

# Critical Minerals, Geopolitics, and the Green Transition

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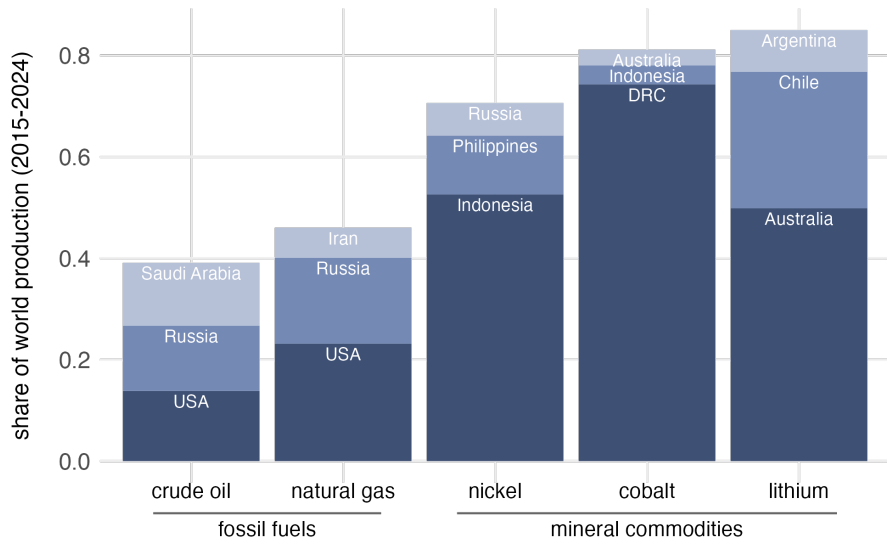
# Critical minerals will fuel the green transition

- Lithium, nickel, cobalt, and other minerals
  - Critical for producing advanced batteries
  - Geographic concentration, active policy intervention, and global trade
- What are the global impacts of industrial policy for minerals?
  - Highlighting policy spillover effects
  - With implications for **geopolitics** and **green adoption**

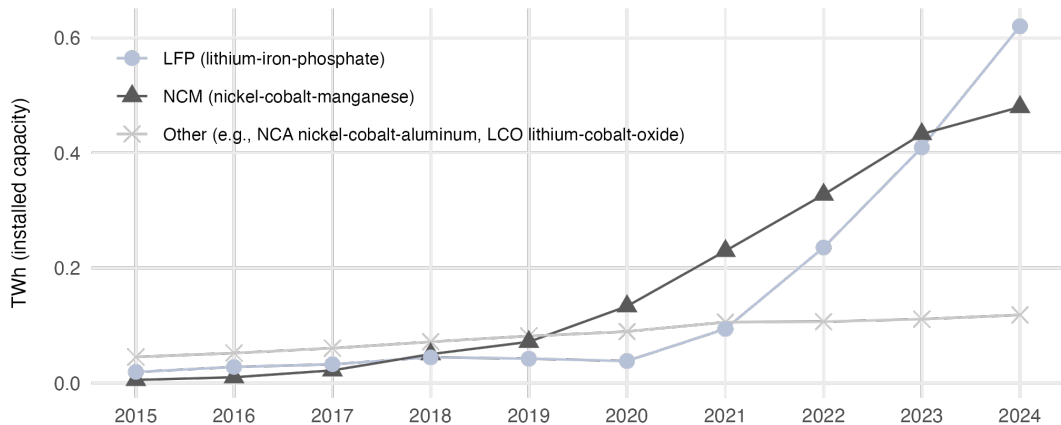
# Data

- Annual, mine-level mineral production (GlobalData, Benchmark Minerals)
  - Capacity, ore grade, ownership structure, mine type, mining method
- Annual, global (or continent-level) battery consumption (Benchmark Minerals)
  - By battery chemistry: lithium-heavy (LFP) vs. nickel-heavy (NCM)
- Annual prices + battery-mineral “recipes”
  - Battery prices (ICCSINO)
  - Mineral prices (Trading Economics)

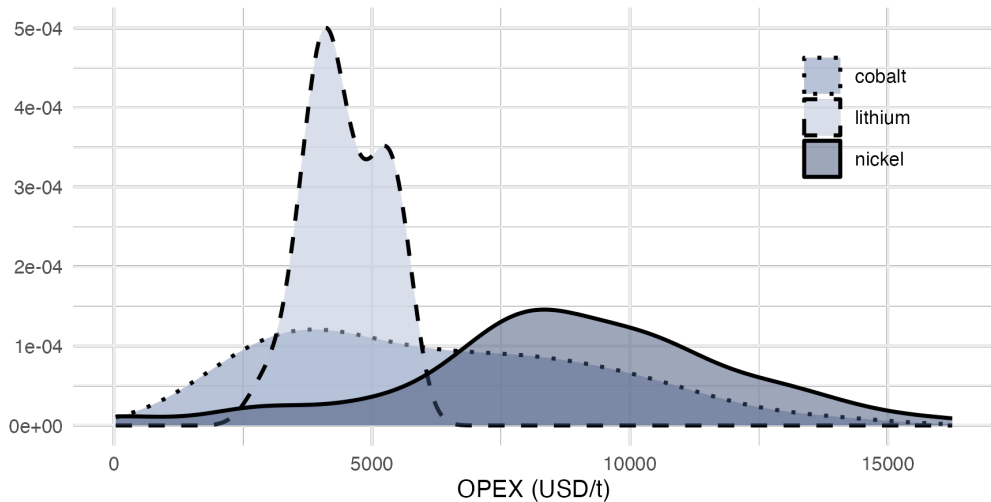
## Critical minerals are geographically concentrated



# Critical minerals power advanced batteries



## Mines have heterogeneous costs



# Theory

- Two **minerals**  $m$ 
  - $\ell$ : lithium produced by country  $\ell$
  - $n$ : nickel produced by country  $n$
- Three **technologies**  $j$ 
  - $L$ : lithium-heavy
  - $N$ : nickel-heavy
  - $T$ : traditional without  $\ell$  or  $n$
- **Prices**  $p^m$  and **policy**  $\tau^m$ 
  - Mineral supply  $s^m(p^m + \tau^m)$ , mineral demand  $d^m(d_L, d_N)$
  - Technology demand  $d_j(p_L, p_N, p_T)$  for  $p_j(p^\ell, p^n)$



# Complementarity and substitution

- Own-price demand elasticity
  - Higher  $p^\ell \rightarrow$  lower  $d^\ell$
  - Partly offset by substitution to technology  $N$ , which still uses  $\ell$
- Cross-price demand elasticity
  - Higher  $p^n \rightarrow$  lower  $d^\ell$  or higher  $d^\ell$
  - **Complements**: lower  $d^\ell$  from joint use in technologies  $L$  and  $N$
  - **Substitutes**: higher  $d^\ell$  from shift to technology  $L$ , which uses more  $\ell$
- On net, lithium and nickel can be gross complements or substitutes

# Geopolitics and green adoption

- Countries set mineral policy  $\tau^m$ , which has spillover effects
  - Consider  $\tau^\ell$  that restricts  $s^\ell$
- Geopolitics
  - Own-policy effect: lower  $s^\ell$ , higher  $p^\ell$
  - Cross-policy effect if **complements**: higher  $p_N$ , lower  $d_N$ , lower  $p^n$
  - Cross-policy effect if **substitutes**: higher  $p_L$ , higher  $d_N$ , higher  $p^n$
- Green adoption
  - **Complements**: higher or lower  $d_L + d_N$  (higher  $p^\ell$  but lower  $p^n$ )
  - **Substitutes**: unambiguously lower  $d_L + d_N$  (higher  $p^\ell$  and higher  $p^n$ )

# Empirical model

- **Demand**  $d_j$  for technologies
  - Almost ideal demand system
  - Derived demand  $d^m$  for minerals
- **Supply**  $s^m$  of minerals
  - Mine-level data and estimation

## Demand by technology $j$ , year $t$

- Expenditure shares  $w$  at prices  $p$

$$w_{jt} = \alpha_{jt} + \beta_j \log \frac{x_t}{P_t} + \sum_{\hat{j}} \gamma_{j\hat{j}} \ln p_{\hat{j}t}$$

- Translog price index

$$P_t = \sum_j \alpha_{jt} \ln p_{jt} + \frac{1}{2} \sum_{j, \hat{j}} \gamma_{j\hat{j}} \ln p_{jt} \ln p_{\hat{j}t}$$

- **Estimation:** iterative linear least-squares
  - Instrumenting for prices with supply shocks

## Supply by mineral $m(i)$ , mine $i$ , year $t$

- Ore extraction  $s$  for ore grade  $\gamma$ , crude extraction  $S$

$$s^{it} = \gamma^{it} S^{it}$$

- Linear ore revenues (as price takers), quadratic crude costs

$$r^{it} = p^{mt} \gamma^{it}, \quad c^{it} = a^i + \frac{b^m}{k^i} S^{it} + \varepsilon^{it}$$

- **Estimation:** linear FOC with fixed effects  $(\mu^i, \mu^{mt})$ , mine-level variation  $\gamma^{it}$

$$\frac{S^{it}}{k^i} = \frac{p^{mt} \gamma^{it}}{b^m} - \frac{a^i}{b^m} - \frac{\varepsilon^{it}}{b^m}$$

## Equilibrium prices

- Technologies derive from minerals according to **recipes**  $R_j^m$
- Mineral prices clear mineral markets

$$d^{mt} = \sum_j R_j^m d_{jt} + o^{mt}, \quad s^{mt} = \sum_{i \in I^{mt}} s^{it}$$

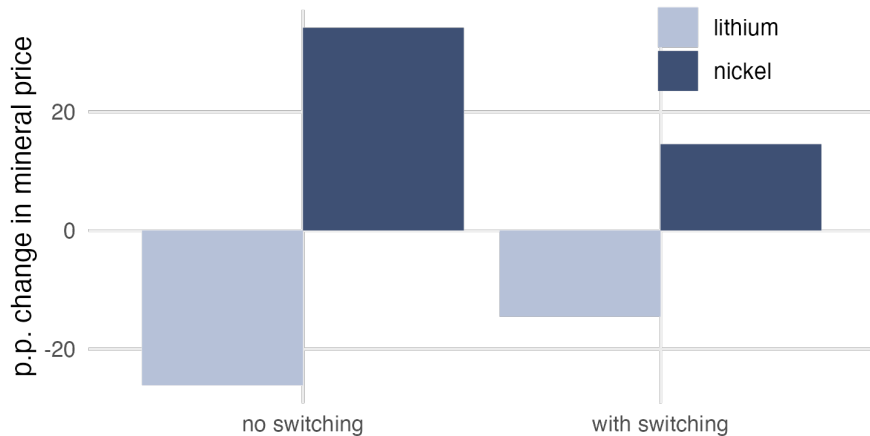
- Technology prices follow from mineral prices

$$p_{jt} = \sum_m R_j^m p^{mt}$$

# Counterfactuals

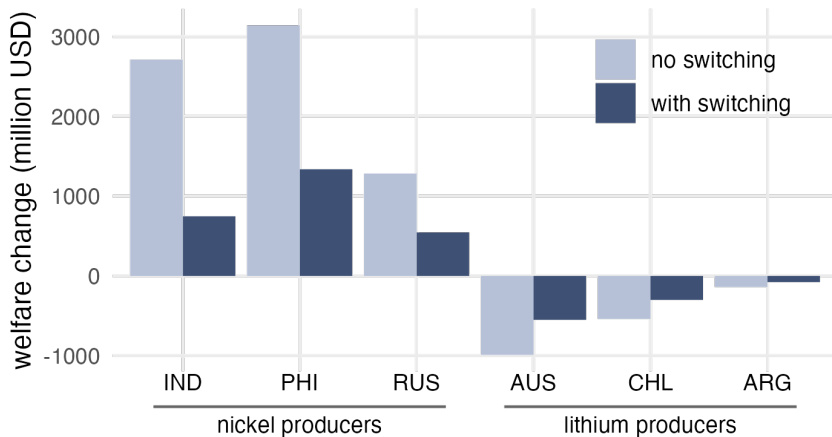
- **Indonesian nickel policy** and Australian lithium policy
  - Impose optimal tax policy  $\tau^m$ , solve for equilibrium  $(p^m, s^m)$
  - Evaluate geopolitics and green adoption
- Decompose policy spillovers
  - With tech switching: complementarity + substitution
  - No tech switching: only complementarity
  - Difference: only substitution

## Price effects of Indonesian nickel policy

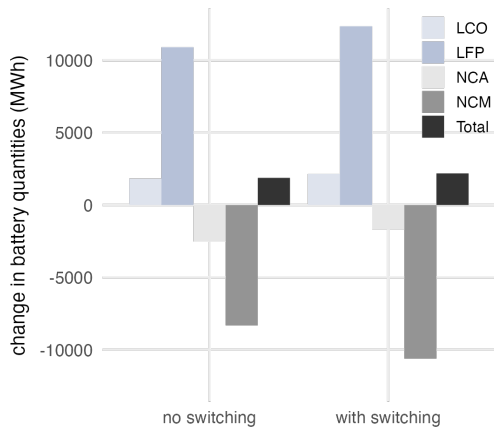
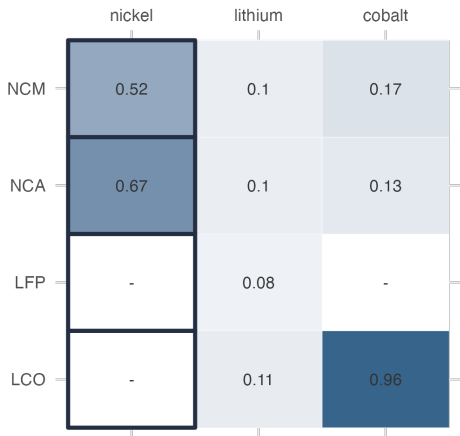




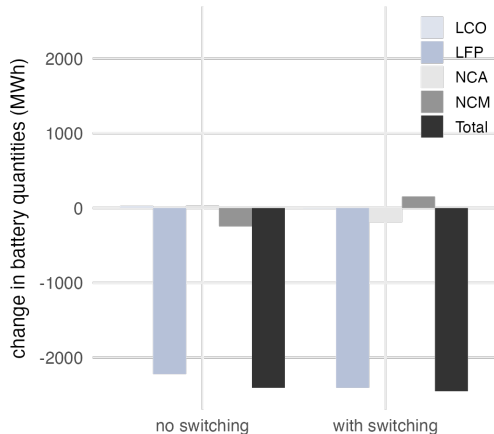
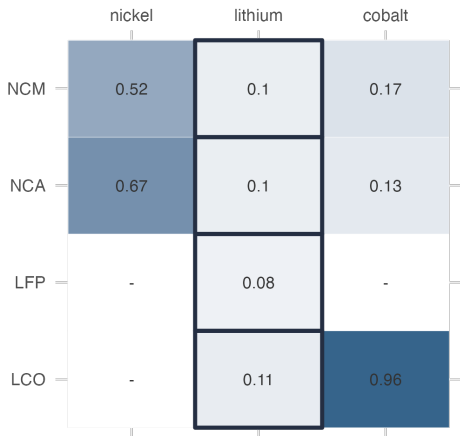
## Geopolitics under Indonesian nickel policy



# Green adoption under Indonesian nickel policy



# Green adoption under Australian lithium policy



# Summary

- Critical minerals will fuel the green transition
- Industrial policy has **policy spillovers**
  - With implications for geopolitics and green adoption