

# CV

## Personal Information:

Name : Ziad Yousef Al-Samil  
Date of Birth: 3.10.1998  
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## Academic Qualifications:

- Bachelor in Human Resource Management from Unaizah Colleges.  
Graduation Year: 18/07/2021
- Two-year Diploma in Human Resources from Qassim University.  
Graduation Year: 27/12/2018

## Professional Experience:

- ❖ **Alternate Manager at Movie Cinemas | Date: 14/04/2021 until 10/09/2022**
  - Represent the branch manager.
  - Manage all operations.
  - Lead, improve and develop more than 60 employees.
  - Recruitment and training.
  - Planning and implementation to achieve sales goals, increase them and maintain the budget.
  - Improve branch image and earn customer loyalty.
  - Work on creating training and development programs to be applied to all branches.
  - Create good relations with all government agencies.
  - Opening of branches.
- ❖ **ASSISTANT BRANCH MANAGER AT LANDMARK | DATE: 19/07/2020 TO 20/03/2021**
  - REPRESENT THE BRANCH MANAGER.
  - WORK TO LEAD, IMPROVE AND DEVELOP MORE THAN 16 EMPLOYEES.
  - ACHIEVING THE OBJECTIVES OF THE BRANCH.
  - CREATE A SOPHISTICATED AND ATTRACTIVE WORK ENVIRONMENT.
  - INNOVATE SOLUTIONS AND STRATEGIC PLANS TO IMPROVE PERFORMANCE AND GAIN CUSTOMER LOYALTY.
- ❖ **Branch Supervisor at Landmark | Date: 25/07/ 2018 until 18/07/2020**
  - Lead more than 15 employees and maintain commitment.
  - Encouragement and motivation to achieve goals.
  - Maintain the percentage of the inventory result.
  - Receive customer complaints and turn them into suggestions and solutions.
- ❖ **Treasurer in a supermarket | From 20/11/2016 to 10/03/2018**
  - Customer service and accounting for their purchases.
  - Record customer requests and suggestions and communicate them to the competent department.

## Training Courses:

- Development of sales managers from Landmark | Duration of the program: 63 hours.
- Skills in secretarial and executive offices of the reassuring center for training | The duration of the program is 15 hours.
- Maintenance of smart mobiles from Al-Hanati Academy| The duration of the program is 90 hours.
- Interview with the audience from Al-Wheati Academy| The duration of the program is 9 hours.

**Skills:**

- **EnglishLanguage**
- **Microsoft Software**
- **Problem Solving**
- **Withstand work pressure**
- **Innovate solutions.**