



INCOME STATEMENT

NET INCOME

72.74K✓
Goal: 61.27K (+18.72%)

TOTAL REVENUE

198.27K✓
Goal: 168.09K (+17.96%)

OPERATING INCOME

83.38K✓
Goal: 69.92K (+19.26%)

Index	DESCRIPTION	FY21	FY22
1	Revenue:		
2	Product	71,074.00	72,732.00
3	Service and other	97,014.00	1,25,538.00
4	Total revenue	1,68,088.00	1,98,270.00
5	Cost of revenue:		
6	Product	18,219.00	19,064.00
7	Service and other	34,013.00	43,586.00
8	Total cost of revenue	52,232.00	62,650.00
9	Gross margin	1,15,856.00	1,35,620.00
10	Research and development	20,716.00	24,512.00
11	Sales and marketing	20,117.00	21,825.00
12	General and administrative	5,107.00	5,900.00
13	Impairment and restructuring	0.00	0.00
14	Operating income	69,916.00	83,383.00
15	Other income (expense), net	1,186.00	333.00
16	Income before income taxes	71,102.00	83,716.00
17	Provision for income taxes	9,831.00	10,978.00
18	Net income	61,271.00	72,738.00
19	Earnings per share:		
20	Basic	8.12	9.70
21	Diluted	8.05	9.65

