

ALTAMASH ALI

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SUMMARY

MBA student with hands-on experience in banking and financial services through internships at SBI, focusing on customer relationship management, KYC processes, and loan operations (LAP LOS). Strong foundation in financial literacy initiatives, digital banking awareness, and project coordination, with achievements in event management and academic competitions. Skilled in Excel, SQL, and Postman (theory), with a passion for applying analytical and problem-solving skills to deliver customer-centric financial solutions. Adept at communication, leadership, and team collaboration, with a drive to contribute meaningfully in the finance and consulting sectors.

PROFESSIONAL EXPERIENCE

SBI
Relationship Manager
Intern

June 2023 – July 2023

- Led a comprehensive analysis of customer satisfaction metrics for online banking services, identifying critical factors influencing user experience
- Managed Savings Accounts KYC journey, ensuring compliance with regulatory norms and improving onboarding efficiency
- Assisted in the Loan Against Property (LAP) LOS journey, supporting documentation, loan processing, and operational flow improvements.
- Partnered with cross-functional teams to implement customer feedback insights, enhancing digital service optimization.
- Designed and launched targeted surveys to capture real-time user feedback, contributing to improved user engagement.

Ascend & Intellect Pvt Ltd.
Financial Analyst Intern

June 2025 - Aug 2025

- Assisted in analyzing financial data and preparing detailed financial reports to support decision-making processes.
 - Conducted Market & Financial Analysis to assess revenue opportunities, pricing strategies, and ROI, helping the team identify profitable client segments.
 - Prepared weekly financial performance reports and KPI dashboards, enabling management to track sales growth and decision-making effectively.
 - Skills learned: MS Excel / Google Sheets, KPI, Market & Financial Analysis, Sales Forecasting & Revenue Monitoring
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SKILLS

- Microsoft Excel
 - Postman (QA testing)
 - Documentation (FSD, BRD)
 - Strategic Thinking
 - Attention to detail
 - Time Management
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EDUCATION

Master's of Business Administration
Lovely Professional University
79%

2024 - 2026

Bachelor's of Commerce
Lovely Professional University
81%

2021 - 2024