

## Says

What have we heard them say? What can we imagine them saying?

**Thinks** What are their wants, needs, hopes, and dreams?

What other thoughts might influence their behavior?



The first -geneation Iphone came preloaded with a suite of apple software, including ITuens, the safari web browser and IPhoto

iphone sales made up appoximately 48.5 percent of appie's total revenue in the third quarter of the company's fiscal year 2023

iphone sales usually contribute to half or more than half of apple's overall sales revenue

IPhone 3g,3GS.apple released the secondgeneration IPhone and IPhone operating system(OS)2.0 on June 9,2008



Irevolution: A data-driven exploration of apple's IPhone impact in india

apple's other business such as the apple watch and the iTunes store have been bringing in growing shares of revenues, from around five percent in 2017 to over ten percent in the third quarter of FY 2023

The IPhone is a smartphone made by Apple that combines a computer, IPod, digital camera and celluar phone into one device with a touchscreen interface

the Iphoneruns the IOS operating system, and in 2021 when the Iphone 13 was introduced, it offered up to 1 TB of storage and a 12 megapixel camera

The phone is highly responsive in every way

The UI is sharp and clean

The layout is such that you just know where eveything is going to be

**Feels** 

## \*\*\*

## Does

