

# Allison Neusch

Delivery Driver

a.neusch@gmail.com

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## Experience

### **Delivery Driver at Independent Contractor**

July 2015 - Present (1 year 6 months)

### **Sales Executive at Masimex**

May 2008 - July 2015 (7 years 3 months)

Establish sales accounts with product manufacturers and negotiate pricing for medical and lab equipment bids, develop sales tools such as catalogs, comparison product and pricing charts for customers to assist with purchase decisions, maintain contact with customers throughout bidding process as well as follow up to work towards higher sales volume, shipping and receiving, maintain detailed and accurate database of product inventory as well as file system of invoices, purchase orders, vendor information.

### **Flow Team Member (Logistics) at Target**

October 2013 - January 2014 (4 months)

Move merchandise from truck to floor safely and efficiently. Work with a team to merchandise product on the floor accurately according to pricing, sales info, and stock needs. Use inventory tracking devices for location and pricing info.

### **Gallery Attendant at The Mattress Factory**

June 2006 - June 2008 (2 years 1 month)

Greet visitors and provide information regarding current art installations, assist in the gift shop with POS transactions, maintain merchandise displays, assist with special events, customer service.

### **Merchandising Specialist at JosephBeth Booksellers**

October 2004 - January 2006 (1 year 4 months)

Visual Merchandising, assist merchandising manager with displays to promote sales, managed music department, developed displays to promote music sales, inventory specialist, shipping and receiving, shortage tracking and reconciliation, POS transactions including special orders, returns, exchanges, customer service, maintained look of sales floor, assisted with special events.

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## Volunteer Experience

### **Street Team/Promotions at Carnegie Museum of Art**

August 2013 - Present

Assisted the Communications Director of the International Exhibition with promotions at various cultural events around the city.

**Art Department Volunteer at Station to Station**

September 2013 - Present

Assisted the art department director with placement of visual art and foot traffic through installations.

**Painter, Construction Assistant at Habitat for Humanity**

October 2010 - Present

Assisted with build out of ReStore

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## Courses

**Digital Media Production**

The Art Institute of Pittsburgh

Audio Engineering

Protools

Lighting

Video

Photoshop

Life Drawing

Color Theory

Cinematography

**working towards AS, Physics**

CCAC

Macroeconomics

Java

Environmental Science

English Composition

Physical Geology

Sociology

Calculus

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## Skills & Expertise

**Microsoft Office**

**Supplier Negotiation**

**Sales**

**Customer Service**

**PowerPoint**

**Microsoft Word**

**Outlook**

**PC**

**Photoshop**  
**Microsoft Excel**  
**Merchandising**  
**Social Networking**  
**POS**  
**Time Management**  
**Customer Satisfaction**  
**Inventory Management**  
**Pricing**  
**Logistics**  
**Retail**  
**Data Entry**  
**Management**

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## Education

### **University of the People**

Working towards Bachelor's of Science, Computer Science, 2015 - 2018

Grade: 4.0

Activities and Societies: President's List for Academic Achievement

### **CCAC**

working towards AS, Physics, 2011 - 2013

### **The Art Institute of Pittsburgh**

Digital Media Production, 2003 - 2005

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## Certifications

### **Public Speaking Fundamentals**

lynda.com License 753FF4 September 2015 to September 2015

### **Duolingo French Fluency: Advanced (Estimated)**

Duolingo January 2016

### **Duolingo Spanish Fluency: Intermediate (Estimated)**

Duolingo March 2016

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[Contact Allison on LinkedIn](#)