

Date 24/8/2022

FOODICA MARKETING AND DISTRIBUTION

Contents

[1. Executive Summary 2](#_Toc112229000)

[2. About MAXNET 2](#_Toc112229001)

[3. Odoo ERP 2](#_Toc112229002)

[4. Scope of Work 2](#_Toc112229003)

[**System configurations needed base on modules:** 3](#_Toc112229004)

[**1.** **Purchase & inventory:** 3](#_Toc112229005)

[**2.** **Sales:** 3](#_Toc112229006)

[**Training base on modules:** 3](#_Toc112229007)

[**Important Notes:** 4](#_Toc112229008)

[**Project Implementation Plan:** 4](#_Toc112229009)

| Version # | Date | Author | Approved by |
| --- | --- | --- | --- |
| 1.0 | Aug 24th 2022 | Mahdi & Alnour | Eilaa Saeed |

1. Executive Summary:

It is our pleasure at MAXNET to present this technical proposal to **Jay Taxi**, for the analysis, development, implementation and support for Enterprise Resource Planning (ERP) salutation based on [Odoo](https://www.odoo.com/)

# **2. About MAXNET:**

MAXNET Wireless Broadband operates in Sudan since 2005 with 3000+ Enterprise and SME customers over 25 cites cover almost all the country. MAXnet is a company driven to provide customers with a complete solution to their current and future ICT solutions needs. The company is led by a strong management team and knowledgeable IT knowledge workers with experience in various areas of the ICT industry. The company's customer base includes Large Enterprises and SMEs, Start-ups. We serve Government, Banking, Educational, NGO’s, Oil & Gas, General business sectors. MAXNET is[**Odoo Ready Partner**](https://www.odoo.com/partners/maxnet-wireless-broadband-4157127?country_id=188)**.**

# **3. Odoo ERP**

Odoo ERP system is an Enterprise Resource Planning solution used for the management of business processes. Odoo provides seamlessly integrated functional business apps called Odoo apps that form an ERP solution when combined.

Odoo ERP include apps for Archiving, Purchasing, Inventory Management, Manufacturing, Sales, Accounting and Finance. It also supports organizations with activities related to Project management, Product Lifecycle Management (PLM), Human resources, including apps for Recruitment and Employee Referral and CRM (customer relationship management), and many others ready to use Applications.

# **4. Scope of Work**

Based on the conducted sessions, the following points describes the project’s scope of work.

## **System configurations needed base on modules:**

### **Purchase & inventory:**

* Receipt goods from multi vendors as one batch.
* Add a unique LOT number for each package.
* Tracking the product base on expiration date.
* Validate the goods receipt.
* Validate the goods delivery.
* Update the products quantities to match the actual quantities in the warehouses.
* Manage and export the reports from system.
* Compute the Landed cost.

### **Sales:**

* Track the goods that handed out to salesperson base on locations.
* Track the returned goods.
* Track the salesperson deals.
* Add a commission for each salesperson base on the deals that they done.

## **Training base on modules:**

1. Sales:

* Creating sale order.
* Order and invoicing analysis.
* Manage and export reports.

1. Purchase:

* Manage suppliers and purchase orders.
* Handle internal and external purchasing requests.
* Exports purchase reports.

1. Inventory:

* Create and validate internal transfer to the salesperson.
* Manage warehouses and locations.
* Inventory adjustment.
* Manage lots, serial number of products.
* Create and validate returns of the salesperson orders after sales done.
* Manage unit of measures.
* Export inventory move reports based on salesperson.
* Tracking products based on expiration date.

1. Accounting:

* Opening balance.
* Manage bills, invoice and payments.
* Create journal entries from vendors bills and customer invoice.
* Manual Reconciliation of old entries.
* View and export partner ledger, trial balance, profit and loss, and balance sheet.
* Close the financial year.

## **Important Notes:**

* All above features and processes provided based on Odoo v14 Enterprise Edition.
* A normal working week is 5 working days from Sunday to Thursday
* Phases can be implemented in parallel
* Any delay from your side will automatically modify the phase submission

## **Project Implementation Plan:**

|  |  |
| --- | --- |
| **Phase** | **Number of Weeks** |
| **Phase I: purchase & inventory** | |
| Requirements Gathering | 1 |
| Requirement Analysis | 1 |
| Deployment | 1 |
| Training & Support | 1 |
| **Phase II: sales & Accounting** | |
| Requirements Gathering | 1 |
| Requirement Analysis | 1 |
| Deployment | 1 |
| Training & Support | 1 |
| **Total of weeks** | **2** |