

Tech-curious AI Product Manager and aspiring agile product leader. Leveraging a Master of Management in Artificial Intelligence (MMAI) and four years of experience as a seasoned technology analyst driving digital transformations across healthcare, finance, and IT. Passionate about developing strategic business solutions with a focus on responsible AI implementation and data governance.

EDUCATION

Master of Management in Artificial Intelligence (MMAI):   May 2024 – Apr 2025

Schulich School of Business, York University, Toronto, ON

Awards: Distinction with 3.9 GPA | Courses: Generative AI, Deep Learning, Business Applications of AI

Bachelor of Science in Health Studies (BSc)   Sep 2018 – Apr 2023

School of Public Health Sciences, University of Waterloo, Waterloo, ON

Awards: Co-op Student of the Year Nominee (2022), Dean's Honours List (2018-2020)

RELEVANT EXPERIENCE

PRODUCT LEAD, Collisio, Toronto, ON   May 2025 – Present

- Led product & GTM strategy for Collisio, an AI-powered networking platform, by deeply defining market fit, product requirements and implementation; securing $50k+ early-stage funding.
- Drove a needs validation campaign via surveys and interviews targeting 300+ event organizers, resulting in 80% support for our product; led to securing initial funding and traction.

SENIOR BUSINESS ANALYST, Trillium Health Partners, Toronto, ON   Jan 2024 – May 2025

- Led requirements gathering, configuration, and UAT for a new ERP system, collaborating with 25+ SMEs/leaders to map 30+ workflows and break down process silos across functional teams.
- Managed the testing/data migration strategy; led the execution of 950+ functional/remediation tests and migration of 200k+ legacy records using Azure DevOps, supporting timely project sprints.

AI PRODUCT MANAGER, RBC Borealis, Toronto, ON   Sept 2024 – Apr 2025

- Architected 'HotSwapPII', an evaluation platform for Personal Identifiable Information (PII) detection models, enabling benchmarking of 6+ NLP models on 1,300 labelled documents.
- Designed and led the complete product lifecycle of the platform, achieving >80% recall and cut internal model evaluation cycles by ~30%.

PRODUCT ANALYST, I&T FINANCE, Royal Bank of Canada, Toronto, ON   Jan 2022 – Aug 2022

- Streamlined data ETL pipelines using Python, SQL, and VBA Macros to cut BI developers' monthly reporting timelines by 80%, strengthening time-sensitive decisions.
- Secured buy-in, defined requirements and built an internal process literacy platform and change management strategy that achieved a 75% adoption rate and recognition from the CFO.

RELEVANT EXPERIENCE

Customer Markets Dashboard, Schulich School of Business   Mar 2025 – Apr 2025
- Performed a Customer Markets analysis of a Retail Superstore's Database via Tableau. The dashboard was built by leveraging data modelling (70k+ records across 4 tables), dynamic parameters, and custom visualizations identifying key market profit drivers/opportunities.

Stridewell, WAI Hackathon   Oct 2024 – Dec 2025
- Developed "StrideWell", an AI-powered platform leveraging LLMs and RAG frameworks to provide personalized care plans, dynamic resources, and actionable insights for frailty management; won first place at Women in AI Canada 2024 Hackathon out of 120 participants.

BabyCareAI, GenAI Genesis   Apr 2023 – May 2023
- Co-created an AI-driven postpartum chatbot using LangChain and OpenAI GPT-4, providing personalized, evidence-based advice for infant care, which aligns with UN SDG 3 by promoting health and well-being.

COVID-19 Sentiment Analysis Tool, University of Waterloo   Sep 2022 – Dec 2022
- Developed a Twitter-based vaccine hesitancy surveillance system using natural language processing and machine learning (Pandas, Numpy, nltk, Sklearn, Matplotlib, JSON) in Python. Trained classifier using a Multinomial Naive Bayes model, attaining 85% accuracy on a 700-sample dataset.

ADDITIONAL INFORMATION

Skills: Cross-Functional Collaboration, Business Analysis, Digital Transformation, Change Management
Hobbies: Badminton & Ping Pong Player, Formula 1 Fan, Generative AI Tinkerer (Personal Projects)