

Altamash Ali

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SKILLS SUMMARY

Tools/Platforms: Postman (QA testing), Documentation (FSD, BRD), JIRA, MS-Excel, PowerPoint, Google Sheets, Canva,

Power Skills: Strategic Thinking, Attention to detail, Adaptability, Time Management

WORK EXPERIENCE

State Bank of India | Saharsa

Jun 2023 - Jul 2023

Relationship Manager

- Collected and processed customer feedback, using analytical tools to generate actionable insights for improving digital banking services
- Managed Savings Accounts KYC journey, ensuring compliance with regulatory norms and improving onboarding efficiency
- Assisted in the Loan Against Property (LAP) LOS journey, supporting documentation, loan processing, and operational flow improvements.
- Tech Stack used:** CBS, LOS, KYC, MS Excel, Data

INTERNSHIPS

Ascend & Intellect Pvt. Ltd (Gyaanik) – Marketing in Finance | Remote

Jun 2025 - Jul 2025

Financial Analyst Intern

- Conducted Market & Financial Analysis to assess revenue opportunities, pricing strategies, and ROI, helping the team identify profitable client segments.
- Prepared weekly financial performance reports and KPI dashboards, enabling management to track sales growth and decision-making effectively.
- Skills learned:** MS Excel / Google Sheets, KPI, Market & Financial Analysis, Sales Forecasting & Revenue Monitoring

PROJECTS/ LIVE PROJECTS

Entrepreneurial Finance Project | LPU

Nov 2024 - Nov 2024

- Conducted market research, pricing strategy, and revenue analysis for a self-branded product.
- Achieved ₹9,170 in revenue and ₹2,770 profit through direct sales.

CERTIFICATIONS/ CERTIFICATES

National Financial Literacy – NISM

Jun 2025 - Aug 2025

MS Excel – LearnX

Sep 2024 - Oct 2024

VOLUNTARY EXPERIENCES/ COMMUNITY DEVELOPMENT PROJECTS

Community Financial Literacy Program | Local NGO, Saharsa

Jun 2022 - Jul 2022

- Conducted interactive workshops on basic budgeting, savings, and responsible investing for 50+ underprivileged youth, improving participants' financial awareness
- Designed easy learning materials to simplify complex finance concepts, leading to a 40% increase in scores

AWARDS AND ACHIEVEMENTS

Global Money Week Recognition | LPU

Mar 2024 - Mar 2024

Appreciated for spreading awareness on health insurance and financial literacy among students

Letter Of Recommendation | LPU

Mar 2024 - Mar 2024

Awarded for leading and conducting the Currency Exhibition during Global Money Week at Mittal School of Business, Lovely Professional University

RESEARCH WORK/ PUBLICATIONS

Digital Banking Adoption and Customer Satisfaction: A Case Study of State Bank of India

Jun 2024 – Jul 2024

- Conducted an in-depth study on the adoption of digital banking services among SBI customers

EXTRA-CURRICULAR ACTIVITIES/CO-CURRICULAR ACTIVITIES

Health Insurance Awareness – Global Money Week | LPU

Mar 2024 – Mar 2024

Organized a Webinar on Investing in the Secondary Market | LPU

Dec 2023 – Dec 2023

EDUCATION

Lovely Professional University

Master of Business Administration – Financial Consulting and Operations; CGPA: 7.9

Phagwara, Punjab

Aug 2024 - May 2026

Lovely Professional University

Bachelor of Commerce – Banking and Finance; CGPA: 8.10

Phagwara, Punjab

Aug 2021 – Jul 2024