

Saurav Kumar

First Year (MBA),
Finance and
Marketing, at
NIT Rourkela.
CGPA - 7.27

NIT Rourkela, Rourkela,
Odisha, 769010, India.
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Education

2015-2019

B.TECH. IN CIVIL ENGINEERING
Kalinga Institute of Industrial
Technology
Percentage: 60%

2014-2015

INTERMEDIATE
C.R.K. Collage, Hajipur
Percentage: 71.6%

2012-2013

HIGH SCHOOL
J.R.H. School, Salarpur
Percentage: 75%

Links

LinkedIn:// saurav kumar

Skills

Project Management
Ms Excel
Negotiation
Customer Relationship Management
Data Analytics
Market Research
Analytical Thinking
Strategic Planning
Market Research
Communication
Leadership
Problem-Solving
Conflict Resolution

Coursework

Business and Market Strategies
Advance Data Analytics
Corporate Strategy
Six Sigma
Project Management
Marketing in a Digital World
Fundamentals of Management
Introduction to Management Consulting

Experience

2024 **India Post Payments Bank**

(Intern)

Rourkela Summer Intern Learn and apply management techniques and methods of the banking industry to Include, Literate, and Aware the local masses of the Banking and Financial Services provided by India Post Payments Bank (IPPB), Department of Post, Ministry of Communications, Government of India

2017 **S.P. Singla Construction Pvt.Ltd.**

(Intern)

Interned as a site engineer at a S.P. Singla Construction Pvt.Ltd. , gained hands-on experience in project management, site supervision, and quality control, contributed to successful project completion and enhancing construction industry knowledge.

Certifications

2024 **Data Analytics**

Completed the certification showcasing expertise in analyzing data, enhancing decision-making. Added value to resume, demonstrated proficiency in data-driven insights, in analytics-driven industries.

2023 **Google Analytics**

The certification validates proficiency in understanding and utilizing Google Analytics tools for data analysis and website optimization.

2023 **Digital Marketing and E-Commerce**

Certified in Digital Marketing and E-commerce, proficient in leveraging online strategies to drive business growth, enhance brand visibility, and optimize sales channels.

2023 **Google Project Management**

Gained an immersive understanding of the practices and skills needed to succeed in an entry-level project management role.

Projects

2024 **Product Management**

(Electronic Arts -Job Simulation)

Learned about the processes involved in product management.

2024 **Sales**

(Pepsico-Job Simulation)

Online sales job simulation for real world implementation.

2024 **Digital Sales**

(HP-Job Simulation)

Simulation with real projects and jobs performed in HP.

2024 **Branding and Design**

(Sydney Romantics-Job Simulation)

Learned about branding and designing in the company.

2024 **Project Management**

(Accenture - Job Simulation)

This project helped to understand real life implications of project management tools.