



ALOK RANJAN

COVER LETTER

To whomsoever it may concern

Dear Sir,

I am sending this application for the position of **Product Manager**. I am having total **13+ years of experience** in **software industry**, Using **Artificial Intelligence**, the state of art, a data driven approach, improved the performance by **minimising the attrition rate of my company upto 20%**.

From past **3 years**, I am **handling team of AI**. I have worked with data science team to various departments such as **Human Resources, Marketing, Sales, Operations, Public Relations, & Production/ Maintenance**.

I was commended by my leadership for demonstrating strong skills in

- Proactively managing important and time-sensitive projects.
- Developing innovative solutions to critical problems.
- Working collaboratively with other team members to establish efficient systems of operation

My recent project

- In **HR** we have designed & developed an AI model through which the **hiring and training costs of employees was reduced by 20%** using predictive analysis, determining which employees might leave the company.
- In **Marketing**, targeting the ads to potential customers, **increased audience engagement by 35%** We grouped them according to their choices and showing the ads of their needs which increased the revenue of my organisation.
- In **Sales** department of companies, my team has developed **predictive modelling** to predict weekly, monthly and yearly forecast trends which is being used for optimising the inventory management and minimising the **product replacement and reduced wastage by 15%**.

Furthermore, I have a strong software development background with AI expertise. After completing my Bachelor of Engineering from BMS Institute of Technologies, I started my career in a startup as a Software Engineer, then moving further, I came to Gurgaon, working in Concentrix as Technical Manager, I did my AI certification from **Great Lakes**. Further I did my **Product manager Certification** from Udemy where I learnt and applied the plan to draw on those methodologies and defined project on different metrics on project scheduling completion, issue tracking, and resource management tasks.

Respectfully,
Alok Ranjan
Encl: Resume



ALOK RANJAN

PRODUCT MANAGER



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I'm a Project Manager & Data Sc consultant with over **13 years of experience** working in the tech industry, providing valuable expertise to businesses.

AREAS OF EXPERTISE

I've worked with various types of projects and have mastered **team management, leadership skills**, solving business problems using **AI, Machine Learning** & web development using **javascript, ReactJS & nodejs**.

EDUCATIONAL HISTORY

VTU BELGAUM

BMS INSTITUTE OF TECHNOLOGY,
B.E. ELECTRICAL & ELECTRONICS
2003-2007

- Graduated with 64%
- Reached semi final Inter college chess competition
- Learnt C and C++ ,created self made algorithm for LCM & HCF, fibonacci series and prime numbers.

GREAT LAKES CERTIFICATE



PROFESSIONAL HISTORY

PRODUCT MANAGER

CONCENTRIX GLOBAL | OCT 2015 - PRESENT

- Executing a number of highly profitable projects with budgets over \$200,000
- Implemented and developed product providing innovative AI Solutions.
- Ensures major projects follow established timeline
- Developed and designed information systems for clients
- Assisted team with various aspects of projects
- Managed team when team lead was unavailable

PRODUCT MANAGER CERTIFICATE



CHARACTER REFERENCES

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EMPLOYMENT HISTORY

Oct 2015-Till Now

TECHNICAL PRODUCT MANAGER

CONCENTRIX GLOBAL

- Managed and developed multiple internal project for optimising the organisation resource saved 20% of revenue
- Presenting roadmaps to senior managers
- Discussion with different tech and design teams
- Ensures major projects follow established timeline

Mar 2014-Aug 2015

UI LEAD

CA TECHNOLOGIES

- Designed User Interface for enterprise mobile application
- Improved and expanded project platforms using JavaScript to develop rich User Interfaces.

Mar 2013-Aug 2013

SOFTWARE CONSULTANT

MOBILE OPS

- Developed UI in AngularJS, JQuery and HTML,CSS
- Build device friendly product for multiple sizes

Feb 2012-Mar 2013

SOFTWARE ENGINEER

ABB GLOBAL

- Developed UI in HTML,CSS & JQuery
- Build web application on asset management

Apr 2010 -Dec 2011

UI DEVELOPER

WDC TECHNOLOGIES

- Developed UI in JQuery and HTML,CSS & Javascript
- Build browser friendly telecom ecommerce website

July 2007-Mar 2010

SOFTWARE ENGINEER

TARAMS SOFTWARE TECHNOLOGIES

- Developed UI in HTML,CSS & JQuery and Struts
- Build web application on education based applications