

Says

What have we heard them say? What can we imagine them saying? **Thinks**

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?

> What this dish look like?

I couldn't find food that I want

I don't have enough cash with me right now

Annoying

Doesn't want frozen food.

Uncomfortable paying cash.



FRESH BITES CATERING

1. S.GAYATHIRI 2 .P.GAYATHRI 3.V.GOMATHI 4. P.HARINI

Spent 30 mins scolling and quit at the end Go downstair to pick up food and pay the driver in cash.

Looking for food that matches Interest

What should I eat today?

I'm hungry, but I don't have time to go downstairs.

Why don't they provide card payment.

Does

What behavior have we observed? What can we imagine them doing?

Feels

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?



