



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

Feedback is essential for growth.

I need to attract and retain top talent.

How can we identify and develop highpotential employees?

How do we measure the impact of talent management on our organization's success?

Communication with team members is crucial.

We should align individual goals with organizational objectives.

How can we identify and develop highpotential employees?

What tools and technologies can enhance talent management?

SUCCESS IN TALENT MANAGEMENT

Invest in ongoing training and development programs.

Conduct regular performance reviews and feedback sessions.

Optimistic about finding the right talent.

Excited about nurturing internal talent for leadership roles.

Collaborate with HR and leadership to set talent management strategies.

Explore innovative recruitment methods and technologies.

Concerned about competition for top talent.

Frustrated when talent leaves for better opportunities.



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?