Importing required libraries

```
In [1]: import pandas as pd
import numpy as np
```

Loading the DataSet

```
In [2]: df = pd.read_csv('data.csv', encoding = 'ISO-8859-1')
In [3]: # ecom_data = pd.read_csv('data.csv', encoding = 'ISO-8859-1')
```

Number of rows and columns

```
In [4]: df.shape
Out[4]: (541909, 8)
```

Access first five rows

| In [5]: | df. | head() | | | | | | | |
|---------|-----|-----------|-----------|---|----------|-------------------|-----------|------------|-------------------|
| Out[5]: | I | InvoiceNo | StockCode | Description | Quantity | InvoiceDate | UnitPrice | CustomerID | Country |
| | 0 | 536365 | 85123A | WHITE HANGING HEART T- LIGHT HOLDER | 6 | 12/1/2010 8:26 | 2.55 | 17850.0 | United Kingdom |
| | 1 | 536365 | 71053 | WHITE METAL LANTERN | 6 | 12/1/2010 8:26 | 3.39 | 17850.0 | United Kingdom |
| | 2 | 536365 | 84406B | CREAM CUPID HEARTS COAT HANGER | 8 | 12/1/2010 8:26 | 2.75 | 17850.0 | United Kingdom |
| | 3 | 536365 | 84029G | KNITTED UNION FLAG HOT WATER BOTTLE | 6 | 12/1/2010 8:26 | 3.39 | 17850.0 | United Kingdom |
| | 4 | 536365 | 84029E | RED WOOLLY HOTTIE WHITE HEART. | 6 | 12/1/2010 8:26 | 3.39 | 17850.0 | United Kingdom |

Access last five rows

| In [6]: | df.tai | .1() | | | | | | | |
|---------|--------|-----------|-----------|--|----------|--------------------|-----------|------------|---|
| Out[6]: | | InvoiceNo | StockCode | Description | Quantity | InvoiceDate | UnitPrice | CustomerID | (|
| | 541904 | 581587 | 22613 | PACK OF 20 SPACEBOY NAPKINS | 12 | 12/9/2011 12:50 | 0.85 | 12680.0 | |
| | 541905 | 581587 | 22899 | CHILDREN'S APRON DOLLY GIRL | 6 | 12/9/2011 12:50 | 2.10 | 12680.0 | |
| | 541906 | 581587 | 23254 | CHILDRENS CUTLERY DOLLY GIRL | 4 | 12/9/2011 12:50 | 4.15 | 12680.0 | |
| | 541907 | 581587 | 23255 | CHILDRENS CUTLERY CIRCUS PARADE | 4 | 12/9/2011 12:50 | 4.15 | 12680.0 | |
| | 541908 | 581587 | 22138 | BAKING SET 9 PIECE RETROSPOT | 3 | 12/9/2011 12:50 | 4.95 | 12680.0 | |

Displaying total columns from Dataset

Getting all columns one by one

Renaming columns names

After changing column names Checking new column names

Lets check initial data

```
In [14]: df.head()
```

| Out[14]: | | invoice_num | stock_code | description | quantity | invoice_date | unit_price | cust_id | country |
|----------|---|-------------|------------|---|----------|-------------------|------------|---------|-------------------|
| | 0 | 536365 | 85123A | WHITE HANGING HEART T- LIGHT HOLDER | 6 | 12/1/2010 8:26 | 2.55 | 17850.0 | United Kingdon |
| | 1 | 536365 | 71053 | WHITE METAL LANTERN | 6 | 12/1/2010 8:26 | 3.39 | 17850.0 | United Kingdon |
| | 2 | 536365 | 84406B | CREAM CUPID HEARTS COAT HANGER | 8 | 12/1/2010 8:26 | 2.75 | 17850.0 | United Kingdon |
| | 3 | 536365 | 84029G | KNITTED UNION FLAG HOT WATER BOTTLE | 6 | 12/1/2010 8:26 | 3.39 | 17850.0 | United Kingdon |
| | 4 | 536365 | 84029E | RED WOOLLY HOTTIE WHITE HEART. | 6 | 12/1/2010 8:26 | 3.39 | 17850.0 | United Kingdon |

Checking first five rows

| di | f.head() | | | | | | | |
|----|-------------|------------|---|----------|-------------------|------------|---------|-------------------|
| | invoice_num | stock_code | description | quantity | invoice_date | unit_price | cust_id | country |
| 0 | 536365 | 85123A | WHITE HANGING HEART T- LIGHT HOLDER | 6 | 12/1/2010 8:26 | 2.55 | 17850.0 | United Kingdon |
| 1 | 536365 | 71053 | WHITE METAL LANTERN | 6 | 12/1/2010 8:26 | 3.39 | 17850.0 | United Kingdon |
| 2 | 536365 | 84406B | CREAM CUPID HEARTS COAT HANGER | 8 | 12/1/2010 8:26 | 2.75 | 17850.0 | United Kingdon |
| } | 536365 | 84029G | KNITTED UNION FLAG HOT WATER BOTTLE | 6 | 12/1/2010 8:26 | 3.39 | 17850.0 | United Kingdon |
| 4 | 536365 | 84029E | RED WOOLLY HOTTIE WHITE HEART. | 6 | 12/1/2010 8:26 | 3.39 | 17850.0 | United Kingdon |

Data Cleaning

Checking column types

```
In [16]: df.dtypes

Out[16]: invoice_num object
    stock_code object
    description object
    quantity int64
    invoice_date object
    unit_price float64
    cust_id float64
    country object
    dtype: object
```

DataFrame information

Checking missing values for each column

```
In [18]: df.isnull()
```

| Out[18]: | | invoice_num | stock_code | description | quantity | invoice_date | unit_price | cust_id | CC |
|----------|--------|-------------|------------|-------------|----------|--------------|------------|---------|----|
| | 0 | False | False | False | False | False | False | False | |
| | 1 | False | False | False | False | False | False | False | |
| | 2 | False | False | False | False | False | False | False | |
| | 3 | False | False | False | False | False | False | False | |
| | 4 | False | False | False | False | False | False | False | |
| | | | | | | | | | |
| | 541904 | False | False | False | False | False | False | False | |
| | 541905 | False | False | False | False | False | False | False | |
| | 541906 | False | False | False | False | False | False | False | |
| | 541907 | False | False | False | False | False | False | False | |
| | 541908 | False | False | False | False | False | False | False | |

541909 rows × 8 columns

Checkcing number of columns

```
In [19]: len(df.columns)
Out[19]: 8
In [20]: df.shape
Out[20]: (541909, 8)
```

Checking missing values count on each column

Checking missing values count on each column, applying sorting

```
In [22]: df.isnull().sum().sort_values()
```

Checking type of invoice_date column

| In [24]: | df.dtypes | |
|----------|---|---|
| Out[24]: | invoice_num stock_code description quantity invoice_date unit_price cust_id country dtype: object | object object int64 object float64 float64 object |

Access intial data

| In [25]: | df | .head(2) | | | | | | | |
|----------|----|-------------|------------|---|----------|-------------------|------------|---------|-------------------|
| Out[25]: | | invoice_num | stock_code | description | quantity | invoice_date | unit_price | cust_id | country |
| | 0 | 536365 | 85123A | WHITE HANGING HEART T- LIGHT HOLDER | 6 | 12/1/2010 8:26 | 2.55 | 17850.0 | United Kingdon |
| | 1 | 536365 | 71053 | WHITE METAL LANTERN | 6 | 12/1/2010 8:26 | 3.39 | 17850.0 | United Kingdon |

Converting invoice_date data type into datatime data type

```
In [26]: df['invoice_date'] = pd.to_datetime(df.invoice_date, format='%m/%d/%Y %H:
```

Checking type of invoice_date

| In [27]: | df.dt | ypes | | | | | | | |
|----------|---|--------------------------|------------|--|----------|------------------------|------------|---------|-------------------|
| Out[27]: | stock descr quant invoi unit_ cust_ count | .ce_date price _id | | object object object int64 me64[ns] float64 float64 object | | | | | |
| In [28]: | df.he | ead() | | | | | | | |
| Out[28]: | inv | oice_num | stock_code | description | quantity | invoice_date | unit_price | cust_id | country |
| | 0 | 536365 | 85123A | WHITE HANGING HEART T- LIGHT HOLDER | 6 | 2010-12-01 08:26:00 | 2.55 | 17850.0 | United Kingdon |
| | 1 | 536365 | 71053 | WHITE METAL LANTERN | 6 | 2010-12-01 08:26:00 | 3.39 | 17850.0 | United Kingdon |
| | 2 | 536365 | 84406B | CREAM CUPID HEARTS COAT HANGER | 8 | 2010-12-01 08:26:00 | 2.75 | 17850.0 | United Kingdon |
| | 3 | 536365 | 84029G | KNITTED UNION FLAG HOT WATER BOTTLE | 6 | 2010-12-01 08:26:00 | 3.39 | 17850.0 | United Kingdon |
| | 4 | 536365 | 84029E | RED WOOLLY HOTTIE WHITE HEART. | 6 | 2010-12-01 08:26:00 | 3.39 | 17850.0 | United Kingdon |

Let us check description column

In [29]: df.description

```
WHITE HANGING HEART T-LIGHT HOLDER
                        WHITE METAL LANTERN
              CREAM CUPID HEARTS COAT HANGER
         KNITTED UNION FLAG HOT WATER BOTTLE
              RED WOOLLY HOTTIE WHITE HEART.
541904
                 PACK OF 20 SPACEBOY NAPKINS
541905
                CHILDREN'S APRON DOLLY GIRL
541906
               CHILDRENS CUTLERY DOLLY GIRL
541907
             CHILDRENS CUTLERY CIRCUS PARADE
541908
               BAKING SET 9 PIECE RETROSPOT
Name: description, Length: 541909, dtype: object
```

We need to call lower() method

```
df.description.str.lower()
                     white hanging heart t-light holder
                                      white metal lantern
                          cream cupid hearts coat hanger
          3
                     knitted union flag hot water bottle
                          red woolly hottie white heart.
          541904
                            pack of 20 spaceboy napkins
          541905
                           children's apron dolly girl
          541906
                          childrens cutlery dolly girl
          541907
                         childrens cutlery circus parade
          541908
                           baking set 9 piece retrospot
          Name: description, Length: 541909, dtype: object
In [31]: df.head(3)
            invoice num stock code description quantity invoice date unit price cust id country
                                       WHITE
                                     HANGING
                                                        2010-12-01
                                                                                     United
          0
                 536365
                            85123A
                                     HEART T-
                                                                       2.55 17850.0
                                                          08:26:00
                                                                                    Kingdon
                                       LIGHT
                                     HOLDER
                                       WHITE
                                                        2010-12-01
                                                                                     United
                             71053
                 536365
                                       METAL
                                                                       3.39 17850.0
                                                          08:26:00
                                                                                    Kingdon
                                     LANTERN
                                      CREAM
                                       CUPID
                                                        2010-12-01
                                                                                     United
          2
                 536365
                            84406B
                                      HEARTS
                                                                       2.75 17850.0
                                                          08:26:00
                                                                                    Kingdon
                                        COAT
                                     HANGER
         df['description'] = df.description.str.lower()
         df.head()
```

| [33]: | | invoice_num | stock_code | description | quantity | invoice_date | unit_price | cust_id | country |
|-------|---|-------------|------------|--|----------|------------------------|------------|---------|-------------------|
| | 0 | 536365 | 85123A | white hanging heart t-light holder | 6 | 2010-12-01 08:26:00 | 2.55 | 17850.0 | United Kingdon |
| | 1 | 536365 | 71053 | white metal lantern | 6 | 2010-12-01 08:26:00 | 3.39 | 17850.0 | United Kingdon |
| | 2 | 536365 | 84406B | cream cupid hearts coat hanger | 8 | 2010-12-01 08:26:00 | 2.75 | 17850.0 | United Kingdon |
| | 3 | 536365 | 84029G | knitted union flag hot water bottle | 6 | 2010-12-01 08:26:00 | 3.39 | 17850.0 | United Kingdon |
| | 4 | 536365 | 84029E | red woolly hottie white heart. | 6 | 2010-12-01 08:26:00 | 3.39 | 17850.0 | United Kingdon |

Missing values

Based on team meeting/client discussion we will need to perform accordingly

Dropping missing values

```
In [35]: df_new = df.dropna()
```

After dropping missing values then again Checking missing values for each columns

```
In [36]: df_new.isnull().sum()
```

```
Out[36]: invoice_num stock_code 0 description quantity 0 invoice_date unit_price cust_id country dtype: int64
```

DataFrame information

```
df new.info()
<class 'pandas.core.frame.DataFrame'>
Int64Index: 406829 entries, 0 to 541908
Data columns (total 8 columns):
    Column Non-Null Count
  0
      invoice num 406829 non-null object
                     406829 non-null object
  1
      stock code
  2
      description
                      406829 non-null object
  3
      quantity
                     406829 non-null int64
    invoice date 406829 non-null datetime64[ns]
      unit price
  5
                     406829 non-null float64
      cust id
                      406829 non-null float64
  6
  7
      country
                      406829 non-null object
dtypes: datetime64[ns](1), float64(2), int64(1), object(4)
memory usage: 27.9+ MB
df new.head()
   invoice num stock code description quantity invoice date unit price cust id
                                                                             country
                                white
                              hanging
                                                2010-12-01
                                                                               United
        536365
                   85123A
                                                                2.55 17850.0
                            heart t-light
                                                  08:26:00
                                                                             Kingdon
                               holder
                                                2010-12-01
                                                                               United
                            white metal
        536365
                    71053
                                                                3.39 17850.0
                                                  08:26:00
                                                                             Kingdon
                               lantern
                               cream
                                                2010-12-01
                                cupid
                                                                               United
 2
        536365
                   84406B
                                                                2.75 17850.0
                            hearts coat
                                                  08:26:00
                                                                             Kingdon
                               hanger
                               knitted
                             union flag
                                                2010-12-01
                                                                               United
 3
        536365
                   84029G
                                                                3.39 17850.0
                             hot water
                                                  08:26:00
                                                                             Kingdon
                                bottle
                            red woolly
                                                2010-12-01
                                                                               United
                   84029E
                                                                3.39 17850.0
        536365
                           hottie white
                                                  08:26:00
                                                                             Kingdon
                                heart.
```

Check type of cust_id data type

In [39]: df_new.dtypes

```
Out[39]: invoice_num object stock_code object description object quantity int64 invoice_date datetime64[ns] unit_price float64 cust_id country object dtype: object
```

Converting cust_id float type into integer type

Ignoring warnings in jupyter

```
In [41]: import warnings
warnings.filterwarnings('ignore')
In [42]: df_new['cust_id'] = df_new['cust_id'].astype('int64')
```

Accessing first five rows

```
In [43]: df_new.head()
```

| | invoice_num | stock_code | description | quantity | invoice_date | unit_price | cust_id | country |
|---|-------------|------------|--|----------|------------------------|------------|---------|-------------------|
| (| 536365 | 85123A | white hanging heart t-light holder | 6 | 2010-12-01 08:26:00 | 2.55 | 17850 | United Kingdom |
| 1 | 536365 | 71053 | white metal lantern | 6 | 2010-12-01 08:26:00 | 3.39 | 17850 | United Kingdom |
| 2 | 2 536365 | 84406B | cream cupid hearts coat hanger | 8 | 2010-12-01 08:26:00 | 2.75 | 17850 | United Kingdom |
| 3 | 536365 | 84029G | knitted union flag hot water bottle | 6 | 2010-12-01 08:26:00 | 3.39 | 17850 | United Kingdom |
| 4 | 536365 | 84029E | red woolly hottie white heart. | 6 | 2010-12-01 08:26:00 | 3.39 | 17850 | United Kingdom |

New DataFrame information

Out[43]:

DataFrame description

```
In [45]: df_new.describe()
```

| t[45]: | | quantity | unit_price | cust_id |
|--------|-------|---------------|---------------|---------------|
| | count | 406829.000000 | 406829.000000 | 406829.000000 |
| | mean | 12.061303 | 3.460471 | 15287.690570 |
| | std | 248.693370 | 69.315162 | 1713.600303 |
| | min | -80995.000000 | 0.000000 | 12346.000000 |
| | 25% | 2.000000 | 1.250000 | 13953.000000 |
| | 50% | 5.000000 | 1.950000 | 15152.000000 |
| | 75% | 12.000000 | 3.750000 | 16791.000000 |
| | max | 80995.000000 | 38970.000000 | 18287.000000 |

Rounding the values in DataFrame

| In [46]: | df_ne | w.describ | e().round | d(2) |
|----------|-------|-----------|------------|-----------|
| Out[46]: | | quantity | unit_price | cust_id |
| | count | 406829.00 | 406829.00 | 406829.00 |
| | mean | 12.06 | 3.46 | 15287.69 |
| | std | 248.69 | 69.32 | 1713.60 |
| | min | -80995.00 | 0.00 | 12346.00 |
| | 25% | 2.00 | 1.25 | 13953.00 |
| | 50% | 5.00 | 1.95 | 15152.00 |
| | 75% | 12.00 | 3.75 | 16791.00 |
| | max | 80995.00 | 38970.00 | 18287.00 |

Let us do some analysis

Conclusion is: quantity column having negative values

So, we need to remove/delete negative values

Example to delete negative values from list object

Remove negative values from quantity column

| Out[53]: | | quantity | unit_price | cust_id |
|----------|-------|-----------|------------|-----------|
| | count | 397924.00 | 397924.00 | 397924.00 |
| | mean | 13.02 | 3.12 | 15294.32 |
| | std | 180.42 | 22.10 | 1713.17 |
| | min | 1.00 | 0.00 | 12346.00 |
| | 25% | 2.00 | 1.25 | 13969.00 |
| | 50% | 6.00 | 1.95 | 15159.00 |
| | 75% | 12.00 | 3.75 | 16795.00 |
| | max | 80995.00 | 8142.75 | 18287.00 |

Access initial Data

| In [54]: | di | f_new.head() | | | | | | | |
|----------|----|--------------|------------|--|----------|------------------------|------------|---------|-------------------|
| Out[54]: | | invoice_num | stock_code | description | quantity | invoice_date | unit_price | cust_id | country |
| | 0 | 536365 | 85123A | white hanging heart t-light holder | 6 | 2010-12-01 08:26:00 | 2.55 | 17850 | United Kingdom |
| | 1 | 536365 | 71053 | white metal lantern | 6 | 2010-12-01 08:26:00 | 3.39 | 17850 | United Kingdom |
| | 2 | 536365 | 84406B | cream cupid hearts coat hanger | 8 | 2010-12-01 08:26:00 | 2.75 | 17850 | United Kingdom |
| | 3 | 536365 | 84029G | knitted union flag hot water bottle | 6 | 2010-12-01 08:26:00 | 3.39 | 17850 | United Kingdom |
| | 4 | 536365 | 84029E | red woolly hottie white heart. | 6 | 2010-12-01 08:26:00 | 3.39 | 17850 | United Kingdom |

Checking total number of rows and columns

```
In [55]: df_new.shape
Out[55]: (397924, 8)
```

Adding the column - amount_spent

```
In [56]: df_new['amount_spent'] = df_new['quantity'] * df_new['unit_price']
In [57]: df_new.head()
```

| 57]: | | invoice_num | stock_code | description | quantity | invoice_date | unit_price | cust_id | country |
|------|---|-------------|------------|--|----------|------------------------|------------|---------|-------------------|
| | 0 | 536365 | 85123A | white hanging heart t-light holder | 6 | 2010-12-01 08:26:00 | 2.55 | 17850 | United Kingdom |
| | 1 | 536365 | 71053 | white metal lantern | 6 | 2010-12-01 08:26:00 | 3.39 | 17850 | United Kingdom |
| | 2 | 536365 | 84406B | cream cupid hearts coat hanger | 8 | 2010-12-01 08:26:00 | 2.75 | 17850 | United Kingdom |
| | 3 | 536365 | 84029G | knitted union flag hot water bottle | 6 | 2010-12-01 08:26:00 | 3.39 | 17850 | United Kingdom |
| | 4 | 536365 | 84029E | red woolly hottie white heart. | 6 | 2010-12-01 08:26:00 | 3.39 | 17850 | United Kingdom |

Lets read the column names from DataFrame

Rearranging columns for more readability

```
In [59]: col_order = ['invoice_num','invoice_date','stock_code','description','qua
In [60]: df_new = df_new[col_order]
```

Access initial data

```
In [61]: df_new.head()
```

| Out[61]: | | invoice_num | invoice_date | stock_code | description | quantity | unit_price | amount_spent | C |
|----------|---|-------------|------------------------|------------|--|----------|------------|--------------|---|
| | 0 | 536365 | 2010-12-01 08:26:00 | 85123A | white hanging heart t-light holder | 6 | 2.55 | 15.30 | |
| | 1 | 536365 | 2010-12-01 08:26:00 | 71053 | white metal lantern | 6 | 3.39 | 20.34 | |
| | 2 | 536365 | 2010-12-01 08:26:00 | 84406B | cream cupid hearts coat hanger | 8 | 2.75 | 22.00 | |
| | 3 | 536365 | 2010-12-01 08:26:00 | 84029G | knitted union flag hot water bottle | 6 | 3.39 | 20.34 | |
| | 4 | 536365 | 2010-12-01 08:26:00 | 84029E | red woolly hottie white heart. | 6 | 3.39 | 20.34 | |

Number of rows and columns

```
In [62]: df_new.shape
Out[62]: (397924, 9)
```

Let us do analysis on invoice_date column number of columns in the dataset

```
In [63]: len(df_new.columns)
Out[63]: 9
```

Accessing invoice_date column

Method - 1 to access column

```
In [64]: df_new['invoice_date']
```

Method - 2 to access column

Accessing year value from invoice_date

Accessing month value from invoice_date

```
In [67]: df_new['invoice_date'].dt.month
```

```
Out[67]: 0 12
1 12
2 12
3 12
4 12
...
541904 12
541905 12
541906 12
541907 12
541908 12
Name: invoice_date, Length: 397924, dtype: int64
```

Access initial Data

| In [68]: | df_new.head(2) | | | | | | | | | | | | | |
|----------|----------------|-------------|------------------------|------------|---|----------|------------|--------------|---|--|--|--|--|--|
| Out[68]: | | invoice_num | invoice_date | stock_code | description | quantity | unit_price | amount_spent | c | | | | | |
| | 0 | 536365 | 2010-12-01 08:26:00 | 85123A | white hanging heart t-light holder | 6 | 2.55 | 15.30 | | | | | | |
| | 1 | 536365 | 2010-12-01 08:26:00 | 71053 | white metal lantern | 6 | 3.39 | 20.34 | | | | | | |

Lets insert year_month colum in 2nd position

Need to restart from here

```
In [ ]:
```

small calculation

```
In [69]: y = 2010
    m = 12

In [70]: y_m = 100*2010 + 12

In [71]: y_m
Out[71]: 201012

In [72]: c1 = 'year_month'

In [73]: v1 = df_new['invoice_date'].map(lambda col: 100*(col.year) + col.month)

In [74]: df_new.insert(loc = 2, column = c1, value = v1)
```

In [75]: df new

| unit_price | quantity | description | stock_code | year_month | invoice_date | invoice_num | |
|------------|----------|--|------------|------------|------------------------|-------------|--------|
| 2.5ξ | 6 | white hanging heart t-light holder | 85123A | 201012 | 2010-12-01 08:26:00 | 536365 | 0 |
| 3.39 | 6 | white metal lantern | 71053 | 201012 | 2010-12-01 08:26:00 | 536365 | 1 |
| 2.75 | 8 | cream cupid hearts coat hanger | 84406B | 201012 | 2010-12-01 08:26:00 | 536365 | 2 |
| 3.39 | 6 | knitted union flag hot water bottle | 84029G | 201012 | 2010-12-01 08:26:00 | 536365 | 3 |
| 3.39 | 6 | red woolly hottie white heart. | 84029E | 201012 | 2010-12-01 08:26:00 | 536365 | 4 |
| | | | | | | | |
| 0.85 | 12 | pack of 20 spaceboy napkins | 22613 | 201112 | 2011-12-09 12:50:00 | 581587 | 541904 |
| 2.10 | 6 | children's apron dolly girl | 22899 | 201112 | 2011-12-09 12:50:00 | 581587 | 541905 |
| 4.15 | 4 | childrens cutlery dolly girl | 23254 | 201112 | 2011-12-09 12:50:00 | 581587 | 541906 |
| 4.15 | 4 | childrens cutlery circus parade | 23255 | 201112 | 2011-12-09 12:50:00 | 581587 | 541907 |
| 4.95 | 3 | baking set 9 piece retrospot | 22138 | 201112 | 2011-12-09 12:50:00 | 581587 | 541908 |

397924 rows × 10 columns

Access initial data

In [76]: df_new.head()

| ut[76]: | | invoice_num | invoice_date | year_month | stock_code | description | quantity | unit_price | am |
|---------|---|-------------|------------------------|------------|------------|--|----------|------------|----|
| | 0 | 536365 | 2010-12-01 08:26:00 | 201012 | 85123A | white hanging heart t-light holder | 6 | 2.55 | |
| | 1 | 536365 | 2010-12-01 08:26:00 | 201012 | 71053 | white metal lantern | 6 | 3.39 | |
| | 2 | 536365 | 2010-12-01 08:26:00 | 201012 | 84406B | cream cupid hearts coat hanger | 8 | 2.75 | |
| | 3 | 536365 | 2010-12-01 08:26:00 | 201012 | 84029G | knitted union flag hot water bottle | 6 | 3.39 | |
| | 4 | 536365 | 2010-12-01 08:26:00 | 201012 | 84029E | red woolly hottie white heart. | 6 | 3.39 | |

Adding month column to the exisint DataFrame

| In [77]: | c2 = '1 | month' | | | | | | | |
|----------|---------|---------|------------------------|-------------|---------|------------|--|----------|---------|
| In [78]: | v2 = d | f_new.i | Invoice_date | e.dt.month | | | | | |
| In [79]: | df_new | .insert | c(loc = 3, 0 | column = c2 | 2, valu | ne = v2) | | | |
| In [80]: | df_new | .head() | | | | | | | |
| Out[80]: | invoi | ce_num | invoice_date | year_month | month | stock_code | description | quantity | unit_pr |
| | 0 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 85123A | white hanging heart t-light holder | 6 | 2 |
| | 1 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 71053 | white metal lantern | 6 | 3 |
| | 2 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 84406B | cream cupid hearts coat hanger | 8 | 2 |
| | 3 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 84029G | knitted union flag hot water bottle | 6 | 3 |
| | 4 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 84029E | red woolly hottie white heart. | 6 | 3 |

Lets access invoice_date column

We can get day of the week

In pandas, the day formate starts from 0 to 6

Monday = 0 Tuesday = 1 Sunday = 6

Apply +1 to make Monday = 1....until Sunday = 7

```
In [83]: c3 = 'day'
In [84]: v3 = (df_new.invoice_date.dt.dayofweek)+1
In [85]: df_new.insert(loc = 4, column = c3, value = v3)
In [86]: df_new.head()
```

| [86]: | | invoice_num | invoice_date | year_month | month | day | stock_code | description | quantity | u |
|-------|---|-------------|------------------------|------------|-------|-----|------------|--|----------|---|
| | 0 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 85123A | white hanging heart t-light holder | 6 | |
| | 1 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 71053 | white metal lantern | 6 | |
| | 2 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 84406B | cream cupid hearts coat hanger | 8 | |
| | 3 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 84029G | knitted union flag hot water bottle | 6 | |
| | 4 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 84029E | red woolly hottie white heart. | 6 | |

Adding hour column to existing DataFrame

```
In [87]: df new.invoice date
Out[87]: 0 2010-12-01 08:26:00 2010-12-01 08:26:00
                 2010-12-01 08:26:00
                 2010-12-01 08:26:00
                 2010-12-01 08:26:00
                          . . .
         541904 2011-12-09 12:50:00
         541905 2011-12-09 12:50:00
         541906 2011-12-09 12:50:00
         541907 2011-12-09 12:50:00
         541908 2011-12-09 12:50:00
         Name: invoice date, Length: 397924, dtype: datetime64[ns]
In [88]: # dir(df_new.invoice_date)
In [89]: # dir(df new.invoice date.dt)
         # df_new.invoice_date.dt.hour
In [91]: c4 = "hour"
In [92]: v4 = df new.invoice date.dt.hour
In [93]: df_new.insert(loc = 5, column = c4, value = v4)
In [94]: df_new.head()
```

| Out[94]: | | invoice_num | invoice_date | year_month | month | day | hour | stock_code | description | quan |
|----------|---|-------------|------------------------|------------|-------|-----|------|------------|--|------|
| | 0 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 85123A | white hanging heart t-light holder | |
| | 1 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 71053 | white metal lantern | |
| | 2 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 84406B | cream cupid hearts coat hanger | |
| | 3 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 84029G | knitted union flag hot water bottle | |
| | 4 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 84029E | red woolly hottie white heart. | |

Lets display all columns once

```
In [95]: df new.columns
         Index(['invoice num', 'invoice date', 'year month', 'month', 'day', 'hou
                'stock code', 'description', 'quantity', 'unit price', 'amount spe
         nt',
                'cust_id', 'country'],
               dtype='object')
In [96]: for col in df_new.columns:
            print(col)
         invoice num
         invoice date
         year month
         month
         day
         hour
         stock code
         description
         quantity
         unit_price
         amount_spent
         cust id
```

Exploratory Data Analysis (EDA)

```
In [97]: df_new.groupby(by = ['cust_id']).count()
```

| out[97]: | | invoice_num | invoice_date | year_month | month | day | hour | stock_code | description |
|----------|---------|-------------|--------------|------------|-------|-----|------|------------|-------------|
| | cust_id | | | | | | | | |
| | 12346 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| | 12347 | 182 | 182 | 182 | 182 | 182 | 182 | 182 | 182 |
| | 12348 | 31 | 31 | 31 | 31 | 31 | 31 | 31 | 31 |
| | 12349 | 73 | 73 | 73 | 73 | 73 | 73 | 73 | 73 |
| | 12350 | 17 | 17 | 17 | 17 | 17 | 17 | 17 | 17 |
| | | | | | | | | | |
| | 18280 | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 |
| | 18281 | 7 | 7 | 7 | 7 | 7 | 7 | 7 | 7 |

4339 rows × 12 columns

In [98]: df_new.groupby(by = ['cust_id','country']).count()

| [98]: | | | invoice_num | invoice_date | year_month | month | day | hour | stock_code | c |
|-------|---------|-------------------|-------------|--------------|------------|-------|-----|------|------------|---|
| | cust_id | country | | | | | | | | |
| | 12346 | United Kingdom | 1 | 1 | 1 | 1 | 1 | 1 | 1 | _ |
| | 12347 | Iceland | 182 | 182 | 182 | 182 | 182 | 182 | 182 | |
| | 12348 | Finland | 31 | 31 | 31 | 31 | 31 | 31 | 31 | |
| | 12349 | Italy | 73 | 73 | 73 | 73 | 73 | 73 | 73 | |
| | 12350 | Norway | 17 | 17 | 17 | 17 | 17 | 17 | 17 | |
| | | | | | | | | | | |
| | 18280 | United Kingdom | 10 | 10 | 10 | 10 | 10 | 10 | 10 | |
| | 18281 | United Kingdom | 7 | 7 | 7 | 7 | 7 | 7 | 7 | |
| | 18282 | United Kingdom | 12 | 12 | 12 | 12 | 12 | 12 | 12 | |
| | 18283 | United Kingdom | 756 | 756 | 756 | 756 | 756 | 756 | 756 | |
| | 18287 | United Kingdom | 70 | 70 | 70 | 70 | 70 | 70 | 70 | |

4347 rows × 11 columns

```
In [99]: df_new.groupby(by = ['cust_id','country'])['invoice_num'].count()
```

```
Out[99]: cust_id country
         12346 United Kingdom
          12347
                  Iceland
                                      182
          12348
                  Finland
                                       31
          12349
                   Italy
                                        73
          12350
                  Norway
                                       17
          18280 United Kingdom
                                      10
          18281 United Kingdom
                                       7
          18282
                  United Kingdom
                                       12
                  United Kingdom
                                       756
          18283
                                      70
          18287
                  United Kingdom
          Name: invoice num, Length: 4347, dtype: int64
In [100... | df new.groupby(by = ['cust id', 'country'], as index = False)['invoice num
                             country invoice_num
                cust_id
                 12346 United Kingdom
                                              1
                 12347
                              Iceland
                                            182
             2
                 12348
                              Finland
                                             31
                 12349
                                             73
                                Italy
                 12350
                              Norway
                                             17
                 18280 United Kingdom
           4342
                                             10
                                              7
           4343
                 18281 United Kingdom
           4344
                 18282 United Kingdom
                                             12
           4345
                 18283 United Kingdom
                                            756
           4346
                 18287 United Kingdom
                                             70
          4347 rows × 3 columns
         df_new.groupby(by=['cust_id','country'], as_index=False)['invoice_num'].c
             cust_id
                          country invoice_num
             12346 United Kingdom
                                           1
              12347
                           Iceland
                                         182
           1
           2
              12348
                           Finland
                                          31
           3
              12349
                                          73
                             Italy
              12350
                           Norway
                                          17
          Data Visaulization libraries
          import matplotlib.pyplot as plt
          import seaborn as sns
In [103... df_new.groupby(by=['cust_id','country'], as_index=False)['invoice_num'].c
```

| Out[103]: | | cust_id | country | invoice_num |
|-----------|-----------------------------|--|---|-------------------------------|
| | 0 | 12346 | United Kingdom | 1 |
| | 1 | 12347 | Iceland | 182 |
| | 2 | 12348 | Finland | 31 |
| | 3 | 12349 | Italy | 73 |
| | 4 | 12350 | Norway | 17 |
| | | | | |
| | 4342 | 18280 | United Kingdom | 10 |
| | 4343 | 18281 | United Kingdom | 7 |
| | 4344 | 18282 | United Kingdom | 12 |
| | 4345 | 18283 | United Kingdom | 756 |
| | 4346 | 18287 | United Kingdom | 70 |
| | | | Ü | |
| | | | | |
| | 4347 r | rows × 3 | columns | |
| | 4347 r | rows × 3 | columns | |
| In [104 | | | columns | by=['cust_i |
| | order | s = df_ | | by=['cust_i |
| In [104 | | s = df_ | _new.groupby(| |
| | order | s = df_ | _new.groupby(| by=['cust_ioning invoice_num |
| In [105 | order | s = df_ | _new.groupby(| |
| In [105 | order | s = df_ s cust_id | _new.groupby() country | invoice_num |
| In [105 | order | s = df_ s cust_id 12346 | new.groupby() country United Kingdom | invoice_num |
| In [105 | order order | s = df_s cust_id 12346 12347 | country United Kingdom | invoice_num 1 182 |
| In [105 | order order 0 1 2 | cust_id 12346 12347 12348 | country United Kingdom Iceland Finland | invoice_num 1 182 31 |
| In [105 | order order 0 1 2 3 | cust_id 12346 12347 12348 12349 | country United Kingdom Iceland Finland Italy | invoice_num 1 182 31 73 17 |
| In [105 | order order 0 1 2 3 4 | s = df_s cust_id 12346 12347 12348 12349 12350 | country United Kingdom Iceland Finland Italy Norway | invoice_num 1 182 31 73 17 |
| In [105 | order 0 1 2 3 4 | s = df_s cust_id 12346 12347 12348 12349 12350 | country United Kingdom Iceland Finland Italy Norway | invoice_num 1 182 31 73 17 |

4347 rows × 3 columns

18282 United Kingdom

18283 United Kingdom

18287 United Kingdom

4344

4345

4346

Check TOP 5 most number of orders

```
In [106... orders.sort_values(by = 'invoice_num', ascending = False).head()
```

12

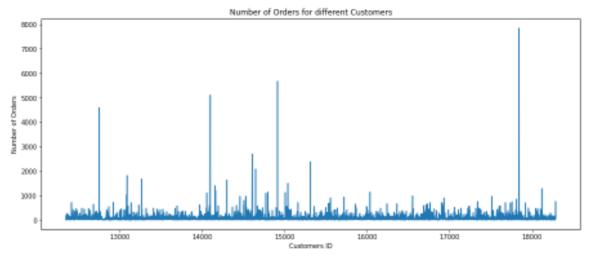
756

70

| Out[106]: | | cust_id | country | invoice_num |
|-----------|------|---------|----------------|-------------|
| | 4019 | 17841 | United Kingdom | 7847 |
| | 1888 | 14911 | EIRE | 5677 |
| | 1298 | 14096 | United Kingdom | 5111 |
| | 334 | 12748 | United Kingdom | 4596 |
| | 1670 | 14606 | United Kingdom | 2700 |

Visualizing - Number of Orders for different Customers

```
In [107... orders = df_new.groupby(by=['cust_id','country'], as_index=False)['invoic
    plt.subplots(figsize=(15,6))
    plt.plot(orders.cust_id, orders.invoice_num)
    plt.xlabel('Customers ID')
    plt.ylabel('Number of Orders')
    plt.title('Number of Orders for different Customers')
    plt.show()
```



How much money spent by each customers?

```
In [108... df_new.groupby(by = ['cust_id', 'country']).sum()
```

| ŏ | U | 1 | L | T | Ju | (|
|---|---|---|---|---|----|---|
| | | | | | | |
| | | | | | | |

| | | , · · · · · · · · · · · · · · · · · · · | | , | | 4 | | |
|---------|-------------------|---|------|------|-------|-------|---------|----------|
| cust_id | country | | | | | | | |
| 12346 | United Kingdom | 201101 | 1 | 2 | 10 | 74215 | 1.04 | 77183.60 |
| 12347 | Iceland | 36598483 | 1383 | 441 | 2219 | 2458 | 481.21 | 4310.00 |
| 12348 | Finland | 6232657 | 257 | 111 | 472 | 2341 | 178.71 | 1797.24 |
| 12349 | Italy | 14681103 | 803 | 73 | 657 | 631 | 605.10 | 1757.55 |
| 12350 | Norway | 3418734 | 34 | 51 | 272 | 197 | 65.30 | 334.40 |
| | | | | | | | | |
| 18280 | United Kingdom | 2011030 | 30 | 10 | 90 | 45 | 47.65 | 180.60 |
| 18281 | United Kingdom | 1407742 | 42 | 49 | 70 | 54 | 39.36 | 80.82 |
| 18282 | United Kingdom | 2413316 | 116 | 60 | 146 | 103 | 62.39 | 178.05 |
| 18283 | United Kingdom | 152037103 | 5503 | 2489 | 10346 | 1397 | 1220.93 | 2094.88 |
| 18287 | United Kingdom | 14077555 | 555 | 332 | 697 | 1586 | 104.55 | 1837.28 |

4347 rows × 7 columns

| Out[110]: | | cust_id | country | amount_spent |
|-------------------------------|--|--|---|---|
| | 0 | 12346 | United Kingdom | 77183.60 |
| | 1 | 12347 | Iceland | 4310.00 |
| | 2 | 12348 | Finland | 1797.24 |
| | 3 | 12349 | Italy | 1757.55 |
| | 4 | 12350 | Norway | 334.40 |
| | | | | |
| | 4342 | 18280 | United Kingdom | 180.60 |
| | 4343 | 18281 | United Kingdom | 80.82 |
| | 4344 | 18282 | United Kingdom | 178.05 |
| | 4345 | 18283 | United Kingdom | 2094.88 |
| | 4346 | 18287 | United Kingdom | 1837.28 |
| | 4347 rd | | | |
| | | | = df_new.gro | upby(by = ['o |
| In [112 | money_ | | _ | upby(by = ['c |
| In [112 | money_ | _spent cust_id | _ | |
| In [112 | money_ | _spent cust_id | country | amount_spent |
| In [111 In [112 Out[112]: | money_ | _spent cust_id 12346 | country United Kingdom | amount_spent 77183.60 |
| In [112 | money_ money_ 0 1 | _spent cust_id 12346 12347 | country United Kingdom Iceland | amount_spent 77183.60 4310.00 |
| In [112 | money_ money_ 1 2 | _spent cust_id 12346 12347 12348 | country United Kingdom Iceland Finland | 77183.60 4310.00 1797.24 |
| In [112 | money_ money_ 1 2 3 | _spent cust_id 12346 12347 12348 12349 | country United Kingdom Iceland Finland Italy | amount_spent 77183.60 4310.00 1797.24 1757.55 |
| In [112 | money_ money_ 0 1 2 3 4 | _spent cust_id 12346 12347 12348 12349 12350 | country United Kingdom Iceland Finland Italy Norway | amount_spent 77183.60 4310.00 1797.24 1757.55 334.40 |
| In [112 | money_ money_ 0 1 2 3 4 | _spent cust_id 12346 12347 12348 12349 12350 | country United Kingdom Iceland Finland Italy Norway | amount_spent 77183.60 4310.00 1797.24 1757.55 334.40 |
| In [112 | money_ money_ 0 1 2 3 4 4342 | spent cust_id 12346 12347 12348 12349 12350 18280 | country United Kingdom Iceland Finland Italy Norway United Kingdom | amount_spent 77183.60 4310.00 1797.24 1757.55 334.40 180.60 |
| In [112 | money_ money_ 0 1 2 3 4 4342 4343 | _spent cust_id 12346 12347 12348 12349 12350 18280 18281 | country United Kingdom Iceland Finland Italy Norway United Kingdom United Kingdom | amount_spent 77183.60 4310.00 1797.24 1757.55 334.40 180.60 80.82 |

Top FIVE customers who spend highest money

4347 rows × 3 columns

```
In [113... money_spent.sort_values(by='amount_spent', ascending = False).head()
```

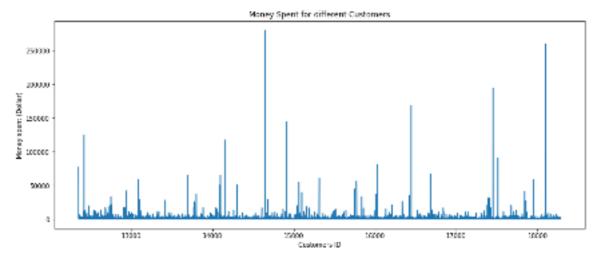
| Out[113]: | | cust_id | country | amount_spent | |
|-----------|------|---------|----------------|--------------|--|
| | 1698 | 14646 | Netherlands | 280206.02 | |
| | 4210 | 18102 | United Kingdom | 259657.30 | |
| | 3737 | 17450 | United Kingdom | 194550.79 | |
| | 3017 | 16446 | United Kingdom | 168472.50 | |
| | 1888 | 14911 | EIRE | 143825.06 | |

Top TEN customers who spend highest money

| In [114 | money | _spent. | sort_values(| oy='amount_sp |
|-----------|-------|---------|----------------|---------------|
| Out[114]: | | cust_id | country | amount_spent |
| | 1698 | 14646 | Netherlands | 280206.02 |
| | 4210 | 18102 | United Kingdom | 259657.30 |
| | 3737 | 17450 | United Kingdom | 194550.79 |
| | 3017 | 16446 | United Kingdom | 168472.50 |
| | 1888 | 14911 | EIRE | 143825.06 |
| | 57 | 12415 | Australia | 124914.53 |
| | 1342 | 14156 | EIRE | 117379.63 |
| | 3780 | 17511 | United Kingdom | 91062.38 |
| | 2711 | 16029 | United Kingdom | 81024.84 |
| | 0 | 12346 | United Kingdom | 77183.60 |

Visualizing - Money spent for different customers

```
In [115... money_spent = df_new.groupby(by=['cust_id','country'], as_index=False)['a
    plt.subplots(figsize=(15,6))
    plt.plot(money_spent.cust_id, money_spent.amount_spent)
    plt.xlabel('Customers ID')
    plt.ylabel('Money spent (Dollar)')
    plt.title('Money Spent for different Customers')
    plt.show()
```



| In [116 | <pre>df_new.head()</pre> | | | | | | | | |
|-----------|--------------------------|--------------|------------|-------|-----|------|------------|-------------|-----|
| Out[116]: | invoice_num | invoice_date | year_month | month | day | hour | stock_code | description | qua |

|]: | | invoice_num | invoice_date | year_month | month | day | hour | stock_code | description | qua |
|----|---|-------------|------------------------|------------|-------|-----|------|------------|--|-----|
| | 0 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 85123A | white hanging heart t-light holder | |
| | 1 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 71053 | white metal lantern | |
| | 2 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 84406B | cream cupid hearts coat hanger | |
| | 3 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 84029G | knitted union flag hot water bottle | |
| | 4 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 84029E | red woolly hottie white heart. | |

Number of order for different months

In [117... color = sns.color_palette()

Initial Data

In [118... df_new.head()

```
invoice_num invoice_date year_month month day hour stock_code description qua
                                                                                     white
                            2010-12-01
                                                                                   hanging
           0
                   536365
                                           201012
                                                      12
                                                            3
                                                                  8
                                                                        85123A
                              08:26:00
                                                                                heart t-light
                                                                                    holder
                            2010-12-01
                                                                                white metal
                                                            3
                                                                         71053
            1
                   536365
                                           201012
                                                      12
                                                                  8
                              08:26:00
                                                                                    lantern
                                                                                    cream
                            2010-12-01
                                                                                     cupid
           2
                                                            3
                   536365
                                           201012
                                                      12
                                                                  8
                                                                        84406B
                              08:26:00
                                                                                 hearts coat
                                                                                    hanger
                                                                                    knitted
                            2010-12-01
                                                                                  union flag
            3
                   536365
                                           201012
                                                      12
                                                            3
                                                                  8
                                                                        84029G
                              08:26:00
                                                                                  hot water
                                                                                     bottle
                                                                                 red woolly
                            2010-12-01
            4
                   536365
                                           201012
                                                      12
                                                            3
                                                                  8
                                                                        84029E
                                                                                hottie white
                              08:26:00
                                                                                     heart.
           df new.groupby('invoice num')
            <pandas.core.groupby.generic.DataFrameGroupBy object at 0x0000020AA1C60F</pre>
Out[119]:
            70>
            df new.groupby('invoice num')['year month']
            <pandas.core.groupby.generic.SeriesGroupBy object at 0x0000020AA1CB7DC0>
           df new.groupby('invoice num')['year month'].unique()
           invoice num
           536365
                     [201012]
           536366
                      [201012]
           536367
                      [201012]
            536368
                      [201012]
           536369
                      [201012]
           581583
                      [201112]
           581584
                      [201112]
           581585
                       [201112]
           581586
                       [201112]
           581587
                      [201112]
           Name: year month, Length: 18536, dtype: object
          df new.groupby('invoice num')['year month'].unique().value counts()
           [201111]
                         2658
Out[122]:
            [201110]
                         1929
                         1756
            [201109]
            [201105]
                         1555
            [201012]
                         1400
                         1393
            [201106]
            [201107]
                         1331
           [201103]
                         1321
            [201108]
                         1281
            [201104]
                         1149
                          998
            [201102]
           [201101]
                          987
                          778
           Name: year_month, dtype: int64
```

```
df new.groupby('invoice num')['year month'].unique().value counts().sort
                       1400
          [201012]
          [201101]
                        987
          [201102]
                        998
          [201103]
                       1321
          [201104]
                       1149
          [201105]
                      1555
          [201106]
                      1393
          [201107]
                       1331
          [201108]
                       1281
          [201109]
                       1756
                      1929
          [201110]
          [201111]
                       2658
          [201112]
                       778
          Name: year month, dtype: int64
In [124... ax = df new.groupby('invoice num')['year month'].unique().value counts().
          ax.set xlabel('Month and Year', fontsize=15)
          ax.set ylabel('Number of Orders',fontsize=15)
          ax.set title('Number of orders for different Months (1st Dec 2010 - 9th D
          t = ('Dec 10','Jan 11','Feb 11','Mar 11','Apr 11','May 11','Jun 11','July
          ax.set xticklabels(t, rotation='horizontal', fontsize=13)
          plt.show()
```



How many orders (per day)?

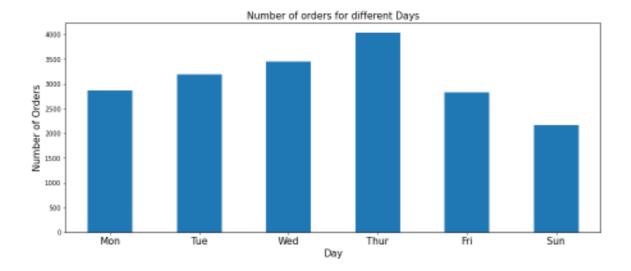
```
invoice num
536365
           [3]
536366
           [3]
536367
           [3]
536368
           [3]
536369
           [3]
581583
          [5]
581584
           [5]
581585
           [5]
581586
           [5]
581587
           [5]
Name: day, Length: 18536, dtype: object
df new.groupby('invoice num')['day'].unique().value counts()
[4]
        4033
[3]
        3455
[2]
        3185
[1]
        2863
[5]
        2831
        2169
Name: day, dtype: int64
df new.groupby('invoice num')['day'].unique().value counts().sort index()
        2863
[1]
[2]
        3185
[3]
        3455
        4033
[4]
        2831
[5]
[7]
        2169
Name: day, dtype: int64
```

Day wise sales count/business

```
df new.head()
                               invoice_date year_month month day
                                                                                            description
                invoice_num
                                                                        hour stock_code
Out[130]:
                                                                                                  white
                                 2010-12-01
                                                                                                hanging
             0
                      536365
                                                  201012
                                                               12
                                                                     3
                                                                            8
                                                                                   85123A
                                   08:26:00
                                                                                             heart t-light
                                                                                                 holder
                                 2010-12-01
                                                                                             white metal
                                                                                    71053
             1
                      536365
                                                  201012
                                                                     3
                                                                            8
                                                               12
                                   08:26:00
                                                                                                 lantern
                                                                                                 cream
                                 2010-12-01
                                                                                                  cupid
             2
                      536365
                                                                     3
                                                                            8
                                                  201012
                                                               12
                                                                                   84406B
                                   08:26:00
                                                                                             hearts coat
                                                                                                hanger
                                                                                                 knitted
                                 2010-12-01
                                                                                              union flag
             3
                      536365
                                                  201012
                                                               12
                                                                     3
                                                                            8
                                                                                   84029G
                                   08:26:00
                                                                                              hot water
                                                                                                  bottle
                                                                                              red woolly
                                 2010-12-01
             4
                      536365
                                                  201012
                                                               12
                                                                     3
                                                                            8
                                                                                   84029E
                                                                                             hottie white
                                   08:26:00
                                                                                                  heart.
            df new.groupby('invoice num')
```

```
<pandas.core.groupby.generic.DataFrameGroupBy object at 0x0000020AA25410</pre>
          df new.groupby('invoice num')['day']
          <pandas.core.groupby.generic.SeriesGroupBy object at 0x0000020AA1CE0850>
          df new.groupby('invoice num')['day'].unique()
          invoice num
          536365
                    [3]
          536366
                    [3]
          536367
                    [3]
          536368
                   [3]
          536369
                    [3]
          581583
                    [5]
          581584
                    [5]
          581585
                    [5]
                    [5]
          581586
          581587
                    [5]
          Name: day, Length: 18536, dtype: object
         df new.groupby('invoice num')['day'].unique().value counts()
          [4]
                 4033
Out[134]:
          [3]
                 3455
                 3185
          [2]
           [1]
                 2863
                 2831
          [5]
                 2169
          [7]
          Name: day, dtype: int64
         df new.groupby('invoice num')['day'].unique().value counts().sort index()
                 2863
          [1]
          [2]
                 3185
           [3]
                 3455
                 4033
           [4]
          [5]
                 2831
                 2169
          [7]
          Name: day, dtype: int64
```

Lets visualizat Day wise sales count/business

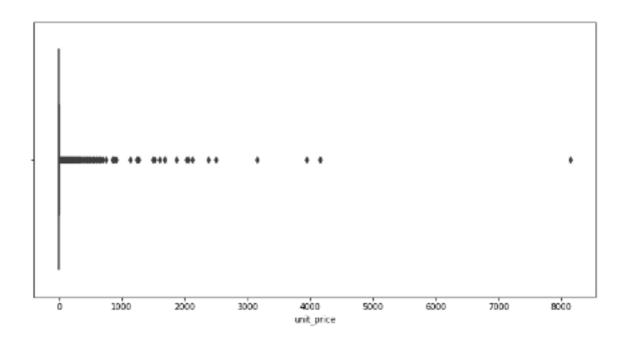


Discover patterns for Unit Price

```
df_new.unit_price.describe()
 count 397924.000000
 mean
             3.116174
 std
             22.096788
             0.000000
 25%
             1.250000
 50%
             1.950000
 75%
             3.750000
          8142.750000
 max
 Name: unit price, dtype: float64
```

Min value for product is zero, so there are some free products

```
In [138... # check the distribution of unit price
    plt.subplots(figsize = (12,6))
    sns.boxplot(df_new.unit_price)
    plt.show()
```

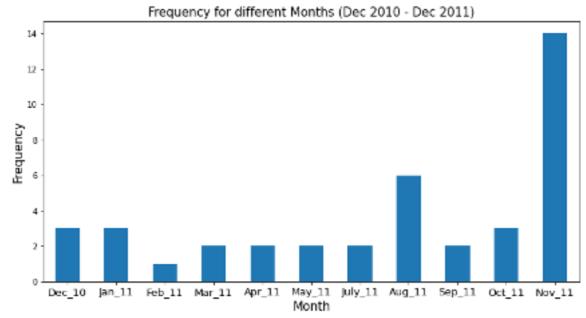


Filter only free products(cost = 0)

```
In [139... df_free = df_new[df_new.unit_price == 0]
In [140... len(df_free)
Out[140]:
40
In [141... df_free.year_month
```

```
9302
                201012
Out[141]:
         33576
                 201012
                  201012
         40089
         47068
                  201101
         47070
                  201101
                  201101
         56674
         86789
                 201102
         130188 201103
         139453
                201103
         145208
                  201104
                  201104
         157042
         187613 201105
         198383
                 201105
         279324
                 201107
                  201107
         282912
         285657
                  201108
                201108
         298054
         314745 201108
         314746 201108
         314747 201108
         314748
                201108
         358655
                  201109
         361825
                  201109
         379913 201110
         395529 201110
         420404
                 201110
                 201111
         436428
         436597
                  201111
         436961 201111
         439361 201111
         446125 201111
         446793
                 201111
         446794
                 201111
         454463
                  201111
         454464 201111
         479079
                201111
         479546
                 201111
         480649
                 201111
         485985
                  201111
         502122
                  201111
         Name: year_month, dtype: int64
In [142... df free.year month.value counts()
         201111 14
Out[142]:
         201108
                  6
         201012
                  3
         201101
         201110
                  2
         201103
         201104
                  2
         201105
         201107
                  2
                   2
         201109
         201102
                   1
         Name: year month, dtype: int64
In [143... df_free.year_month.value_counts().sort_index()
```

```
201012
Out[143]:
          201101
          201102
          201103
          201104
          201105
          201107
          201108
          201109
          201110
          201111
          Name: year month, dtype: int64
In [144... ax = df_free.year_month.value_counts().sort_index().plot(kind = 'bar',fig
         ax.set xlabel('Month', fontsize=15)
          ax.set ylabel('Frequency', fontsize=15)
         ax.set title('Frequency for different Months (Dec 2010 - Dec 2011)', fonts
         m = ('Dec 10','Jan 11','Feb 11','Mar 11','Apr 11','May 11','July 11','Aug
          ax.set xticklabels(m, rotation='horizontal', fontsize=13)
         plt.show()
```



How many orders for each country?

```
In [145... df_new
```

| Out[145]: | | invoice_num | invoice_date | year_month | month | day | hour | stock_code | description |
|-----------|--------|-------------|------------------------|------------|-------|-----|------|------------|--|
| | 0 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 85123A | white hanging heart t-light holder |
| | 1 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 71053 | white metal lantern |
| | 2 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 84406B | cream cupid hearts coat hanger |
| | 3 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 84029G | knitted union flag hot water bottle |
| | 4 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 84029E | red woolly hottie white heart. |
| | | | | | | | | | |
| | 541904 | 581587 | 2011-12-09 12:50:00 | 201112 | 12 | 5 | 12 | 22613 | pack of 20 spaceboy napkins |
| | 541905 | 581587 | 2011-12-09 12:50:00 | 201112 | 12 | 5 | 12 | 22899 | children's apron dolly girl |
| | 541906 | 581587 | 2011-12-09 12:50:00 | 201112 | 12 | 5 | 12 | 23254 | childrens cutlery dolly girl |
| | 541907 | 581587 | 2011-12-09 12:50:00 | 201112 | 12 | 5 | 12 | 23255 | childrens cutlery circus parade |
| | 541908 | 581587 | 2011-12-09 12:50:00 | 201112 | 12 | 5 | 12 | 22138 | baking set 9 piece retrospot |

397924 rows × 13 columns

```
Out[148]: country
                            1185
        Australia
                              398
        Austria
        Bahrain
                               17
        Belgium
                             2031
        Brazil
                              32
        Canada
                             151
        Channel Islands
                             748
        Cyprus
                             614
                              25
        Czech Republic
                             380
        Denmark
        EIRE
                             7238
        European Community
                              60
        Finland
                              685
                             8342
        France
        Germany
                             9042
        Greece
                              145
        Iceland
                              182
        Israel
                              248
                              758
        Italy
        Japan
                              321
        Lebanon
                              45
        Lithuania
                              35
        Malta
                              112
        Netherlands
                             2363
                            1072
        Norway
                              330
        Poland
        Portugal
                            1462
                              58
        RSA
        Saudi Arabia
                               9
        Singapore
                             222
        spain
Sweden
                            2485
                             451
        Switzerland
                             1842
        USA 179
United Arab Emirates 68
        United Kingdom 354345
        Unspecified
                           244
        Name: invoice_num, dtype: int64
```

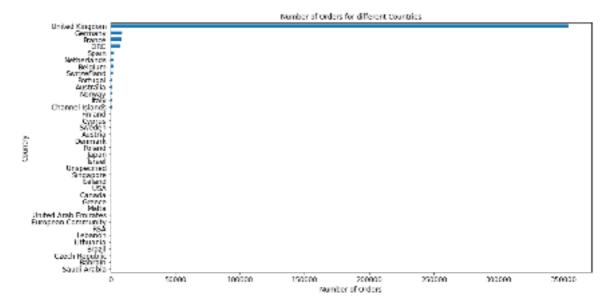
```
In [149... df_new.groupby('country')['invoice_num'].count().sort_values()
```

```
Out[149]: country
        Saudi Arabia
                                 9
                                17
        Bahrain
                                25
        Czech Republic
        Brazil
        Lithuania
        Lebanon
                                45
        European Community 60
United Arab Emirates 68
        Malta
                                112
                                145
        Greece
        Canada
                                151
                                179
                                182
        Iceland
        Singapore
                                222
        Unspecified
                                244
                                248
        Israel
        Japan
                                321
        Poland
                                330
        Denmark
                                380
                                398
        Austria
                                451
        Sweden
        Cyprus
                               614
        Finland
                               685
        Channel Islands
                               748
                                758
        Italy
                              1072
        Norway
        Australia
                              1185
                              1462
        Portugal
        Switzerland
                              1842
        Belgium
                              2031
        Netherlands
                              2363
                               2485
        Spain
                               7238
        EIRE
        France
                              8342
        Germany
        United Kingdom 354345
        Name: invoice_num, dtype: int64
```

How many orders for each country?

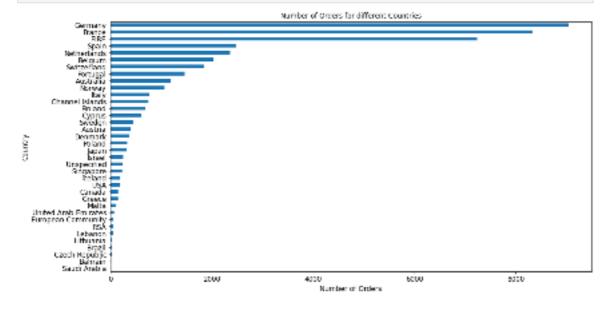
```
In [150... group_country_orders = df_new.groupby('country')['invoice_num'].count().s
# del group_country_orders['United Kingdom']

# plot number of unique customers in each country (with UK)
plt.subplots(figsize=(15,8))
group_country_orders.plot(kind = 'barh', fontsize=12, color=color[0])
plt.xlabel('Number of Orders', fontsize=12)
plt.ylabel('Country', fontsize=12)
plt.title('Number of Orders for different Countries', fontsize=12)
plt.show()
```



```
group_country_orders = df_new.groupby('country')['invoice_num'].count().s
del group_country_orders['United Kingdom']

# plot number of unique customers in each country (with UK)
plt.subplots(figsize=(15,8))
group_country_orders.plot(kind = 'barh', fontsize=12, color=color[0])
plt.xlabel('Number of Orders', fontsize=12)
plt.ylabel('Country', fontsize=12)
plt.title('Number of Orders for different Countries', fontsize=12)
plt.show()
```



How much money spent by each country?

In [152... df_new

| : | | invoice_num | invoice_date | year_month | month | day | hour | stock_code | description |
|---|--------|-------------|------------------------|------------|-------|-----|------|------------|--|
| | 0 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 85123A | white hanging heart t-light holder |
| | 1 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 71053 | white metal lantern |
| | 2 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 84406B | cream cupid hearts coat hanger |
| | 3 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 84029G | knitted union flag hot water bottle |
| | 4 | 536365 | 2010-12-01 08:26:00 | 201012 | 12 | 3 | 8 | 84029E | red woolly hottie white heart. |
| | | | | | | | | | |
| | 541904 | 581587 | 2011-12-09 12:50:00 | 201112 | 12 | 5 | 12 | 22613 | pack of 20 spaceboy napkins |
| | 541905 | 581587 | 2011-12-09 12:50:00 | 201112 | 12 | 5 | 12 | 22899 | children's apron dolly girl |
| | 541906 | 581587 | 2011-12-09 12:50:00 | 201112 | 12 | 5 | 12 | 23254 | childrens cutlery dolly girl |
| | 541907 | 581587 | 2011-12-09 12:50:00 | 201112 | 12 | 5 | 12 | 23255 | childrens cutlery circus parade |
| | 541908 | 581587 | 2011-12-09 12:50:00 | 201112 | 12 | 5 | 12 | 22138 | baking set 9 piece retrospot |

397924 rows × 13 columns

Out[152]

```
10198.680
Austria
Bahrain
                         548.400
Belgium
                      41196.340
Brazil
                        1143.600
Canada
                        3666.380
Channel Islands
                      20450.440
Cyprus
                      13590.380
Czech Republic
                        826.740
                      18955.340
Denmark
EIRE
                      265545.900
European Community
                       1300.250
Finland
                      22546.080
France
                      209024.050
Germany
                      228867.140
Greece
                        4760.520
                        4310.000
Iceland
Israel
                        7221.690
Italy
                      17483.240
                       37416.370
Japan
Lebanon
                        1693.880
Lithuania
                        1661.060
                        2725.590
Malta
Netherlands
                     285446.340
                      36165.440
Norway
                        7334.650
Poland
Portugal
                       33439.890
                       1002.310
RSA
Saudi Arabia
                        145.920
Singapore
                      21279.290
Spain
                      61577.110
Sweden
                       38378.330
Switzerland
                      56443.950
                      3580.390
USA
United Arab Emirates
                       1902.280
United Kingdom 7308391.554
                       2667.070
Unspecified
Name: amount_spent, dtype: float64
```

138521.310

df_new.groupby('country')['amount_spent'].sum().sort_values()

Out[155]: country

Australia

```
Out[156]: country
         Saudi Arabia
                                   145.920
                                   548.400
         Bahrain
         Czech Republic
                                   826.740
                                   1002.310
                                   1143.600
         Brazil
         European Community 1300.250 Lithuania 1661.060
         Lebanon
                                   1693.880
         United Arab Emirates 1902.280
                                   2667.070
         Unspecified
                                  2725.590
         Malta
         USA
                                   3580.390
         Canada
                                   3666.380
         Iceland
                                   4310.000
         Greece
                                   4760.520
         Israel
                                   7221.690
         Poland
                                   7334.650
                                 10198.680
         Cyprus
                                 13590.380
                                 17483.240
         Italy
                                  18955.340
         Denmark
         Channel Islands
                                 20450.440
         Singapore
                                 21279.290
         Finland
                                 22546.080
         Portugal
                                  33439.890
                                  36165.440
         Norway
         Japan
                                  37416.370
                                  38378.330
         Sweden
                                 41196.340
         Belgium
         Switzerland
                                 56443.950
                                 61577.110
         Spain
         Australia 138521.310
                                 209024.050
         France
                                228867.140
         Germany
         EIRE
                                265545.900

        Netherlands
        285446.340

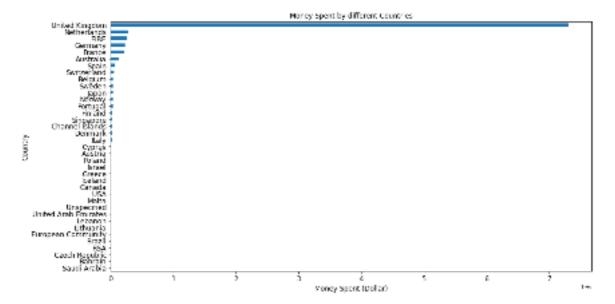
        United Kingdom
        7308391.554

         Name: amount spent, dtype: float64
```

How much money spent by each country?

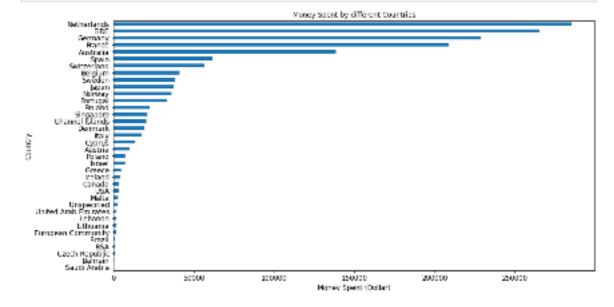
```
In [157... group_country_amount_spent = df_new.groupby('country')['amount_spent'].su
# del group_country_orders['United Kingdom']

# plot total money spent by each country (with UK)
plt.subplots(figsize=(15,8))
group_country_amount_spent.plot(kind = 'barh', fontsize=12, color=color[0
plt.xlabel('Money Spent (Dollar)', fontsize=12)
plt.ylabel('Country', fontsize=12)
plt.title('Money Spent by different Countries', fontsize=12)
plt.show()
```



```
group_country_amount_spent = df_new.groupby('country')['amount_spent'].su
del group_country_amount_spent['United Kingdom']

# plot total money spent by each country (without UK)
plt.subplots(figsize=(15,8))
group_country_amount_spent.plot(kind = 'barh', fontsize=12, color=color[0
plt.xlabel('Money Spent (Dollar)', fontsize=12)
plt.ylabel('Country', fontsize=12)
plt.title('Money Spent by different Countries', fontsize=12)
plt.show()
```



This is called Data Analysis:)

```
In []:
```