

# Jason M. Gardner

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Castle Rock, Colorado

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## Fractional Executive | VP of Operations | Dental Industry Leader

Operations executive with over 10 years of experience leading strategic growth, systems optimization, and cross-functional execution across dental practices and dental technology organizations. Proven track record of building high-performing teams, scaling operations, and driving profitability in both clinical and SaaS environments. Adept at aligning people, process, and technology to support sustainable growth. Passionate about improving provider and patient experiences through operational excellence.

## Professional Experience

- **Vice President of Operations**

*Subscribili* – Remote | May 2024 – Present

- Developed tools and frameworks for operational strategy, compliance, and cross-functional execution at a SaaS platform serving dental providers nationwide.
- Spearheaded the migration to Zendesk, delivering a seamless platform transition with zero downtime.
- Partnered with Product and Engineering to align platform evolution with customer and operational needs.
- Built integrated reporting systems and KPIs to improve team efficiency and cross-functional communication.

- **Director of Infrastructure**

*Stanbrick Dental Services* – Colorado, United States | Dec 2022 – May 2024

- Led infrastructure strategy, systems optimization, and multi-site operational workflows across a growing DSO.
- Standardized SOPs and scaled systems to ensure clinic-level consistency and compliance.
- Planned and led implementation and optimization of core technologies including SaaS tools, PMS platforms, and IT infrastructure.
- Collaborated with partners and vendors to enhance facilities and expand organizational capabilities.

- **Regional Manager**

*Stanbrick Dental Services* – Colorado, United States | Jan 2022 – Dec 2022

- Managed operations for 10+ dental practices; led Practice Managers, improved KPIs, and increased regional profitability.
- Developed a company-wide Practice Manager playbook to align leadership and operational standards.
- Implemented real-time reporting and operational benchmarks across locations.
- Directed enterprise-wide P&L management and delivered tailored P&L training to Practice Managers.

- **Practice Manager**

*Stanbrick Dental Services* – Colorado, United States | Oct 2019 – Dec 2021

- Directed day-to-day operations of a high-performing dental office; improved revenue cycle and team performance.
- Earned five consecutive Office of the Quarter awards and Office of the Year recognition.
- Oversaw compliance, vendor relationships, and strategic planning.

- **Additional Experience**

- Senior Technical Recruiter – *Oakwood Search* | Feb 2019 – Oct 2019
- Operations Manager – *Pacific Dental Services* | Nov 2012 – Feb 2019
- Assistant Store Manager / Installed Sales Manager – *Lowe's Companies, Inc.* | 2007 – 2012

## Education

Master of Science, Information Technology (Project Management)  
Capella University – Magna Cum Laude

Bachelor of Science, Business Administration  
University of North Carolina at Charlotte  
Minors in Human Resources and Management

## Core Competencies

Multi-Site Operations Management • SaaS & Technology Integration • Cross-Functional Leadership • Strategic Planning & Execution • KPIs, Metrics & Reporting Systems • Vendor & Partner Management • Budgeting & P&L Oversight • Team Development & Coaching • Patient Experience & Revenue Cycle

Available for fractional executive roles focused on dental operations, growth strategy, and organizational scale.