

Buy authentic, socially responsible and 100% organic products, validated and tracked by blockchain.





















Polkadot.







## Mexico

In a population of 127 Million:

8,500 die of hunger in a year, most of them were less than 5 years old.

28 million are vulnerable to hunger

11 million suffer from hunger

More than half are from indigenous populations.

Almost ALL of this population has no financial inclusion.

INEGI: https://www.mexicosocial.org/hambre-y-pobreza/



## Economic Growth = Rising from hunger

There are more than 20,000 cooperatives in Mexico.

¿What does the producer seek?



These Cooperatives have several challenges, one of the most important ones that we can even see in one of their logos is to have a fair trade.

### Area of opportunity

99% of the cooperatives in Mexico do NOT have a marketplace.

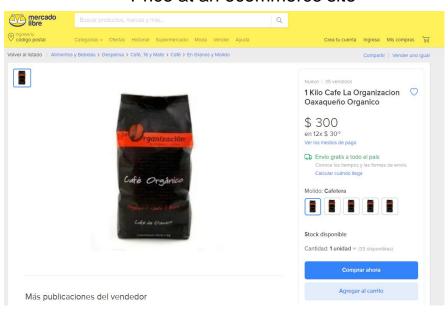
#### Price at the cooperative

Contenido 1 Kg



\$470

#### Price at an ecommerce site



Their products are being sold on other platforms in which case this does not reach the producers, breaking fair trade which is devastating to those communities.







# ¿What does a consumer seek in a brand?







DESDE 1883

### The modern Consumer

Seeks:

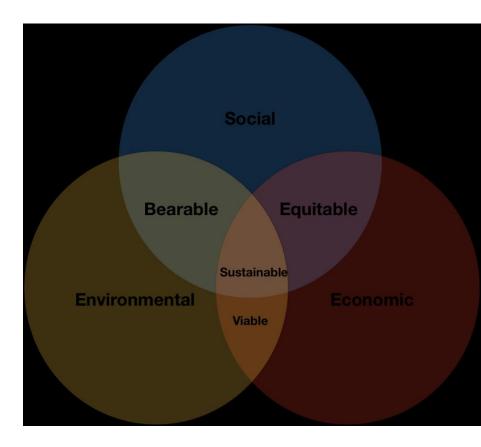
Socially Responsible

Organic

Healthy

Sustainable products





https://www.forbes.com/sites/jefffromm/2020/11/10/sustainable-food-trends-will-become-center-of-the-plate-with-modern-consumers/?sh=20420e614fe6

# That it generates Trust

### Trust for a Social Cause is **Determinant**

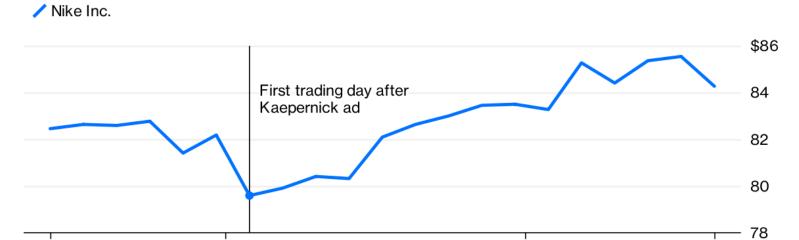
### **Just Do It**

Aug 24

2018

Sep 1

After briefly dipping in the wake of the debut of the Kaepernick ad, Nike shares have risen and recently hit an all-time high



Source: BloombergOpinion

Sep 15

Sep 24

### **Our Goal**

To make a platform that HELPS producers by increasing consumer confidence and enhancing fair trade.



# Our Solution





Blockchain Marketplace

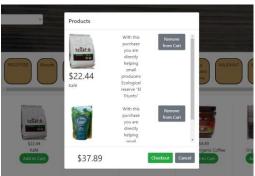
### First; the Marketplace

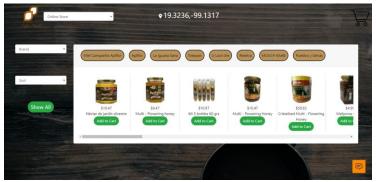
Our blockchain marketplace is hosted in IBM bluemix.

It is live, up for sells later this year

It uses Rapyd's APIs, which is the world's largest payment network.







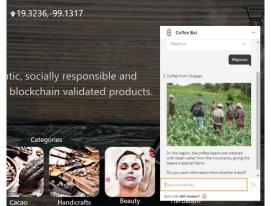


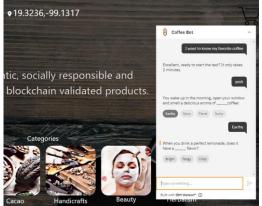
### Second; our Chatbot

Interactive chatbot that helps the buyer know and deepen its relationships with the product, also it helps find the better product according to taste.

Done Completely on Watson Assistant



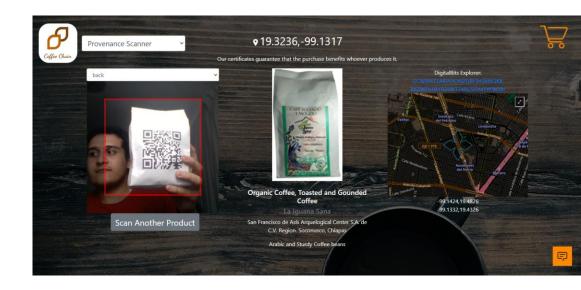




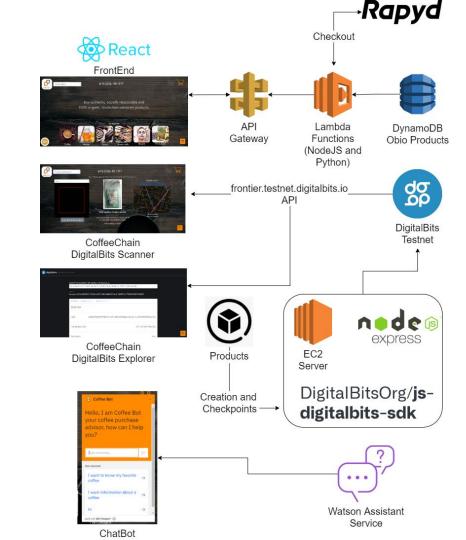
### Third; Blockchain provenance service

This works with QR codes, as we scan the product it sends us directly to the blockchain. There we can see all the information we require about said product.

We are using the DigitalBits blockchain for this application because of its speed and the fact that it is public so the consumer can check the provenance of the product and keep track of where it has been.



# System's Architect ure



All this is deployed by IBM's and AWS's cloud tools.

### **Traction**

Reaching out to a cooperative and get to know its pain points



Form a commercial bond with them



Build a prototype and work together to launch it



See more of how we got the backing of these two organizations in the following links:





https://www.talent-

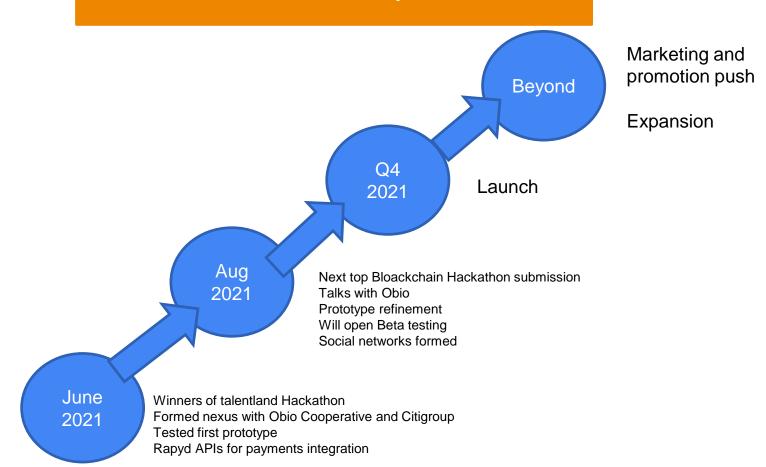
republic.tv/imperdible/blank-ganadorindiscutible-del-talent-hackathoncitibanamex-

2021/#:~:text=Blank%2C%20ganador%20indiscutible%20del%20Talent%20Hackathon%20Citibanamex%202021

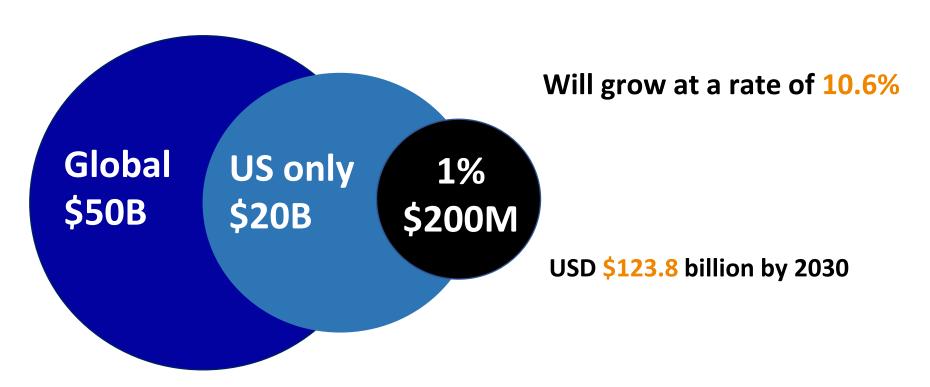
https://www.youtube.com/watch?v=QAhZB 9Bro 0

(Spanish only)

### Roadmap



### Market (Organic Coffee)



### **Business Model**

Coffee is a massive international commodity. Because of the extraordinary demand for coffee in the West, the coffee bean industry is one of the largest sites of forced labor and unfair trade around the world.

Because of our commitment with fair trade after speaking with our current cooperative the project will only take 5% of the sells in Royalties to help maintain and expand to other business applications within Supply chains.

The commission Business model is the same used in companies like:







### Team



Luis Eduardo Oliver

- Product development
- Publications in high-end journals
- Blockchain.



Víctor Altamirano

- Multi-Prized IoT solutions.
- Deep Learning and Computer Vision
- Cloud & Dev-ops



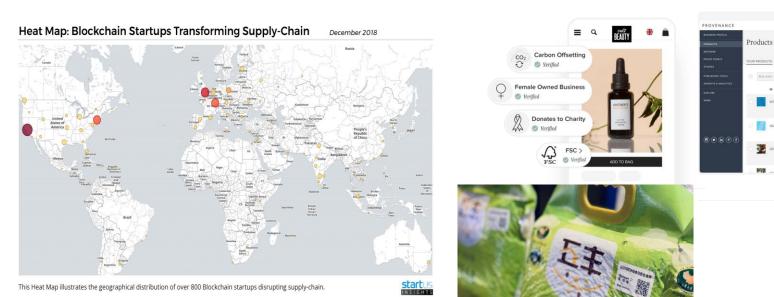
Alejandro Sánchez

- Sector Expertise
- Expertise on Regulations
- Machine Learning

### Validation

An exceptional Bordeaux from the

heart of the region



Now this kind of idea has already reached several places and markets around the world such as the wine industry, beauty and others and it is heavily deployed by Walmart China. But it has not been deployed in a social-responsible first project.



Our certificates will guarantee that the purchase benefits whoever produces it.

Thank you!